

Home Credit B.V. Annual Report

for the year ended 31 December 2010 (consolidated, unaudited)

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APPENDIX

Home Credit B.V. - Consolidated Annual Accounts for the year ended 31 December 2010 Home Credit B.V. - Unconsolidated Annual Accounts for the year ended 31 December 2010

1. INFORMATION ABOUT THE COMPANY

1.1. Basic data on the Company

| Company | Llama Cradit D.V. (the "Company" or "Llama Cradit D.V.") |
|--|--|
| Company: | Home Credit B.V. (the "Company" or "Home Credit B.V.") |
| Legal form: | Besloten Vennootschap (Private Limited Liability Company) |
| Registered office: | The Netherlands, Strawinskylaan 933, Tower B, Level 9, 1077XX Amsterdam |
| Place of registration: | The Netherlands, Chamber of Commerce and Industries in Amsterdam (Kamer van Koophandel Amsterdam) |
| Registration No.: | 34126597 |
| VAT number: | NL 8086.95.976.B01 |
| Date of incorporation: | 28 December 1999 |
| Length of life: | Incorporated for an indefinite period of time |
| Applicable law: | Laws of the Netherlands |
| Country of incorporation: | The Netherlands |
| Issued capital: | EUR 659,019,639 |
| Paid up capital: | EUR 659,019,639 |
| Authorized capital: | EUR 712,500,000 |
| Contact address: | Home Credit B.V. Strawinskylaan 933, Tower B, Level 9 1077 XX Amsterdam, The Netherlands Tel.: +31 (0)20 88 13 120 Fax: +31 (0)20 88 13 121 |
| Contact address in the Czech Republic: | Lukáš Rakušan Finance Controller Home Credit International a.s. Evropská 2690/17 P.O.Box 177 160 41 Prague 6 Tel.: +420 224 174 459 E-mail: lukas.rakusan@homecredit.eu |
| Contact for investors: | Alena Tomanová Tel.: +420 224 174 319 |
| Company's website: | www.homecredit.net |
| | |

1.2. Floating-rate bonds

| ISIN: | CZ000000237 |
|---------------------------------|---|
| Listed on: | Prague Stock Exchange |
| Issue date: | 22 June 2009 |
| Aggregate principal amount: | CZK 2,500,000,000 |
| Denomination of each Note: | CZK 2,000,000 |
| Redemption of principal amount: | 22 June 2012 |
| Interest rate: | 6M PRIBOR + margin 8 % |
| Interest paid: | semi-annually in arrears as of 22 June and 22 December of each year |
| Other information: | book-entry securities in bearer form, in accordance with Czech law |

| ISIN: | CZ000000245 |
|---------------------------------|--|
| Listed on: | Prague Stock Exchange |
| Issue date: | 22 September 2010 |
| Aggregate principal amount: | CZK 2,900,000,000 |
| Denomination of each Note: | CZK 1,450,000 |
| Redemption of principal amount: | 22 September 2015 |
| Interest rate: | zero-coupon note |
| Other information: | book-entry securities in bearer form, in accordance with Czech law |

1.3. Principal activities of the Company

Article 3, Chapter II of the Company's Articles of Association states that the subject of the Company's activity is:

- acquisition of shares or other interests in companies and enterprises, cooperation with them and their management;
- acquisition and management of property including rights arising from intellectual property, and investing capital;
- lending capital in particular, though not exclusively, to subsidiaries, entities in the group and/or those with an ownership interest in the company – in

accordance with Section 9 (5) of the Company's Articles of Association, – and provision of loans/credit or of financing for acquisitions;

- conclusion of contracts, in which the Company as a provider of a security or a joint and several debtor guaranteeing or binding itself with or for a third party, enters into an engagement in particular but not exclusively in relation to companies and enterprises, as specified above.

Home Credit B.V. is and its subsidiaries (hereinafter the "Group") are one of the leading providers of consumer finance in CEE and CIS regions. In selected countries, the Group has been also successfully developing retail banking services.

Home Credit B.V., through its subsidiaries, is currently active in the Czech Republic (since 1997), the Slovak Republic (since 1999), the Russian Federation (since 2002), Belarus (since 2007) and Ukraine¹ (since 2006).

The core products offered by these companies are²:

a) Consumer Loans (or POS Loans)

Consumer loans are intended to finance purchases of consumer goods (for example electronics, computers and office electronics, furniture, building material, sports equipment and other assorted items) by consumers. Such loans may also be provided for the purpose of purchasing holidays or to afford above-standard medical care.

The loan may be provided only to a person who meets the set requirements, among which there are generally the following:

- regular income in ratio to the principal amount of the provided loan,
- regular employment,
- positive payment of formerly provided loans,
- possibly other guarantees or provision of a security,
- citizenship of the given state and postal address in the given state,
- minimum age limit,
- not over the set maximum age limit.

¹ In December 2010, Home Credit B.V. and PJSC Platinum Bank and Pt Platinum Limited (jointly as "Platinum") executed a share purchase agreement on the basis of which Platinum would acquire an aggregate 100% stake in PJSC Home Credit Bank (Ukraine) from Home Credit B.V. In January 2011 the transaction was completed and the 100% shares of Home Credit Bank (PJSC) were transferred to the purchasing parties. ² Products are developed in line with local market conditions and therefore the product portfolio varies according to the country of

² Products are developed in line with local market conditions and therefore the product portfolio varies according to the country of operation.

In order to prove the above information, the applicant must present the relevant evidence (for example a passport, identity card or similar evidence of identity and a confirmation of income from his/her employer, which must include the set information).

b) Revolving Loans

A revolving loan is a long-term, repeatable and renewable credit line. A client with a revolving loan has available financial means in the amount of a stipulated credit limit. With each purchase, the available balance, which the customer may use from their credit limit, is reduced. With each instalment, on the other hand, the financial means for purchase of further goods on loan increases.

c) Cash Loans

These loans are not conditioned by the purchase of goods or services. The basic difference from the Consumer Loans product is that cash loans offer more flexibility to the customer because the principal amount is provided in cash and can be used for any purpose.

d) Credit Cards

Credit cards allow money to be borrowed or products and services to be bought on credit, repeatedly, up to the approved limit and use benefits of a grace period (subject to local conditions). Credit cards are typically sold to existing Home Credit customers who have built a relationship with the company through Consumer Loans and Cash Loans and have demonstrated successful loan repayments.

e) Deposits

Deposit products are being selectively introduced in some Home Credit countries subject to local market conditions and careful cost/ benefit analysis. The deposit products are offered to customers predominantly through Home Credit's branch network.

Home Credit B.V., through its subsidiaries, also offers car loans, debit cards, current accounts, corporate banking services and other banking and financial products dependent on local market conditions in selected operating countries. The long-term presence of the Group on the consumer finance markets has enabled the Group to gain extensive experience, which is applied in developing a sophisticated loan application approval system and a system of collecting loans from clients who fail to pay loan instalments in a due and timely manner. The loan collection system is divided into a multi-stage process, which includes specific steps to be taken in accordance with a precise schedule: a payment reminder, a deduction request, acceleration clause and as a last resort, enforcement at a civil court. The collection process ceases only if it is impossible to recover the due amount using this complex procedure.

1.4. Solvency of the Company

At 31 December 2010 the authorized share capital of the Company comprised 1,250,000,000 ordinary shares at a par value of EUR 0.57, of which 1,156,174,806 shares were issued and fully paid. All issued shares have equal voting rights.

As of 31 December 2010 the issued share capital of the Company was held by PPF Group N.V., a limited liability company incorporated under the laws of the Netherlands, with its registered office in Amsterdam, the Netherlands, and address at Amsterdam, Strawinskylaan 933, Tower B, 1077XX, the Netherlands, registered in the Dutch Commercial Register under number 33264887, which is the holder of 1,156,174,806 shares, numbered 1 up to and including 1,156,174,806, i.e. 100% of the issued share capital of the Company.

In October 2010, PPF Group N.V. as the shareholder of the Company decided to reduce the share capital of the Company by TEUR 196,549, of which TEUR 123,989 was distributed to the shareholder and the remaining part was transferred to share premium and other reserves. The decision on the share capital reduction came into effect in December 2010. Even after this decrease in share capital, the Company has maintained sufficient liquidity.

1.5. History and development of the Company

The Company was incorporated under Dutch law on 28 December 1999. It was recorded in the commercial register maintained by the Chamber of Commerce and Industries in Amsterdam (Kamer van Koophandel Amsterdam) on 10 January 2000.

The Company was incorporated as a private limited liability company (in the B.V. legal form, in accordance with Dutch law); its main activities are management and financing of other companies, and participation in them.

The Company is a holding company which is made up of companies active in the Czech Republic, the Slovak Republic, the Russian Federation, Ukraine and Belarus. The key business entities forming this group are: Home Credit a.s. (Czech Republic); Home Credit Slovakia, a.s.; LLC Home Credit & Finance Bank (Russia); PJSC Home Credit Bank (Ukraine)³; OJSC Home Credit Bank (Belarus); and Home Credit International a.s. (Czech Republic), which acts as a service company for the Group. The Company gained its ownership interest in these companies gradually:

In 2003, the Company was the owner of the only company in the group, Home Credit International a.s. In November 2004, the Company acquired 100% of the shares of Home Credit Slovakia, a.s.

In December 2005, Česká pojišťovna a.s. assigned its interest in the company Home Credit a.s. (i.e. 100% stake in this company) to the Company.

In 2005, the Company acquired also a 99.99% interest in LLC Home Credit & Finance Bank.

On 4 August 2006, the split-off of Česká pojišťovna a.s. came into effect and thus apart from Česká pojišťovna a.s. a new company "Home Credit Grand Holding a.s." was established. The most significant consequence of this is that as of this date, Home Credit companies are not owned by Česká pojišťovna a.s., but by Home Credit Grand Holding a.s. (with its registered office in the Czech Republic) which was owned directly by the holding company PPF Group N.V.

In December 2006, Home Credit B.V. completed the acquisition of two of Ukraine's financial services companies – Bank Agrobank (later renamed CJSC Home Credit Bank) and PrivatKredit (later renamed LLC Home Credit Finance) – by obtaining all necessary approvals from the Ukrainian Antimonopoly Office and the National Bank of Ukraine.

In February 2007, the Company acquired 95.94% of the new shares in OJSC Lorobank (later renamed OJSC Home Credit Bank), a small financial institution in Belarus, with assets totalling BYR 6.4 billion (EUR 2.4 million) as of 30 September 2006 (in accordance with local accounting standards). Home Credit a.s. acquired a 4.06% stake in OJSC Lorobank. In February 2007, the Company acquired from Home Credit a.s. a further 2.02% stake in OJSC Lorobank, which brought the Company's total shareholding to 97.96%.

In November 2007, the Company acquired a 99.61% stake in PCJSB "Privatinvest", a bank registered in Ukraine.

³ In December 2010, Home Credit B.V. and PJSC Platinum Bank and Pt Platinum Limited (jointly as "Platinum") executed a share purchase agreement on the basis of which Platinum would acquire an aggregate 100% stake in PJSC Home Credit Bank (Ukraine) from Home Credit B.V.. In January 2011 the transaction was completed and the 100% shares of Home Credit Bank (PJSC) were transferred to the purchasing parties.

As of December 17, 2007 two direct shareholders of the Company, Home Credit Grand Holding a.s. and HC Holding a.s., as the dissolving companies, merged with HCES N.V., as the successor company.

As a result of the merger, Home Credit Grand Holding a.s. and HC Holding a.s. ceased to exist, and all their assets and liabilities were transferred by universal succession of title to the HCES N.V., which adopted the legal form of a Societas Europaea (SE), a company established pursuant to the SE Regulation.

In April 2009, the Company decided to liquidate its subsidiary Home Credit Finance (LLC), registered in Ukraine. The liquidation process was finalized in the second half of 2009.

In June 2009, PPF Group N.V. acquired 533,876,747 of the Company's shares from HC SE and became the sole shareholder of the Company.

In July 2009, the Company disposed of its participation in PCJSB "Privatinvest" in Ukraine for UAH 74 million.

In December 2009, the Company acquired from Home Credit International a.s. a further 1.08% stake in OJSC Lorobank, which brought the Company's total shareholding to 99.04%.

1.6. Most important events in 2010 and subsequent events

In April 2010, Home Credit B.V. provided PPF Group with a loan in the amount of TEUR 45,000. The loan matured on 31 March 2011.

In April 2010, Home Credit B.V. received dividends of TRUB 3,157,596 (TEUR 79,526) from its subsidiary Home Credit and Finance Bank LLC.

In May 2010, Home Credit B.V. received dividends of TCZK 890,000 (TEUR 34,834) from its subsidiary Home Credit a.s.

In May 2010, Home Credit B.V. increased its capital participation in Home Credit Slovakia, a.s. by TEUR 15,500.

In May 2010, a subordinated loan of TEUR 17,694 was provided to Home Credit Slovakia, a.s.. The loan matures in May 2011.

In July 2010, Home Credit B.V. purchased 671 notes in the aggregate principal amount of TCZK 1,342,000 out of the floating rate notes due in 2012 issued by Home Credit B.V. in the aggregate principal amount of TCZK 4,000,000 admitted to trading on the free market of the Prague Stock Exchange, ISIN CZ000000237.

In September 2010, Home Credit B.V. issued zero-coupon notes in a nominal amount of TCZK 2,900,000 listed on the Prague Stock Exchange, ISIN CZ000000245.

In September 2010, Home Credit B.V. purchased 79 notes in the aggregate principal amount of TCZK 158,000 out of the floating rate notes due in 2012 issued by Home Credit B.V. in the aggregate principal amount of TCZK 4,000,000 admitted to trading on the free market of the Prague Stock Exchange, ISIN CZ000000237.

In October 2010, Home Credit B.V. redeemed before the maturity all 750 notes ISIN CZ000000237 which were in its ownership in the aggregate principal amount of TCZK 1,500,000.

In October 2010, PPF Group N.V. as the shareholder of the Company decided to reduce the share capital of the Company by TEUR 196,549, of which TEUR 123,989 was distributed to the shareholder and the remaining part was transferred to share premium and other reserves. The decision on the share capital reduction came into effect in December 2010.

In December 2010, Home Credit B.V. and PJSC Platinum Bank and Pt Platinum Limited (jointly as "Platinum") executed a share purchase agreement on the basis of which Platinum would acquire an aggregate 100% stake in PJSC Home Credit Bank (Ukraine) from Home Credit B.V. In January 2011 the transaction was completed and the 100% shares of Home Credit Bank (PJSC) were transferred to the purchasing parties.

In March 2011, Home Credit B.V. received dividends of TRUB 12,538,984 (TEUR 312,740) from its subsidiary Home Credit & Finance Bank LLC.

1.7. Business policy and strategy in 2011

In 2011, HCBV will continue to manage and finance its subsidiaries. In the current environment HCBV will continue using its capital in a disciplined way and give preference to continuing the organic growth, which was restarted in 2010 in its existing markets and core products of expertise.

Overall, HCBV considers retail banking to be an opportunity to move the Group forward, particularly in Russia and Belarus where it already holds a banking license and where the first fruits of retail banking development are already visible, for example, through the retail deposit growth in Russia.

2. ORGANIZATIONAL STRUCTURE

2.1. The Group

The Company is a holding company of the companies that operate in the Czech Republic, the Slovak Republic, the Russian Federation, Belarus and Ukraine⁴).

The following text includes data on these companies, which belong to the same concern as the Company and which are important in terms of the business activity of the Company.

The extent of the data stated on individual companies is determined either by the opportunity to acquire the relevant information on the specific company and also by the significance which the relevant company has within the Company's business.

The ultimate controlling entity, which covers the entire structure of the relevant concern, is PPF Group N.V. (the Netherlands). The ultimate owners of PPF Group N.V. are Mr. Petr Kellner with an interest amounting to 94.25%, Mr. Jiří Šmejc with an interest amounting to 5.00%, Mr. Ladislav Bartoníček, with an interest amounting to 0.50% and Mr. Jean-Pascal Duvieusart with an interest amounting to 0.25%.

As of 31 December 2010, the Company was owned directly by PPF Group N.V.

⁴ In December 2010, Home Credit B.V. and PJSC Platinum Bank and Pt Platinum Limited (jointly as "Platinum") executed a share purchase agreement on the basis of which Platinum would acquire an aggregate 100% stake in PJSC Home Credit Bank (Ukraine) from Home Credit B.V.. In January 2011 the transaction was completed and the 100% shares of Home Credit Bank (PJSC) were transferred to the purchasing parties.

2.2. Organization chart – key companies



2.3. Home Credit a.s., Czech Republic

The company Home Credit a.s. is registered in Brno, Moravské náměstí 249/8, district of Brno-City, Post Code: 602 00, Company No. 269 78 636 and was established as a result of demerger of Home Credit Finance a.s., Identification No. 255 36 613, registered in Brno, Moravské náměstí 249/8, district of Brno-City, Post Code: 602 00, Company No. 255 36 613. The registered capital of the company amounts to CZK 300 million.

This company, as a legal successor of Home Credit Finance a.s., continues in the business activities of its predecessor focusing on the provision of consumer financing to private individual customers in the Czech Republic. The main products offered by this company are consumer loans, revolving loans and cash loans.

2.4. Home Credit Slovakia, a.s., Slovak Republic

Home Credit Slovakia, a.s. is registered in Piešťany, Teplická 7434/147, Post Code: 921 22, the Slovak Republic, Company No. 362 34 176. The main activity of this company is the provision of financing through consumer and revolving loans on the market in the Slovak Republic. The registered capital of the company amounts to EUR 18,821 thousand.

2.5. LLC Home Credit & Finance Bank, Russian Federation

LLC Home Credit & Finance Bank was established in the Russian Federation as a limited liability company. The company is registered at Moscow, 8/1 Pravda str., Post Code: 125040, the Russian Federation, Company No. 1027700280937. The registered capital of the company amounts to RUB 4,173 million. The main activity of the company is the provision of financing through consumer loans provided at the point-of-sale (POS loans), revolving loans, cash loans and banking services on the market in the Russian Federation.

The Company owns an interest of 99.99% in this company.

2.6. OJSC Home Credit Bank, Belarus

OJSC Home Credit Bank (formerly OJSC Lorobank) has its registered office at Minsk, 129 Odoevskogo str., 220 018, Belarus. The registered capital of the company amounts to BYR 62,287 million. The principal activity of the Bank is the provision of consumer financing to private customers in the Republic of Belarus.

2.7. PJSC Home Credit Bank, Ukraine

PJSC Home Credit Bank (formerly CJSC AGROBANK), is located at Dnipropetrovsk, 24 Kursantskaya str., 49051, Ukraine. PJSC Home Credit Bank provides commercial and retail banking services through 21 branches throughout Ukraine. The registered capital of the company amounts to UAH 307 million.

In December 2010, Home Credit B.V. and PJSC Platinum Bank and Pt Platinum Limited (jointly as "Platinum") executed a share purchase agreement on the basis of which Platinum would acquire an aggregate 100% stake in PJSC Home Credit Bank (Ukraine) from Home Credit B.V.. In January 2011 the transaction was completed and the 100% shares of Home Credit Bank (PJSC) were transferred to the purchasing parties.

2.8. Home Credit International a.s., Czech Republic

Home Credit International a.s, Company No. 601 92 666, with its registered office at Prague 6, Evropská 2690/17, Post Code: 160 41, Czech Republic. The registered capital of the company amounts to CZK 360 million.

This company conducts business in the area of data processing, databank service, administration of networks, provision of software and consulting in the area of hardware and software and its main activity is the provision of Core Business operations for the IS/IT system infrastructure as well as providing advisory services to the above-mentioned companies.

2.9. Ownership interests of the Company

The detailed specifications of the consolidated subsidiaries are listed in the appendix "Home credit B.V. Consolidated Annual Accounts for the year ended 31 December 2010" on page 11 in section – 1. Description of the Group.

3. MANAGING AND SUPERVISORY BODIES

The strategic management of individual Group companies is overseen by a group of top managers. The centralization of some of its functions helps to increase the efficiency of the Group's expansion, and facilitates sharing of knowledge and expertise in all markets where Home Credit B. V. is present.

The Board of Directors is responsible for the strategic management and business affairs of the Group, which includes financial accounting and controls, capital and risk management, and the principal operating activities of the Group subsidiaries.

The Group Executive Committee is made up of the Chief Executive Officer, Chief Financial Officer and functional leaders operating in the areas of risk, operations, HR, legal and marketing. The Group Executive Committee supports the Management Board in its decision-making. At its regular monthly meetings it reviews developments within individual businesses, discusses aspects of the Group strategy and formulates recommendations for the Board of Directors.

Board of Directors:

- Alexander Labak (Chairman)
- Sonia Mihaylova Slavtcheva
- Ivan Svitek

3.1. Alexander Labak

– Chairman of the Board of Directors, Home Credit B.V.

Mr. Alexander Labak has been with Home Credit B.V. since October 2006. Before joining Home Credit Mr. Labak held executive positions in leading financial services companies such as President, MasterCard Europe and as Chief Marketing Officer, Deutsche Bank. In addition, he developed a strong customer focus working for Johnson & Johnson and Henkel. Throughout his career Mr. Labak has had European and global business responsibilities, complemented by direct operating market experience in the United States, Canada, Germany, Italy, Belgium and Austria. Mr. Labak is a Fulbright Scholar and holds an MBA from the Wharton Business School and a Ph.D. from the Vienna University of Economics & Business Administration.

3.2. Sonia Mihaylova Slavtcheva

Ms. Sonia Mihaylova Slavtcheva joined Home Credit B.V. as the Group Chief Financial Officer in July 2008 from GE, after a distinguished career spanning 10 years. There she was regarded as one of the firm's top financial professionals. Ms. Slavtcheva has considerable experience in finance operations, including product profitability management, investment and real estate portfolio optimization, as well as funding, treasury and hedging strategies. She has worked for a number of leading financial institutions in the US and CEE countries.

3.3. Ivan Svitek

Mr. Ivan Svitek has been with Home Credit B.V. since 2008, as CEO of Home Credit and Finance Bank (Russia). He had a distinguished career at GE, with years of strategic and operational experience in financial services and consumer products. His background covers the FMCG industry, public service sector as well as banking and consumer finance. He has worked in 19 diverse markets across Europe and Latin America, and his proven track record includes re-organizational and change management programs.

3.4. Conflicts of interest

The Company declares that it is not aware of any conflicts of interest between the duties of the persons referred to in Articles 3.1., 3.2. and 3.3 towards the Company and their private interests or other duties.

4. MOST SIGNIFICANT CONTRACTS

| Other Party(ies) | Subject Matter | Date |
|--|---|------------|
| Home Credit International a.s. Company No: 601 92 666 Evropská 2690/17 160 41 Praha 6 Czech Republic | Agreement on Assignment of Receivables | 31.12.2010 |
| PPF banka a.s. Company No: 47116129 Evropská 2690/17 160 41 Praha 6 Czech Republic | Agreement on Provision of the Issue of the Notes | 25.8.2010 |
| PPF Group N.V. Company No: 33264887 Tower B, Strawinskylaan | Contract on Provision of Services | 5.1.2010 |
| 933, 1077 XX Amsterdam The Netherlands | Loan Agreement | 26.4.2010 |
| | Loan Agreement | 6.8.2010 |
| Home Credit a.s. Company No: 269 78 636 Moravské náměstí 249/8 602 00 Brno Czech Republic | Loan Agreement | 10.12.2010 |
| Home Credit Slovakia a.s. Company No: 362 34 176 Teplická 7434/147 921 01 Piešťany Slovakia | Loan Agreement | 3.5.2010 |
| JSC Home Credit Bank Company No: 513-1900- AO(IU) Tulebayev Street 38 050020 Almaty Kazakhstan | Subordinated Loan Agreement | 20.12.2010 |
| PPF Vietnam Finance Company Limited | Agreement on Provision of Cash Collateral | 28.4.2010 |
| 194 Golden Building, 473 Dien Bien Phu Street, Ward 25, Binh Thanh District, Ho Chi Minh City, Socialist Republic of Vietnam | Amendment No.1 to the Agreement on Provision of Cash Collateral (dated 28.4.2010) – increase of cash collateral | 20.5.2010 |
| HCF Funding No.1 B.V. | Sale, purchase and transfer of shares re HCF Funding No.1 B.V. | 18.2.2010 |
| Home Credit Finance 1 B.V | Sale, purchase and transfer of shares re Home Credit Finance 1 B.V | 18.2.2010 |

In 2010, the Company entered into the following significant agreements:

| Distinum hauls | Agreement for the central of cettlements | 3.12.2010 |
|--|--|------------|
| Platinum bank, | Agreement for the control of settlements | 3.12.2010 |
| Platinum Public, | | |
| CIB CA | Agreement for sale and purchase of 3,073,500 ordinary shares comprising 100% of the issued share capital of Public Joint Stock Company "Home Credit Bank" | 3.12.2010 |
| Corporate and Investment Bank Credit Agricole | Agency Agreement | 3.12.2010 |
| Citi, ING bank, CAC IB, | Agreement on Subordinating Rights and Obligations | 12.5.2010 |
| Volksbank, Tatra, | Agreement on Subordinating Rights and Obligations | 29.7.2010 |
| Commerzbank, VUB | Agreement on Subordinating Rights and Obligations | 26.11.2010 |
| Deutsche Bank | Contract on Pledge of the Balance on the Account | 28.4.2010 |
| | Amendment No.1 to the Contract on Pledge of the Balance on the Account (dated 28.4.2010) – increase of pledged amount | 24.5.2010 |
| RFC | Loan Agreement | 10.3.2010 |

5. FINANCIAL INFORMATION

5.1. Consolidated financial information of the Company

The consolidated financial figures are included in the appendix "Home Credit B.V. Consolidated Annual Accounts for the year ended 31 December 2010".

5.2. Separate financial information of the Company

The separate financial figures are included in the appendix "Home Credit B.V. Unconsolidated Annual Accounts for the year ended 31 December 2010".

6. OTHER INFORMATION

6.1. Audit fees

| In TEUR | 2010 | 2009 |
|----------------|-------|-------|
| HC BV | | |
| Audit services | 254 | 206 |
| Other services | 44 | 4 |
| | 298 | 210 |
| CONSOLIDATED | | |
| Audit services | 1,029 | 1,232 |
| Other services | 70 | 25 |
| | 1,099 | 1,257 |

6.2. Monetary and non-monetary income of key

management personnel

The overall consolidated monetary and non-monetary income of key management personnel in 2010 was EUR 21,413 thousand (2009: EUR 11,721 thousand). The members of the Board of Directors of the Company and key management of its subsidiaries are considered the key management of the Group.

Monetary and non-monetary income of key personnel in 2010

| In TEUR | Total | Paid by Company | Paid by subsidiaries |
|--|--------|--------------------|-------------------------|
| Total income of Statutory bodies | 19,021 | 4,259 | 14,762 |
| Monetary | 18,842 | 4,103 | 14,739 |
| for membership of Statutory bodies | 15 | - | 15 |
| from employment | 18,827 | 4,103 | 14,724 |
| Non-monetary from employment | 179 | 156 | 23 |
| Total income of Supervisory bodies | 322 | - | 322 |
| Monetary | 317 | - | 317 |
| for membership of Supervisory bodies | 6 | - | 6 |
| from employment | 311 | - | 311 |
| Non-monetary from employment | 5 | - | 5 |
| Total income of Other governing bodies | 2,070 | - | 2,070 |
| Monetary from employment | 2,070 | - | 2,070 |
| TOTAL | 21,413 | 4,259 | 17,154 |

| In TEUR | Total | Paid by Company | Paid by subsidiaries |
|--|--------|--------------------|-------------------------|
| Total income of Statutory Bodies | 6,937 | 3,130 | 3,807 |
| Monetary | 6,840 | 3,048 | 3,792 |
| for membership of statutory bodies | 7 | - | 7 |
| from employment | 6,833 | 3,048 | 3,785 |
| Non-monetary from employment | 97 | 82 | 15 |
| Total income of Supervisory Bodies | 347 | - | 347 |
| Monetary | 344 | - | 344 |
| for membership of Supervisory bodies | 167 | - | 167 |
| from employment | 177 | - | 177 |
| Non-monetary from employment | 3 | - | 3 |
| Total income of other governing bodies | 4,437 | - | 4,437 |
| Monetary from employment | 4,393 | - | 4,393 |
| Non-monetary from employment | 44 | - | 44 |
| TOTAL | 11,721 | 3,130 | 8,591 |

Monetary and non-monetary income of key personnel in 2009

Monetary income means the total monetary earnings provided by the Company and the entities controlled by the Company to the key management personnel, i.e. remuneration for membership in statutory bodies and income from employment, including remuneration and bonuses.

Non-monetary income means the total value of all non-monetary income provided by the Company and the entities controlled by the Company to the key management personnel, i.e. a company car, pension insurance and other benefits.

6.3. Remuneration principles

Remuneration of the members of the statutory body, under an employment contract concluded with the Company, is set and reviewed annually by the shareholders. The total remuneration consists of a fixed part, variable part and benefits.

- Fixed part the basic salary is set in the employment contract and paid monthly.
- Variable part principles:
 - Performance bonuses are agreed at 0-100% of the annual fixed salary and paid yearly based on the fulfilment of evaluation criteria (Key Performance Indicators: KPI).
 - 100% fulfilment of the KPIs on ("on target") represents half of the maximum annual bonus (e.g. 50% of the annual fixed salary).
 - KPIs are defined by shareholders (annual meeting) annually, where minimum, on target and maximum (target overachievement)

fulfilment (related to 0%-50%-100% of the annual fixed salary bonus amounts) targets are set.

- KPIs usually consist of financial targets (e.g. net profit, costs structure, market share) and key development projects (e.g. product development, new market acquisitions) of equal weight.
- KPIs evaluation is carried out by shareholders after the close of the financial year, based on audited results.
- Bonus amounts are calculated with respect to individual employment contracts (salary) and KPI evaluation.
- Payments are made after they are approved by the shareholders (general meeting), usually at the end of the first quarter of the next year.
- Long-term bonuses a program has started for the 2010-2012 period and bonuses will be paid under the condition to achieve the target set by the shareholders (the growth of Group value).
- Allowances costs reimbursement related to business activities (e.g. travel).

Statutory body members are paid a monthly remuneration, which is set by shareholders (annual meeting) and paid during their appointment, without other conditions applying.

6.4. Legal, administrative and arbitration proceedings

As at the date of the publication of this report the Company is not involved in any legal, administrative or arbitration proceedings that could have a negative influence on the financial situation and business of the Company.

6.5. Information on shares and owners' rights

There are no restrictions imposed on the transferability of shares except for the mandatory blocking clause in Article 13 of the Articles of Association, subjecting, in principle, any transfer of shares to the approval of the general meeting of shareholders. There are no known contractual agreements between shareholders that may result in restrictions on the disposal of shares or the voting rights attached to those shares.

There are no shareholders with special rights. Other rights and obligations relating to shares are set out in the Articles of Association of the Company.

There are no special rules for appointing and discharging members of the board of directors and changing the Articles of Association of the Company.

There are no special competences and authorities of members of the board of directors.

6.6. Information on other significant contracts

The Company has not entered into any significant contracts that will enter into force, change or expire in the event of change of control of the Company as the result of a takeover bid.

The Company has entered into a contract with one of its directors, on the basis of which it would be obliged to provide a consideration to such personnel in connection with the termination of his/her office or employment in the event of change of control of the Company, as a result of a takeover bid.

The Company has no policy, based on which the employees and directors are eligible to acquire shares of the Company, share options or any other rights to the shares, under advantageous conditions.

6.7. Internal controls

The most significant risks faced by the Company, and its subsidiaries and their management are described in Note 4, included in the Appendix "Home credit B.V. Consolidated Annual Accounts for the year ended 31 December 2010".

The risk related specifically to the financial reporting process is rather minor. The Company and its subsidiaries set and update their internal policies in accordance with the latest recommendations of the regulatory bodies, international professional organizations and auditors. The companies use the standard internal controls described in a set of internal guidelines. The most significant internal controls are as follows:

- Clear document flow (specific approval limits and responsibilities for individual management levels and areas of expertise).
- Clear accounting workflow, with clearly defined responsibilities and deadlines, including strict rules for corrections of accounting entries and clearly tracking them.
- Limited access to accounting system and reporting tools.
- International Financial Reporting Standards as a base for both external and internal reporting of the whole Group. This simplifies the reconciliations between more detailed internal reports and reports for external use and also ensures the greater reliability of external reports.
- Accounting policies and measurement methods of individual assets and liabilities defined in the "Reporting and Accounting Manual", which is valid

for the whole PPF Group. Specific issues and more details are described in the "Reporting Manual" of the Group.

- Regular reporting of individual companies to the Chief Financial Officer of the Group and her team. The financial reports of individual companies are overseen by the Group finance team and submitted to the Group Executive Committee on a monthly basis.
- The Group finance team coordinates accounting methods and policies used across the whole Group.
- Individual financial statements of the Company and its significant subsidiaries are audited at least on an annual basis. The consolidated financial statements of the Company are prepared on a semi-annual basis and are subject to an auditor's review. Significant Home Credit B.V.'s subsidiaries prepare unaudited interim financial statements for external use (in accordance with IFRS) on a quarterly basis.

6.8. Decision-making process of statutory and supervisory bodies

Management decisions of the Company's Board of Directors, consisting of the persons referred to in Articles 3.1, 3.2 and 3.3, may be made at meetings of the Board, by a majority of all Directors present. The decisions can also be taken outside meetings, provided that all Directors are able to take note of the proposal and have no objection to adopting it in such a manner. The Company does not have a supervisory board.

6.9. Codes of corporate governance

The Company has not adopted a code of corporate governance because it is not required to do so by the applicable legal regulations.

DIRECTORS' REPORT

The Directors' Report is included in the Appendix "Home Credit B.V. Consolidated Annual Accounts for the year ended 31 December 2010" in the "Directors' Report" section.

INFORMATION ABOUT THE PERSONS RESPONSIBLE FOR THE ANNUAL REPORT

Declaration

I declare that, to the best of my knowledge and belief, the information stated in the Annual Report of Home Credit B.V. for the year ended 31 December 2010 reflects the true state of its financial position, business operations, its result and prospects of their future development and that no material circumstances that may have an impact on the accurate and correct assessment of Home Credit B.V. have been omitted.

Date: May 2, 2011

Alexander Labak Chairman of the Board of Directors

The Annual Report of Home Credit B.V. for the period from 1 January 2010 to 31 December 2010 was published at <u>www.homecredit.net</u> and delivered to the Czech National Bank and the Prague Stock Exchange in the statutory period.

Home Credit B.V.

Consolidated Annual Accounts for the year ended 31 December 2010

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Directors' Report

Description of the Company

Home Credit B.V. Date of inception: 28 December 1999 Seat: Netherlands, Strawinskylaan 933 Tower B Level 9, 1077XX Amsterdam Identification number: 34126597 Authorized capital: EUR 712,500,000 Issued capital: EUR 659,019,639 Paid up capital: EUR 659,019,639 Principal business: Holding company activities and financing thereof

General information

Home Credit B.V. ('HCBV') is the direct owner of several consumer finance providers ('Home Credit companies' or 'the Group'). There are both fully licensed banks and non-banking entities within the Group. The principal activities of HCBV are: (a) the holding of equity stakes in consumer finance companies in the countries of Central and Eastern Europe and CIS and (b) the securing of the refinancing for these companies either from the market or from the parent company.

Companies that are held by HCBV are leading providers of "in-store" lending to eligible, mass retail customers, including first-time borrowers, in their respective countries. They primarily provide noncash, non-collateralized loans for purchases of durable goods at the point of sale ("POS loans") and, in some countries, they also offer credit cards and/or cash loans to customers who have a proven repayment track record ("cross-sell lending products"). In the more mature markets, for example Russia, the Group offers retail banking services such as deposit gathering products and current accounts as well as consumer finance lending. As at 31 December 2010, the Group had served over 23 million customers across the countries in which it operates: **the Czech Republic** (operational since 1997), **Slovakia** (1999), **the Russian Federation** (2002), **Belarus** (2007).

On 31 January 2011, HCBV successfully finalized the sale of Home Credit Bank (Ukraine) to Platinum Bank, a local retail banking institution.

The Home Credit brand has been present in Kazakhstan since September 2008 through HCBV's minority stake (9.99%) in "Home Credit Bank" (formerly "International Bank Almaty"). The beneficiary owner of HCBV is PPF Group N.V. (hereinafter "PPF"), a privately owned financial and investment group, one of the largest in Central & Eastern Europe. As of 30 June 2010, PPF Group's assets amounted to EUR 12 billion and its share capital amounted to over EUR 4 billion. PPF's mission is to "create additional value through further development of the assets it has founded or acquired". PPF's core investments cover retail financial services (banking, insurance), retail sales (home appliances & electronics) energy, real estate, and precious metals & mining. Founded in 1991, PPF Group N.V. is a regulated financial conglomerate (as defined by the EU Directive) headquartered in the Netherlands with operations across Central & Eastern Europe (CEE), Russia, the Commonwealth of Independent States (CIS), China and South East Asia.

For more information, visit <u>www.ppf.eu</u>.

After the consumer finance sector was considerably impacted by the global downturn, with consumer demand plummeting across the markets, in 2010 it showed tentative signs of a weak but promising recovery. Thanks to timely actions taken by management during the global economy deterioration to reduce costs and mitigate risks, HCBV was in a strong position to benefit from the recovery in its chosen emerging markets. Following a decline in 2009, the Group loan portfolio exceeded pre-crisis levels demonstrating a year-on-year increase of 29.4% which is higher than the market average, while its risk costs decreased dramatically. This was the case especially in the Russian Federation, followed by the Czech Republic and Slovakia. Through a financially prudent, disciplined and flexible approach to the burgeoning market, the Group companies, with the exception of Ukraine, won business from their local competitors and achieved excellent performance and profitability.

Key Achievements

In 2010 the Group granted loans worth a total of EUR 2.7 million and announced its second consecutive record result with a 331% year-on-year increase in net profit. The Group risk metrics dramatically improved owing to continuous improvements and adjustments made by the risk management team and an effective ALM performance, which led to a reduction in the cost of funds. These combined factors resulted in the significant increase to net profit.

The transformation of Home Credit companies into retail banks from consumer lending businesses continued apace in selected markets where this strategy is being pursued, with the Group's customer deposits comprising over a quarter of total liabilities. Russia is spearheading this drive and has again contributed strongly to the Group's overall result. The Group banks in Russia and Belarus continued to build up a unique distribution network of new format offices and an agents' network, which enabled them to continue expanding their regional penetration to further increase sales whilst maintaining cost levels.

Overall, the Group succeeded in managing its profitability objectives by reporting the highest net profit in its history of EUR 234.2 million in 2010, after the previous peak in 2009.

In order to optimize the Group's capital structure, in October 2010 the shareholder of the Group made a decision to reduce the share capital of HCBV by EUR 196.5 million of which EUR 124.0 million was distributed to the shareholder and the remaining part was transferred to share premium and other reserves.

Exceptional financial and operational results have been produced by the Group's winning business model. Based on prime-class risk management and supported by market-leading debt collections, it has proven its success throughout the economic cycle. The Group has also been successful in further diversifying its loan portfolio by increasing its share of alternative low-risk products in its POS portfolio and increasing its share of cash loans.

After stabilizing its banking franchise in Ukraine during the financial crisis in 2008-2009, the continued local economy imbalances, banking sector instability and overall turmoil led the Group to make the decision to seek other opportunities outside the country. The sales transaction with a local retail banking institution, Platinum Bank, resulted in an exchange of a customer base, deposit and loan balances and a network, for the cash equivalent. The share purchase agreement was signed in December 2010, and the transaction was finalized on 31 January 2011 providing both parties with a mutually beneficial solution. As a consequence, Home Credit Group withdrew its Ukrainian banking franchise.

Staff development and environmental influence

The average number of employees during 2010 reached 14.1 thousand (2009: 14.3 thousand).

The Group's operations did not have any significant impact on the environment.

Financial instruments and risk management

The Group is exposed to various risks as a result of its activities: credit risk, liquidity risk and market risks (interest rate risk, currency risk).

The Group's primary exposure to credit risk arises through the provision of consumer financing to private customers, which is the Group's principal business. Credit risk is managed both at the individual HCBV company level and Group level.

Liquidity risk arises in the general funding of the Group's activities and in the management of its positions. The Group has access to a diverse funding base. Funds are raised using a broad range of instruments including deposits, debt securities, bank loans and shareholders' equity.

All financial instruments and positions are subject to market risk: the risk that future changes in market conditions may make an instrument more or less valuable. The majority of the Group's exposure to market risk arises in connection with the funding of the Group's operations with liabilities denominated in foreign currencies, and to the extent the term structure of interest bearing assets differs from that of liabilities.

For detailed information on risk management see Note 4 of the consolidated financial statements.

Future development

In 2011, HCBV will continue to manage and finance its holdings. In the current environment HCBV will continue using its capital in a disciplined way and rather to continue the organic growth, which was restarted in 2010 in its existing markets and core products of expertise.

Overall, HCBV considers retail banking to be an opportunity to move the Group forward, particularly in Russia and Belarus where it already holds a banking license and where the first fruits of retail banking development are already visible for example through the retail deposit growth in Russia.

| | Note | 2010 TEUR | 2009 TEUR |
|--|----------|------------------|--------------|
| ASSETS | 1,000 | illon | ilen |
| | 0 | 201.024 | 215 110 |
| Cash and cash equivalents | 8 9 | 201,024 | 315,118 |
| Due from banks and other financial institutions Loans to customers | - | 133,652 | 95,063 |
| | 10 11 | 2,176,901 | 1,682,126 |
| Financial assets at fair value through profit or loss Financial assets available-for-sale | 11 | 2,823 179,765 | 31,217 |
| Assets classified as held for sale | 6 | 108,156 | 338,723 |
| Current income tax receivables | 0 | 8,475 | 12,298 |
| Deferred tax assets | 13 | 11,326 | 12,298 |
| Investments in associates | 13 | 1,533 | 590 |
| Investment property | 17 | 1,555 | 980 |
| Intangible assets | 15 | 32,446 | 34,314 |
| Property and equipment | 16 | 154,238 | 158,800 |
| Other assets | 17 | 73,233 | 54,161 |
| | | | <u> </u> |
| Total assets | | 3,083,572 | 2,736,301 |
| LIABILITIES | | | |
| | 10 | 500.000 | 277 470 |
| Current accounts and deposits from customers | 18 | 590,022 | 377,479 |
| Due to banks and other financial institutions | 19 | 341,569 | 502,227 |
| Debt securities issued | 20 | 1,020,019 | 958,012 |
| Financial liabilities at fair value through profit or loss | 21 | 6,621 | 7,418 |
| Liabilities classified as held for sale | 6 | 76,097 | - |
| Current income tax liabilities | 12 | 824 | 2,182 |
| Deferred tax liabilities | 13 | 3,759 | 4,089 |
| Other liabilities | 22 | 108,853 | 101,831 |
| Total liabilities | | 2,147,764 | 1,953,238 |
| EQUITY | | | |
| Equity attributable to equity holders of the parent | | | |
| Share capital | 23 | 659,020 | 855,569 |
| Share premium | 23 | 60,253 | 19,194 |
| Statutory reserves | 23 | 2,887 | 2,465 |
| Foreign currency translation | 23 | (76,334) | (117,741) |
| Revaluation reserve | 23 | 5,618 | 1,518 |
| Other reserves | | 284,364 | 22,005 |
| | | 935,808 | 783,010 |
| Non-controlling interest | | | 53 |
| Total aquity | | 025 000 | 792 062 |
| Total equity | | 935,808 | 783,063 |
| Total liabilities and equity | | 3,083,572 | 2,736,301 |

| Ca | nsolidated Statement for the yea | Home Creater t of Comprehensive r ended 31 Decemb | Income |
|--|---------------------------------------|---|--------------------------------------|
| | | 2010 | 2009 |
| Ν | lote T | EUR 1 | TEUR |
| Continuing operations | | | |
| | 24 762 24 (172, | | 9,469 1,968) |
| Net interest income | | | 57,501 |
| | | | 8,196 3,049) |
| Net fee and commission income | 172 | 2,087 14 | 5,147 |
| | | | 5,482) 59,811 |
| Operating income | 782 | 2,264 73 | 6,977 |
| Net income/(expense) related to credit risk insurance General administrative expenses | 29 (108, 30 31 31 (316, 32 (36, | 42 (17 664) (27 | 2,883) 7,639) 7,699) 2,965) |
| Operating expenses | (461, | .951) (63 | 1,186) |
| Net gain/(loss) from investments in subsidiaries | 5 | 15 (2 | 2,651) |
| Profit before tax from continuing operations | 320 | ,328 10 | 3,140 |
| Income tax expense for continuing operations | 33 (76, | .141) (43 | 3,593) |
| Net profit for the year from continuing operations | 244 | <u>,187</u> 5 | 59,547 |
| Discontinued operations | | | |
| Loss from discontinued operations (net of income tax) | 6 (10, | .016) (3 | 5,192) |
| Net profit for the year | 234 | <u>,171</u> 5 | 34,355 |
| Currency translation Revaluation of available-for-sale financial assets, net of tax | | ,407 (18 ,100 | 8,697) 1,519 |
| Other comprehensive income/(expense) for the year | 45 | 5,507 (17 | 7,178) |
| Total comprehensive income for the year | 279 | <u>,678</u> <u>3</u> | 57,177 |
| Attributable to: | | | |
| Equity holders of the parent Non-controlling interest | 279 | 9,659 3 19 | 7,165 12 |
| - | | | |

The consolidated financial statements as set out on pages 6 to 55 were approved by the Board of Directors on 23 March 2011.

Alexander Labak Chairman of the Board of Directors Sonia Mihaylova Slavtcheva Member of the Board of Directors Ivan Svitek Member of the Board of Directors

| | | | | | | | Consolidated St for the y | Home Credit B.V. Consolidated Statement of Changes in Equity for the year ended 31 December 2010 | Home Credit B.V. Changes in Equity 31 December 2010 |
|---|--------------------------|--------------------------|-------------------------------|--|-------------------------------|---------------------------|------------------------------|--|--|
| | | | Attributable | Attributable to equity holders of the parent | s of the parent | | | Non- controlling | Total equity |
| | Share capital TEUR | Share premium TEUR | Statutory reserves TEUR | Foreign currency translation TEUR | Fair value reserve TEUR | Other reserves TEUR | Total TEUR | TEUR | TEUR |
| Balance as at 1 January 2010 | 855,569 | 19,194 | 2,465 | (117,741) | 1,518 | 22,005 | 783,010 | 53 | 783,063 |
| Decrease of share capital | (196,549) | 41,059 | I | I | I | 31,501 | (123,989) | ı | (123,989) |
| Acquisition of non-controlling interest | I | ı | I | I | ı | (2,872) | (2,872) | (72) | (2,944) |
| Transfers | ' | T | 422 | • | • | (422) | • | 1 | I |
| Total | 659,020 | 60,253 | 2,887 | (117,741) | (1,518) | (50,212) | 656,149 | (19) | 656,130 |
| Currency translation | ı | ı | I | 41,407 | ı | ı | 41,407 | ı | 41,407 |
| Revaluation of available-for-sale financial assets | ı | ı | ı | ı | 4,100 | | 4,100 | | 4,100 |
| Profit for the year | ' | ' | ' | ' | " | 234,152 | 234,152 | 19 | 234,171 |
| Total comprehensive income and expense for the year | ı | | | 41,407 | 4,100 | 234,152 | 279,659 | 19 | 279,678 |
| Total changes | (196,549) | 41,059 | 422 | 41,407 | 4,100 | 262,359 | 152,798 | (53) | 152,745 |
| Balance as at 31 December 2010 | 659,020 | 60,253 | 2,887 | (76,334) | 5,618 | 284,364 | 935,808 | • | 935,808 |

. 8 .

| Home Credit B.V. Consolidated Statement of Changes in Equity for the year ended 31 December 2010 | Non- Total controlling equity interest | TEUR TEUR | 41 885,886 | - (140,000) - | 41 745,886 | - (18,697) | - 1,519 | 12 54,355 | 37,177 | | 12 (102,823) |
|--|--|--|------------------------------|--|------------|----------------------|---|---------------------|--|---------------|--------------|
| Consolidated State for the yea | | Total TEUR | 885,845 | (140,000) | 745,845 | (18,697) | 1,519 | 54,343 | 37,165 | | (058,201) |
| | | Other reserves TEUR | (173,663) | 141,412 (87) | (32,338) | I | ı | 54,343 | 54,343 | 105 668 | 10,000 |
| | s of the parent | Fair value reserve TEUR | (1) | | (1) | ı | 1,519 | • | 1,519 | 1.519 | |
| | ttributable to equity holders of the parent | Foreign currency translation TEUR | (99,044) | | (99,044) | (18,697) | · | • | (18,697) | (18.697) | |
| | Attributable (| Statutory reserves TEUR | 2,378 | - L8 | 2,465 | ı | | | | 87 | |
| | | Share premium TEUR | I | 19,194 | 19,194 | ı | ı | I | ı | 19,194 | x |
| | | Share capital TEUR | 1,156,175 | (300,606) | 855,569 | I | · | ' | · | (300,606) | |
| | | | Balance as at 1 January 2009 | Decrease of share capital Transfers | Total | Currency translation | Revaluation of available-for-sale financial assets | Profit for the year | Total comprehensive income and expense for the year | Total changes | D |
| | Note | 2010 TEUR | 2009 TEUR |
|--|------|------------------|----------------------------|
| Operating activities | | | |
| Profit before tax Adjustments for: | | 311,483 | 99,409 |
| Interest expense | | 181,565 | 239,318 |
| Net loss on disposal of property, equipment and intangible assets | | 1,153 | 3,873 |
| Net unrealized foreign exchange loss | | 12,615 | 13,483 |
| Impairment losses | | 111,804 | 314,791 |
| Depreciation and amortization | - | 35,152 | 33,458 |
| Net operating cash flow before changes in working capital | | 653,772 | 704,332 |
| Change in due from banks and other financial institutions | | (40,124) | 39,053 |
| Change in loans to customers | | (647,322) | 581,229 |
| Change in financial assets at fair value through profit or loss | | (3,472) | 210,964 |
| Change in other assets | | (20,052) | (729) |
| Change in current accounts and deposits from customers Change in financial liabilities at fair value through profit or loss | | 279,031 (797) | 103,441 (6,370) |
| Change in other liabilities | | 6,769 | 22,952 |
| Cash flows from the operations | - | 223,664 | 1,654,872 |
| Interest paid | | (184,725) | (219,882) |
| Income tax paid | - | (73,530) | (36,915) |
| Cash flows (used in)/from operating activities | : | (27,022) | 1,398,075 |
| Investing activities | | | |
| Proceeds from sale of property, equipment and intangible assets | | 15,353 | 17,050 |
| Acquisition of property, equipment and intangible assets | | (36,113) | (53,339) |
| Net proceeds from/(acquisition of) available-for-sale financial assets | | 163,058 | (319,099) |
| Acquisition of investment property | | (23) | (454) |
| Acquisition of investment in subsidiary, net of cash acquired | - | (2,944) | |
| Cash flows from/(used in) investing activities | = | 139,331 | (355,842) |
| Financing activities | | | |
| Repayment of capital | | (123,989) | (140,000) |
| Proceeds from the issue of debt securities | | 270,482 | 500,691 |
| Proceeds from due to banks and other financial institutions | | 2,256,127 | 2,137,505 |
| Repayment of debt securities issued Repayment of due to banks and other financial institutions | | (198,327) | (1,275,609) (2,501,595) |
| Repayment of due to banks and other miancial institutions | - | (2,415,798) | (2,301,393) |
| Cash flows used in financing activities | = | (211,505) | (1,279,008) |
| Net decrease in cash and cash equivalents | | (102,624) | (236,775) |
| Cash as a part of assets held for sale | | (29,387) | - |
| Cash and cash equivalents at 1 January | | 315,118 | 575,955 |
| Effects of exchange rate changes on cash and cash equivalents | - | 17,917 | (24,062) |
| Cash and cash equivalents at 31 December | 8 _ | 201,024 | 315,118 |

Description of the Group 1.

Home Credit B.V. (the "Company") was incorporated on 28 December 1999 in the Netherlands.

Registered office

Stravinskylaan 933 1077 XX Amsterdam The Netherlands

| Shareholders | Country of incorporation | Ownership in | terest (%) |
|----------------|--------------------------|--------------|------------|
| | | 2010 | 2009 |
| PPF Group N.V. | Netherlands | 100.00 | 100.00 |

The ultimate controlling party of PPF Group N.V. and of the Company is Mr. P. Kellner.

| Consolidated subsidiaries | Country of incorporation | Ownership int 2010 | erest (%) 2009 |
|--|--------------------------|-----------------------|-------------------|
| Donmera (LLC) | Cyprus | 100.00 | 100.00 |
| Redlione (LLC) | Cyprus | 100.00 | 100.00 |
| Home Credit (JSC) | Czech Republic | 100.00 | 100.00 |
| Home Credit International (JSC) | Czech Republic | 100.00 | 100.00 |
| HC Broker (LLC) $^{2)}$ | Czech Republic | 100.00 | |
| Eurasia Capital S.A. ³⁾ | Luxemburg | 0.00 | 0.00 |
| Eurasia Structured Finance No.1 S.A. ³⁾ | Luxemburg | 0.00 | 0.00 |
| Eurasia Credit Card Company S.A. ^{3), 4)} | Luxemburg | 0.00 | 0.00 |
| Eurasia Credit Card Funding I S.A. ^{3), 4)} | Luxemburg | 0.00 | 0.00 |
| HC Kazakh Holdings B.V. | Netherlands | 100.00 | 100.00 |
| HC Fin3 B.V. ⁶⁾ | Netherlands | 0.00 | 100.00 |
| Home Credit Bank (OJSC) | Republic of Belarus | 100.00 | 100.00 |
| Home Credit Kazakhstan (JSC) | Republic of Kazakhstan | 100.00 | 100.00 |
| PPF Home Credit IFN S.A. | Romania | 100.00 | 100.00 |
| Home Credit and Finance Bank (LLC) | Russian Federation | 100.00 | 99.99 |
| Financial Innovations (LLC) ¹⁾ | Russian Federation | 100.00 | 99.99 |
| Infobos (LLC) ^{1), 4)} | Russian Federation | 100.00 | 99.99 |
| Inko Technopolis (LLC) | Russian Federation | 100.00 | 100.00 |
| Liko – Technopolis (LLC) ^{1), 4)} | Russian Federation | 100.00 | 99.99 |
| Home Credit Slovakia (JSC) | Slovak Republic | 100.00 | 100.00 |
| Collect-Credit (LLC) | Ukraine | 100.00 | 100.00 |
| Home Credit Bank (PJSC) ⁵⁾ | Ukraine | 100.00 | 100.00 |
| Homer Software House (LLC) | Ukraine | 100.00 | 100.00 |
| Associates | Country of incorporation | Ownership int | erest (%) |
| | • • | 2010 | 2009 |
| Equifax Credit Services (LLC) | Russian Federation | 42.00 | 42.00 |

¹⁾ subsidiaries of Home Credit and Finance Bank (LLC) ²⁾ subsidiary established in 2010

³⁾ special purpose entities established to facilitate the Group's issues of debt securities (refer to Note 20) ⁴⁾ subsidiary in the process of liquidation

⁵⁾ formerly Home Credit Bank (CJSC)

⁶⁾ subsidiary sold in 2010

1. Description of the Group (continued)

Board of Directors

Alexander Labak Sonia Mihaylova Slavtcheva Ivan Svitek

Chairman Member Member

Principal activities

The principal activities of the Company and its subsidiaries and associates are the provision of consumer financing to private individual customers in the Central European and CIS countries as well as deposit taking, saving and current accounts service and maintenance, payments and other services.

2. Basis of preparation

The consolidated financial statements for the year ended 31 December 2010 comprise the Company and its subsidiaries (together referred to as the "Group").

(a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs), including International Accounting Standards (IASs), promulgated by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) of the IASB as adopted by the European Union.

(b) Basis of measurement

The consolidated financial statements are prepared on the historic cost basis except for financial instruments at fair value through profit or loss and financial assets available-for-sale that are measured at fair value. Financial assets and liabilities and non financial assets and liabilities which are valued at historic cost are stated at amortized cost or historic cost, as appropriate, net of any relevant impairment.

(c) Presentation and functional currency

These financial statements are presented in Euro (EUR), which is the Company's functional currency and Group's reporting currency. Financial information presented in EUR has been rounded to the nearest thousand (TEUR).

(d) Changes in accounting policies and comparative figures

The comparative figures have been regrouped or reclassified, where necessary, on a basis consistent with the current period. In particular, discontinued operations' comparative figures were restated so as to be presented separately from continuing operations. In addition, the comparative statement of comprehensive income has been re-presented as if the operations discontinued during the current year had been discontinued from the beginning of the comparative year (refer to Note 6).

(e) Use of estimates and judgments

The preparation of the consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historic experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of the judgments about the carrying values of assets and liabilities that cannot readily be determined from other sources. The actual values may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgments made by management in preparing these consolidated financial statements in respect of impairment recognition is described in Note 3c(vii), Note 3f, and Note 10.

2. Basis of preparation (continued)

(f) Basis of consolidation

(i) Subsidiaries

Subsidiaries are those enterprises controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control effectively commences until the date that control effectively ceases.

Legal restructuring and mergers involving companies under common control are accounted for using consolidated net book values, consequently no adjustment is made to carrying amounts in the consolidated accounts and no goodwill arises on such transactions.

(ii) Associates

Associates are those enterprises in which the Group has significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognized gains and losses of associates on an equity accounted basis, from the date that significant influence effectively commences until the date that significant influence effectively ceases. When the Group's share of losses exceeds the Group's interest in the associate, that interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred obligations in respect of the associate.

(iii) Special purpose entities

The Group has established a number of special purpose entities (SPEs) for the purpose of raising finance. The Group does not have any direct or indirect shareholdings in these entities. These SPEs are controlled by the Group through the predetermination of the activities of SPEs, having rights to obtain the majority of benefits of the SPEs, and retaining the majority of the residual risks related to the SPEs.

(iv) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealized gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with associates are eliminated to the extent of the Group's interest in the enterprise. Unrealized gains arising from transactions with associates are eliminated against the investment in the associate. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

3. Significant accounting policies

(a) Foreign currency

(i) Foreign currency transactions

A foreign currency transaction is a transaction that is denominated in or requires settlement in a currency other than the functional currency. The functional currency is the currency of the primary economic environment in which an entity operates. For initial recognition purposes, a foreign currency transaction is translated into the functional currency using the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting period are translated to EUR at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities denominated at historical cost, are translated to EUR at the foreign currencies, which are stated at historical cost, are translated to EUR at the foreign exchange rate ruling at the date of the transaction. Foreign exchange differences arising on retranslation are recognized in profit or loss.

(ii) Financial information of foreign operations

The Group's foreign operations are not considered an integral part of the Company's operations. Accordingly, the assets and liabilities of foreign operations are translated to EUR at foreign exchange rates ruling at the end of the reporting period. The revenues and expenses of foreign operations are translated to EUR at rates approximating the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on translation are recognized directly in equity as a foreign currency translation.

(b) Cash and cash equivalents

The Group considers cash on hand, unrestricted balances with central banks and balances with banks and other financial institutions due within one month to be cash and cash equivalents. The minimum reserve deposit with the Central Bank of Russian Federation (the "CBR"), with the National Bank of Ukraine (the "NBU") and with the National Bank of the Republic of Belarus (the "NBRB") is not considered to be a cash equivalent due to restrictions on its withdrawal.

(c) Financial assets and liabilities

(i) Classification

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Group intends to sell immediately or in the near term, those that the Group upon initial recognition designates as at fair value through profit or loss, or those where its initial investment may not be substantially recovered, other than because of credit deterioration.

When the Group is a lessor in a lease agreement that transfers substantially all of the risk and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and receivables.

Financial assets and liabilities at fair value through profit or loss are financial assets or liabilities that are classified as held for trading or those which are upon initial recognition designated by the entity as at fair value through profit or loss. Trading instruments include those that the Group principally holds for the purpose of short-term profit taking and derivative contracts that are not designated as effective hedging instruments. The Group designates financial assets and liabilities at fair value through profit or loss where either the assets or liabilities are managed, evaluated and reported internally on a fair value basis or the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract. Financial assets and liabilities at fair value through profit or loss are not reclassified subsequent to initial recognition.

All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as an asset. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as a liability.

Financial assets available-for-sale are those financial assets that are designated as available-for-sale or are not classified as loans and receivables or financial instruments at fair value through profit or loss.

(ii) Recognition

Financial assets and liabilities are recognized in the statement of financial position when the Group becomes a party to the contractual provisions of the instrument. For regular purchases and sales of financial assets, the Group's policy is to recognize them using settlement date accounting. Any change in the fair value of an asset to be received during the period between the trade date and the settlement date is accounted for in the same way as if the Group used trade date accounting.

(iii) Measurement

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on sale or other disposal, except for loans and receivables which are measured at amortized cost less impairment losses and investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured which are measured at cost less impairment losses.

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortized cost.

(iv) Fair value measurement principles

The fair value of financial instruments is based on their quoted market price at the end of the reporting period without any deduction for transaction costs. If a quoted market price is not available, the fair value of the instrument is estimated using pricing models or discounted cash flow techniques.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the end of the reporting period for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures at the end of the reporting period.

The fair value of debt securities available for sale as well as foreign currency futures is based on their quoted market price. The other derivative contracts are not exchange traded and their fair value is estimated using arbitrage pricing model where key parameters are relevant foreign exchange rates and interbank interest rates ruling at the end of the reporting period.

(v) Amortized cost measurement principles

The amortized cost of a financial asset or liability is the amount in which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, net of any relevant impairment.

(vi) Gains and losses on subsequent measurement

Gains and losses on financial instruments classified as at fair value through profit or loss are recognized in profit or loss.

Gains and losses on available-for-sale financial assets are recognized in other comprehensive income (except for impairment losses and foreign exchange gains and losses) until the asset is derecognized, at which time the cumulative gain or loss previously recognized in other comprehensive income is reclassified to profit or loss.

For financial assets and liabilities carried at amortized cost, a gain or loss is recognized in profit or loss when the financial asset or liability is derecognized or impaired, and through the amortization process.

(vii) Identification and measurement of impairment

The Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired on a regular basis. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the assets, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial assets, whether significant or not, it includes the assets in a group of financial assets with similar risk characteristics and collectively assesses them for impairment. Financial assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on a financial asset has been incurred, the amount of the loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the financial asset's original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows. Financial assets with a short duration are not discounted.

In some cases the observable data required to estimate the amount of an impairment loss on a financial asset may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data relating to similar borrowers. In such cases, the Group uses its experience and judgment to estimate the amount of any impairment loss.

All impairment losses in respect of financial assets are recognized in the statement of comprehensive income and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount of the asset that would have been determined, net of amortization, if no impairment loss had been recognized.

(viii) Derecognition

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognized separately as asset or liability.

The Group derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

(ix) Offsetting

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

(x) Securitization

For securitized financial assets, the Group considers both the degree of transfer of risks and rewards on assets transferred to another entity and the degree of control exercised by the Group over the other entity.

When the Group, in substance, controls the entity to which financial assets have been transferred, the entity is included in these consolidated financial statements and the transferred assets are recognized in the consolidated statement of financial position.

When the Group has transferred financial assets to another entity, but has retained substantially all of the risks and rewards relating to the transferred assets, the transferred assets are recognized in the consolidated statement of financial position.

When the Group transfers substantially all the risks and rewards relating to the transferred assets to an entity that it does not control, the assets are derecognized from the consolidated statement of financial position.

If the Group neither transfers nor retains substantially all the risks and rewards relating to the transferred assets, the assets are derecognized if the Group has not retained control over the assets.

(xi) Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase agreements are accounted for as secured financing transactions, with the securities retained in the statement of financial position and the counterparty liability included in amounts due to other banks or to customers, as appropriate. The difference between the sale and repurchase price represents interest expense and is recognized in the statement of comprehensive income over the terms of the agreement.

Securities purchased under agreements to resell are recorded as due from banks or customers as appropriate. The difference between the sale and repurchase considerations is recognized on an accrual basis over the period of the transaction and is included in interest.

(xii) Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risk arising from financing activities. In accordance with its treasury policy, the Group does not hold or issue derivative financial instruments for trading purposes. No hedge accounting is applied and any gain or loss on the hedging instrument is recognized immediately in the statement of comprehensive income as foreign exchange income/(expense) or interest income/(expense).

(d) Intangible assets

(i) Goodwill and negative goodwill

Goodwill arising on an acquisition represents the excess of the cost of the acquisition over the Group's interest in the fair value of the net identifiable assets and liabilities of the acquiree. When the excess is negative (negative goodwill), it is recognized immediately in profit and loss. Goodwill is stated at cost less accumulated impairment losses (refer to Note 3(f) below).

In respect of associates, the carrying amount of any goodwill is included in the carrying amount of the investment in the associate.

(*ii*) Other intangible assets

Intangible assets, which are acquired by the Group, are stated at cost less accumulated amortization and accumulated impairment losses (refer to Note 3(f) below). Expenditure on internally generated goodwill and brands is recognized in the statement of comprehensive income as an expense as incurred.

(iii) Amortization

Amortization is charged to the statement of comprehensive income on a straight-line basis over the estimated useful lives of intangible assets. Goodwill is not amortized; other intangible assets are amortized from the date the asset is available for use. The depreciation methods, useful lives and residual values, if not insignificant, are reassessed annually. If a material technical improvement is made to an asset during the year, its useful life and a residual value is reassessed at the time a technical improvement is recognized. The estimated useful lives are as follows:

| Software | 1-10 years |
|----------|------------|
| Licenses | 1-10 years |
| Other | 2-10 years |

(e) **Property and equipment**

(i) Owned assets

Items of property and equipment are stated at cost less accumulated depreciation (refer below) and accumulated impairment losses (refer to Note 3(f) below). Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost for self-constructed assets includes the cost of materials, direct labor and an appropriate proportion of production overheads.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

(ii) Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Equipment acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation (refer below) and accumulated impairment losses (refer to Note 3(f) below).

Property and equipment used by the Group under operating leases, whereby the risks and benefits relating to ownership of the assets remain with the lessor, are not recorded in the Group's statement of financial position. Payments made under operating leases to the lessor are charged to the statement of comprehensive income over the period of the lease.

(iii) Subsequent expenditure

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalized. Other subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment and its cost can be measured reliably. All other expenditure is recognized in the statement of comprehensive income as an expense as incurred.

(iv) Depreciation

Depreciation is charged to the statement of comprehensive income on a straight line basis over the estimated useful lives of the individual assets. Leased assets are depreciated over the shorter of the lease term and their useful lives. Property and equipment are depreciated from the date the asset is available for use. The depreciation methods, useful lives and residual values, if not insignificant, are reassessed annually. If a material technical improvement is made to an asset during the year, its useful lives are as follows:

| Computers and equipment | 1-12 years |
|-------------------------|-------------|
| Vehicles | 3-6 years |
| Furniture | 1-7 years |
| Leasehold improvement | 1-10 years |
| Buildings | 10-50 years |

(f) Impairment of non-financial assets

The carrying amounts of Group's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

For the purpose of impairment testing, goodwill is allocated to cash-generating units. The recoverable amount of goodwill is estimated at each reporting date based on cash flow projections for specific cash generating units. Key assumptions are those regarding the expected business volumes, loss rates, budgeted expenses as well as discount rates for subsequent periods. Management estimates discount rates using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the cash generating unit. If the recoverable amount of the cash-generating unit is less than the carrying amount, the impairment loss is allocated first to reduce the carrying amount of goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit.

The recoverable amount of other non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognized when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non financial assets are recognized in the statement of comprehensive income and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. An impairment loss in respect of goodwill is not reversed. On disposal of a subsidiary, the amount of goodwill that is attributable to the subsidiary is included in the determination of the profit or loss on disposal.

(g) **Provisions**

A provision is recognized in the statement of financial position if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(h) Other payables

Accounts payable arise when the Group has a contractual obligation to deliver cash or another financial asset. Accounts payable are measured at amortized cost, which is normally equal to their nominal or repayment value.

(i) Financial guarantees

A financial guarantee is a contract that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

A financial guarantee liability is recognized initially at fair value net of associated transaction costs, and the initial fair value is amortized over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortized amount and the present value of any expected payment (when a payment under the guarantee has become probable).

Financial guarantee liabilities are included within other liabilities.

(j) Equity

Share capital represents the nominal value of shares issued by the Company. To the extent such shares remain unpaid as of the end of the reporting period a corresponding receivable is presented in other assets.

Dividends on share capital are recognized as a liability provided they are declared before the end of the reporting period. Dividends declared after the end of the reporting period are not recognized as a liability but are disclosed in the notes.

Non-controlling interests consist of the minority shareholders' proportion of the fair values of a subsidiary's net assets, at the date of the original combination, plus or minus their share of changes in the subsidiary's equity since that date.

(k) Interest income and expense

Interest income and expense are recognized in the statement of comprehensive income using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition and is not revised subsequently.

The calculation of the effective interest rate includes all fees and points paid or received, transaction costs and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense include also fair value changes on other derivatives held for risk management purposes and related hedged items when interest rate risk is the hedged risk.

(l) Fee and commission income and expenses

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income and expense relate mainly to transaction and service fees, which are recognized as the services are rendered or received.

(m) Penalty fees

Penalty income is recognized in the statement of comprehensive income when penalty is charged to a customer, taking into account its collectability.

(n) Operating lease payments

Payments made under operating leases are recognized in the statement of comprehensive income on a straight-line basis over the term of the lease. Granted lease incentives are recognized as an integral part of the total lease expense.

(o) Pensions

The governments of the countries the Group operates in are responsible for providing pensions and retirement benefits to the Group's employees. A regular contribution linked to employees' salaries is made by the Group to the governments to fund the national pension plans. Payments under these pension schemes are charged as expenses as they fall due.

(p) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the statement of comprehensive income except to the extent that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and temporary differences related to investments in subsidiaries, branches and associates where the parent is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the end of the reporting period.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences, unused tax losses and credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

(q) Net profit allocated to non-controlling interests

Net profit allocated to non-controlling interests is that part of the net results of the Group attributable to interests which are not owned, directly, or indirectly through subsidiaries, by the equity holders of the Parent Company.

(r) Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Segment revenues include interest income, fee and commission income and other operating income.

(s) Amendments and interpretations of IFRS standards adopted since 1 January 2010

The following published amendments and interpretations to existing standards are mandatory and relevant for the Group's accounting periods and have been applied by the Group since 1 January 2010:

Amendment to IAS 17 *Leases* (effective from 1 January 2010)

The previous version of IAS 17 stated that a lease of land with an indefinite economic life was normally classified as an operating lease, unless at the end of the lease term title was expected to pass to the lessee. Under the amendment, a land lease with a lease term of several decades or longer may be classified as a finance lease, even if at the end of the lease term title will not pass to the lessee, because in such arrangements substantially all risks and rewards are transferred to the lessee and the present value of the leased asset is considered negligible. The Group applies this amendment from the annual period beginning 1 January 2010.

Amendment to IAS 36 Impairment of Assets (effective from 1 January 2010)

This amendment specifies allocation of goodwill to cash-generating units. The largest unit to which goodwill should be allocated is the operating segment as defined in IFRS 8 before applying the aggregation criteria of IFRS 8.

(t) Standards, interpretations and amendments to published standards that are not yet effective and are relevant for the Group's financial statements

A number of new Standards, amendments to Standards and Interpretations are not yet effective as at 31 December 2010, and have not been applied in preparing these financial statements. Of these pronouncements, potentially the following will have an impact on the Group's operations. The Group plans to adopt these pronouncements when they become effective. The Group is in the process of analysing the likely impact on its financial statements.

IFRS 9 Financial Instruments (effective from 1 January 2013)

This new standard was published on 12 November 2009 as part of phase I of the IASB's comprehensive project to replace IAS 39. It deals with classification and measurement of financial assets. The requirements of this standard represent a significant change from the existing requirements in IAS 39 in respect of financial assets. The standard contains two primary measurement categories for financial assets: amortised cost and fair value. A financial asset would be measured at amortised cost if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, and the asset's contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. All other financial assets would be measured at fair value. The standard eliminates the existing IAS 39 categories of held to maturity, available for sale and loans and receivables. In October 2010 the IASB added to IFRS 9 the requirements for classification and measurement of financial liabilities while most of the requirements in IAS 39 were carried forward unchanged to IFRS 9. IFRS 9 has not yet been adopted by the EU.

The Group recognizes that the new standard introduces many changes to the accounting for financial instruments and is likely to have a significant impact on the consolidated financial statements. The impact of these changes will be analyzed during the course of the project as further phases of the standard are issued.

IAS 24 Related Party Disclosures (effective from 1 January 2011)

The revised standard provides a disclosure exemption in respect of related party relationships that arise through common control by the State, unless indicators of influence exist between the entities. The revised IAS 24 also amends the definition of a related party to:

• exclude situations in which two entities are related because a person has significant influence over an entity and a close family member of that person has significant influence over another entity; and

• include other entities in which a significant investor of the reporting entity is a member of key management personnel.

The amendments to IAS 24 have not yet been adopted by the EU.

Amendment to IFRS 7 *Financial Instruments: Disclosures* (effective from 1 July 2011)

The amendments to IFRS 7 titled *Disclosures – Transfers of Financial Assets* increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

The Group will apply these amendments prospectively from 1 January 2011.

4. Financial risk management

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Asset Liability Committee (ALCO) and the Group Credit Risk Department, which are responsible for developing and monitoring risk management policies in their specified areas. Both bodies report regularly to the Board of Directors on their activities.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

(a) Credit risk

Credit risk is the risk of financial loss occurring as a result of default by a borrower or counterparty on their obligation to the Group. The majority of the Group's exposure to credit risk arises in connection with the provision of consumer financing to private individual customers, which is the Group's principal business. The Group classifies the loans to individual customers into several classes where the significant ones are consumer loans, revolving loans, cash loans, car loans and mortgage loans. As the Group's loan portfolio consists of large amount of loans with relatively low outstanding amounts, the loan portfolio does not comprise any significant individual items. The remaining part of Group's exposures to credit risk is related to due from banks and other financial institutions, financial assets at fair value through profit or loss and financial assets available-for-sale.

The Board of Directors has delegated responsibility for the management of credit risk to the Group Credit Risk Department. The department is responsible for oversight of the Group's credit risk, including:

- Formulating credit policies in consultation with business units covering credit assessment, underwriting policies, collection policies and risk reporting by business units and loan classes;
- Establishing the authorization structure for the approval and renewal of credit facilities. Authorization limits are allocated to business unit's management, large exposures and new types of exposures require Group approval. The Group uses one central loan administration system to facilitate loan underwriting;
- Continuous monitoring of performance of individual Group's credit exposures by countries, product classes and distribution channels;
- Limiting concentrations of credit exposures by countries, product classes and distribution channels;
- Approving counterparty limits for financial institutions;
- Reviewing compliance of business units with agreed exposure limits;
- Providing advice, guidance and specialist skills to business units to promote best practice throughout the Group in the management of credit risk.

The Group continuously monitors the performance of individual credit exposures both on business units and Group level using number of criteria including delinquency rates, default rates or collection efficiency measures. The Group has an active fraud prevention and detection program. Credit risk developments are reported by the Group Credit Risk Department to the Board of Directors on a regular basis.

As a result of recent negative development on financial markets, the credit environment in certain countries in which the Group operates has deteriorated. The Group has taken strict measures in its underwriting and collection policies in order to limit the negative impact of such market changes.

Exposure to credit risk

| | | Loans to cu | stomers |
|-----------------------------|------|-------------|-----------|
| | Note | 2010 | 2009 |
| | | TEUR | TEUR |
| Individually impaired | | | |
| Gross amount | | 6,145 | 10,258 |
| Allowance for impairment | 10 | (4,902) | (1,937) |
| Carrying amount | | 1,243 | 8,321 |
| Not impaired | | 39,230 | 9,952 |
| Collectively impaired | | | |
| Gross amount | | 2,386,016 | 1,974,999 |
| Current | | 1,976,515 | 1,460,740 |
| Past due 1 – 90 days | | 171,191 | 190,758 |
| Past due 91 – 360 days | | 139,690 | 253,168 |
| Past due more than 360 days | | 98,620 | 70,333 |
| Allowance for impairment | 10 | (249,588) | (311,146) |
| Carrying amount | | 2,136,428 | 1,663,853 |
| Total carrying amount | 10 | 2,176,901 | 1,682,126 |

Analysis of collateral

The following table provides the analysis of gross loan portfolio by types of collateral as at 31 December:

| | 2010 | | 2009 | |
|---------------------------|-------------------|------------------------|-------------------|------------------------|
| | Portfolio TEUR | % of loan portfolio | Portfolio TEUR | % of loan portfolio |
| Pledged assets | 234,048 | 9.6 | 268,955 | 13.5 |
| Guarantees | - | 0.0 | 460 | 0.0 |
| Deposits with banks | - | 0.0 | 1,557 | 0.1 |
| Unsecured (no collateral) | 2,197,343 | 90.4 | 1,724,237 | 86.4 |
| Total | 2,431,391 | | 1,995,209 | |

The amounts shown in the table above represent the gross amount of the loans, and do not necessarily represent the fair value of the collateral.

Mortgage loans are secured by underlying housing real estate. Car loans are secured by underlying cars. Other customer loan categories are unsecured.

(b) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations from its financial liabilities.

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. All liquidity policies and procedures as well as liquidity position projections are subject to review and approval by ALCO.

The Group's Treasury Department collects information from business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Portfolio of short-term liquid assets is maintained to ensure sufficient liquidity. The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. The individual scenarios focus on liquidity available on markets, the nature of related risks and magnitude of their impact on the Group's business, management tools available as well as preventive actions.

The Group has access to a diverse funding base. Funds are raised using a broad range of instruments including deposits, bank loans, loans from CBR, bond issues, securitizations, inter-company loans and contributions by shareholders (refer to Notes 18, 19, 20 and 23). Shareholder's support enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds. Management strives to maintain a balance between continuity of funding and flexibility through use of liabilities with a range of maturities.

| Exposure to liquidity risk The following table shows assets and liabilities by remaining contractual maturity dates. The table does not include prospective cash flows related to loan commitments. Refer to Note 35 for outstanding loan commitments that may impact liquidity requirements. | ts and liabi that may in | lities by rei pact liquid | maining cor ity requirem | itractual ma lents. | aturity dates | s. The table | does not inc | lude prospect | ive cash fl | ows related | to loan con | amitments. | Refer to No | te 35 for |
|--|-----------------------------|------------------------------|--|------------------------|-----------------------|-------------------|---------------------------------|------------------------------|-----------------------|--|------------------------|----------------------|------------------|--------------------------------|
| TEUR | Less than 1 month | 1 to 3 months | 2010 3 months to 1 year 1 to 5 years | | More than 5 years | No maturity | Total | Less than 1 month | 1 to 3 months | 2009 3 months to 1 year 1 to 5 years | | More than 5 years | No maturity | Total |
| Cash and cash equivalents Due from financial institutions Loans to customers | 201,024 3,847 202,216 | - 48,137 421,474 | - 39,298 990,331 | - 12,153 492,636 | - 11,483 70,244 | - 18,734 - | 201,024 133,652 2,176,901 | 315,118 34,577 179,594 | - 9,074 253,703 | - 27,834 641,579 | - 17,089 421,939 | - 143 185,311 | - 6,346 - | 315,118 95,063 1,682,126 |
| Financial assets at fair value through profit or loss Einomial assets available for sole | 7 0 708 | 330 1 486 | 2,433 | 53 7 722 | - - | - 15 000 | 2,823 | 3,593 | 13,921 7 007 | 10,141 300 023 | 3,562 | I | - 70 803 | 31,217 338 773 |
| A real assets available-lot-sate Assets classified as held for sale Current income tax receivables | 9,/U0 | 1,400 108,156 1574 | 140,432 - 6 901 | 4, 0, 0, | 000 | | 1 / 9, / 05 108,156 8 475 | | | 226,000 - 7 056 | | | | - 17,000 |
| Deferred tax assets Investments in associates | | - I I | | 11,326 | | - 533 | 11,326 | | 1 I I 1 2 | | 12,911 - | | - | 12,911 |
| Investment property | ı | I | ı | ı | ı | | | I | ı | ı | ı | ı | 980 | 980 |
| Intangible assets Property and equipment | | | | | | 32,446 154,238 | 32,446 154,238 | | | | | | 34,314 $158,800$ | 34,314 $158,800$ |
| Other assets | 49,797 | 6,831 | 12,648 | 3,229 | 1 | 727 | 73,233 | 38,315 | 1,310 | 10,120 | 3,947 | ı | 469 | 54,161 |
| Total assets | 466,599 | 587,988 | 1,200,063 | 523,830 | 82,414 | 222,678 | 3,083,572 | 571,197 | 291,247 | 997,653 | 459,448 | 185,454 | 231,302 | 2,736,301 |
| Current accounts and deposits from customers | 210.812 | 109 168 | 260 196 | 9 846 | | ı | 590.022 | 156,892 | 38,092 | 180,294 | 2,201 | ı | I | 377,479 |
| Due to financial institutions Debt securities issued* | 103,070 4,551 | 109,708 | 95,295 577,020 | 32,211 427,335 | 1,285 - | 1 1 | 341,569 1,020,019 | 254,664 3,485 | 125,930 80,867 | 121,633 602,108 | - 271,552 | | | 502,227 958,012 |
| Financial liabilities at fair value through profit or loss | 4,202 | 584 | 912 | 923 | I | I | 6,621 | 1,622 | ı | 4,502 | 1,294 | ı | I | 7,418 |
| sale | | 76,097 | | ı | · | · | 76,097 | | י ס ני | ı | ı | ı | ı | ' () - |
| Current income tax habilities Deferred tax liabilities | - | | 324 - | - 3,530 | - 229 | | 824 3,759 | 005 339 | , 1, 2, 2, 2 - | 1,027 | 2,424 | - 299 | | 2,182 4,089 |
| Other liabilities | 56,223 | 42,596 | 5,611 | 4,423 | ı | ı | 108,853 | 69,118 | 14,331 | 16,429 | 1,953 | I | I | 101,831 |
| Total liabilities | 379,358 | 349,266 | 939,358 | 478,268 | 1,514 | | 2,147,764 | 486,773 | 260,749 | 925,993 | 279,424 | 299 | | 1,953,238 |
| Net position | 87,241 | 238,722 | 260,705 | 45,562 | 80,900 | 222,678 | 935,808 | 84,424 | 30,498 | 71,660 | 180,024 | 185,155 | 231,302 | 783,063 |

* Debt securities are classified based on their contractual maturity regardless of redemption rights (refer to Note 20).

Notes to the Consolidated Financial Statements for the year ended 31 December 2010 Home Credit B.V.

> Financial risk management (continued) 4

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(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates or foreign exchange rates will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

The majority of the Group's exposure to market risk arises in connection with the funding of the Group's operations with liabilities denominated in foreign currencies, and to the extent the term structure of interest bearing assets differs from that of liabilities.

Exposure to interest rate risk

The principal risk to which the Group is exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. The ALCO is the monitoring body for compliance with these limits. As part of its management of this position, the Group may use interest rate derivatives. A summary of the Group's interest rate gap position is provided below.

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered include a 100 basis point parallel fall or rise in all yield curves worldwide. In such case, the net interest income for the year ended 31 December 2010 would be approximately TEUR 14,927 higher/lower (the year ended 31 December 2009: TEUR 11,015). The above sensitivity analysis is based on amortized costs of assets and liabilities.

Exposure to foreign currency risk

The Group has assets and liabilities denominated in several foreign currencies. Foreign currency risk arises when the actual or forecast assets in a foreign currency are either greater or less than the liabilities in that currency. Foreign currency risk is managed principally through monitoring foreign currency mismatches in the structure of assets and liabilities in the individual Group's country operations. It is the Group's policy to hedge such mismatches by derivative financial instruments to eliminate the foreign currency exposure (refer to Note 34). The ALCO is the monitoring body for compliance with this rule.

Net investments in foreign operations are not hedged. As a result, the Group's financial position is adequately sensitive on movements of the relevant foreign exchange rates. Impact of such exchange rate changes on the Group's net investment in foreign operations is presented as currency translation in the consolidated statement of changes in equity.

A summary of the Group's foreign currency position is provided below.

| 4. Financial risk management (continued) | Inagem | ent (conti | inued) | | | | | | | | | | | |
|--|-------------------------------|-----------------------|---------------------------|-------------------------|-----------------|-------------------------|-----------|-------------------------------|-----------------------|-------------------|-------------------------|-----------------|-------------------------|-------------|
| Interest rate gap position | | | | | | | | | | | | | | |
| | | | | 2010 | | 1 | | | | | 2009 | | | |
| TEUR | Effective interest rate | Less than 3 months | 3 to 12 months | 1 to 2 vears | 2 to 5 vears | More than 5 vears | Total | Effective interest rate | Less than 3 months | 3 to 12 months | 1 to 2 vears | 2 to 5 vears | More than 5 vears | Total |
| Interest bearing financial assets | | | | • | | • | | | | | • | • | • | |
| Cash and cash equivalents | 0.7% | 200,904 | ı | ı | ı | | 200,904 | 1.1% | 315,118 | ' | ı | ı | · | 315,118 |
| Due from financial institutions | 5.9% | 51,984 | 39,298 | ı | 12,153 | 11,499 | 114,934 | 6.9% | 43,651 | 27,834 | 9,022 | 8,067 | 143 | 88,717 |
| Loans to customers, net* | 37.7% | 623,690 | 990,331 | 990,331 324,260 168,376 | 168,376 | 70,244 | 2,176,901 | 40.8% | 432,310 | 641,579 | 312,527 | 109,412 | 185,311 | 1,681,139 |
| Financial assets at fair value through profit or loss | I | I | I | I | I | ı | ı | 20.8% | 16,541 | 6,900 | I | I | ı | 23,441 |
| Financial assets available-for-sale | 9.8% | | 143,083 | 1 | I | ı | 143,083 | 12.5% | 7,997 | 300,923 | | I | ı | 308,920 |
| Total interest bearing financial assets | 32.0% | 876,578 | 876,578 1,172,712 324,260 | | 180,529 | 81,743 | 2,635,822 | 30.6% | 815,617 | 977,236 | 321,549 | 117,479 | 185,454 | 2,417,335 |
| Interest bearing financial liabilities | ities | | | | | | | | | | | | | |
| Current accounts and deposits from customers | 7.2% | 319,980 | 260,196 | 9,846 | I | ı | 590,022 | 9.9% | 194,984 | 180,294 | 98 | 2,103 | ı | 377,479 |
| Due to banks and other financial institutions | 6.1% | 212,778 | 95,295 | 20,667 | 11,544 | 1,285 | 341,569 | 10.3% | 380,594 | 121,633 | ı | I | ı | 502,227 |
| Debt securities issued | 9.9% | 15,664 | 577,020 | 343,999 | 83,336 | ı | 1,020,019 | 13.3% | 84,352 | 602,108 | 170,830 | 100,722 | ı | 958,012 |
| Total interest bearing financial liabilities | 8.4% | 548,422 | 932,511 | 374,512 | 94,880 | 1,285 | 1,951,610 | 11.8% | 659,930 | 904,035 | 904,035 170,928 102,825 | 102,825 | · | - 1,837,718 |

*These assets bear interest at a fixed rate.

Home Credit B.V. Notes to the Consolidated Financial Statements for the year ended 31 December 2010

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| Foreign currency position | | | 2010 | _ | | | | | 2009 | | | |
|--|---------------------------------|----------------------------|----------------------------|---|---------------------------|---------------------------------|-----------------------|----------------------------|------------------------------|------------------------------|------------------------------|--------------------------------|
| TEUR | | | | | Other | Ē | | | | | Other | Ē |
| | KUB | UZN | EUK | | currencies | 1 0121 | KUD | CLA | FUN | | currencies | 10131 |
| Cash and cash equivalents Due from financial institutions Loans to customers | $129,690 \\ 7,843 \\ 1,762,011$ | 13,484 45,617 75,425 | 5,563 20,676 160,804 | $\begin{array}{c} 48,770\\ 39,031\\ 119,431\end{array}$ | 3,517 20,485 59,230 | 201,024 133,652 2,176,901 | 118,1569,4881,260,517 | 19,028 30,427 65,498 | $19,385 \\ 7,294 \\ 158,425$ | 146,745 27,722 129,481 | $11,804 \\ 20,132 \\ 68,205$ | 315,118 95,063 1,682,126 |
| Financial assets at fair value through profit or loss | 337 | ı | , | · | 2.486 | 2.823 | 4,214 | ı | ı | ı | 27,003 | 31,217 |
| Financial assets available-for-sale | 143,083 | 21,682 | 14,982 | 18 | | 179,765 | 194,394 | 20,799 | 15,573 | 107,953 | 4 | 338,723 |
| Assets classified as held for sale | - - | - 1 508 | - 1 571 | | 108,156 371 | 108,156 8 475 | - - | - 3 661 | | | 3 205 | - 17 708 |
| Deferred tax assets | 3,485 | | 7,841 | | | 11,326 | 6,305 | | 6,606 | | , - , - , - | 12,911 |
| Investments in associates | I | ı | I | I | 1,533 | 1,533 | I | I | I | I | 590 | 590 |
| Investment property | | , | , | 1 | | | | ı | ı | ı | 980 | 980 |
| Intangible assets | 14.403 | 17.126 | 55 | | 862 | 32.446 | 14.327 | 18.447 | 38 | | 1.502 | 34.314 |
| Property and equipment | 146,826 | 3,523 | 518 | ı | 3,371 | 154,238 | 147,710 | 4,977 | 610 | ı | 5,503 | 158,800 |
| Other assets | 22,926 | 43,976 | 4,832 | 243 | 1,256 | 73,233 | 17,469 | 24,741 | 10,036 | 549 | 1,366 | 54,161 |
| Total assets | 2,235,626 | 222,341 | 216,845 | 207,493 | 201,267 | 3,083,572 | 1,777,822 | 187,578 | 217,967 | 412,450 | 140,484 | 2,736,301 |
| Current accounts and deposits from customers | 568.312 | ı | 10.368 | 6.133 | 5.209 | 590.022 | 307,592 | ı | 13,465 | 28,775 | 27,647 | 377,479 |
| Due to financial institutions | 181,397 | 10,018 | 137,658 | | 12,148 | 341,569 | 351,864 | 9,809 | 118,228 | 22,298 | 28 | 502,227 |
| Debt securities issued | 420,590 | 183,361 | I | 416,068 | ı | 1,020,019 | 417,238 | 100,722 | I | 439,884 | 168 | 958,012 |
| Financial liabilities at fair value through profit or loss | 2,333 | ı | 3,365 | ı | 923 | 6,621 | 3,293 | ı | 3,831 | ı | 294 | 7,418 |
| Liabilities classified as held for sale | I | ı | ı | ı | 76,097 | 76,097 | ı | I | I | ı | | I |
| Current income tax liabilities | ı | 324 | I | ı | 500 | 824 | ı | | 1,529 | ı | 653 1 201 | 2,182 |
| Deferred tax habilities Other liabilities | - 61,335 | 3,477 35,351 | - 8,917 | $^{-}$ 1,953 | 282 1,297 | 3,729 108,853 | -38,187 | 2,666 53,434 | 339 7,842 | - 1,216 | 1,084 1,152 | 4,089 $101,831$ |
| Total liabilities | 1,233,967 | 232,531 | 160,308 | 424,502 | 96,456 | 2,147,764 | 1,118,174 | 166,631 | 145,234 | 492,173 | 31,026 | 1,953,238 |
| 1 | | | | | | | | | | | | |
| Effect of foreign currency derivatives | (192,432) | 115,347 | (106,582) | 211,567 | (27,900) | ı | (21,025) | (85,087) | 39,909 | 81,148 | (14,945) | ı |
| Net position | 809,227 | 105,157 | (50,045) | (5,442) | 76,911 | 935,808 | 638,623 | (64, 140) | 112,642 | 1,425 | 94,513 | 783,063 |

Home Credit B.V. Notes to the Consolidated Financial Statements for the year ended 31 December 2010

Financial risk management (continued)

4. For

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(d) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behavior. Operational risks arise from all of the Group's operations and are faced by all business entities.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management of the Group. This responsibility is supported by the development of standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorization of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

(e) Capital management

The Company considers share capital, share premium, statutory reserves and other reserves as a part of the capital. The Company's policy is to maintain capital base adequate to its investments in subsidiaries so as to maintain investor, creditor and market confidence, sustain future development of the business and meet the capital requirements related to its funding operations. There are no regulatory capital requirements for the Company and there have been no material changes in the Company's management of capital during the period.

Some of the Company's subsidiaries maintain capital adequacy in compliance with local regulatory requirements which require the respective entities to maintain the ratio of total capital to total risk-weighted assets at or above certain minimum level. The ratios are calculated based on financial statements prepared in accordance with local accounting standards. Some of the subsidiaries also operate its capital adequacy in compliance with the methodology set out by the BIS in connection with commitments arising from funding operations. The Group's policy in this respect is to support the subsidiaries with capital as necessary in order to maintain the subsidiaries' full compliance with capital regulations described above.

(f) Fair values of financial instruments

The Group has performed an assessment of fair values of its financial instruments, as required by IFRS 7, to determine whether it is practicable within the constraints of timeliness and cost to determine their fair values with sufficient reliability.

The fair values of the following financial instruments differ from their carrying amounts shown in the statement of financial position:

| | Note | Carrying amount 2010 TEUR | Fair Value 2010 TEUR | Carrying amount 2009 TEUR | Fair Value 2009 TEUR |
|------------------------|------|------------------------------------|-------------------------------|------------------------------------|-------------------------------|
| Loans to customers | 10 | 2,176,901 | 2,176,901 | 1,682,126 | 1,644,592 |
| Debt securities issued | 20 | (1,020,019) | (1,039,371) | (958,012) | (967,280) |

The Group's estimates of fair values of its other financial assets and liabilities are not materially different from their carrying values.

The following table shows an analysis of financial instruments recorded at fair value, between those whose fair value is based on quoted market prices (Level 1) or calculated using valuation techniques where all the model inputs are observable in the market (Level 2) or calculated using valuation techniques where significant model inputs are not observable in the market (Level 3):

| 2010 | Note | Level 1 TEUR | Level 2 TEUR | Level 3 TEUR | Total TEUR |
|--|------|-----------------|-----------------|-----------------|---------------|
| Financial assets at fair value through profit or loss | 11 | - | 2,823 | - | 2,823 |
| Financial assets available-for-sale | 12 | 139,401 | - | 40,364 | 179,765 |
| Financial liabilities at fair value through profit or loss | 21 | - | (6,621) | - | (6,621) |
| | | 139,401 | (3,798) | 40,364 | 175,967 |
| 2009 | Note | Level 1 TEUR | Level 2 TEUR | Level 3 TEUR | Total TEUR |
| Financial assets at fair value through profit or loss | 11 | - | 31,217 | - | 31,217 |
| Financial assets available-for-sale | 12 | 305,678 | - | 33,045 | 338,723 |
| Financial liabilities at fair value through profit or loss | 21 | - | (7,418) | - | (7,418) |
| | _ | 305,678 | 23,799 | 33,045 | 362,522 |

There were no transfers between Level 1 and 2 during the period.

| Reconciliation of movements in Level 3: | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Balance as at 1 January | 33,045 | 18,105 |
| Net (losses)/gains recorded in profit or loss | (287) | 10,247 |
| Net gains recorded in other comprehensive income | 7,352 | 1,519 |
| Purchases | 3,733 | 3,174 |
| Settlements | (3,475) | - |
| Transfers out of Level 3 | (4) | - |
| Balance as at 31 December | 40,364 | 33,045 |

The financial assets available-for-sale presented in Level 3 above comprise contingent part of sales price for loan receivables sold of TEUR 21,682, debt securities of TEUR 3,682 and equity investment of TEUR 15,000 (refer to Note 12). The fair value of the contingent part of sales price for loan receivables sold is estimated based on repayments statistics of relevant receivable pools and is sensitive to actual repayment behavior of customers; gains and losses resulting from changes in underlying cash flows are presented as other income in the consolidated statement of comprehensive income, other gains and losses are presented in the consolidated statement of changes in equity. The fair value of the debt securities is estimated based on discounted cash flows. The fair value of the equity investment is estimated based on discounted equity flows and is by nature sensitive to real economic developments; related impairment losses are presented as impairment losses on financial assets in the consolidated statement of comprehensive income developments; related impairment losses are presented as impairment losses on financial assets in the consolidated statement of comprehensive income.

5. Net gain/(loss) from investments in subsidiaries

| | 2010 TEUR | 2009 TEUR |
|---|--------------|------------------|
| Net (loss)/gain on liquidation of subsidiaries Net gain/(loss) on disposal of subsidiary | (4) 19 | 1,260 (3,911) |
| | 15 | (2,651) |

6. Discontinued operations and non-current assets and liabilities held for sale

The Group's 100% ownership interest in Home Credit Bank (PJSC) was subject to a sales transaction entered into on 3 December 2010 and completed on 31 January 2011, refer to Note 39.

Non-current assets and liabilities held for sale as at 31 December 2010 represent all assets and liabilities of Home Credit Bank (PJSC).

| of frome credit bank (1950). | 2010 TEUR |
|---|--------------|
| Cash and cash equivalents | 29,387 |
| Due from banks and other financial institutions | 1,535 |
| Loans to customers | 40,792 |
| Financial assets at fair value through profit or loss | 31,866 |
| Current income tax receivables | 882 |
| Investment property | 1,003 |
| Intangible assets | 117 |
| Property and equipment | 1,196 |
| Other assets | 1,378 |
| Non-current assets total | 108,156 |
| Current accounts and deposits from customers | 73,476 |
| Due to banks and other financial institutions | 987 |
| Deferred tax liabilities | 588 |
| Other liabilities | 1,046 |
| Non-current liabilities total | 76,097 |

6. Discontinued operations and non-current assets and liabilities held for sale (continued)

Net loss from discontinued operations represents income and expenses of Home Credit Bank (PJSC).

| | 2010 TEUR | 2009 TEUR |
|---|--------------------------------|--------------------------------|
| Discontinued operations | | |
| Interest income Interest expense | 11,621 (9,296) | 22,017 (7,350) |
| Net interest income | 2,325 | 14,667 |
| Fee and commission income Fee and commission expense | 4,175 (283) | 7,050 (240) |
| Net fee and commission income | 3,892 | 6,810 |
| Net gains on financial assets Other operating income | 95 194 | 67 573 |
| Operating income | 6,506 | 22,117 |
| Impairment losses on financial assets General administrative expenses Other operating expenses | (2,831) (10,146) (2,374) | (14,017) (9,471) (2,360) |
| Operating expenses | (15,351) | (25,848) |
| Loss before tax | (8,845) | (3,731) |
| Income tax expense | (1,171) | (1,461) |
| Net loss from discontinued operations | (10,016) | (5,192) |
| Cash flow from discontinued operations | | |
| - | 2010 TEUR | 2009 TEUR |
| Cash flows from operating activities Cash flows used in investing activities Cash flows from financing activities | 5 913 (251) 1 964 | 13 476 (1 490) (9 094) |
| Net cash flow from discontinued operations | 7 626 | 2 892 |

| | | | | | | Notes to the Ca for th | H nsolidated Fina e year ended 31 | Home Credit B.V. Notes to the Consolidated Financial Statements for the year ended 31 December 2010 |
|--|---|--|---|--|---|---|--|---|
| Segment reporting Segment information is presented in respect of the Group's geographical segments based on the Group's management and internal reporting structure. Segment information in respect of the Group's business segments is not presented as the Group's operations are concentrated in one main business segment only, consumer lending products. | Group's geograph sented as the Grou | ical segments b o's operations a | ased on the Grou are concentrated | ıp's managemer n one main busi | tt and internal r ness segment o | eporting structu nly, consumer le | re. Segment in anding product | formation in s. |
| The Group operates in five principal geographical areas, the Czech Republic, the Slovak Republic, the Russian Federation, Ukraine and the Republic of Belarus. geographical segments are based on the geographical location of assets which corresponds to the geographical location of customers at the same time. | al areas, the Czec al location of asset | h Republic, th s which corres | le Slovak Repub oonds to the geog | lic, the Russian raphical location | n Federation, L | Jkraine and the at the same time | Republic of I | 3elarus. The |
| Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Inter-segment pricing is determined on an arm's length basis. The Group's Executive Committee is the chief operating decision maker. The Committee reviews the Group's internal reporting on a regular basis to assess performance of individual segments and to allocate Group's resources accordingly. Current and deferred income tax assets and liabilities are excluded from segment assets and liabilities. | to a segment as w s the chief operati Group's resources | ell as those than ng decision mains accordingly. C | tt can be allocate aker. The Comm Current and defer | d on a reasonab uittee reviews th red income tax a | le basis. Inter-s e Group's inter assets and liabil | segment pricing rnal reporting o lities are exclude | is determined n a regular ba od from segme | on an arm's sis to assess nt assets and |
| | Czech Republic 2010 TEUR | Slovak Republic 2010 TEUR | Russian Federation 2010 TEUR | Ukraine 2010 TEUR | Other* U 2010 TEUR | Other*Unallocated**Eliminations201020102010TEURTEURTEUR | | Consolidated 2010 TEUR |
| Revenue from external customers Inter-segment revenue | 29,457 548 | 44,639 - | 866,616 3,071 | 15,808 - | 25,632 441 | 8,789 3,247 | - (7,307) | 990,941 - |
| Total revenue | 30,005 | 44,639 | 869,687 | 15,808 | 26,073 | 12,036 | (7,307) | 990,941 |
| Segment result | 18,053 | 6,066 | 233,750 | (10,815) | 8,937 | (21,820) | | 234,171 |
| Depreciation and amortization Other significant non-cash expenses*** Capital expenditure | (14,841) (6,255) (23,654) | $(345) \\ (13,511) \\ (339)$ | (18,726) (88,591) (10,407) | (1,441) (85) (479) | (687) (569) (1,636) | | | (36,040) (109,011) (36,515) |
| Segment assets | 197,327 | 168,346 | 2,468,221 | 121,302 | 100,692 | 961,749 | (954,748) | 3,062,889 |
| Investments in associates | | | 1,533 | · | · | · | ı | 1,533 |
| Segment liabilities | 93,594 | 142,118 | 1,667,841 | 87,797 | 52,507 | 186,953 | (88,217) | 2,142,593 |
| Segment equity | 101,440 | 34,906 | 808,887 | 33,799 | 47,774 | 774,794 | (865,792) | 935,808 |
| * Athen is more and and and a bear is merely and and and a bear an | D 24112 0 F D 2124 | | | | | | | |

* Other is represented mainly by items located in Republic of Belarus.

** Unallocated items represent items of revenue, operating expense, assets and liabilities which cannot be reasonably allocated to the geographical segments.

*** Other significant non-cash expenses are represented by impairment losses on financial and non-financial assets.

Home Credit B.V. Notes to the Consolidated Financial Statements for the year ended 31 December 2010

7. Segment reporting (continued)

| | Czech Republic 2009 TEUR | Slovak Republic 2009 TEUR | Russian Federation 2009 TEUR | Ukraine 2009 TEUR | Other* U 2009 TEUR | Unallocated** F 2009 TEUR | Eliminations 2009 TEUR | Consolidated 2009 TEUR |
|--|-----------------------------------|------------------------------------|---------------------------------------|--------------------------------|---------------------------|---------------------------------|------------------------------|-----------------------------------|
| Revenue from external customers Inter-segment revenue | 82,821 1,081 | 49,741 - | 830,842 2,513 | 29,099 60 | 16,786 4,900 | 7,443 $11,394$ | - (19,948) | 1,016,732 |
| Total revenue | 83,902 | 49,741 | 833,355 | 29,159 | 21,686 | 18,837 | (19,948) | 1,016,732 |
| Segment result | 14,473 | 2,489 | 117,337 | (52,868) | (5,462) | (21,614) | | 54,355 |
| Depreciation and amortization Other significant non-cash expenses*** Capital expenditure | (12,662) (29,073) (25,938) | $(321) \\ (22,712) \\ (123)$ | (17,329) (201,025) (21,666) | (2,542) (51,319) (2,768) | (604) (1,557) (307) | - (9,105) - | | (33,458) (314,791) (50,802) |
| Segment assets | 189,836 | 164,552 | 2,224,086 | 120,984 | 87,433 | 1,003,915 | (1,079,714) | 2,711,092 |
| Investments in associates | · | I | 590 | | ı | ı | · | 590 |
| Segment liabilities | 78,433 | 156,289 | 1,613,864 | 93,500 | 65,232 | 160,792 | (221,145) | 1,946,965 |
| Segment equity | 112,398 | 13,340 | 621,769 | 29,623 | 22,585 | 843,619 | (860,269) | 783,065 |

* Other is represented mainly by items located in Republic of Belarus.

** Unallocated items represent items of revenue, operating expense, assets and liabilities which cannot be reasonably allocated to the geographical segments.

*** Other significant non-cash expenses are represented by impairment losses on financial and non-financial assets.

8. Cash and cash equivalents

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Cash on hand | 35,005 | 39,235 |
| Current accounts | 43,288 | 82,488 |
| Current accounts with central banks | 44,402 | 46,626 |
| Placements with financial institutions due within one month | 78,329 | 146,769 |
| | 201,024 | 315,118 |

9. Due from banks and other financial institutions

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Loans and term deposits with financial institutions due in more than one month | 89,592 | 56,278 |
| Loans and advances provided under repo operations | 39,442 | 34,577 |
| Minimum reserve deposits with central banks | 4,618 | 4,208 |
| | 133,652 | 95,063 |

The minimum reserve deposits are mandatory non-interest bearing deposits calculated in accordance with regulations issued by the CBR, the NBU and the NBRB and whose withdrawals are restricted.

As at 31 December 2010 term deposits of TEUR 6,696 (2009: TEUR 9,012) were pledged as a collateral for bank loan facilities.

10. Loans to customers

| | 2010 | 2009 |
|--------------------------------------|-----------|-----------|
| | TEUR | TEUR |
| Gross amount | | |
| Consumer loan receivables | 1,158,794 | 758,552 |
| Cash loan receivables | 590,454 | 377,437 |
| Revolving loan receivables | 402,068 | 541,938 |
| Mortgage loan receivables | 164,228 | 195,942 |
| Car loan receivables | 69,820 | 72,618 |
| Secured personal loans | - | 19,409 |
| Loans to corporations | 44,760 | 19,015 |
| Other | 1,267 | 10,298 |
| | 2,431,391 | 1,995,209 |
| Collective allowances for impairment | | |
| Consumer loan receivables | (88,773) | (84,240) |
| Cash loan receivables | (82,488) | (98,700) |
| Revolving loan receivables | (54,082) | (94,979) |
| Mortgage loan receivables | (13,279) | (19,463) |
| Car loan receivables | (10,417) | (8,625) |
| Other | (424) | (1,813) |
| Loans to corporations | (125) | (39) |
| Secured personal loans | <u> </u> | (3,287) |
| | (249,588) | (311,146) |
| Specific allowances for impairment | | |
| Loans to corporations | (4,902) | (1,660) |
| Other | <u> </u> | (277) |
| | (4,902) | (1,937) |
| | 2,176,901 | 1,682,126 |
| | | |

In April 2009 the Group sold a pool of revolving loan receivables in gross amount of TCZK 5,769,161 (TEUR 218,240) to a related party. The proceeds from the sale were used to repay the Group's CZK securitization funding. The receivables sale agreement provides for the sale of both present receivables and future receivables arising on certain nominated revolving loan accounts, and the sales continued in 2010. The price for the receivables consists of two components, a fixed component equal to face value of sold receivables and a future component contingent on the receivables pool performance. The pool of receivables sold was derecognized by the Group and the right to receive the contingent part of the sales price was recognized as an available-for-sale asset and is measured at fair value (refer to Note 12).

In August 2009 the Group sold a pool of consumer loan and cash loan receivables in gross amount of TCZK 4,389,084 (TEUR 166,034) to a related party. The proceeds from the sale were used to repay part of the Group's CZK bank financing. The receivables sale agreement provides for the sale of both present receivables and future receivables generated by the Group, and the sales continued in 2010.. The price for the receivables consists of two components, a fixed component equal to face value of sold receivables and a future component contingent on the receivables pool performance. The pool of receivables sold was derecognized by the Group and the right to receive the contingent part of the sales price was recognized as an available-for-sale asset and is measured at fair value (refer to Note 12).

Consumer loan receivables and cash loan receivables of TEUR 84,631 (2009: TEUR 74,871), revolving loan receivables of TEUR 72,238 (2009: TEUR 77,028) and mortgage loan receivables of TEUR 22,797 (2009: TEUR 60,528) were pledged as collaterals for bank loan facilities (refer to Note 19).

10. Loans to customers (continued)

| Analysis of movements in allowances for impairment | Note | 2010 TEUR | 2009 TEUR |
|---|------|--------------|--------------|
| Balance as at 1 January | | 313,083 | 356,993 |
| Transfer to held-for-sale | | (19,115) | - |
| Translation difference | | 14,693 | (8,980) |
| Impairment losses recognized in the statement of comprehensive income | 29 | 108,924 | 276,900 |
| Amount related to loans disposed off | | (161,469) | (112,954) |
| Amount related to loans written off | - | (1,626) | (198,876) |
| Balance as at 31 December | - | 254,490 | 313,083 |

The Group has estimated the impairment on loans to customers in accordance with the accounting policy described in Note 3c(vii). Changes in collection estimates could significantly affect the impairment losses recognized.

11. Financial assets at fair value through profit or loss

| | 2010 TEUR | 2009 TEUR |
|--|--------------|-----------------|
| Debt securities Positive fair value of derivative instruments | 2,823 | 23,441 7,776 |
| | 2,823 | 31,217 |

12. Financial assets available-for-sale

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Debt securities | 143,083 | 308,920 |
| Contingent part of sales price for loan receivables sold | 21,682 | 20,799 |
| Equity securities | 15,000 | 9,004 |
| | 179,765 | 338,723 |

As at 31 December 2010 no debt securities available-for-sale (2009: TEUR 91,552) served as a collateral for secured bank loans (refer to Note 19).

As at 31 December 2010 debt securities available-for-sale of TEUR 5,635 (2009: TEUR 0) served as a collateral for loans received under repo operations (refer to Note 19).

The equity securities shown above represent a 9.99% equity interest in a company which was a related party to the Group but ceased to be a related party in September 2010.

13. Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following items (netted for all jurisdictions):

| | Assets | | Liabilities | | Ne | et |
|--|--------|--------|-------------|----------|---------|---------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| | TEUR | TEUR | TEUR | TEUR | TEUR | TEUR |
| Due from financial institutions | 946 | 9,782 | - | (6,778) | 946 | 3,004 |
| Loans to customers | 14,100 | 8,495 | (8,456) | (3,238) | 5,644 | 5,257 |
| Fair value of financial assets and liabilities | 467 | 659 | (67) | (897) | 400 | (238) |
| Carrying value of property and equipment | 70 | 116 | (7,920) | (9,093) | (7,850) | (8,977) |
| Other assets | 3,273 | 3,472 | (7,030) | (478) | (3,757) | 2,994 |
| Debt securities issued | 838 | 130 | - | (2) | 838 | 128 |
| Other | 14,578 | 9,569 | (3,232) | (2,915) | 11,346 | 6,654 |
| Deferred tax assets/(liabilities) | 34,272 | 32,223 | (26,705) | (23,401) | 7,567 | 8,822 |
| Net deferred tax assets | | | | = | 7,567 | 8,822 |

As of 31 December 2010 the Group incurred tax losses in recent years in amount of TEUR 64,238 (2009: 46,670) available to be carried forward and off-set against future taxable income. To the extent that it is not considered likely that taxable profits will be available against which the unused tax losses can be utilized, the deferred tax assets are not recognized. The unutilized tax losses can be utilized in the period from 2011 to 2019.

14. Investment in associates

At 31 December 2010 the Group had the following investments in associates:

| | Country of Incorporation | Ownership interest 2010 (%) | Carrying amount 2010 TEUR | Income from associate 2010 TEUR |
|-------------------------------|-----------------------------|--------------------------------------|------------------------------------|--|
| Equifax Credit Services (LLC) | Russian Federation | 42.00 | 1,533 | - |
| | | _ | 1,533 | - |

At 31 December 2009 the Group had the following investments in associates:

| | Country of Incorporation | Ownership interest 2009 (%) | Carrying amount 2009 TEUR | Income from associate 2009 TEUR |
|-------------------------------|-----------------------------|--------------------------------------|------------------------------------|--|
| Equifax Credit Services (LLC) | Russian Federation | 42.00 | 590 | - |
| | | _ | 590 | - |

15. Intangible assets

| Goodwill TEUR | Software TEUR | Other intangible assets TEUR | Total TEUR |
|-----------------------|---|---|--|
| | | | |
| 73,641 | 59,387 | 5,677 | 138,705 |
| , | , | , | (77,260) |
| - | | | 24,736 |
| - | , | | (10,972) |
| | 3,361 | 139 | 3,500 |
| - | 76,736 | 1,973 | 78,709 |
| - - - - - | 27,996 (342) 16,525 (230) 1,749 45,698 | 2,754 (2,261) 84 (47) 35 565 | 30,750 (2,603) 16,609 (277) 1,784 46,263 |
| | | | |
| 73 641 | _ | _ | 73,641 |
| (73,641) | - | - | (73,641) |
| | - | - | _ |
| | | | |
| - | 31,391 | 2,923 | 34,314 |
| - | 31,038 | 1,408 | 32,446 |
| | TEUR 73,641 (73,641) - - - - - - - - - - - - - - - - - - - | TEUR TEUR $73,641$ $59,387$ $(73,641)$ (432) - $14,670$ - (250) - $3,361$ - 76,736 - $76,736$ - $76,736$ - $76,736$ - $76,736$ - $76,736$ - $73,62$ - $16,525$ - (230) - $1,749$ - $45,698$ 73,641 - - $-$ - $-$ - $-$ | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ |

15. Intangible assets (continued)

| 2009 | | ~ • | Other intangible | |
|------------------------------|------------------|------------------|------------------|---------------|
| | Goodwill TEUR | Software TEUR | assets TEUR | Total TEUR |
| Acquisition cost | TECK | TECK | TECK | TECK |
| Balance at 1 January 2009 | 78,087 | 36,823 | 6,042 | 120,952 |
| Additions | - | 22,987 | 11,703 | 34,690 |
| Disposals | (4,446) | (223) | (12,111) | (16,780) |
| Translation difference | - | (200) | 43 | (157) |
| Balance at 31 December 2009 | 73,641 | 59,387 | 5,677 | 138,705 |
| Accumulated amortization | | | | |
| Balance at 1 January 2009 | - | 13,923 | 1,849 | 15,772 |
| Charge for the year | - | 14,020 | 900 | 14,920 |
| Disposals | - | (45) | - | (45) |
| Translation difference | - | 98 | 5 | 103 |
| Balance at 31 December 2009 | | 27,996 | 2,754 | 30,750 |
| Impairment | | | | |
| Balance at 1 January 2009 | 39,762 | - | - | 39,762 |
| Impairment losses recognized | 38,325 | - | - | 38,325 |
| Impairment losses disposed | (4,446) | - | - | (4,446) |
| Balance at 31 December 2009 | 73,641 | - | - | 73,641 |
| Carrying amount | | | | |
| at 1 January 2009 | 38,325 | 22,900 | 4,193 | 65,418 |
| at 31 December 2009 | - | 31,391 | 2,923 | 34,314 |

16. Property and equipment

| 2010 | Buildings TEUR | Equipment TEUR | Vehicles TEUR | Other tangible assets TEUR | Total TEUR |
|-----------------------------|-------------------|-------------------|------------------|-------------------------------------|---------------|
| Acquisition cost | | | | | |
| Balance at 1 January 2010 | 141,069 | 69,787 | 5,183 | 1,086 | 217,125 |
| Transfer to held for sale | (271) | (6,170) | (146) | (65) | (6,652) |
| Additions | 2,367 | 6,897 | 1,205 | 908 | 11,377 |
| Disposals | (1) | (4,240) | (379) | (1,780) | (6,400) |
| Transfers | (23,508) | 23,760 | - | - | 252 |
| Translation difference | 8,339 | 3,135 | 233 | 49 | 11,756 |
| Balance at 31 December 2010 | 127,995 | 93,169 | 6,096 | 198 | 227,458 |
| Accumulated depreciation | | | | | |
| Balance at 1 January 2010 | 15,768 | 39,272 | 3,194 | - | 58,234 |
| Transfer to held for sale | (16) | (4,074) | (59) | - | (4,149) |
| Charge for the year | 3,471 | 14,106 | 966 | - | 18,543 |
| Disposals | - | (2,389) | (315) | - | (2,704) |
| Transfers | (431) | 730 | ĺ | - | 300 |
| Translation difference | 948 | 1,901 | 147 | - | 2,996 |
| Balance at 31 December 2010 | 19,740 | 49,546 | 3,934 | - | 73,220 |
| Impairment | | | | | |
| Balance at 1 January 2010 | 91 | - | - | - | 91 |
| Transfer to held for sale | (91) | - | - | - | (91) |
| Balance at 31 December 2010 | | | _ | - | _ |
| Carrying amount | | | | | |
| at 1 January 2010 | 125,210 | 30,515 | 1,989 | 1,086 | 158,800 |
| at 31 December 2010 | 108,255 | 43,623 | 2,162 | 198 | 154,238 |
| | | | | | |

16. Property and equipment (continued)

| 2009 | Buildings TEUR | Equipment TEUR | Vehicles TEUR | Other tangible assets TEUR | Total TEUR |
|-----------------------------|-------------------|-------------------|------------------|-------------------------------------|---------------|
| Acquisition cost | ILUK | ilon | ilon | ilen | ilen |
| Balance at 1 January 2009 | 157,762 | 64,751 | 7,246 | 5,132 | 234,891 |
| Additions | 1,889 | 11,959 | 143 | 2,121 | 16,112 |
| Disposals | (6,477) | (9,601) | (2,018) | (5,921) | (24,017) |
| Transfers | (5,116) | 5,116 | - | - | - |
| Translation difference | (6,989) | (2,438) | (188) | (246) | (9,861) |
| Balance at 31 December 2009 | 141,069 | 69,787 | 5,183 | 1,086 | 217,125 |
| Accumulated depreciation | | | | | |
| Balance at 1 January 2009 | 13,948 | 35,022 | 3,735 | - | 52,705 |
| Charge for the year | 5,080 | 12,364 | 1,094 | _ | 18,538 |
| Disposals | (1,258) | (8,271) | (1,570) | - | (11,099) |
| Transfers | (1,314) | 1,314 | - | - | - |
| Translation difference | (688) | (1,157) | (65) | - | (1,910) |
| Balance at 31 December 2009 | 15,768 | 39,272 | 3,194 | - | 58,234 |
| Impairment | | | | | |
| Balance at 1 January 2009 | 3,608 | - | _ | 433 | 4,041 |
| Disposals | (3,517) | - | - | (433) | (3,950) |
| Balance at 31 December 2009 | 91 | - | - | - | 91 |
| Carrying amount | | | | | |
| at 1 January 2009 | 140,206 | 29,729 | 3,511 | 4,699 | 178,145 |
| at 31 December 2009 | 125,210 | 30,515 | 1,989 | 1,086 | 158,800 |
| | <u> </u> | | | | |

17. Other assets

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Outstanding selling price for receivables | 31,046 | 15,231 |
| Settlements with suppliers | 11,944 | 14,424 |
| Prepaid expenses | 11,954 | 9,547 |
| Other taxes receivable | 2,812 | 4,822 |
| Other | 15,611 | 10,396 |
| | 73,367 | 54,420 |
| Specific allowances for impairment on settlement with suppliers | (123) | (240) |
| Specific allowances for impairment on goods held for resale | (11) | - |
| Specific allowances for impairment on other assets | | (19) |
| | (134) | (259) |
| | 73,233 | 54,161 |

17. Other assets (continued)

| Analysis of movements in allowances for impairment | Note | 2010 TEUR | 2009 TEUR |
|---|------|--------------|--------------|
| Balance as at 1 January Translation difference | | 259 12 | 1,070 17 |
| Impairment losses recognized in the statement of comprehensive income | 32 | (10) | (428) |
| Amount related to assets written off | | (127) | (400) |
| Balance as at 31 December | | 134 | 259 |

18. Current accounts and deposits from customers

| | 2010 TEUR | 2009 TEUR |
|---|--------------------|--------------------|
| Term deposits Current accounts and demand deposits | 408,899 181,123 | 250,208 127,271 |
| | 590,022 | 377,479 |

19. Due to banks and other financial institutions

| | 2010 TEUR | 2009 TEUR |
|--------------------------------------|--------------|--------------|
| Unsecured loans | 183,892 | 320,163 |
| Secured loans | 122,531 | 174,380 |
| Loans received under repo operations | 4,531 | - |
| Other balances | 30,615 | 7,684 |
| | 341,569 | 502,227 |

Out of the secured loans stated above, the balance of TEUR 51,488 (2009: TEUR 54,465) was secured by pledge of revolving loan receivables, the balance of TEUR 50,501 (2009: TEUR 50,430) was secured by pledge of consumer loan receivables and cash loan receivables, the balance of TEUR 20,542 (2009: TEUR 41,953) was secured by pledge of mortgage loan receivables and no loan balance (2009: TEUR 27,532) was collateralized by financial assets available-for-sale.

As at 31 December 2010 loans received under repo operations were collateralized by financial assets available-for-sale of TEUR 5,635 (2009: TEUR 0).

As at 31 December 2010 other balances included deposits of the NBRB of TEUR 16,636 (2009: TEUR 0).
20. Debt securities issued

| | Tradamand | | Amount ou | tstanding |
|--|---------------------------------|----------------|--------------|--------------|
| | Interest Final rate maturity | | 2010 TEUR | 2009 TEUR |
| USD loan participation notes 4 of TUSD 500,000 | Fixed | June 2011 | 167,736 | 171,554 |
| USD loan participation notes 3 of TUSD 200,000 | Fixed | August 2011 | 116,367 | 136,787 |
| USD loan participation notes 5 of TUSD 300,912 | Fixed | August 2011 | 131,965 | 131,714 |
| Unsecured RUB bond issue 6 of MRUB 6,000 | Variable | June 2014 | 122,054 | 116,167 |
| Unsecured CZK bond issue 3 of MCZK 4,000 | Variable | June 2012 | 99,761 | 100,722 |
| Unsecured RUB bond issue 5 of MRUB 4,000 | Variable | April 2013 | 99,751 | 94,562 |
| Unsecured RUB bond issue 4 of MRUB 3,000 | Variable | October 2011 | 74,613 | 72,234 |
| Unsecured RUB bond issue 3 of MRUB 3,000 | Variable | September 2010 | - | 69,807 |
| Unsecured RUB bond issue 2 of MRUB 3,000 | Variable | May 2010 | - | 64,465 |
| Unsecured RUB bond issue 7 of MRUB 3,000 | Variable | April 2015 | 124,172 | - |
| Unsecured CZK bond issue 4 of MCZK 2,900 | Fixed | September 2015 | 83,600 | - |
| | | - | 1,020,019 | 958,012 |

The USD loan participation notes were issued by the Group through Eurasia Capital S.A. (refer to Note 1).

The RUB denominated bonds issue 6 were issued by the Group in June 2009 with a fixed coupon rate resettable at option dates. In December 2010 the Group reset a new coupon rate for the subsequent two year period. Bondholders are entitled to require early redemption of the bond at par in December 2012.

The RUB denominated bonds issue 5 were issued by the Group in April 2008 with a fixed coupon rate resettable at option dates. In April 2010 the Group reset coupon rates for the eighteen month period. Bondholders are entitled to require early redemption of the bond issue at par in October 2011.

The RUB denominated bonds issue 4 were issued by the Group in October 2006 with a fixed coupon rate resettable at option dates. In October 2010 the Group reset a new coupon rate through the final maturity date.

The RUB denominated bonds issue 3 were issued by the Group in September 2005 with a fixed coupon rate resettable at option dates. In May 2010 the Group repaid the bonds at par.

The RUB denominated bonds issue 2 were issued by the Group in May 2005 with a fixed coupon rate resettable at option dates. In May 2010 the Group repaid the bonds at par.

The RUB denominated bonds issue 7 were issued by the Group in April 2010 with a fixed coupon rate set for two years. Bondholders are entitled to require early redemption of the bond at par in May 2012.

The CZK denominated bonds issue 4 were issued by the Group in September 2010 and represent zerocoupon bonds.

21. Financial liabilities at fair value through profit or loss

| | 2010 TEUR | 2009 TEUR |
|---|------------------|------------------|
| Negative fair value of derivative instruments | 6,621 | 7,418 |
| | 6,621 | 7,418 |
| Other liabilities | 2010 TEUR | 2009 TEUR |
| Settlements with suppliers Accrued employee compensation | 43,468 43,319 | 41,014 26,352 |

| | 108,853 | 101,831 |
|-------------------------------|---------|---------|
| Other | 11,089 | 8,520 |
| Insurance liability, net | 6 | 19,496 |
| Provisions | 666 | - |
| Other taxes payable | 10,305 | 6,449 |
| Accrued employee compensation | 43,319 | 26,352 |

23. Equity

22.

At 31 December 2010 the share capital of the Group comprised 1,250,000,000 (2009: 1,250,000,000) ordinary shares at a par value of EUR 0.57 (2009: EUR 0.74), of which 1,156,174,806 (2009: 1,156,174,806) shares were issued and fully paid. All issued shares bear equal voting rights. The holders of shares are entitled to receive dividends when declared. No dividends can be distributed if distributable reserves are negative.

In October 2010 the shareholder of the Company made a decision to reduce share capital of the Company by TEUR 196,549 of which TEUR 123,989 was distributed to the shareholder and the remaining part was transferred to share premium and other reserves.

The creation and use of the statutory reserves is limited by legislation and the articles of each company within the Group. The legal reserve fund is not available for distribution to the shareholders.

The translation reserve comprises foreign exchange differences arising from translation of the financial statements of companies within Group with a functional currency other than the presentation currency. The translation reserve is not available for distribution to the shareholders.

Fair value reserve represents the revaluation surplus, net of deferred tax, recognized on changes in the fair value of financial assets available for sale. The fair value reserve is not available for distribution to the shareholders.

24. Interest income and interest expense

| | 2010 | 2009 |
|--|---------|---------|
| | TEUR | TEUR |
| Interest income | | |
| Consumer loan receivables | 377,304 | 330,131 |
| Cash loan receivables | 157,573 | 163,647 |
| Revolving loan receivables | 148,203 | 211,167 |
| Financial assets available-for-sale | 23,502 | 21,612 |
| Mortgage loan receivables | 20,820 | 24,005 |
| Car loan receivables | 15,821 | 15,840 |
| Due from banks and other financial institutions | 4,661 | 26,727 |
| Other | 14,523 | 6,340 |
| | 762,407 | 799,469 |
| Interest expense | | |
| Debt securities issued | 110,524 | 140,845 |
| Current accounts and deposits from customers | 41,363 | 11,957 |
| Balances from banks and other financial institutions | 20,382 | 79,160 |
| | , | 6 |
| Finance leases | | 0 |

25. Fee and commission income

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Insurance commissions | 104,358 | 64,235 |
| Penalty fees | 44,335 | 73,354 |
| Cash transactions | 28,996 | 30,761 |
| Customer payment processing and account maintenance | 23,178 | 13,914 |
| Retailers commissions | 11,585 | 5,094 |
| Other | 274 | 838 |
| | 212,726 | 188,196 |

26. Fee and commission expense

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Commissions to retailers | 25,623 | 26,993 |
| Cash transactions | 6,757 | 9,431 |
| Payment processing and account maintenance | 5,644 | 5,633 |
| Other | 2,615 | 992 |
| | 40,639 | 43,049 |

27. Net gains/(losses) on financial assets

| | 2010 TEUR | 2009 TEUR |
|--|------------------|--------------------|
| Net trading gains on other financial assets Net trading losses on derivatives | 8,758 (6,797) | 5,559 (151,041) |
| | 1,961 | (145,482) |

28. Other operating income

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Gains on disposal of loan receivables | 40,460 | 31,201 |
| Net foreign currency income | 5,420 | 107,987 |
| Net gain on early redemption of debt securities issued | - | 13,534 |
| Loss on origination of loans at non-market interest rates | (51,436) | - |
| Other | 23,634 | 17,089 |
| | 18,078 | 169,811 |

Gains on disposals of loan receivables represent contingent part of sales price for the receivables pools sold (refer to Note 10).

In 2010 the Group granted consumer loans in Russia under special terms of a marketing campaign with an average contractual interest rate of 7.8%, which was below the market rate. The volume of loans granted was adjusted to fair value at the market interest rate of 29.9%. The effect of this adjustment of TEUR 51,436 is shown within other operating income.

29. Impairment losses on financial assets

| | 2010 TEUR | 2009 TEUR |
|-------------------------------------|--------------|--------------|
| Consumer loan receivables | 51,282 | 64,885 |
| Cash loan receivables | 21,867 | 82,475 |
| Revolving loan receivables | 21,069 | 90,522 |
| Mortgage loan receivables | 6,645 | 8,398 |
| Car loan receivables | 3,812 | 6,721 |
| Financial assets available-for-sale | - | 9,105 |
| Other financial assets | 4,249 | 777 |
| | 108,924 | 262,883 |

30. Net income/(expense) related to credit risk insurance

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Commission income for collecting defaulted receivables | 42 | 31,413 |
| Cash loan receivables | - | (33,126) |
| Consumer loan receivables | - | (15,849) |
| Revolving loan receivables | | (77) |
| | 42 | (17,639) |

In 2009 the Group terminated its credit risk insurance agreement with the insurance company.

31. General administrative expenses

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Employee compensation | 168,064 | 142,376 |
| Payroll related taxes (including pension contributions) | 27,024 | 23,115 |
| Telecommunication and postage | 28,340 | 29,147 |
| Professional services | 25,722 | 27,593 |
| Occupancy | 21,609 | 23,525 |
| Advertising and marketing | 13,831 | 5,908 |
| Information technologies | 12,026 | 12,189 |
| Taxes other than income tax | 4,776 | 2,378 |
| Travel expenses | 4,488 | 3,972 |
| Other | 10,784 | 7,496 |
| | 316,664 | 277,699 |

32. Other operating expenses

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Depreciation and amortization | 35,152 | 31,476 |
| Loss on disposal of property, plant, equipment, and intangible assets | 1,263 | 3,517 |
| Impairment losses on goodwill | - | 38,325 |
| Reversal of losses on other assets | (10) | (353) |
| | 36,405 | 72,965 |

33. Income tax expense

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Current tax expense | 73,198 | 34,517 |
| Deferred tax expense | 2,943 | 9,076 |
| Total income tax expense from continuing operations in the statement of comprehensive income | 76,141 | 43,593 |
| Reconciliation of effective tax rate | 2010 TEUR | 2009 TEUR |
| Profit before tax from continuing operations | 320,328 | 103,140 |
| Income tax using the domestic tax rate of 25.5% (2009: 25.5%) | (81,684) | (26,301) |
| Effect of deferred tax assets not recognized | (4,757) | (1,894) |
| Non-deductible costs and non-taxable income | (4,777) | (20,759) |
| Effect of income taxed at lower tax rates | 14 | - |
| Effect of tax rates in foreign jurisdictions | 15,105 | 9,395 |
| Other | (42) | (4,034) |
| Total income tax expense from continuing operations | (76,141) | (43,593) |

34. Derivative financial instruments

At 31 December 2010 the following derivative contracts were outstanding:

| Contract type Sell/Bu | y Maturity | Notional amount (in thousands of | Fair value |
|------------------------------------|-----------------------|-------------------------------------|------------|
| | | purchased currency) | TEUR |
| Foreign currency forward contracts | | | |
| CZK/ US | D less than 1 month | 1,245 | (28) |
| USD/ EU | R less than 1 month | 30,491 | (167) |
| UAH/US | D less than 1 month | 31,276 | (786) |
| EUR/ KZ | Γ less than 1 month | 4,087 | (45) |
| KZT/US | D less than 1 month | 21,967 | (213) |
| RUB/US | D 1 month to 3 months | 7,466 | (5) |
| Foreign currency swap contracts | | | |
| EUR/CZ | K less than 1 month | 41,534 | 365 |
| USD/ CZ | K less than 1 month | 21,407 | (1,455) |
| RUB/US | D less than 1 month | 141,858 | (1,652) |
| USD/EU | R less than 1 month | 11,073 | (206) |
| EUR/RU | B less than 1 month | 2,470 | (8) |
| EUR/ CZ | X 1 month to 3 months | 79,933 | (124) |
| CZK/RU | 3 1 month to 3 months | 11,726 | 219 |
| RUB/US | D 1 month to 3 months | 57,304 | (334) |
| USD/CZ | X 1 month to 3 months | 11,498 | (10) |
| CZK/ US | O 3 months to 1 year | 26,054 | (912) |
| EUR/BY | • | 9,410 | 2,433 |
| EUR/BY | • | 10,712 | (923) |
| USD/BY | • | 1,134 | 53 |
| | | _ | (3,798) |

At 31 December 2009 the following derivative contracts were outstanding:

| Contract type | Sell/Buy | Maturity | Notional amount (in thousands of | Fair value |
|------------------------|--------------|--------------------|-------------------------------------|------------|
| | | | purchased currency) | TEUR |
| Foreign currency forwa | rd contracts | | | |
| <i>c i</i> | KZT/USD | more than 1 year | 20,213 | (35) |
| Foreign currency swap | contracts | | | |
| | CZK/USD | less than 1 month | 53,672 | 787 |
| | CZK/EUR | less than 1 month | 51,389 | (791) |
| | RUB/USD | less than 1 month | 21,025 | 91 |
| | USD/CZK | less than 1 month | 14,575 | (779) |
| | EUR/USD | less than 1 month | 6,578 | 43 |
| | USD/RUB | 3 months to 1 year | 42,261 | 2,923 |
| | RUB/USD | 3 months to 1 year | 42,261 | (2,923) |
| | USD/CZK | 3 months to 1 year | 24,292 | (1,261) |
| | CZK/USD | more than 1 year | 18,893 | (965) |
| | EUR/BYR | more than 1 year | 4,902 | 3,285 |
| | USD/BYR | more than 1 year | 366 | (17) |
| | | | = | 358 |

35. Commitments

The Group has outstanding commitments to extend credit. These commitments take the form of approved credit limits related to customer's revolving loan accounts, consumer loan facilities, cash loan facilities, overdraft facilities and term loan facilities.

| | 2010 TEUR | 2009 TEUR |
|------------------------------|--------------|--------------|
| Revolving loan commitments | 579,529 | 527,537 |
| Consumer loan commitments | 35,992 | 32,631 |
| Undrawn overdraft facilities | 61 | 19,158 |
| Term loan facilities | - | 2,675 |
| Cash loan commitments | 4,710 | 921 |
| | 620,292 | 582,922 |

The total outstanding contractual commitments to extend credit indicated above do not necessarily represent future cash requirements as many of these commitments will expire or terminate without being funded.

36. Operating leases

Non-cancellable operating lease rentals are payable as follows:

| | 2010 TEUR | 2009 TEUR |
|----------------------------|--------------|--------------|
| Less than one year | 15,172 | 15,505 |
| Between one and five years | 23,503 | 35,884 |
| More than five years | 461 | |
| | 39,136 | 51,389 |

The Group leases a number of premises and equipment under operating lease. Lease payments are usually increased annually to reflect market rentals. None of the leases includes contingent rentals.

During the year TEUR 12,954 (2009: TEUR 15,541) was recognized as an expense in the statement of comprehensive income in respect of operating leases.

37. Contingencies

The taxation systems in the Russian Federation, in the Republic of Belarus and in Ukraine are relatively new and are characterized by frequent changes in legislation which are subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during several subsequent calendar years. Recent events within the Russian Federation, the Republic of Belarus and Ukraine suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

The facts mentioned above may create tax risks in respective countries that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian, Belarusian and Ukrainian tax legislation, official pronouncements and court decisions.

38. Related party transactions

The Group has a related party relationship with its ultimate parent company PPF Group N.V., its subsidiaries and with a former related party referred to in Note 12.

(a) Transactions with the parent

Amounts included in the statement of financial position in relation to transactions with the parent are as follows:

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Due from banks and other financial institutions | 47,364 | 33,690 |
| Debt securities issued | - | (1,611) |
| Other liabilities | (4,505) | (238) |
| | 42,859 | 31,841 |

Amounts included in the statement of comprehensive income in relation to transactions with the parent are as follows:

| | 2010 TEUR | 2009 TEUR |
|---------------------------------|--------------|--------------|
| Interest income | 471 | 2,944 |
| Interest expense | (6,277) | (3,683) |
| General administrative expenses | (240) | (200) |
| | (5,566) | (939) |

38. Related party transactions (continued)

(b) Transactions with fellow subsidiaries and other related parties

Amounts included in the statement of financial position in relation to transactions with fellow subsidiaries and other related parties are as follows:

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Cash and cash equivalents | 18,121 | 24,748 |
| Due from banks and other financial institutions | 14,115 | 20,868 |
| Loans to customers | 4,527 | 5,384 |
| Financial assets available-for-sale | 21,682 | 20,799 |
| Financial assets at fair value through profit or loss | 225 | - |
| Other assets | 35,863 | 23,173 |
| Due to banks and other financial institutions | (16,599) | (1,850) |
| Debt securities issued | (25,423) | (2,275) |
| Financial liabilities at fair value through profit or loss | (2,457) | (3,830) |
| Other liabilities | (4,529) | (2,371) |
| | 45,525 | 84,646 |

Amounts included in the statement of comprehensive income in relation to transactions with fellow subsidiaries and other related parties are as follows:

| | 2010 TEUR | 2009 TEUR |
|---------------------------------------|--------------|--------------|
| Interest income | 5,599 | 6,278 |
| Interest expense | (2,352) | (6,900) |
| Fee and commission income | 1,011 | 731 |
| Fee and commission expense | (262) | (180) |
| Net gain on financial assets | 2,616 | 16,698 |
| Other operating income | 59,336 | 48,580 |
| Impairment losses on financial assets | - | (9,105) |
| General administrative expenses | (9,818) | (9,753) |
| | 56,130 | 46,349 |

As disclosed in Note 10, the Group sold receivables to a related party. The related transactions and balances are included in available-for-sale assets (TEUR 21,682), other assets (TEUR 31,046) and other operating income (TEUR 40,460).

38. Related party transactions (continued)

(c) Transactions with key management personnel

Amounts included in the statement of comprehensive income in relation to transactions with members of key management are short-term benefits comprising salaries and bonuses in amount of TEUR 21,413 (2009: TEUR 11,721). The members of Board of Directors of the Company and key management of its subsidiaries are considered as the key management of the Group.

39. Subsequent events

On 3 December 2010 the Group entered into a transaction whereby its 100% ownership interest in Home Credit Bank (PJSC) was sold. On 31 January 2011 the transaction was completed and the control over Home Credit Bank (PJSC) was transferred to the purchasing party, refer to Note 6.

Other Information

Certain information required by Article 392 the Civil Code of the Netherlands, to the extent it is applicable to the Company or the Group, as well as the Auditor's Report is included in this part of the Consolidated Annual Accounts.

1. Profit appropriation

Profits and Distributions are given by Article 23 of the Company's Articles of Associations. The allocation of profits accrued in a financial year shall be determined by the Shareholders' Body. Distribution of profits shall be made after adoption of the annual accounts if permissible under the law given the contents of the annual accounts. The Shareholders' Body may resolve to make interim distributions and/or to make distributions at the expense of any reserve of the Company on proposal of the management board. Distributions may be made only up to an amount which does not exceed the amount of the Distributable Equity and, if it concerns an interim distribution, the compliance with the requirement is evidenced by an interim statement of assets and liabilities as referred to in section 2:216 subsection 4, of the Dutch Civil Code.

No decision or proposal on the profit appropriation has been taken as of the date of the issue of the consolidated financial statements.

2. Subsequent events

Refer to the Notes to the Consolidated Financial Statements, Note 39.

Independent auditor's report

To: The directors of Home Credit B.V.

Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements for the year ended 31 December 2010 which are part of the financial statements of Home Credit B.V., Amsterdam and comprise the consolidated statement of financial position as at 31 December 2010, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended and notes, comprising a summary of the significant accounting policies and other explanatory information.

Management's responsibility

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code and for the preparation of the management board report in accordance with Part 9 of Book 2 of the Netherlands Civil Code. Furthermore, management is responsible for such internal control as it determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements in order appropriate of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Home Credit B.V. as at 31 December 2010 and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

Report on other legal and regulatory requirements

Pursuant to the legal requirements under Section 2:393 sub 5 at e and f of the Netherlands Civil Code, we have no deficiencies to report as a result of our examination whether the management board report, to the extent we can assess, has been prepared in accordance with part 9 of Book 2 of this Code, and if the information as required under Section 2:392 sub 1 at b - h has been annexed. Further, we report that the management board report, to the extent we can assess, is consistent with the consolidated financial statements as required by Section 2:391 sub 4 of the Netherlands Civil Code.

Amstelveen, 23 March 2011 KPMG ACCOUNTANTS N.V. M. Frikkee RA

Home Credit B.V.

Unconsolidated Annual Accounts for the year ended 31 December 2010

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Directors' Report

Description of the Company

Home Credit B.V. Date of inception: 28 December 1999 Seat: Netherlands, Strawinskylaan 933 Tower B Level 9, 1077XX Amsterdam Identification number: 34126597 Authorized capital: EUR 712,500,000 Issued capital: EUR 659,019,639 Paid up capital: EUR 659,019,639 Principal business: Holding company activities and financing thereof

General information

Home Credit B.V. ('HCBV') is the direct owner of several consumer finance providers ('Home Credit companies' or 'the Group'). There are both fully licensed banks and non-banking entities within the Group. The principal activities of HCBV are: (a) the holding of equity stakes in consumer finance companies in the countries of Central and Eastern Europe and CIS and (b) the securing of the refinancing for these companies either from the market or from the parent company.

Companies that are held by HCBV are leading providers of "in-store" lending to eligible, mass retail customers, including first-time borrowers, in their respective countries. They primarily provide noncash, non-collateralized loans for purchases of durable goods at the point of sale ("POS loans") and, in some countries, they also offer credit cards and/or cash loans to customers who have a proven repayment track record ("cross-sell lending products"). In the more mature markets, for example Russia, the Group offers retail banking services such as deposit gathering products and current accounts as well as consumer finance lending. As at 31 December 2010, the Group had served over 23 million customers across the countries in which it operates: **the Czech Republic** (operational since 1997), **Slovakia** (1999), **the Russian Federation** (2002), **Belarus** (2007).

On 31 January 2011, HCBV successfully finalized the sale of Home Credit Bank (Ukraine) to Platinum Bank, a local retail banking institution.

The Home Credit brand has been present in Kazakhstan since September 2008 through HCBV's minority stake (9.99%) in "Home Credit Bank" (formerly "International Bank Almaty").

The beneficiary owner of HCBV is PPF Group N.V. (hereinafter "PPF"), a privately owned financial and investment group, one of the largest in Central & Eastern Europe. As of 30 June 2010, PPF Group's assets amounted to EUR 12 billion and its share capital amounted to over EUR 4 billion. PPF's mission is to "create additional value through further development of the assets it has founded or acquired". PPF's core investments cover retail financial services (banking, insurance), retail sales (home appliances & electronics) energy, real estate, and precious metals & mining. Founded in 1991, PPF Group N.V. is a regulated financial conglomerate (as defined by the EU Directive) headquartered in the Netherlands with operations across Central & Eastern Europe (CEE), Russia, the Commonwealth of Independent States (CIS), China and South East Asia.

For more information, visit <u>www.ppf.eu</u>.

Key Achievements

In 2010 HCBV reported net profit of EUR 87.3 million, which was achieved mainly because of dividends of EUR 114.4 million received from HCBV's subsidiaries in the Czech Republic and Russia, but also lower impairment losses recognized on its subsidiaries (EUR 9.2 million and 47.0 million in 2010 and 2009 respectively).

In order to optimize HCBV's capital structure, in October 2010 the shareholder of HCBV made a decision to reduce the share capital of HCBV by EUR 196.5 million of which EUR 124.0 million was distributed to the shareholder and the remaining part was transferred to share premium and other reserves.

After stabilizing its banking franchise in Ukraine during the financial crisis in 2008-2009, the continued local economy imbalances, banking sector instability and overall turmoil led HCBV to make the decision to seek other opportunities outside the country. The sales transaction with a local retail banking institution, Platinum Bank, resulted in an exchange of a customer base, deposit and loan balances and a network, for the cash equivalent. The share purchase agreement was signed in December 2010, and the transaction was finalized on 31 January 2011 providing both parties with a mutually beneficial solution. As a consequence, Home Credit Group withdrew its Ukrainian banking franchise.

Staff development and environmental influence

The average number of employees during 2010 was 1(2009: 1).

HCBV's operations did not have any significant impact on the environment.

Financial instruments and risk management

HCBV is exposed to various risks as a result of its activities: credit risk, liquidity risk and market risks (interest rate risk, currency risk).

HCBV's exposure to credit risk arises primarily through the provision of loans to related parties.

Liquidity risk arises in the general funding of HCBV's activities and in the management of its positions. HCBV has access to a diverse funding base. Funds are raised both on the market and using shareholders' equity.

All financial instruments and positions are subject to market risk: the risk that future changes in market conditions may make an instrument more or less valuable. The majority of HCBV's exposure to market risk arises in connection with the funding of the HCBV's operations with liabilities denominated in foreign currencies, and to the extent the term structure of interest bearing assets differs from that of liabilities.

For detailed information on risk management see Note 4 of the financial statements.

Future development

In 2011, HCBV will continue to manage and finance its holdings. In the current environment HCBV will continue using its capital in a disciplined way and rather to continue the organic growth, which was restarted in 2010 in its existing markets and core products of expertise.

Overall, HCBV considers retail banking to be an opportunity to move the Group forward, particularly in Russia and Belarus where it already holds a banking license and where the first fruits of retail banking development are already visible for example through the retail deposit growth in Russia.

Home Credit B.V. Unconsolidated Statement of Financial Position as at 31 December 2010

| | Note | 2010 TEUR | 2009 TEUR |
|--|------|--------------|--------------|
| ASSETS | | | |
| Cash and cash equivalents | 5 | 2,349 | 6,811 |
| Time deposits with banks | 6 | 14,114 | 12,790 |
| Loans provided | 7 | 82,123 | 131,271 |
| Financial assets available-for-sale | 8 | 15,000 | 9,000 |
| Investments in subsidiaries | 9 | 846,809 | 797,987 |
| Other assets | 10 | 4,528 | 7,757 |
| Total assets | = | 964,923 | 965,616 |
| LIABILITIES | | | |
| Debt securities issued | 11 | 183,361 | 151,555 |
| Financial liabilities at fair value through profit or loss | 12 | 2,427 | 4,337 |
| Loans received and other liabilities | 13 | 4,503 | 4,406 |
| Total liabilities | - | 190,291 | 160,298 |
| EQUITY | | | |
| Share capital | 14 | 659,020 | 855,569 |
| Share premium | 14 | 60,253 | 19,194 |
| Revaluation reserve | 14 | 6,000 | - |
| Other reserves | 14 | 49,359 | (69,445) |
| Total equity | _ | 774,632 | 805,318 |
| Total liabilities and equity | = | 964,923 | 965,616 |

| | Note | 2010 TEUR | 2009 TEUR |
|--|----------|---------------------|----------------------|
| Interest income | 15 | 12,035 | 18,833 |
| Interest expense | 15 | (14,972) | (13,663) |
| Net interest (expense)/income | | (2,937) | 5,170 |
| Dividend income Fee income | 16 17 | 114,360 16,295 | - 16,279 |
| Net foreign exchange result Other income, net | 17 | 384 (217) | (11,956) (3,288) |
| Operating income | - | 127,885 | 6,205 |
| Impairment losses General administrative expenses | 18 19 | (9,216) (27,225) | (47,049) (28,990) |
| Operating expenses | - | (36,441) | (76,039) |
| Profit/(loss) before tax | - | 91,444 | (69,834) |
| Income tax (expense)/ income | 20 | (4,141) | 389 |
| Net profit/(loss) for the year | - | 87,303 | (69,445) |
| Revaluation of available-for-sale financial assets, net of tax | _ | 6,000 | _ |
| Other comprehensive income for the year | = | 6,000 | |
| Total comprehensive income/(expense) for the year | - | 93,303 | (69,445) |

The unconsolidated financial statements as set out on pages 5 to 36 were approved by the Board of Directors on 23 March 2011.

Alexander Labak Chairman of the Board of Directors Sonia Mihaylova Slavtcheva Member of the Board of Directors Ivan Svitek Member of the Board of Directors

| | Share capital TEUR | Share premium TEUR | Fair value reserve TEUR | Other reserves TEUR | Total equity TEUR |
|---|-----------------------|--------------------------|-------------------------------|---------------------------|-------------------------|
| Balance as at 1 January 2010 | 855,569 | 19,194 | · | (69,445) | 805,318 |
| Decrease of share capital | (196,549) | 41,059 | ' | 31,501 | (123,989) |
| Total | 659,020 | 60,253 | | (37,944) | 681,329 |
| Revaluation of available-for-sale financial assets Profit for the vear | | | 6,000 | - 87.303 | 6,000 87.303 |
| Total comprehensive income for the year | • | , , | 6,000 | 87,303 | 93,303 |
| Total changes | (196,549) | 41,059 | 6,000 | 118,804 | (30,686) |
| Balance as at 31 December 2010 | 659,020 | 60,253 | 6,000 | 49,359 | 774,632 |

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Home Credit B.V. Unconsolidated Statement of Changes in Equity for the year ended 31 December 2010

| | Share capital TEUR | Share premium TEUR | Fair value reserve TEUR | Other reserves TEUR | Total equity TEUR |
|--|-----------------------|--------------------------|-------------------------------|---------------------------|-------------------------|
| Balance as at 1 January 2009 | 1,156,175 | ı | ı | (141,412) | 1,014,763 |
| Decrease of share capital | (300,606) | 19,194 | ı | 141,412 | (140,000) |
| | 855,569 | 19,194 | 1 | 1 | 874,763 |
| Net result for the year | ' | ſ | ' | (69,445) | (69, 445) |
| Total comprehensive expense for the year | ı | ı | ı | (69,445) | (69,445) |
| Total changes | (300,606) | 19,194 | | 71,967 | (209,445) |
| Balance as at 31 December 2009 | 855,569 | 19,194 | | (69,445) | 805,318 |

Home Credit B.V. Unconsolidated Statement of Changes in Equity for the year ended 31 December 2010

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| | Note | 2010 TEUR | 2009 TEUR |
|---|----------|--------------------|---------------------|
| Operating activities Profit before tax | | 91,444 | (69,834) |
| Adjustments for: | | | (09,034) |
| Interest income and expense | 15 | 2,937 | (5,170) |
| Dividend income Impairment losses | 16 18 | (114,360) 9,216 | 47,049 |
| Other | 10 | (914) | (3,005) |
| Net operating cash flow before changes in working capital | | (11,677) | (30,960) |
| Change in time deposits with banks | | (1,324) | 45,620 |
| Change in loans provided | | 46,345 | (23,903) |
| Change in other assets Change in other liabilities | | 3,229 (12,091) | 109,354 (25,244) |
| Cash flows from the operations | | 24,482 | 74,867 |
| Interest paid | | (2,944) | 5,172 |
| Interest paid Interest received | | 14,838 | 18,058 |
| Income tax paid | | (4,141) | 389 |
| Cash flows from operating activities | _ | 32,235 | 98,486 |
| Investing activities | | | |
| Acquisition of investment in subsidiary, net of cash acquired | | (58,038) | (32,683) |
| Dividends received | 16 | 114,360 | <u> </u> |
| Cash flows from/ (used in) investing activities | _ | 56,322 | (32,683) |
| Financing activities | | | |
| Repayment of capital | | (123,989) | (140,000) |
| Net proceeds from the issue of debt securities | | 30,056 | 39,742 |
| Cash flows used in financing activities | _ | (93,933) | (100,258) |
| Net decrease in cash and cash equivalents | | (5,376) | (34,455) |
| Cash and cash equivalents at 1 January | 5 | 6,811 | 38,261 |
| Effects of exchange rate changes on cash and cash equivalents | _ | 914 | 3,005 |
| | - | | |
| Cash and cash equivalents at 31 December | 5 | 2,349 | 6,811 |
| | — | _,;; ; ; | 0,011 |

1. Description of the Company

Home Credit B.V. (the "Company") was incorporated on 28 December 1999 in the Netherlands.

Stravinskylaan 933 1077 XX Amsterdam The Netherlands

| Shareholders | Country of incorporation | Ownership int 2010 | erest (%) 2009 |
|----------------|--------------------------|-----------------------|-------------------|
| PPF Group N.V. | Netherlands | 100.00 | 100.00 |
| | rotherlands | 100.00 | 100.00 |

The ultimate controlling party of PPF Group N.V. and of the Company is Mr. P. Kellner.

Board of Directors

Alexander LabakChairmanSonia Mihaylova SlavtchevaMemberIvan SvitekMember

Principal activities

The Company is the direct owner of the consumer finance companies ("the Group") operating in the Central and Eastern Europe and CIS. The principal activities of the Company are the holding of equity stakes in these companies and obtaining refinancing for these companies from the market or from the parent company.

| 2. Basis of preparation | | | | | Notes to the <i>f</i> | Home Credit B.V. Notes to the Unconsolidated Financial Statements for the year ended 31 December 2010 | Home Credit B.V. nancial Statements 31 December 2010 |
|--|--|---|------------------------------|------------------------------------|---|--|---|
| The financial statements for the year ended 31 December 2010 have been prepared of equity as per these unconsolidated financial statements and consolidated financial | een prepared on ar ated financial state | on an unconsolidated basis. statements is shown below. | asis. Subsidiarie: elow. | s are presented on | on an unconsolidated basis. Subsidiaries are presented on a cost-less-impairment basis. The reconciliation l statements is shown below. | ment basis. The | reconciliation |
| | Share capital TEUR | Share premium TEUR | Statutory reserve fund | Foreign currency translation | Fair value reserve TEUR | Other reserves TEUR | Total equity TEUR |
| Individual balance as at 31 December 2010 | 659,020 | 60,253 | ı | | 6,000 | 49,359 | 774,632 |
| Adjustment for: Impairment of subsidiaries, current year Impairment of subsidiaries, prior years Net result of subsidiaries in 2010 Reserves related to subsidiaries | | | 2,887 | - - (76,334) | - - - (382) | 9,216 156,489 137,652 (68,332) | 9,216 156,489 137,652 (142,181) |
| Consolidated balance as at 31 December 2010 | 659,020 | 60,253 | 2,887 | (76,334) | 5,618 | 284,364 | 935,808 |

2. Basis of preparation (continued)

(a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs), including International Accounting Standards (IASs), promulgated by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) of the IASB as adopted by the European Union.

(b) Basis of measurement

The financial statements are prepared on the historic cost basis except for financial instruments at fair value through profit or loss and financial assets available-for-sale that are measured at fair value. Financial assets and liabilities and non financial assets and liabilities which are valued at historic cost are stated at amortized cost or historic cost, as appropriate, net of any relevant impairment.

(c) Presentation and functional currency

These financial statements are presented in Euro (EUR), which is the Company's functional and reporting currency. Financial information presented in EUR has been rounded to the nearest thousand (TEUR).

(d) Changes in accounting policies and comparative figures

The comparative figures have been regrouped or reclassified, where necessary, on a basis consistent with the current period. Particularly, the Company changed its basis of preparation from the Dutch GAAP to the IFRSs. This affected the valuation of investments in subsidiaries, which changed from the net equity value method to the cost-less-impairment method.

The change will allow for achieving consistency in the Group reporting as IFRSs are the standards used for the consolidated Group reporting and are generally accepted in the countries where the Group operates. The Company's management believes full compliance with IFRSs will also result in a more comprehensive presentation of the Company's financial information.

Differences old vs. new accounting

| | IFRS | Dutch | IFRS | Dutch |
|----------------------------|---------|-----------|----------|---------|
| | | Gaap | | Gaap |
| | 2010 | 2010 | 2009 | 2009 |
| | TEUR | TEUR | TEUR | TEUR |
| Investment in subsidiaries | 846,809 | 1,007,985 | 797,987 | 775,679 |
| Net result | 87,303 | 234,152 | (69,445) | 54,343 |
| Total equity | 774,632 | 935,808 | 805,318 | 783,010 |

2. Basis of preparation (continued)

(e) Use of estimates and judgments

The preparation of the unconsolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historic experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of the judgments about the carrying values of assets and liabilities that cannot readily be determined from other sources. The actual values may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgments made by management in preparing these unconsolidated financial statements in respect of impairment recognition is described in Note 3c(vii), Note 3e, Note 4f, Note 9 and Note 18.

3. Significant accounting policies

(a) Foreign currency

(i) Foreign currency transactions

A foreign currency transaction is a transaction that is denominated in or requires settlement in a currency other than the functional currency. The functional currency is the currency of the primary economic environment in which an entity operates. For initial recognition purposes, a foreign currency transaction is translated into the functional currency using the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting period are translated to EUR at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated to EUR at the foreign exchange rate ruling at the date of the transaction. Foreign exchange rate ruling at the date of the transaction. Foreign exchange differences arising on retranslation are recognized in profit or loss.

(b) Cash and cash equivalents

The Company considers cash on hand, unrestricted balances with banks and other financial institutions due within one month to be cash and cash equivalents.

(c) Financial assets and liabilities

(i) Classification

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Company intends to sell immediately or in the near term, those that the Company upon initial recognition designates as at fair value through profit or loss, or those where its initial investment may not be substantially recovered, other than because of credit deterioration.

When the Company is a lessor in a lease agreement that transfers substantially all of the risk and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and receivables.

Financial assets and liabilities at fair value through profit or loss are financial assets or liabilities that are classified as held for trading or those which are upon initial recognition designated by the entity as at fair value through profit or loss. Trading instruments include those that the Company principally holds for the purpose of short-term profit taking and derivative contracts that are not designated as effective hedging instruments. The Company designates financial assets and liabilities at fair value through profit or loss where either the assets or liabilities are managed, evaluated and reported internally on a fair value basis or the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract. Financial assets and liabilities at fair value through profit or loss are not reclassified subsequent to initial recognition.

All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as an asset. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as a liability.

Financial assets available-for-sale are those financial assets that are designated as available-for-sale or are not classified as loans and receivables or financial instruments at fair value through profit or loss.

(ii) Recognition

Financial assets and liabilities are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of the instrument. For regular purchases and sales of financial assets, the Company's policy is to recognize them using settlement date accounting. Any change in the fair value of an asset to be received during the period between the trade date and the settlement date is accounted for in the same way as if the Company used trade date accounting.

(iii) Measurement

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on sale or other disposal, except for loans and receivables which are measured at amortized cost less impairment losses and investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured which are measured at cost less impairment losses.

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortized cost.

(iv) Fair value measurement principles

The fair value of financial instruments is based on their quoted market price at the end of the reporting period without any deduction for transaction costs. If a quoted market price is not available, the fair value of the instrument is estimated using pricing models or discounted cash flow techniques.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the end of the reporting period for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures at the end of the reporting period.

The fair value of debt securities available for sale as well as foreign currency futures is based on their quoted market price. The other derivative contracts are not exchange traded and their fair value is estimated using arbitrage pricing model where key parameters are relevant foreign exchange rates and interbank interest rates ruling at the end of the reporting period.

(v) Amortized cost measurement principles

The amortized cost of a financial asset or liability is the amount in which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, net of any relevant impairment.

(vi) Gains and losses on subsequent measurement

Gains and losses on financial instruments classified as at fair value through profit or loss are recognized in profit or loss.

Gains and losses on available-for-sale financial assets are recognized in other comprehensive income (except for impairment losses and foreign exchange gains and losses) until the asset is derecognized, at which time the cumulative gain or loss previously recognized in other comprehensive income is reclassified to profit or loss.

For financial assets and liabilities carried at amortized cost, a gain or loss is recognized in profit or loss when the financial asset or liability is derecognized or impaired, and through the amortization process.

(vii) Identification and measurement of impairment

The Company assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired on a regular basis. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the assets, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

If there is objective evidence that an impairment loss on a financial asset has been incurred, the amount of the loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the financial asset's original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows. Financial assets with a short duration are not discounted.

In some cases the observable data required to estimate the amount of an impairment loss on a financial asset may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data relating to similar borrowers. In such cases, the Company uses its experience and judgment to estimate the amount of any impairment loss.

All impairment losses in respect of financial assets are recognized in the statement of comprehensive income and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount of the asset that would have been determined, net of amortization, if no impairment loss had been recognized.

(viii) Derecognition

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Company is recognized separately as asset or liability.

The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

(ix) Offsetting

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

(x) Derivative financial instruments

The Company uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risk arising from financing activities. In accordance with its treasury policy, the Company does not hold or issue derivative financial instruments for trading purposes. No hedge accounting is applied and any gain or loss on the hedging instrument is recognized immediately in the statement of comprehensive income as foreign exchange income/(expense) or interest income/(expense).

(d) Investments in subsidiaries

The Company initially recognizes its investments in subsidiaries at cost. Subsequently they are measured at cost less impairment losses.

(e) Impairment of non-financial assets

The carrying amounts of Company's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognized when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non financial assets are recognized in the statement of comprehensive income and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

(f) **Provisions**

A provision is recognized in the statement of financial position if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(g) Other payables

Accounts payable arise when the Company has a contractual obligation to deliver cash or another financial asset. Accounts payable are measured at amortized cost, which is normally equal to their nominal or repayment value.

(h) Equity

Share capital represents the nominal value of shares issued by the Company. To the extent such shares remain unpaid as of the end of the reporting period a corresponding receivable is presented in other assets.

Dividends on share capital are recognized as a liability provided they are declared before the end of the reporting period. Dividends declared after the end of the reporting period are not recognized as a liability but are disclosed in the notes.

(i) Interest income and expense

Interest income and expense are recognized in the statement of comprehensive income using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition and is not revised subsequently.

The calculation of the effective interest rate includes all fees and points paid or received, transaction costs and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense include also fair value changes on other derivatives held for risk management purposes and related hedged items when interest rate risk is the hedged risk.

(j) Operating lease payments

Payments made under operating leases are recognized in the statement of comprehensive income on a straight-line basis over the term of the lease. Granted lease incentives are recognized as an integral part of the total lease expense.

(k) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the statement of comprehensive income except to the extent that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and temporary differences related to investments in subsidiaries, branches and associates where the parent is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the end of the reporting period.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences, unused tax losses and credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

(I) Amendments and interpretations of IFRS standards adopted since 1 January 2010

The following published amendments and interpretations to existing standards are mandatory and relevant for the Company's accounting periods and have been applied by the Company since 1 January 2010:

Amendment to IAS 17 *Leases* (effective from 1 January 2010)

The previous version of IAS 17 stated that a lease of land with an indefinite economic life was normally classified as an operating lease, unless at the end of the lease term title was expected to pass to the lessee. Under the amendment, a land lease with a lease term of several decades or longer may be classified as a finance lease, even if at the end of the lease term title will not pass to the lessee, because in such arrangements substantially all risks and rewards are transferred to the lessee and the present value of the lease distert is considered negligible. The Company applies this amendment from the annual period beginning 1 January 2010.

Amendment to IAS 36 Impairment of Assets (effective from 1 January 2010)

This amendment specifies allocation of goodwill to cash-generating units. The largest unit to which goodwill should be allocated is the operating segment as defined in IFRS 8 before applying the aggregation criteria of IFRS 8.

(m) Standards, interpretations and amendments to published standards that are not yet effective and are relevant for the Company's financial statements

A number of new Standards, amendments to Standards and Interpretations are not yet effective as at 31 December 2010, and have not been applied in preparing these financial statements. Of these pronouncements, potentially the following will have an impact on the Company's operations. The Company plans to adopt these pronouncements when they become effective. The Company is in the process of analysing the likely impact on its financial statements.

IFRS 9 Financial Instruments (effective from 1 January 2013)

This new standard was published on 12 November 2009 as part of phase I of the IASB's comprehensive project to replace IAS 39. It deals with classification and measurement of financial assets. The requirements of this standard represent a significant change from the existing requirements in IAS 39 in respect of financial assets. The standard contains two primary measurement categories for financial assets: amortised cost and fair value. A financial asset would be measured at amortised cost if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, and the asset's contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. All other financial assets would be measured at fair value. The standard eliminates the existing IAS 39 categories of held to maturity, available for sale and loans and receivables. In October 2010 the IASB added to IFRS 9 the requirements for classification and measurement of financial liabilities while most of the requirements in IAS 39 were carried forward unchanged to IFRS 9. IFRS 9 has not yet been adopted by the EU.

The Company recognizes that the new standard introduces many changes to the accounting for financial instruments and is likely to have a significant impact on the unconsolidated financial statements. The impact of these changes will be analyzed during the course of the project as further phases of the standard are issued.

IAS 24 Related Party Disclosures (effective from 1 January 2011)

The revised standard provides a disclosure exemption in respect of related party relationships that arise through common control by the State, unless indicators of influence exist between the entities. The revised IAS 24 also amends the definition of a related party to:

• exclude situations in which two entities are related because a person has significant influence over an entity and a close family member of that person has significant influence over another entity; and

• include other entities in which a significant investor of the reporting entity is a member of key management personnel.

The amendments to IAS 24 have not yet been adopted by the EU.

Amendment to IFRS 7 Financial Instruments: Disclosures (effective from 1 July 2011)

The amendments to IFRS 7 titled *Disclosures – Transfers of Financial Assets* increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

The Company will apply these amendments prospectively from 1 January 2011.

4. Financial risk management

The Company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board has established the Group Asset Liability Committee (ALCO) and the Group Credit Risk Department, which are responsible for developing and monitoring risk management policies in their specified areas. Both bodies report regularly to the Board of Directors on their activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

(a) Credit risk

Credit risk is the risk of financial loss occurring as a result of default by a borrower or counterparty on their obligation to the Company. The majority of the Company's exposure to credit risk arises in connection with the provision of loans to related parties. The remaining part of the Company's exposures to credit risk is related to due from banks and other financial institutions and certain other assets.

4. Financial risk management (continued)

(b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations from its financial liabilities.

The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due without incurring unacceptable losses or risking damage to the Company's reputation. The liquidity position is continuously monitored. All liquidity policies and procedures as well as liquidity position projections are subject to review and approval by Group ALCO.

The Group has access to a diverse funding base. Funds are raised on the market and through related parties. The shareholder's support enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds.

| 4. Financial risk management (continued) | managem | ient (co | ntinued | ~ | | | | | | | | Jor me year | n un hannand ic nama nak am ha | 0107 Janua |
|--|---------------------------------|------------------------------|------------------------------------|-------------------------------|----------------------|-------------------|-------------------|--|------------------|-------------------------|------------------------------------|----------------------|--------------------------------|------------------|
| Exposure to liquidity risk The following table shows assets and liabilities by remaining contractual maturity outstanding loan commitments that may impact liquidity requirements. | sets and liabi s that may im | lities by re ıpact liquid | maining con lity requiren | ntractual m nents. 2010 | | s. The table | does not in | dates. The table does not include prospective cash flows related to loan commitments. Refer to Note 21 for 2009 | ive cash fl | ows related | l to loan co 2009 | mmitments. | Refer to No | ote 21 for |
| TEUR | Less than 1 month | 1 to 3 months | 3 months to 1 year 1 to 5 years | to 5 years | More than 5 years | No maturity | Total | Less than 1 month | 1 to 3 months | 3 months to 1 year 1 | 3 months to 1 year 1 to 5 years | More than 5 years | No maturity | Total |
| Cash and cash equivalents Time denosits with banks | 2,349 - | | | 1 1 | | - 14,114 | 2,349 14,114 | 6,811 - | 1 1 | 1 1 | 1 1 | | - 12.790 | 6,811 12,790 |
| Loans provided | ı | 8,068 | 51,195 | 11,618 | 11,242 | | 82,123 | ı | 7,042 | 39,518 | 80,932 | | 3,779 | 131,271 |
| Financial assets available-for-sale Investments in subsidiaries | і і О | 1 1 | | | | 15,000 846,809 | 15,000 846,809 | | | | | | 9,000 797,987 | 9,000 797.987 |
| Other assets | 4,528 | ı | ſ | ' | ı | Ţ | 4,528 | 7,757 | ı | ı | ı | ı | Ţ | 7,757 |
| Total assets | 6,877 | 8,068 | 51,195 | 11,618 | 11,242 | 875,923 | 964,923 | 14,568 | 7,042 | 39,518 | 80,932 | | 823,556 | 965,616 |
| Debt securities issued | ı | ı | | 183,361 | | ı | 183,361 | ı | · | ı | 151,555 | · | · | 151,555 |
| Financial habilities at fair value through profit or loss | 2,303 | 124 | ı | ı | ı | | 2,427 | 1,570 | | 1,767 | 1,000 | · | | 4,337 |
| Loans received and other liabilities | 4,344 | ľ | ı | 159 | ' | 1 | 4,503 | 4,090 | ı | ı | 316 | T | ı | 4,406 |
| Total liabilities | 6,647 | 124 | ı | 183,520 | | | 190,291 | 5,660 | ı | 1,767 | 152,871 | ı | | 160,298 |
| Net position | 230 | 7,944 | 51,195 | 51,195 (171,902) | 11,242 | 875,923 | 774,632 | 8,908 | 7,042 | 37,751 | (71,939) | | 823,556 | 805,318 |
| | | | | | | | | | | | | | | |

4. Financial risk management (continued)

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates or foreign exchange rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

The majority of the Company's exposure to market risk arises in connection with the funding of the Company's operations with liabilities denominated in foreign currencies, and to the extent the term structure of interest bearing assets differs from that of liabilities.

Exposure to interest rate risk

The principal risk to which the Company is exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. The Group ALCO is the monitoring body for compliance with these limits.

Exposure to foreign currency risk

The Company has assets and liabilities denominated in several foreign currencies. Foreign currency risk arises when the actual or forecast assets in a foreign currency are either greater or less than the liabilities in that currency. Foreign currency risk is managed principally through monitoring foreign currency mismatches in the structure of assets and liabilities (refer to Note 12). The Group ALCO is the monitoring body for compliance with this rule.
Home Credit B.V. Notes to the Unconsolidated Financial Statements for the year ended 31 December 2010

4. Financial risk management (continued)

Interest rate gap position

| • | | | | | | | | |
|--|-----------------------|--|-------------------|------------------|--------|--------------|----------|---------|
| TEUR | Effective interest | Affective interest Less than moto 2 months | 3 to 12 months | 2010 1 to 2 | | More than | Non | Totol |
| Interest bearing financial assets | Iauc | | | ycars | ycars | s loars | becilien | 1 0141 |
| Cash and cash equivalents | 0.4% | 2,349 | I | I | I | ı | I | 2,349 |
| Time deposits with banks | 4.3% | ı | ı | I | 1 | ' | 14, 114 | 14, 114 |
| Loans provided | 7.9% | 8,068 | 51,195 | 4,518 | 7,100 | 11,242 | ı | 82,123 |
| Total interest bearing financial assets | | 10,417 | 51,195 | 4,518 | 7,100 | 7,100 11,242 | 14,114 | 98,586 |
| Interest bearing financial liabilities | | | | | | | | |
| Debt securities issued | 9.0% | | | 100,025 83,336 | 83,336 | · | | 183,361 |
| Loans received and other liabilities | 0.1% | 4,344 | | | 159 | ı | ı | 4,503 |
| Total interest bearing financial liabilities | | 4,344 | ' | - 100,025 83,495 | 83,495 | ' | | 187,864 |

Home Credit B.V. Notes to the Unconsolidated Financial Statements for the year ended 31 December 2010

4. Financial risk management (continued)

Interest rate gap position

| - - D | | | | 2009 | 6 | | | |
|--|-------------------------------|--|-------------------|----------------------|-----------------|-------------------------|------------------|----------------|
| TEUR | Effective interest rate | iffective interest Less than rate 3 months | 3 to 12 months | 1 to 2 vears | 2 to 5 vears | More than 5 vears | Non snecified | Total |
| Interest bearing financial assets | | | | r mo f | | | minade | |
| Cash and cash equivalents | 0.1% | 6,811 | ı | ı | I | ı | I | 6,811 |
| Time deposits with banks | 8.3% | I | I | ' | ' | ı | 12,790 | 12,790 |
| Loans provided | 8.7% | 7,042 | 39,518 | 18,497 | 62,435 | • | 3,779 | 131,271 |
| Total interest bearing financial assets | | 13,853 | 39,518 | 39,518 18,497 62,435 | 62,435 | | 16,569 | 16,569 150,872 |
| Interest bearing financial liabilities | | | | | | | | |
| Debt securities issued | 9.8% | ı | ı | I | 151,555 | ı | I | 151,555 |
| Loans received and other liabilities | 0.1% | 4,090 | I | ı | 316 | ı | ı | 4,406 |
| Total interest bearing financial liabilities | | 4,090 | | | - 151,871 | | | 155,961 |

| Home Credit B.V. | Notes to the Unconsolidated Financial Statements | for the year ended 31 December 2010 |
|------------------|--|-------------------------------------|
|------------------|--|-------------------------------------|

Foreign currency position

|) | | | | | | | | | | | | |
|---|---------|---------|----------|----------|------------|---------|---------|---------|---------|--------|------------|---------|
| TEUR | | | 0102 | _ | Other | | | | 6007 | | Other | |
| | RUB | CZK | EUR | USD c | currencies | Total | RUB | CZK | EUR | USD c | currencies | Total |
| Cash and cash equivalents | ' | 421 | 1,805 | 29 | 94 | 2,349 | 1 | 225 | 2,974 | 115 | 3,496 | 6,811 |
| Time deposits with banks | ' | 6,319 | 1,100 | ı | 6,695 | 14,114 | ı | 3,779 | ' | ı | 9,011 | 12,790 |
| Loans provided | ' | 33,269 | 37,612 | ı | 11,242 | 82,123 | | 34,205 | 24,777 | 54,050 | 18, 239 | 131,271 |
| Financial assets available-for-sale | ' | ı | 15,000 | ı | ı | 15,000 | | | 9,000 | ı | ı | 9,000 |
| Investments in subsidiaries | 454,630 | 245,868 | 89,501 | ı | 56,810 | 846,809 | 454,630 | 245,868 | 45,487 | ı | 52,002 | 797,987 |
| Other assets | | | 4,528 | | | 4,528 | | | 7,757 | | | 7,757 |
| | | | | | | | | | | | | |
| Total assets | 454,630 | 285,877 | 149,546 | 29 | 74,841 | 964,923 | 454,631 | 284,077 | 89,995 | 54,165 | 82,748 | 965,616 |
| Debt securities issued Einandial liabilities at fair volue | ı | 183,361 | ı | I | ı | 183,361 | ı | 151,555 | ı | I | I | 151,555 |
| through profit or loss | | ı | 2,427 | ı | ' | 2,427 | ' | ı | 4,337 | I | ı | 4,337 |
| Loans received and other liabilities | | 2,306 | 2,197 | ı | ı | 4,503 | | 2,428 | 1,978 | I | ı | 4,406 |
| Total liabilities | ı | 185,667 | 4,624 | | ' | 190,291 | ı | 153,983 | 6,315 | | ' | 160,298 |
| Effect of foreign currency derivatives | ı | 194,982 | (95,063) | (50,763) | (49,156) | I | ı | 1,779 | 18,195 | 239 | (20,213) | ı |
| Net position | 454,630 | 295,192 | 49,859 | (50,734) | 25,685 | 774,632 | 454,631 | 131,873 | 101,875 | 54,404 | 62,535 | 805,318 |
| | | | | | | | | | | | | |

(d) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Company's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behavior. Operational risks arise from all of the Company's operations and are faced by all business entities.

The Company's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Company's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management of the Company. This responsibility is supported by the development of standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorization of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

(e) Capital management

The Company considers share capital, share premium and capital reserves as a part of the capital. The Company's policy is to maintain capital base adequate to its investments in subsidiaries so as to maintain investor, creditor and market confidence, sustain future development of the business and meet the capital requirements related to its funding operations. There are no regulatory capital requirements for the Company.

(f) Fair values of financial instruments

The Company has performed an assessment of fair values of its financial instruments, as required by IFRS 7, to determine whether it is practicable within the constraints of timeliness and cost to determine their fair values with sufficient reliability.

The Company's estimates of fair values of its financial assets and liabilities are not materially different from their carrying values.

The following table shows an analysis of financial instruments recorded at fair value, between those whose fair value is based on quoted market prices (Level 1) or calculated using valuation techniques where all the model inputs are observable in the market (Level 2) or calculated using valuation techniques where significant model inputs are not observable in the market (Level 3):

| 2010 | Level 1 TEUR | Level 2 TEUR | Level 3 TEUR | Total TEUR |
|--|-----------------|-----------------|-----------------|---------------|
| Financial assets available-for-sale | - | - | 15,000 | 15,000 |
| Financial liabilities at fair value through profit or loss | | (2,427) | - | (2,427) |
| | | (2,427) | 15,000 | 12,573 |
| 2009 | Level 1 TEUR | Level 2 TEUR | Level 3 TEUR | Total TEUR |
| Financial assets available-for-sale | - | - | 9,000 | 9,000 |
| Financial liabilities at fair value through profit or loss | | (4,337) | - | (4,337) |
| | - | (4,337) | 9,000 | 4,663 |

There were no transfers between Level 1, 2 and 3 during the period.

| Reconciliation of movements in Level 3: | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Balance as at 1 January | 9,000 | 18,105 |
| Net losses recorded in profit or loss Net gains recorded in other comprehensive income | 6,000 | (9,105) |
| Balance as at 31 December | 15,000 | 9,000 |

The financial assets available-for-sale presented in Level 3 above comprise equity investment of TEUR 15,000 (refer to Note 8). The fair value of the equity investment is estimated based on discounted equity flows and is by nature sensitive to real economic developments; related impairment losses are presented as impairment losses on financial assets in the statement of comprehensive income.

5. Cash and cash equivalents

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Current accounts with subsidiaries | 10 | 10 |
| Current accounts with other related parties | 2,290 | 6,639 |
| Other current accounts | 49 | 162 |
| | 2,349 | 6,811 |

6. Time deposits with banks

As at 31 December 2010 time deposits with banks represented balances of TEUR 14,114 (2009: 12,790) The balance of TEUR 6,696 (2009: TEUR 9,012) served as a collateral for bank loans where the borrower was a different company. The balance of TEUR 7,418 (2009: TEUR 3,778) served as a collateral for foreign exchange derivative contracts with a related party.

7. Loans provided

| | 2010 TEUR | 2009 TEUR |
|-----------------------------|--------------|--------------|
| Loans to subsidiaries | 37,549 | 89,515 |
| Loans to the parent company | 33,332 | 33,690 |
| Other loans provided | 11,242 | 8,066 |
| | 82,123 | 131,271 |

8. Financial assets available-for-sale

As at 31 December 2010 financial assets available-for-sale represented equity securities of TEUR 15,000 (2009: TEUR 9,000). The fair value determination methodology of these assets is described in Note 4f. The issuer of the equity securities was a related party to the Company and ceased to be a related party in September 2010.

Investments in subsidiaries 9.

| Subsidiary | Country of | | Share in is | sued capita | 1 |
|--|-----------------|--------|-------------|-------------|---------|
| · | incorporation | 2010 | 2009 | 2010 | 2009 |
| | - | % | % | TEUR | TEUR |
| Donmera (LLC) | Cyprus | 100.00 | 100.00 | 28 | 8 |
| Redlione (LLC) | Cyprus | 100.00 | 100.00 | 28,889 | 200 |
| Home Credit (JSC) | Czech Republic | 100.00 | 100.00 | 232,016 | 232,016 |
| Home Credit International (JSC) | Czech Republic | 100.00 | 100.00 | 13,852 | 13,852 |
| HC Fin3 N.V. ¹⁾ | Netherlands | 0.00 | 100.00 | - | 195 |
| HC Kazakh Holdings B.V. | Netherlands | 100.00 | 100.00 | 163 | 163 |
| - | Republic of | | | | |
| Home Credit Bank (OJSC) | Belarus | 99.04 | 99.04 | 21,198 | 21,198 |
| | Republic of | | | | |
| Home Credit Kazakhstan (JSC) | Kazakhstan | 100.00 | 100.00 | 3,333 | 3,333 |
| PPF Home Credit IFN S.A. | Romania | 99.00 | 99.00 | 748 | 748 |
| | Russian | | | | |
| Home Credit and Finance Bank (LLC) | Federation | 99.90 | 99.90 | 454,630 | 454,630 |
| × / | Russian | | | , | , |
| Inko Technopolis (LLC) | Federation | 100.00 | 100.00 | - | - |
| Home Credit Slovakia (JSC) | Slovak Republic | 100.00 | 100.00 | 60,421 | 44,921 |
| Collect-Credit (LLC) | Ukraine | 100.00 | 100.00 | 254 | 254 |
| Home Credit Bank (PJSC) ²⁾ | Ukraine | 100.00 | 100.00 | 31,277 | 26,469 |
| Homer Software House (LLC) ³⁾ | Ukraine | 4.22 | 4.22 | - | , - |
| | | | _ | 846,809 | 797,987 |

¹⁾ subsidiary sold in 2010
²⁾ formerly Home Credit Bank (CJSC)
³⁾ presented as a subsidiary because of the Company's indirect share of 95.78% through Redlione (LLC)

| 2010 | Participating interest TEUR |
|---|-----------------------------------|
| Balance as at 1 January 2010 | 797,987 |
| Changes: | |
| Exchange differences | - |
| Investments | 58,267 |
| Divestments | (229) |
| Impairment | (9,216) |
| Balance as at 31 December 2010 | 846,809 |
| Accumulated impairment as at 31 December 2010 | (170,284) |

9. Investment in subsidiaries (continued)

| 2009 | Participating interest TEUR |
|---|-----------------------------------|
| Balance as at 1 January 2009 | 803,248 |
| Changes: | , |
| Exchange differences | - |
| Investments | 42,674 |
| Divestments | (9,991) |
| Impairment | (37,944) |
| Balance as at 31 December 2009 | 797,987 |
| Accumulated impairment as at 31 December 2009 | (161,067) |

10. Other assets

As at 31 December 2010 other assets represented accounts receivable of TEUR 4,528 (2009: 7,757).

11. Debt securities issued

| | Interest | Final | Amount out | tstanding |
|--|----------|----------------|--------------|--------------|
| | rate | maturity | 2010 TEUR | 2009 TEUR |
| Unsecured CZK bond issue 3 of MCZK 4,000 | Variable | June 2012 | 99,761 | 151,555 |
| Unsecured CZK bond issue 4 of MCZK 2,900 | Fixed | September 2015 | 83,600 | |
| | | = | 183,361 | 151,555 |

The CZK denominated bonds issue 4 were issued by the Company in September 2010 and represent zero-coupon bonds.

12. Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss represent negative fair values of derivative instruments.

| Contract type | Sell/Buy | Maturity | Notional amount (in thousands of | Fair value |
|-------------------------|----------|--------------------|-------------------------------------|------------|
| | | | purchased currency) | TEUR |
| Forward exchange contra | acts | | | |
| _ | CZK/USD | less than 1 month | 1,245 | (28) |
| | USD/CZK | less than 1 month | 1,245 | 26 |
| | USD/EUR | less than 1 month | 30,491 | (167) |
| | UAH/USD | less than 1 month | 31,276 | (786) |
| | EUR/KZT | less than 1 month | 4,087 | (45) |
| | KZT/USD | less than 1 month | 21,967 | (213) |
| Currency/cross currency | swaps | | | |
| | EUR/CZK | less than 1 month | 41,534 | 365 |
| | USD/CZK | less than 1 month | 21,407 | (1,455) |
| | EUR/CZK | 1 to 3 months | 79,933 | (124) |
| | USD/CZK | 3 months to 1 year | 8,081 | (898) |
| | USD/CZK | 3 months to 1 year | 8,081 | 898 |
| | USD/CZK | 3 months to 1 year | 7,566 | (84) |
| | USD/CZK | 3 months to 1 year | 7,566 | 84 |
| | USD/CZK | 3 months to 1 year | 3,617 | 124 |
| | USD/CZK | 3 months to 1 year | 3,617 | (124) |
| | USD/CZK | 3 months to 1 year | 6,790 | (55) |
| | USD/CZK | 3 months to 1 year | 6,790 | 55 |
| | | | | (2,427) |

At 31 December 2010 the following derivative contracts were outstanding:

At 31 December 2009 the following derivative contracts were outstanding:

| Contract type | Sell/Buy | Maturity | Notional amount (in thousands of | Fair value |
|-------------------------|----------|--------------------|-------------------------------------|------------|
| | | | purchased currency) | TEUR |
| Forward exchange contra | acts | | | |
| C C | KZT/USD | more than 1 year | 20,213 | (35) |
| Currency/cross currency | swaps | | | |
| | CZK/EUR | less than 1 month | 24,561 | (688) |
| | CZK/EUR | less than 1 month | 26,828 | (103) |
| | USD/CZK | less than 1 month | 14,575 | (779) |
| | USD/CZK | 3 months to 1 year | 24,292 | (1,261) |
| | EUR/CZK | 3 months to 1 year | 33,194 | (506) |
| | CZK/USD | more than 1 year | 18,893 | (965) |
| | | | | (4,337) |

13. Loans received and other liabilities

| | 2010 TEUR | 2009 TEUR |
|-------------------------------|--------------|--------------|
| Loans received | 159 | 316 |
| Settlement with suppliers | 2,617 | 3,036 |
| Accounts payable to employees | 1,727 | 1,054 |
| | 4,503 | 4,406 |

14. Equity

At 31 December 2010 the share capital of the Company comprised 1,250,000,000 (2009: 1,250,000,000) ordinary shares at a par value of EUR 0.57 (2009: EUR 0.74), of which 1,156,174,806 (2009: 1,156,174,806) shares were issued and fully paid. All issued shares bear equal voting rights. The holders of shares are entitled to receive dividends when declared. No dividends can be distributed if distributable reserves are negative.

In October 2010 the shareholder of the Company made a decision to reduce share capital of the Company by TEUR 196,549 of which TEUR 123,989 was distributed to the shareholder and the remaining part was transferred to share premium and other reserves.

Fair value reserve represents the revaluation surplus recognized on changes in the fair value of financial assets available for sale. The fair value reserve is not available for distribution to the shareholder.

15. Interest income and interest expense

| | 2010 TEUR | 2009 TEUR |
|------------------------|--------------|--------------|
| Interest income | | |
| Parent company | 6,211 | 2,944 |
| Other | 5,824 | 15,889 |
| | 12,035 | 18,833 |
| Interest expense | | |
| Debt securities issued | 14,969 | 13,654 |
| Other | 3 | 9 |
| | 14,972 | 13,663 |

16. Dividend income

Dividend income in 2010 represents dividends of TEUR 79,526 and TEUR 34,834 received from Home Credit and Finance Bank (LLC) and Home Credit (JSC) respectively.

17. Fee income

Fee income represents service fees received from the Company's equity holdings.

18. Impairment losses

In 2010 the Company recognized an impairment loss of TEUR 9,216 on its equity investment in Home Credit Bank (PJSC) (2009: TEUR 37,944). No impairment loss was recognized on available-for-sale equity securities (2009: TEUR 9,105). A portion of the previously recognized impairment loss on available-for-sale equity securities of TEUR 6,000 was released through revaluation reserves in equity in 2010.

19. General administrative expenses

| | 2010 TEUR | 2009 TEUR |
|-----------------------|--------------|--------------|
| Professional services | 21,360 | 24,510 |
| Personal expenses | 4,606 | 3,119 |
| VAT | 627 | 762 |
| Bank charges | 289 | 330 |
| Travel | 180 | 173 |
| Bonds issue expense | 137 | 45 |
| Other | 26 | 51 |
| | 27,225 | 28,990 |

20. Taxation

Income tax expense in 2010 of TEUR 4,141 represented withholding tax from dividends received which was paid in the subsidiary's jurisdiction.

Because of losses suffered in previous years, the Company has considerable carry forward losses. These however can only be off set for a limited period against taxable income. There is no expectation of sufficient taxable income, as dividends received are tax exempt in the Netherlands. Therefore no tax is accounted for in the profit and loss account and no deferred tax asset is recorded.

21. Commitments

As at 31 December 2010 the Company had outstanding commitments to extend credit to its subsidiaries of TEUR 454,220 (2009: 478,019).

22. Related party transactions

The Company has a related party relationship with its ultimate parent company PPF Group N.V., with the Company's subsidiaries and fellow subsidiaries and with a former related party referred to in Note 8.

(a) Transactions with the parent

As at 31 December 2010 included in the statement of financial position in relation to transactions with the parent company is a loan of TEUR 33,332 (2009: TEUR 33,690).

Amounts included in the statement of comprehensive income in relation to transactions with the parent are as follows:

| | 2010 TEUR | 2009 TEUR |
|---------------------------------|--------------|--------------|
| Interest income | 6,211 | 2,944 |
| Interest expense | (423) | (2,406) |
| Net foreign exchange result | 4,505 | - |
| General administrative expenses | (240) | (200) |
| | 10,053 | 338 |

22. Related party transactions (continued)

(b) Transactions with subsidiaries, fellow subsidiaries and other related parties

Amounts included in the statement of financial position in relation to transactions with subsidiaries, fellow subsidiaries and other related parties are as follows:

| | 2010 TEUR | 2009 TEUR |
|--|--------------|--------------|
| Cash and cash equivalents | 2,300 | 6,649 |
| Time deposits with banks | 14,114 | 12,790 |
| Loans provided | 37,549 | 97,581 |
| Other assets | 962 | 7,573 |
| Debt securities issued | - | (50,833) |
| Financial liabilities at fair value through profit or loss | (2,427) | (4,337) |
| Loans received and other liabilities | (2,466) | (2,743) |
| | 50,032 | 66,680 |

Amounts included in the statement of comprehensive income in relation to transactions with subsidiaries, fellow subsidiaries and other related parties are as follows:

| | 2010 TEUR | 2009 TEUR |
|---------------------------------|--------------|--------------|
| Interest income | 5,583 | 15,703 |
| Interest expense | (2,567) | (3,743) |
| Fee income | 16,170 | 16,278 |
| Net foreign exchange result | (12,833) | 256 |
| General administrative expenses | (19,861) | (23,505) |
| | (13,508) | 4,989 |

(c) Transactions with key management personnel

Amounts included in the statement of comprehensive income in relation to transactions with members of key management are short-term benefits comprising salaries and bonuses in amount of TEUR 4,259 (2009: TEUR 3,130). The members of the Board of Directors of the Company are considered as the key management of the Company.

23. Audit expenses

Home Credit B.V. and its subsidiaries incurred expenses for the following services provided by KPMG Accountants N.V. and its affiliates:

| | 2010 TEUR | 2009 TEUR |
|---|--------------|--------------|
| Audit of financial statements Other audit services | 988 55 | 1,424 31 |
| | 1,043 | 1,455 |

24. Segment information

The Company represents one reportable segment that has central management and follows common business strategy. All the revenues are attributed to the Company's country of domicile.

25. Subsequent events

On 3 December 2010 the Company entered into a transaction whereby its 100% ownership interest in Home Credit Bank (PJSC) was sold. On 31 January 2011 the transaction was completed and the control over Home Credit Bank (PJSC) was transferred to the purchasing party.

Other Information

Certain information required by Article 392 the Civil Code of the Netherlands, to the extent it is applicable to the Company, as well as the Auditor's Report is included in this part of the Unconsolidated Annual Accounts.

1. Profit appropriation

Profits and Distributions are given by Article 23 of the Company's Articles of Associations. The allocation of profits accrued in a financial year shall be determined by the Shareholders' Body. Distribution of profits shall be made after adoption of the annual accounts if permissible under the law given the contents of the annual accounts. The Shareholders' Body may resolve to make interim distributions and/or to make distributions at the expense of any reserve of the Company on proposal of the management board. Distributions may be made only up to an amount which does not exceed the amount of the Distributable Equity and, if it concerns an interim distribution, the compliance with the requirement is evidenced by an interim statement of assets and liabilities as referred to in section 2:216 subsection 4, of the Dutch Civil Code.

No decision or proposal on the profit appropriation has been taken as of the date of the issue of the unconsolidated financial statements.

2. Subsequent events

Refer to the Notes to the Unconsolidated Financial Statements, Note 25.

Independent auditor's report

To: The directors of Home Credit B.V.

Report on the company financial statements

We have audited the accompanying company financial statements for the year ended 31 December 2010 which are part of the financial statements of Home Credit B.V., Amsterdam, and comprise the company statement of financial position as at 31 December 2010, the company statements of comprehensive income, changes in equity and cash flows for the year then ended and notes, comprising a summary of the significant accounting policies and other explanatory information.

Management's responsibility

Management is responsible for the preparation and fair presentation of the company financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code, and for the preparation of the management board report in accordance with Part 9 of Book 2 of the Netherlands Civil Code. Furthermore, management is responsible for such internal control as it determines is necessary to enable the preparation of the company financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these company financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the company financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the company financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the company financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the company financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the company financial statements give a true and fair view of the financial position of Home Credit B.V. as at 31 December 2010 and of its result and its cash flow for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Netherlands Civil Code.

Report on other legal and regulatory requirements

Pursuant to the legal requirements under Section 2:393 sub 5 at e and f of the Netherlands Civil Code, we have no deficiencies to report as a result of our examination whether the management board report, to the extent we can assess, has been prepared in accordance with part 9 of Book 2 of this Code, and if the information as required under Section 2:392 sub 1 at b - h has been annexed. Further, we report that the management board report, to the extent we can assess, is consistent with the company financial statements as required by Section 2:391 sub 4 of the Netherlands Civil Code.

Amstelveen, 23 March 2011 KPMG ACCOUNTANTS N.V. M. Frikkee RA