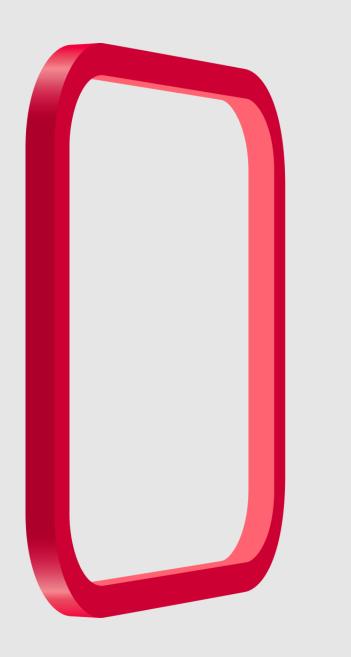
Prague, 3 August 2023

# Komerční banka Group

Consolidated unaudited results as of 30 June 2023





### Disclaimer

This document contains a number of forward-looking statements relating to the targets and strategies of the Komerční banka Group. These statements are based on a series of assumptions, both general and specific. As a result, there is a risk that these projections will not be met. Readers are therefore advised not to rely on these figures more than is justified as the Group's future results are liable to be affected by a number of factors and may therefore differ from current estimates.

Readers are advised to take into account factors of uncertainty and risk when basing their investment decisions on information provided in this document.

Results and ratios in this presentation are as of 30 June 2023, unless stated otherwise.

Komerční banka, a.s., public limited company with registered office: Prague 1, Na Příkopě 33/ 969; identification number: 45 31 70 54; registered in the Commercial Register maintained by the Municipal Court in Prague, Section B, file 1360





### Highlights as of 30 June 2023

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# First half 2023: Successful start to KB's new era of banking

First half 2023

Group net income

CZK 8.1 billion

-2.9% year on year CZK 42.82 per share

ROE 13.5% 14.4% IFRIC linearised

Cost/Income ratio 50.2% 46.7% IFRIC linearised Second quarter 2023

Group net income CZK 4.5 billion +27.1% quarter over quarter CZK 23.96 per share

ROE 14.9%

Cost/Income ratio

# Solid business performance

Client loans

+3.3% YoY +0.7% QoQ Recovering sales of mortgages

Deposits

-2.9% YoY +1.5% QoQ Shift to term deposits and mutual funds

**Other AUM** +14.6% YoY +3.8% QoQ

Loan to deposit ratio 80.2% (excluding repo operations) Liquidity coverage ratio 169%

Strong balance sheet

Total capital ratio **20.0%** 

Core Tier I ratio **19.5%** 

Cost of risk -22 bps Net release

• In April, Komerční banka unveiled to the market its new banking proposition based on state-of-the-art banking technologies and tools. By June, some 22,000 clients enrolled for the new digital bank.

• Jan Juchelka, KB's Chairman and CEO, has been elected as a President of the Czech Banking Association, with a three-year mandate



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# Economic recovery in sight No rate cuts this year

GDP in Q2 23<sup>1</sup> up +0.1% QoQ but down -0.6% YoY. Economic activity hindered mainly by weak household consumption and fixed investments, while net exports contribute positively

Growth in industrial production driven by car production. Czech car production in H1 23 up by 21.7% YoY. Construction sluggish due to higher cost of financing and uncertainty

Tight labour market. Unemployment rate at 2.3% in May 2023.<sup>2</sup> Wages in 1Q23 up +8.6% YoY nominal but down -6.7% YoY in real terms

Consumer price inflation at 9.7% YoY in June (0.3 % MoM), retreating rapidly. HICP (Eurostat) at 11.2% YoY in June

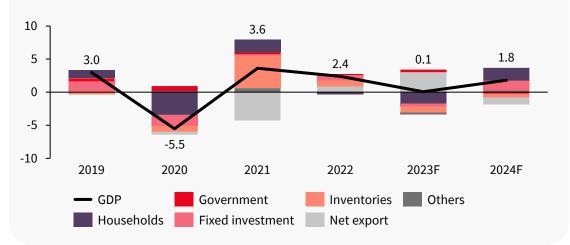
As of 30 June 2022, at 23.7 CZK per EUR, CZK v. EUR weaker by 1.0% QoQ but stronger by 4.1% YoY

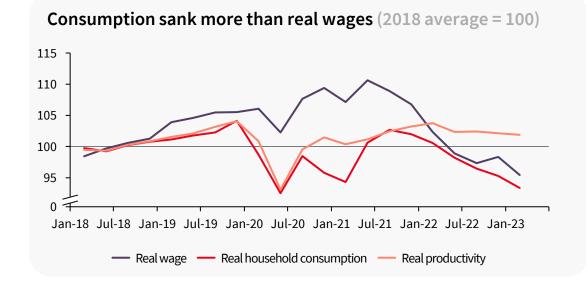
CNB's main policy rate (2W repo rate) at 7% since June 2022. As of 30 June 2023, 3M PRIBOR at 7.1% (-10 bps YoY). IRS curve stays inverted: 5Y at 4.5% (-122 bps YoY) and 10Y IRS at 4.1% (-102 bps YoY). 10Y CZGB at 4.4% (-41 bps YoY)

Notes: Source of indicators Czech Statistical Office, CNB, unless stated otherwise.

- 1) According to flash estimate of the Czech Statistical Office, published on 31 July 2023;
- 2) According to Eurostat, seasonally adjusted

#### Czech GDP development (% year-on-year)









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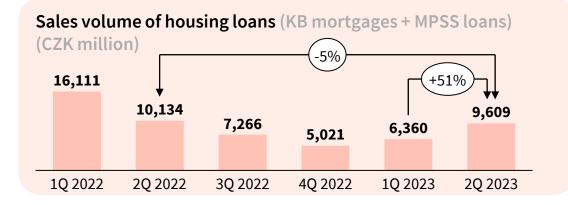


# Total loans to clients up 3.3% Recovering production of housing loans

Net loans to deposits ratio at 80.2%. Liquidity coverage ratio 169%

Consumer lending driven by successful offer of flexible loans granted online and at branches

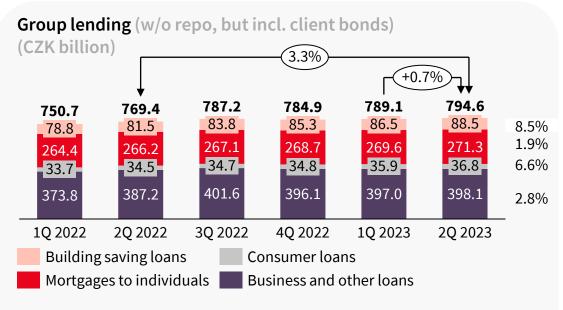
Housing loans (mortgages + building society loans) up 3.4%. New sales of housing loans gradually improving from March 2023



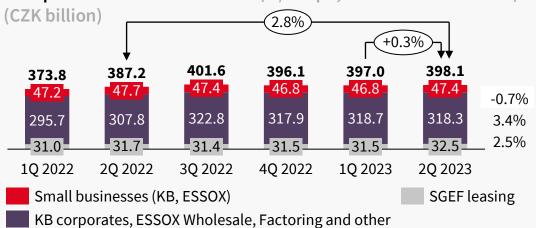
(Business) lending in EUR up 12.3% YoY\*, representing 21.0% of total loans\*\*

\* EUR loans are provided to business clients, growth rate in CZK terms

\*\* Negative contribution from 4.1% YoY appreciation of CZK v. EUR represents 0.9% of total lending (1.0% QoQ depreciation of CZK in Q2 represents 0.2% of total loans)



### Group business and other loans (w/o repo, but incl. client bonds)

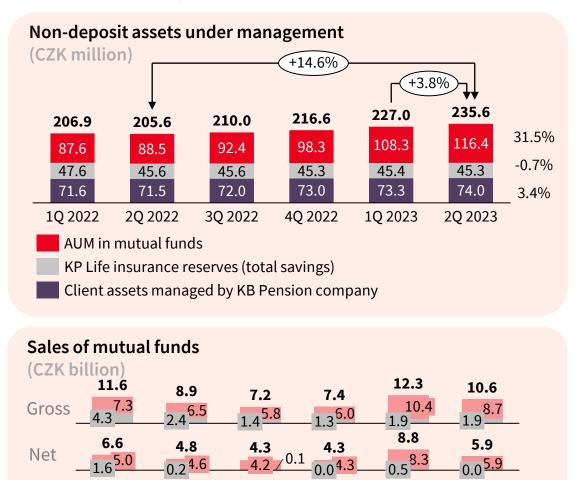




# Corporate deals during the first half of 2023

CARLYLE Tescan Group	JTZE a.s	JTZE	Florentinum A	SSET, a.s.	SIGMA GROUP		EUROWAG W.A.G payment solutions pl		
Acquisition Financing	Acquisitio	n Financing	Syndicated Finan	ncing	Financing + Bank (				
undisclosed	EUR 80,	200,000	EUR 147,700,0	with EGAP involvement		EUR 147,700,000		anent	Sustainability Linked Loan
Mandated Lead Arranger, Coordinator, Agent		or, Mandated Lead Lender, Agent and \gent	Underwriter, Bool Mandated Lead A Facility and Secu	Arranger and	CZK 880,000,00	0	EUR 615,000,000 Mandated Lead Arranger, Coordinator, Agent, Security Agen and ESG Coordinator		
2023 The Czech Republ	c 2023	The Czech Republic	2023 The	Czech Republic	2023 The C	zech Republic	2023 The Czech Republi		
	OLT								
č	ZGROUP	C	SG	Vodohos Šumperk	podářská zařízení a.s.	<b>451 SC</b>			
c	ZGROUP Z Group SE		YAK GROUP a.s.	Vodohospodá	<sup>a.s.</sup> řská zařízení	<b>SSI Schäfer</b>			
COLT C	ZGROUP Z Group SE	CZECHOSLOV	<b>/AK GROUP a.s.</b> d Fixed Rate	Vodohospodá Šumperk, a.s.	as. iřská zařízení		s.r.o.		
COLT C Senior U Bonds D	ZGROUP Z Group SE	CZECHOSLOV Senior Unsecure Bonds Due 2028	<b>/AK GROUP a.s.</b> d Fixed Rate	Vodohospodá Šumperk, a.s.	as. řská zařízení	SSI Schäfer	s.r.o.		
COLT C Senior U Bonds D CZK 1,9	ZGROUP Z Group SE Insecured Floating Rate te 2030 29,000,000 d Manager, Fiscal and	CZECHOSLOV Senior Unsecure	VAK GROUP a.s. d Fixed Rate	Vodohospodá Šumperk, a.s.	as. řská zařízení	SSI Schäfer	s.r.o.		

# Deposits -2.9% YoY but recovering YtD Other AUM up 14.6% YoY



4Q 2022

Equity & other funds

1Q 2023

2Q 2023

3Q 2022

#### Group deposits (excluding repo operations) (CZK billion) -2.9% +1.5% 1,015.1 1,024.3 1,010.1 994.7 979.5 916.8 58.9 58.0 56.6 54.2 53.9 -7.0% 56.0 347.0 352.1 336.7 320.3 323.7 327.8 -6.7% 612.1 610.1 597.8 597.1 610.9 526.3 -0.2% 7.0 7.2 6.8 6.7 7.3 6.2 1Q 2022 2Q 2022 3Q 2022 4Q 2022 1Q 2023 2Q 2023 **Building savings Business deposits** KB Individual deposits Other deposits -2.9% +1.5% 1,024.3 1,015.1 1,010.1 994.7 979.5 916.8 568.4 -16.0% 676.9 648.1 576.3 682.2 653.5 23.9% 395.7 419.9 354.2 7.9 324.6 338.9 255.8 7.5 -23.8% 8.4 7.6 6.4 10 2022 2Q 2022 4Q 2022 1Q 2023 3Q 2022 2Q 2023 Current accounts Other payables to customers Term and savings accounts



1Q 2022

Fixed income funds

2Q 2022



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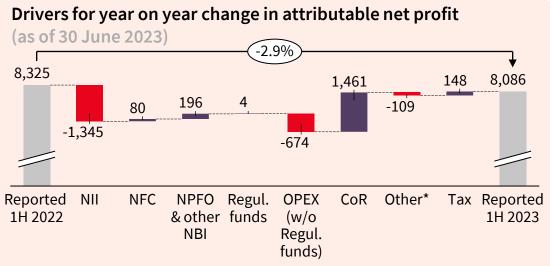
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# Growth in non-interest revenues Excellent asset quality

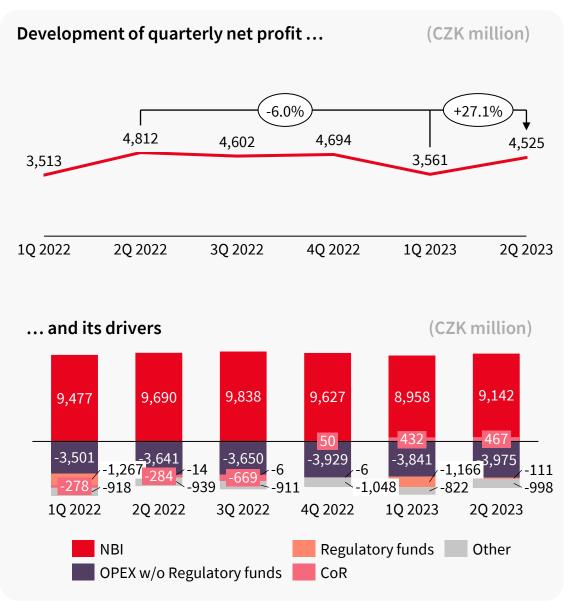


**\*Other** includes: Income from share of associated companies, Net profit/(loss) on subsidiaries and associates, Net profits on other assets and Profit attributable to the Non-controlling owners

### Profitability indicators for 1H 2023 (annualised)

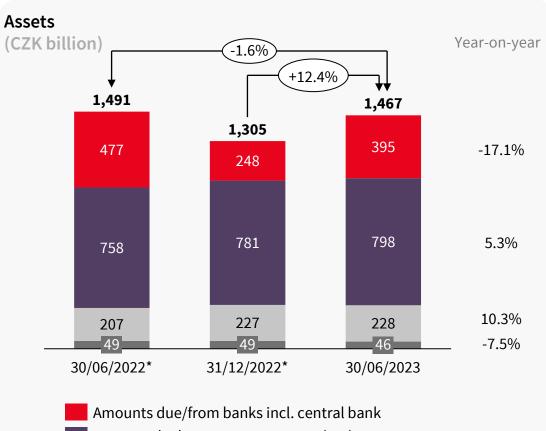
	Return on avg. equity (ROE)	Return on avg. Tier 1 capital (RoT1)	Return on avg. tangible equity (ROTE)	Return on avg. assets (ROA)
Reported	13.5%	16.1%	14.9%	1.2%
Adj. for IFRIC 21*	14.4%	17.1%	15.8%	1.3%

\* Assuming linear accrual of regulatory funds charges over the whole year (IFRIC 21 linearisation)

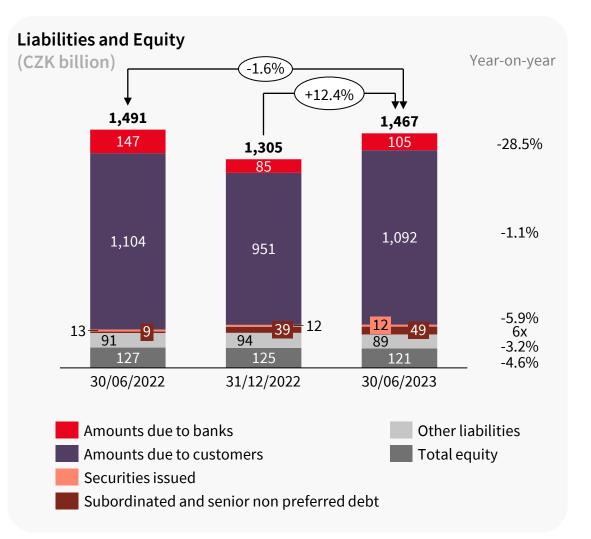




### Balance sheet growing year-to-date



Loans and advances to customers (net) Securities and trading derivatives Other assets



- KB

# Strong capital position above regulatory requirements

Total capital adequacy at 20.0% over the applicable minimum of 17.6%

CET 1 ratio at 19.5% over the required 12.9% (minimum T1 at 14.9%)

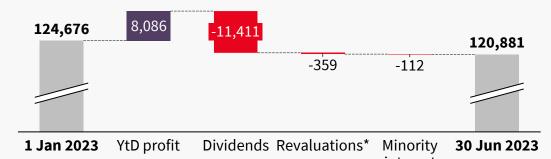
Dividend provision of 65% booked in 1H23 represents CZK 27.83 per share

By 30 June 2023, KB has taken EUR 1,950 million of senior non-preferred loans in order to gradually meet MREL target by 31 December 2023

MREL adequacy at 28.8% (vis-à-vis 21.2% expected MREL requirement as of 31 December 2023, 27.95% expected total (MREL+CBR) requirement)

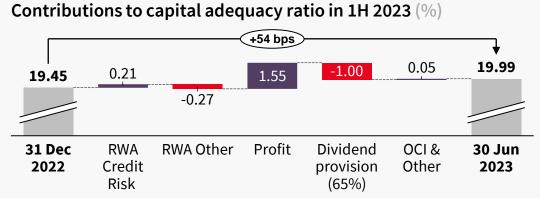
30-Jun-22	31-Dec-22	30-Jun-23
20.3%	19.5%	20.0%
20.0%	18.9%	19.5%
108.5	101.7	104.9
106.4	98.6	102.1
533.2	523.0	524.6
442.3	430.8	427.3
35.8%	40.1%	35.8%
	<b>20.3%</b> <b>20.0%</b> 108.5 106.4 533.2 442.3	20.3%       19.5%         20.0%       18.9%         108.5       101.7         106.4       98.6         533.2       523.0         442.3       430.8

### Contributions to shareholders' equity in 1H 2023 (CZK million)



\* Re-measurement of securities, cash flow hedges, FX positions, pension benefits and equity stakes in associates

Note: First time adoption of IFRS 17 in Komerční pojišťovna led to CZK 1,241 million increase in consolidated equity as of 31 December 2022



Note 1: In 2023, a dividend provision of 65% is applied on profit of the current year Note 2: The new IFRS 17 standard for insurance contracts has effective date on 1 January 2023. The first time application in Komerční pojišťovna led to increase of equity and RWA with a net impact to capital ratio of +12 bps as of 31 December 2022

🗖 КВ

# Net interest income affected by higher average cost of funding

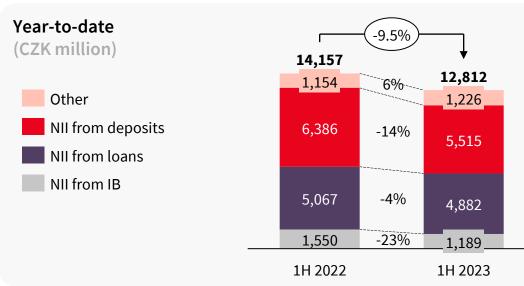


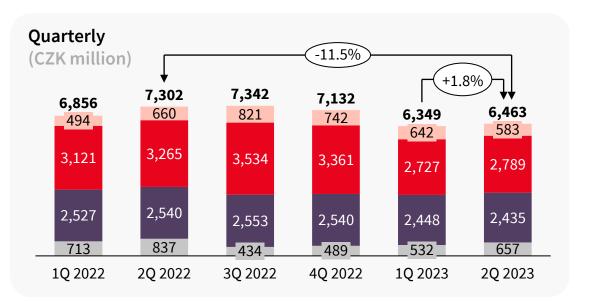
NII from deposits –impacted by continued shift from current accounts to term & saving deposits. Increase of deposit rates moderated

NII from loans – moderating declines in retail spreads, some pressure on corporate lending spreads

NII from Investment banking – solid result, influenced by high base in 1H22 and narrowed interest rate differential between some currencies









# **Broad-based growth in fees**

#### **Transaction fees**

Transaction activity trending up for all non-cash transaction types, mainly for card payments

#### **Deposit product fees**

Stable client base overall, moderate upgrading of clients to better packages. Base in 1H 2022 was affected by humanitarian allowance for war refugees from Ukraine

#### Loan fees

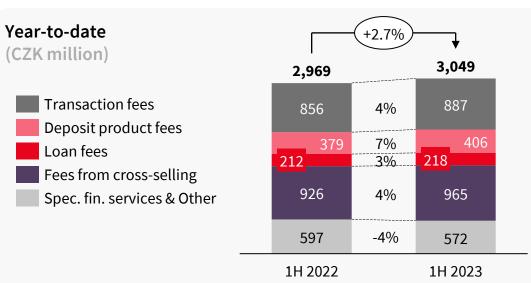
Growth driven by consumer lending

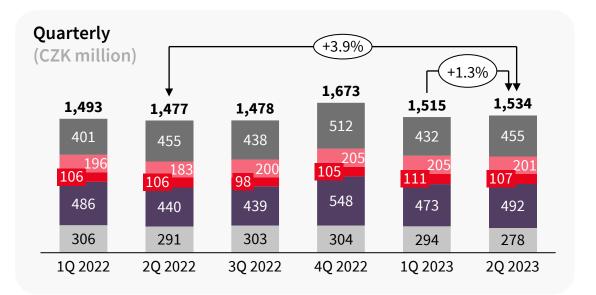
#### Fees from cross-selling

Better income from mutual funds and insurance products

#### Specialised financial services and other fees

Lower YoY contribution from debt capital markets services







# Solid gains from financial operations

#### **Capital markets**

Solid client activity in FX & IR hedging and trading, influenced by evolving expectations for rates development

A few large transactions contributed to the result in Q2

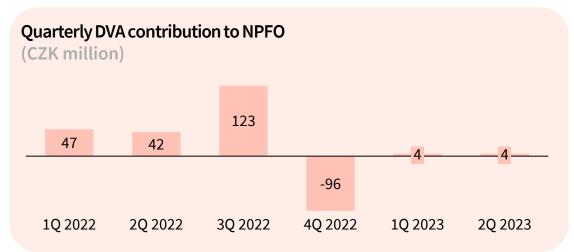
Successful offer of tailored hedging strategies for SME clients, particularly those based on FX options

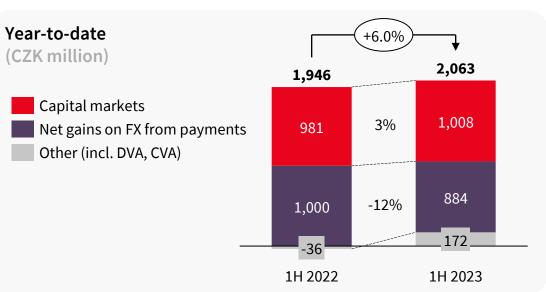
#### Net gains on FX from payments

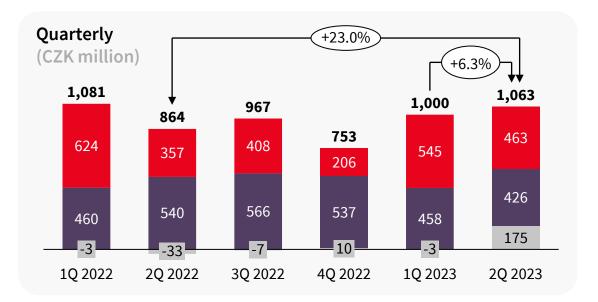
Result from currency conversions reflecting seasonality of travelling, transaction activity and adjusted spreads

#### **Other NPFO**

Contribution from sale of bonds from banking book







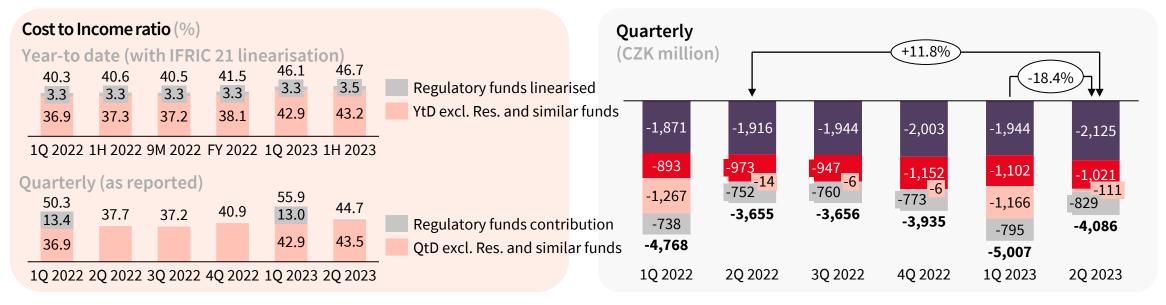
# **Operating expenditures well controlled**

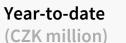
**Personnel expenses** - number of employees (average FTE) in 1H 2023: 7,549 (+0.4 YoY). Temporary recent increment due to hiring and insourcing of IT specialists. Annual salary increase by 5% from April

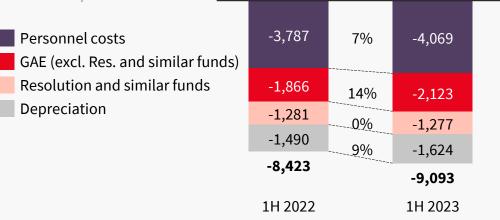
**Administrative costs** – increase driven by higher marketing costs, real estate costs, IT support and overall inflation

**Regulatory funds** – additional booking in Q2 due to temporary increase in Deposit Insurance levy to 5.9 bps from 4.4 bps following failure of Sberbank CZ in 2022

**D&A** - growth reflecting investments in digital transformation, mitigated by lower depreciation charge for real estate portfolio







+8.0%



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# 2Q 2023 Asset quality

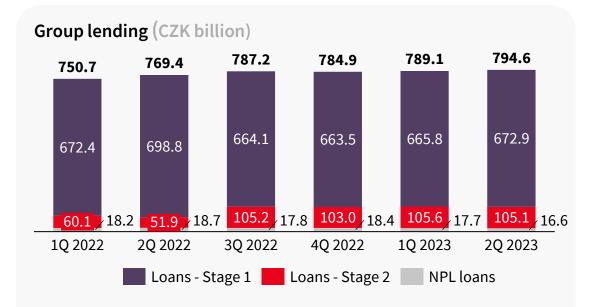
Loan portfolio up by 3.3% YoY and 0.7% QoQ

Resilient credit risk profile

- Stable Stage 2 share at 13%
- Stable NPL ratio at 2.1%
  - Continued low default intensity in all segments
  - Continued strong recoveries levels, illustrated by the successful resolution of a few NPL corporate exposures

Stable NPL provision coverage (50% range)





### Provision coverage (CZK million)

-1,437 -2,482	-1,62 -2,30	)		-1,440 -3,163	-1,360 -3,256
-9,390	-9,60	-9,033	-9,386	-8,976	-8,492
51.5%	51.2	% 50.6%	51.0%	50.8%	51.3%
-13,310	-13,5	531 -14,103	8 -13,987	-13,579	-13,109
		sions for Stage sions for Stage		ions for NPL lo overage ratio	



# 2Q 2023 Cost of risk development

2Q 2023 CoR net release at CZK 467 million. 1H 2023 CoR net release CZK 899 million (-22bps)

CZK 501 million in net provision releases recorded on non-retail exposures driven by a resolution of a few corporate NPL exposures

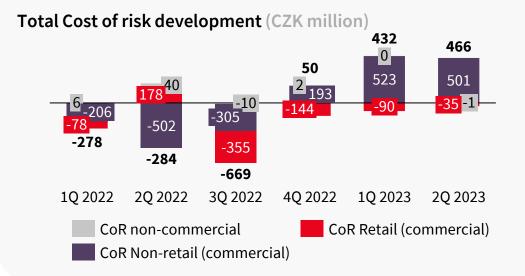
Net provision creation recorded on retail portfolios at the low level of CZK 35 million

No reduction of the 2021-2022 inflation reserves in 2Q 2023

Total Cost of risk (Year-to-date, in basis points)



\*Note: CoR restated to present an all-in view of non-retail portfolios (including banks)





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# Outlook for the rest of 2023

The below text updates and replaces outlook for 2023 first presented on 8 February 2023 alongside release of KB's full year 2022 results. Investors are advised to consider high level of uncertainty and risks when formulating their investment decisions

Macro- economic assumptions	<ul> <li>Czech economic output expected flattish in 2023, with some recovery in the second half. Positive contribution from net exports to be offset by weak fixed investments and household consumption. Unemployment will remain low</li> <li>Inflationary pressures declining rapidly, but the average CPI for 2023 will be in double digits still</li> <li>CNB's repo rate expected to remain at 7% for the rest of the year</li> </ul>
Banking market outlook	<ul> <li>Lending market to grow at a mid-single-digit pace. The housing loans should grow at mid-single-digit pace with new production recovering from the drop in 2022. Consumer credit expansion should be somewhat faster, underpinned by strong labour market. Lending to corporations should rise at a mid-single pace</li> <li>Bank deposits market should grow at mid- to high- single digits, relatively faster in corporate segments. Competition for deposits will remain intense</li> </ul>
KB business outlook	<ul> <li>Group's lending should grow at a mid-single-digit rate. The volume of housing loans should increase slightly, and the new sales of these loans should be recovering compared to 2H 2022. Consumer lending should grow faster. Corporate lending should grow at mid-single digits, KB aims to confirm the market share gains in this segment</li> <li>Total deposits expected to expand at mid-single-digit pace. Deposits of corporations may grow somewhat faster than volumes in retail. Term deposits will still outpace year on year growth in current accounts by a large margin</li> <li>Implementation of KB2025 strategy, introduction of the new digital bank to the market and gradual migration of first clients from the legacy system</li> </ul>
KB financial outlook	<ul> <li>Revenues should decline somewhat from 2022 level. NII will retreat at a high-single-digit pace, mainly due to higher average costs of deposits. NFC should improve by mid-single digits, driven by volumes in mutual funds. NPFO should grow visibly</li> <li>OPEX to remain under tight control, to grow by high-single digits in spite of still high inflation and transformation costs. Increase in average salaries by 5%, optimisation of management and support functions across KB Group</li> <li>Cost of risk for the full year 2023 is expected between 0 and 10 basis points, i.e. visibly below the expected through-the-cycle range</li> </ul>
Potential risks to the outlook	<ul> <li>Further escalation of war in Ukraine; Worsening of external economic environment; Rapid decline in consumption; Abrupt changes to relevant interest or FX rates or to fiscal policy, including to government supported financial schemes; Shortages of energy or other key industrial inputs</li> </ul>





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# KB Group's ESG strategy aligned with KB 2025 strategic programme

### BUILDING TOGETHER, WITH OUR CLIENTS, A BETTER AND SUSTAINABLE FUTURE THROUGH RESPONSIBLE AND INNOVATIVE FINANCIAL SOLUTIONS

KB's strategic ambition is to be a leader in sustainable banking on the Czech financial market and within the SG Group, as well as to be perceived as a green bank in the Czech Republic

### ESG ambition of Société Générale Group is built on four pillars

Two pillars linked to business activity...

### **Environmental transition**

### Positive local impact

... supported by two pillars for a responsible bank

### Responsible employer

### Culture of responsibility

KB Group takes part in **ESG by Design** programme of Société Générale in order to manage the implementation of the ECB's action plans and to coordinate the existing and future initiatives within SG Group. It comprises risk as well as business aspects and it seeks to operationalise business and regulatory commitments and to embed ESG natively in all processes of the organisation



KB Group integrates into its ESG strategy the **Sustainable Development Goals** set by the United Nations and the Paris Agreement on Climate Change. Primarily, KB follows 10 SDGs most important for its business activities and stakeholders



# Materiality assessment underlying ESG strategy

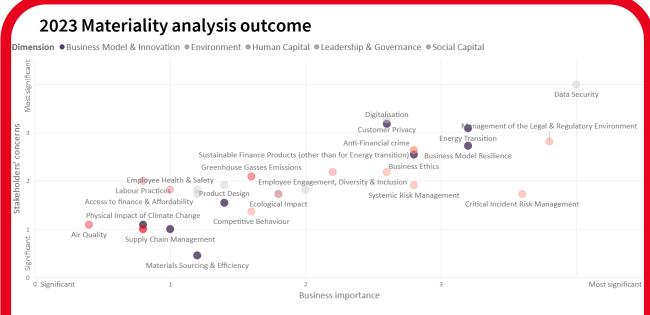
Annual assessment of ESG relevant issues from the perspective of double materiality:

- for its implications on KB Group's business, financial and risk outlook, and thus financial value, and
- about KB's impact on the interests of its stakeholders.

KB Group's activities are impacting considerably interests of the following (stakeholder) groups. KB Group respects their interests in all its activities:

- Individual clients (consumers);
- Business and corporate clients, including municipalities;
- Shareholders;
- Financial markets, including rating agencies and bond investors;
- Regulatory authorities;
- The public, including future generations;
- Employees and other staff;
- Trade partners, including suppliers.

KB seeks to understand the interests and needs of its stakeholders by directly engaging with them and by developing its own expert knowledge.



### Top 5 material topics in 2023

**Data security** – ability of banks to keep safe valuable data as a prerequisite for trust of clients, reputation and competitiveness;

**Management of the legal and regulatory environment** - aligning different corporate and public interests, compliance with changing regulatory requirements; readiness for intense supervisory and policy dialogues;

**Energy transition** - risks and opportunities related to the energy transition for the clients and the economy as a whole;

**Business model resilience** - capacity to address risks and opportunities associated with social and environmental transitions in long-term business model planning; **Digitalisation** – challenges and opportunities from evolving client needs, changing competitive landscape and a technological revolution.



# **Culture of responsibility**

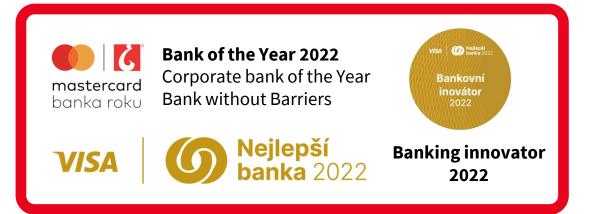
### Leadership & Governance

- Two-tier Management / Supervisory Board structure with separate executive and control functions
- Supervisory Board: 9 members incl. 2 independent and 3 employee representatives (97% attendance in 2022)
- Audit Committee: 3 members, of which 2 (incl. the chairperson) independent

Remuneration policy and Remuneration report submitted to the Shareholders' meeting

#### **Principles and tools**

- Zero risk appetite for compliance breaches
- Clear Code of Conduct, Tax Policy, Anti-corruption measures
- Updated AML, KYC processes, benefitting from full-scale proactive 2019-2021 client information remediation exercise
- Safe whistleblowing tools
- Comprehensive training programme involving all employees and senior management
- Regular ESG materiality assessment, published ESG strategy
- Cyber security strategy 2022-2024
- Climate risk measures Climate Vulnerability Indicator, building of infrastructure and data sourcing



### **Business Model & Innovation**

- New era of banking written by KB New Digital Bank
  - Core banking, card management system, payment hub, trade finance platform, core systems of selected subsidiaries
- KB's leadership on the platform of the Czech Banking Association in harmonization of ESG-related data collected from clients by the Czech banks, as envisaged by the regulation
- Ecosystem of fintech and other complementary services
  - Enviros, Finbricks, upvest, Roger, Lemonero
- Supporting digitalisaton & sustainability at clients
  - BankID, Payment card acceptation campaign, comprehensive offer for e-commerce, products focused on sustainability
- One KB sharing of HQ and support functions across KB Group

#### Environmental transition

# Supporting energy transition, decarbonization and sustainable economy

### Corporate banking

Lending with sustainable positive impact

**+42%** Year over year **CZK 47.8 billion** (as of 30 June 2023)

#### **Dedicated products and services**

- Sustainability linked loans and bonds
- KB Advisory, Enviros
- Photovoltaics for CZK 1
- Spolecne-udrzitelne.cz advisory web

Environmental & Social Risk Management (ESRM) system

**Climate strategy for the coal sector** Progressive reduction in funding of clients' activities in the coal sector to zero by 2030

#2022 VISA Awards

Sustainable e-shop

HQ rooftop

**Ecovadis** 

SGEF Silver sustainability label

photovoltaics

KB #1 Sustainable bank

Sectorial policies Applied in nine business sectors

### **Retail banking**

New era of banking written by KB

• Fully paperless digital bank - onboarding & migration of retail clients launched in April

Financing of sustainable homes and technologies

- KB consumer loan for sustainable technologies
- KB mortgage for sustainable housing
- MPSS loan for sustainable housing
- ESSOX loan for sustainable technologies

Supporting sustainable third-party activities

- Udržitelný e-shop promotion of e-shops with high ESG standards of operations
- List of suppliers of sustainable technologies with preferential conditions and discounts for clients of KB Group

French-Czech Chamber of Commerce Award for CSR activities

> CHAMBRE DE COMMERCE FRANCO-TCHÈQUE

RANCOUZSKO-ČESK

OBCHODNÍ KOMORA



### Sustainability of own operations

Scope 1+2 emissions

-44% v.2019

### 13.5 kg CO2e per client (2022)

Total energy consumption

-27% v.2019

40,112 MWh per year (2022)

Total waste production

-22% v.2019

### 677.4 metric tons per year (2022)

- ATM networks shared since 2022 with Moneta, since 2023 with Unicredit and AirBank as well. Deposit function to be shared from 2024
- Sourcing policy respecting environmental protection, social and human rights and sustainable development principles, based on Know-Your-Supplier system



# **Positive local impact**

# Client satisfaction and protection, access to financial services

#### Net promoter score

40 Individuals 29 Small businesses

**59** Large corporates\* **67** Municipalities\*

Quality guarantee and claims management

- Money-back guarantee for 12 months
- Claims resolution with independent Ombudsman

**Relocation of ATMs into rural areas** 

So far 60 shared ATMs relocated. Further 52 locations being selected in public voting

Accessibility features for disabled clients



- Touch cards with tactile notches for blind clients
- KB+ mobile banking including audible descriptions for visually impaired
- Transcription service at branches for hearing impaired clients at branches

Note: \* 2022

### Supporting our communities

Nadace KB Jistota Foundation

#### CZK 32 million in grants (2022)

#### Areas of support:

- Disadvantaged families and individuals
- Palliative care
- Sustainable future (natural resources)
- Employees in distress
- Victims of war in Ukraine

**Financial Distress Advisory Centre** Long-term supporting the Poradna při finanční tísni non-profit advisory

Bankers to Schools Participation to a financial education project of the Czech Banking Association

The Economics Olympiad IEV's international competition for secondary school students in economics, finance and banking

### **Responsible employer**

Promotion of social inclusion and diversity

• Comprehensive training and talent development programmes for all staff

Average 30.6 hours of training per employee (2022)

#### Gender balance

• Representation of women in management

54% of all managers in KB Group

27% of senior management (Management Board + 2 levels below)

#### **Equal remuneration**

• Equal pay gap (for all employment contracts)

**4.0%** (2022)

Target 0% in 2025



# **ESG commitments adopted**

### Commitments adopted by KB

- Corporate Governance Code of the Czech Republic
- CBA Memorandum for Sustainable Finance
- Policy of diversity, signatory to the Diversity charter
- Principles of Suitability for the Supervisory Board and the Board of Directors
- Code of Ethics

### Participation of KB in global initiatives via Société Générale Group



The SG Group is a co-founder of **UNEP-FI - United Nations Environmental Programme Financial Initiative**, a programme of global partnerships between the UNEP and the financial sector



**Equator Principles** - KB Group follows a set of voluntary guidelines of financial sector for assessing the environmental and social risks of major projects based on the World Bank's international standards

### **Current ESG ratings**







Highlights as of 30 June 2023

Macroeconomic environment

**Business performance** 

Financial performance

Asset quality and cost of risk

Outlook for the rest of 2023

ESG strategy and implementation

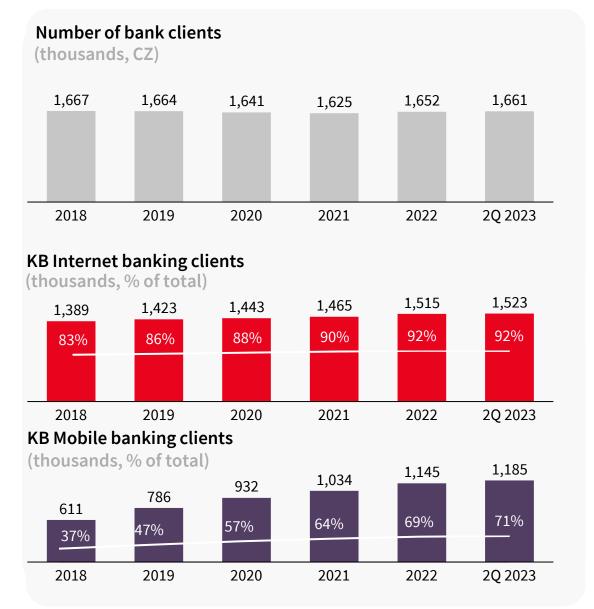
Appendix





# Number of clients and distribution network

	30-Jun-22	30-Jun-23	YoY
Number of clients			
KB Group's clients	2,256,000	2,227,000	-29,000
Komerční banka	1,650,000	1,661,000	11,000
– individual clients	1,407,000	1,417,000	11,000
<ul> <li>internet banking clients</li> </ul>	1,503,000	1,523,000	20,000
– mobile banking clients	1,099,000	1,185,000	85,000
Modrá pyramida	472,000	446,000	-26,000
KB Penzijní společnost	512,000	491,000	-21,000
ESSOX (Group)	135,000	133,000	-2,000
Distribution network			
KB Retail branches	218	215	-3
Modrá pyramida points of sale	194	203	9
SGEF branches	9	9	0
ATMs (KB network)	863	852	-11
of which deposit-taking	521	536	15
of which contactless	641	690	49
ATMs (Total shared network)	863	2,062	1,199
Number of active debit cards	1,456,000	1,487,000	31,000
Number of active credit cards	188,000	206,000	18,000
Number of cards virtualized into payment apps	449,000	589,000	141,000
KB key authentication users	1,036,000	1,140,000	104,000





### **Income statement**

(CZK million, unaudited)	1H 2022*	1H 2023	YoY
Net interest income	14,157	12,812	-9.5%
Net fee & commission income	2,969	3,049	2.7%
Net profit of financial operations	1,946	2,063	6.0%
Dividend and other income	96	175	82.3%
Net banking income	19,168	18,099	-5.6%
Personnel expenses	-3,787	-4,069	7.4%
General admin. expenses (excl. regulatory funds)	-1,866	-2,123	13.8%
Resolution and similar funds	-1,281	-1,277	-0.3%
Depreciation, amortisation and impairment of operating assets	-1,490	-1,624	9.0%
Total operating expenses	-8,423	-9,093	8.0%
Operating profit	10,745	9,006	-16.2%
Cost of risk	-562	899	+/-
Net operating income	10,183	9,906	-2.7%
Income from share of associated companies	108	127	17.6%
Net profits on other assets	120	-7	+/-
Profit before income taxes	10,412	10,025	-3.7%
Income taxes	-1,980	-1,832	-7.5%
Net profit	8,432	8,193	-2.8%
Profit attributable to the Non-controlling owners	107	107	0.0%
Profit attributable to the Group's equity holders	8,325	8,086	-2.9%

 $^{*}$  Rested to reflect IFRS 17



### **Income statement**

(CZK million, unaudited)	2Q 2022*	1Q 2023	2Q 2023	YoY	QoQ
Net interest income	7,302	6,349	6,463	-11.5%	1.8%
Net fee & commission income	1,477	1,515	1,534	3.9%	1.3%
Net profit of financial operations	864	1,000	1,063	23.0%	6.3%
Dividend and other income	49	93	81	65.3%	-12.9%
Net banking income	9,690	8,958	9,142	-5.7%	2.1%
Personnel expenses	-1,916	-1,944	-2,125	10.9%	9.3%
General admin. expenses (excl. regulatory funds)	-973	-1,102	-1,021	4.9%	-7.4%
Resolution and similar funds	-14	-1,166	-111	>100%	-90.5%
Depreciation, amortisation & impairment of op. assets	-752	-795	-829	10.2%	4.3%
Total operating expenses	-3,655	-5,007	-4,086	11.8%	-18.4%
Operating profit	6,036	3,951	5,056	-16.2%	28.0%
Cost of risk	-284	432	467	+/-	8.1%
Net operating income	5,752	4,384	5,522	-4.0%	<b>26.0</b> %
Income from share of associated companies	60	62	65	8.3%	4.8%
Net profits on other assets	153	-1	-6	+/-	>100%
Profit before income taxes	5,966	4,444	5,581	-6.5%	25.6%
Income taxes	-1,111	-833	-999	-10.1%	19.9%
Net profit	4,854	3,611	4,582	-5.6%	26.9%
Profit attributable to the Non-controlling owners	43	50	57	32.6%	14.0%
Profit attributable to the Group's equity holders	4,812	3,561	4,525	-6.0%	27.1%

 $^{*}$  Rested to reflect IFRS 17



## **Balance sheet**

(CZK million, unaudited)	30-Jun-22 <sup>*</sup>	<b>31-Dec-22</b> <sup>*</sup>	30-Jun-23	YoY rel.	YoY abs.	Ytd rel.	Ytd abs.
Assets	1,490,502	1,305,304	1,467,274	-1.6%	-23,228	12.4%	161,970
Cash and current balances with central bank	21,383	14,190	11,913	-44.3%	-9,470	-16.0%	-2,277
Loans and advances to banks	455,150	233,398	383,240	-15.8%	-71,910	64.2%	149,842
Loans and advances to customers (net)	757,528	781,463	797,985	5.3%	40,457	2.1%	16,522
Securities and trading derivatives	207,000	226,848	228,391	10.3%	21,391	0.7%	1,543
Other assets	49,441	49,404	45,745	-7.5%	-3,696	-7.4%	-3,659
Liabilities and shareholders' equity	1,490,502	1,305,304	1,467,274	-1.6%	-23,228	12.4%	161,970
Liabilities and shareholders' equity Amounts due to banks	<b>1,490,502</b> 147,266	<b>1,305,304</b> 85,176	<b>1,467,274</b> 105,292	<b>-1.6%</b> -28.5%	<b>-23,228</b> -41,974	<b>12.4%</b> 23.6%	·
							161,970
Amounts due to banks	147,266	85,176	105,292	-28.5%	-41,974	23.6%	<b>161,970</b> 20,116
Amounts due to banks Amounts due to customers	147,266 1,103,643	85,176 950,692	105,292 1,091,739	-28.5% -1.1%	-41,974 -11,904	23.6% 14.8%	<b>161,970</b> 20,116 141,047
Amounts due to banks Amounts due to customers Securities issued	147,266 1,103,643 12,689	85,176 950,692 12,156	105,292 1,091,739 11,946	-28.5% -1.1% -5.9%	-41,974 -11,904 -743	23.6% 14.8% -1.7%	<b>161,970</b> 20,116 141,047 -210
Amounts due to banks Amounts due to customers Securities issued Subordinated and senior non preferred debt	147,266 1,103,643 12,689 8,665	85,176 950,692 12,156 38,694	105,292 1,091,739 11,946 48,818	-28.5% -1.1% -5.9% >100%	-41,974 -11,904 -743 40,153	23.6% 14.8% -1.7% 26.2%	<b>161,970</b> 20,116 141,047 -210 10,124

 $^{*}$  Rested to reflect IFRS 17

**K**B

# Capital & profitability indicators

		Reported		Adjusted fo	or IFRIC 21 sation*
(year-to-date, IFRS 9)	30-Jun-22	31-Dec-22	30-Jun-23	30-Jun-22	30-Jun-23
Capital adequacy	20.3%	19.5%	20.0%		
Tier 1 ratio = Core Tier 1 ratio	20.0%	18.9%	19.5%		
Risk weighted assets for credit risk (CZK billion)	442.3	430.8	427.3		
Net interest margin, annualised	2.2%	2.4%	2.0%		
Loan (net) / deposit ratio (excl. repo with clients)	74.0%	85.2%	80.2%		
Cost / income ratio	43.9%	41.5%	50.2%	40.6%	46.7%
Return on average equity (ROAE), annualised	13.4%	14.3%	13.5%	14.2%	14.4%
Return on average Tier 1 capital	16.0%	17.6%	16.1%	17.0%	17.1%
Return on average tangible equity (ROTE)	14.9%	15.9%	14.9%	15.7%	15.8%
Return on average assets (ROAA), annualised	1.2%	1.4%	1.2%	1.3%	1.3%
Earnings per share (CZK), annualised	88	93	86	94	91
Average number of employees during the period	7,522	7,503	7,549		

\* Adjusted for linearised IFRIC 21 charges for regulatory funds Net interest margin = Annualised Net interest income / Average interest earning assets

– KB

# 1H 2023 Cost of risk stucture

Key components	Contribution to 1H 2023 CoR (bps)
Non-retail NPL portfolio	-24 bps
Retail NPL portfolio	2 bps
Non-retail performing portfolio (Stage 1 & 2)	-2 bps
Retail performing portfolio (Stage 1 & 2)	2 bps
Total	-22 bps



# Business performance of subsidiaries (1/2)

	1H 2022	1H 2023	ΥοΥ
Modrá pyramida (100%)			
#2 building savings & loans company			
Volume of new loans (CZK million)	10,708	4,975	-54%
Volume of total loans (gross, CZK million)	81,547	88,485	9%
Volume of deposits (CZK million)	57,967	53,921	-7%
Number of clients	471,701	445,563	-6%
Average number of FTEs	334	391	17%
Number of points of sale	194	203	5%
KB Penzijní společnost (100%)			
a manager of pension funds			
Number of new contracts	20,091	24,747	23%
Number of clients	511,963	491,374	-4%
Assets under management (CZK million)	71,536	73,971	3%
of which in Transformed fund	58,266	55,085	-5%
Average number of FTEs	49	50	2%
ESSOX (50.93%)			
#2 non-bank consumer lender and car financing company			
Volume of total loans (gross, CZK million)	18,461	20,328	10%
Number of active clients	134,596	132,725	-1%
Average number of FTEs	378	350	-7%

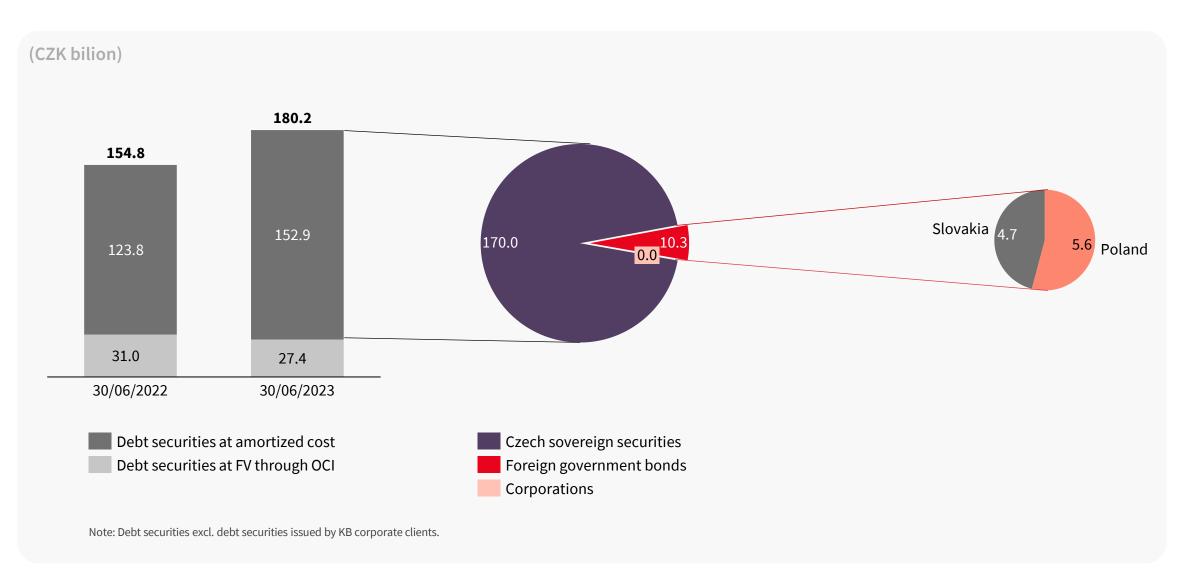


# Business performance of subsidiaries (2/2)

	1H 2022	1H 2023	YoY
Factoring KB (100%)			
#1 on the Czech factoring market			
Factoring turnover (CZK million)	39,204	37,401	-5%
Volume of total financing (gross, CZK million)	10,339	9,414	-9%
Average number of FTEs	42	21	-50%
KB Pojišťovna (49%)			
a universal insurance company			
Volume of technical reserves - Saving (CZK million)	45,583	45,267	-1%
Gross written premium (CZK million)	3,996	3,645	-9%
of which in life insurance	3,528	3,083	-13%
of which in non-life insurance	468	563	20%
Average number of FTEs	247	267	8%
SGEF Czech Republic (50.1%)			
a provider of asset-backed financing in Czech Rep. and Slovakia			
Volume of new financing (CZK million)	7,752	8,144	5%
Volume of total financing (gross, CZK million)	31,695	32,501	3%
Average number of FTEs	141	141	0%



### Debt securities portfolio in the banking book



- KB

### MREL status, Tier 2

As of 1 January 2023, the recommended volume of KB Group's MREL was at 17.4% of the consolidated total risk exposure and 5.18% of consolidated total exposure.

As of 31 Dec 2023, KB Group has to fulfill final MREL 21.2% of the consolidated TRE and 5.91% of TE. In addition to the MREL, KB Group must fulfil the combined capital buffer requirement (CBR, at 6.75 % as of 1 July 2023)

In Single Point of Entry concept applied in SG Group, KB will meet its additional requirements from MREL (recapitalisation amount) by gradually taking senior non-preferred loans from Société Générale

The Czech entities within the SG resolution group are KB and Modrá pyramida

#### Senior non-preferred loans as of 30 June 2023

lssue	Principal	Call option date*	Interest rate (ACT/360)
27-Jun-22	EUR 250m	28-Jun-27	3M Euribor + 2.05%
21-Sep-22	EUR 250m	21-Sep-26	1M Euribor + 1.82%
21-Sep-22	EUR 250m	21-Sep-29	1M Euribor + 2.13%
9-Nov-22	EUR 250m	9-Nov-25	1M Euribor + 2.05%
9-Nov-22	EUR 250m	9-Nov-27	1M Euribor + 2.23%
9-Nov-22	EUR 250m	9-Nov-28	3M Euribor + 2.28%
15-Jun-23	EUR 250m	15-Jun-26	3M Euribor + 1.70%
15-Jun-23	EUR 200m	15-Jun-28	3M Euribor + 2.01%
	6 J J		

\* Maturity date is one year after the call option excercise date.

#### Subordinated debt as of 30 June 2023

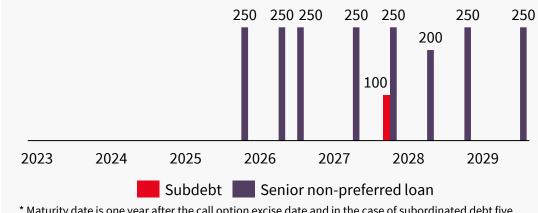
lssue	Principal	Call option date*	Interest rate (ACT/360)
10-Oct-22	EUR 100m	11-Oct-27	3M Euribor + 3.79%

\* Maturity date is one year after the call option excercise date.

Own funds and eligible liabilities (for MREL)



### Own funds and eligible liabilities (for MREL) call option schedule\*



\* Maturity date is one year after the call option excise date and in the case of subordinated debt five years after the call option exercise date.



## Macroeconomic environment – Czechia

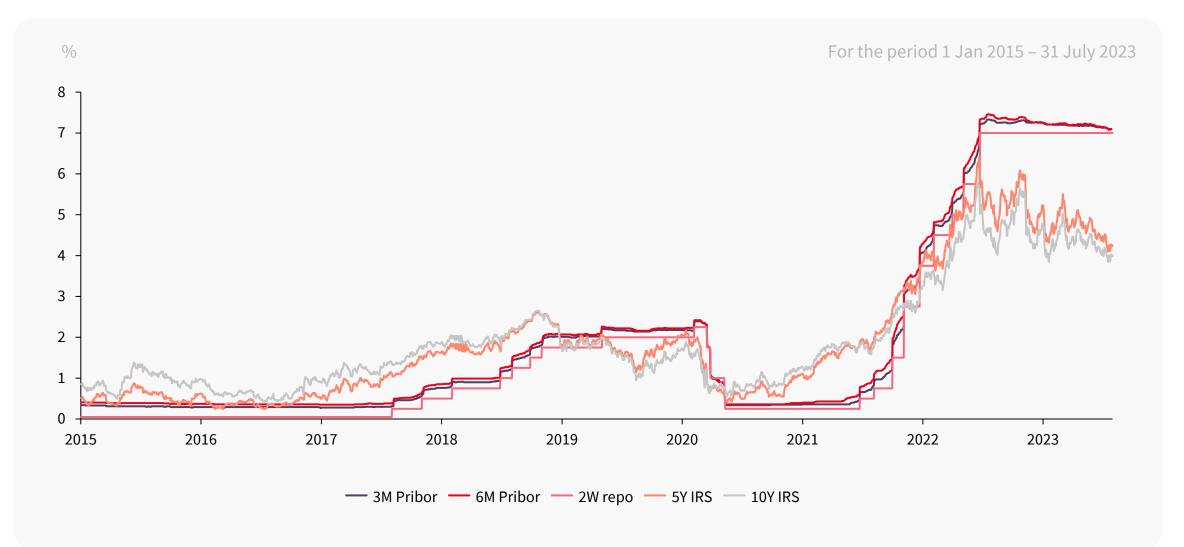
Macroeconomic Indicators	2018	2019	2020	2021	2022	2023*	2024*	2025*
Real GDP (%, average)	3.2	3.0	-5.5	3.6	2.4	0.1	1.8	2.1
Inflation (%, average)	2.2	2.9	3.3	3.8	15.1	11.0	1.3	2.2
Household consumption (%, average)	3.3	2.6	-7.4	4.2	-0.6	-4.0	4.5	3.1
Unemployment (%, av., ILO meth.)	2.2	2.0	2.5	2.8	2.3	2.8	2.8	2.9
M2 (%, average)	5.3	6.9	10.0	9.6	5.3	5.4	5.5	3.0
3M PRIBOR (%, average)	1.3	2.1	0.9	1.1	6.3	7.2	5.5	3.7

Potential of the market **	2018	2019	2020	2021	2022	2023*	2024*	2025*
Loans / GDP (year-end)	61.0	59.6	63.0	63.0	60.0	58.5	59.1	60.3
Deposits / GDP (year-end)	82.1	81.8	90.4	90.1	86.4	85.1	84.8	85.6
Real estate loans / GDP (year-end)	23.0	23.0	25.1	26.1	24.6	24.1	24.3	24.8
Household loans / GDP (year-end)	28.6	28.5	30.9	31.9	30.2	29.5	29.9	30.4
Corporate loans / GDP (year-end)	32.4	31.1	32.1	31.1	29.8	28.9	29.2	29.9

\* KB estimate; \*\* Banking sector

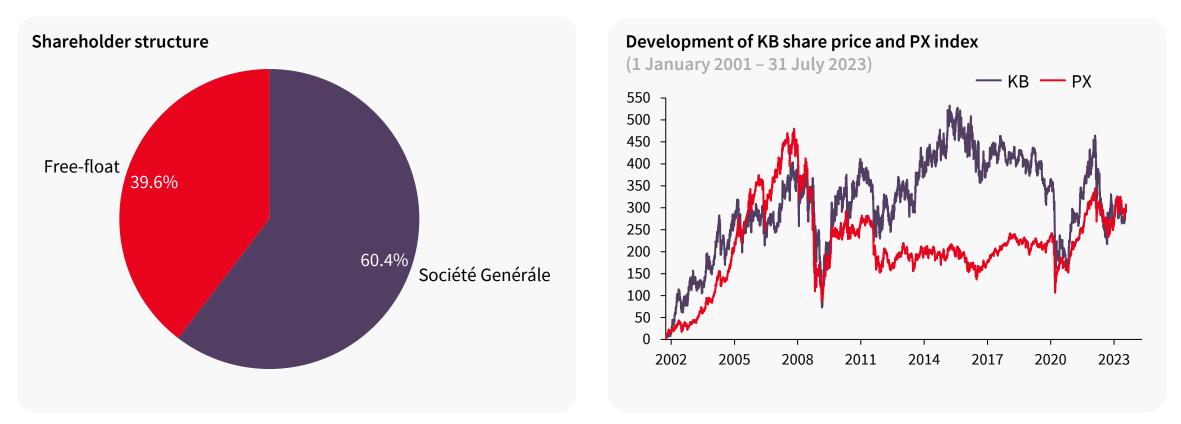


### **Interest rates evolution**



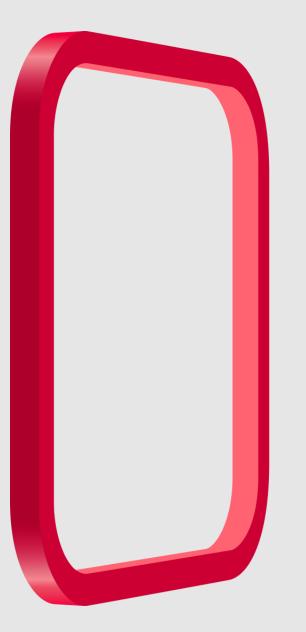


## KB - #1 listed Czech bank



- The number of shareholders comprised 72,303 corporate entities and private individuals as of 30 June 2023
- Of the Bank's total share capital of CZK 19,004,926,000 divided into 190,049,260 shares with a nominal value of CZK 100 each, Société Générale S.A. held 60.35%
- KB held 1,193,360 own shares in treasury, representing 0.63% stake on registered capital





# **Investor relations**

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