# KB GROUP RESULTS FOR FULL YEAR & 4Q 2022

According to IFRS, Consolidated, Unaudited



#### **DISCLAIMER**

This document contains a number of forward-looking statements relating to the targets and strategies of the Komerční banka Group. These statements are based on a series of assumptions, both general and specific. As a result, there is a risk that these projections will not be met. Readers are therefore advised not to rely on these figures more than is justified as the Group's future results are liable to be affected by a number of factors and may therefore differ from current estimates.

Readers are advised to take into account factors of uncertainty and risk when basing their investment decisions on information provided in this document.

Results and ratios in this presentation are as of 31 December 2022, unless stated otherwise.

Komerční banka, a.s., public limited company with registered office: Prague 1, Na Příkopě 33/969; identification number: 45 31 70 54; registered in the Commercial Register maintained by the Municipal Court in Prague, Section B, file 1360



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#### **HIGHLIGHTS AS OF 31 DECEMBER 2022**

#### Recovery in revenues, excellent cost discipline, resilient asset quality

Loans (gross)

CZK 784.9 billion

**+6.2%** YoY /**-0.3%** OoO

Client deposits \*

CZK 916.8 billion

**-3.4%** YoY / **-9.2%** QoQ

Influenced by seasonality

Non-bank assets under management

CZK 216.6 billion

+6.4% YoY / +3.2% QoQ

Revenues

FY 22: CZK 38.6 bil. / +23.2% YoY

4Q 22: **CZK 9.6** bil. / **+10.4%** YoY

Operating expenses

FY 22: CZK 16.0 bil. / +6.1% YoY

4Q 22: **CZK 3.9** bil. / **+5.1%** YoY

Cost of Risk

FY 22: **CZK 1.2** bil. / **15** bps

4Q 22: **CZK ~0** bil. / **-3** bps

**Net Profit** 

FY 22: **CZK 17.6 bil. / +37.9%** YoY

4Q 22: **CZK 4.6 bil. / +11.0%** YoY

ROE / ROA

FY 22: **14.4%** / **1.4%** 

4Q 22: **15.0%** / **1.3%** 

Core Tier 1 / Capital adequacy

18.9% / 19.5%

2022 dividend proposal

CZK 60.42 per share

Expected 2023 payout ratio 65%

Successful switch in November to a

New payment cards platform





VISA

Nejlepší banka 2022

Banking innovator



Bank of the Year Corporate bank of the Year **Bank without Barriers** 

Notes: \* excluding repo operations with clients



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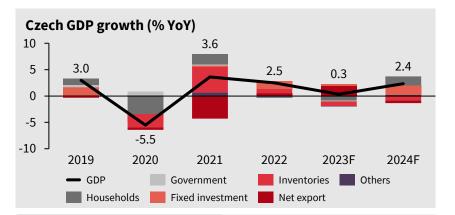
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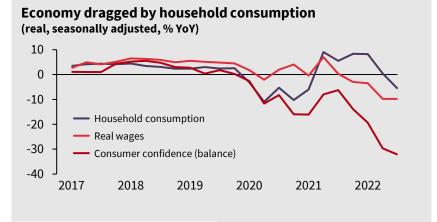
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### ECONOMY TO RECOVER GRADUALLY FROM SHALLOW RECESSION

- GDP in 4Q 2022 -0.3% QoQ and +0.4% YoY, YoY growth was driven by fixed investments and foreign demand, while consumption contributed negatively. GDP in full year 2022 was up 2.5%<sup>1</sup>
- Labour market remains tight. Unemployment rate 2.3% in December 2022.<sup>2</sup>
   Nominal wages in Q3 +6.1% YoY, -9.8% YoY in real terms
- Consumer price inflation at 15.8% YoY in December (0% MoM). YoY growth driven mostly by housing-related costs and food and beverages.
   Deceleration thanks to fuels. HICP (Eurostat) at 17.2% YoY in November
- As of 31 December 2022, at 24.1 CZK per EUR, CZK v. EUR QoQ stronger by 1.8%, and YoY stronger by 3.0%
- CNB's main policy rate (2W repo rate) at 7% since 23 June 2022.
   As of 31 December 2022, 3M PRIBOR at 7.3% (+318 bps YoY). IRS curve stays inverted: 5Y at 5.2% but 10Y IRS at 4.8% (+153 bps YoY). 10Y CZGB at 5.0% (+229 bps YoY)





Notes: Source of indicators Czech Statistical Office, CNB, unless stated otherwise.

According to flash estimate of the Czech Statistical Office, published on 31 January 2023;

According to Eurostat, seasonally adjusted



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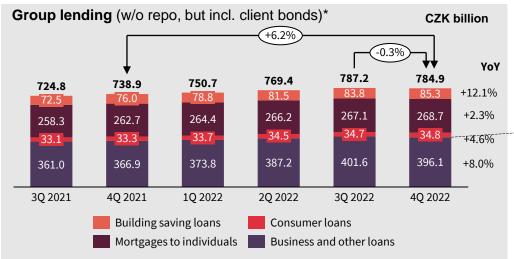
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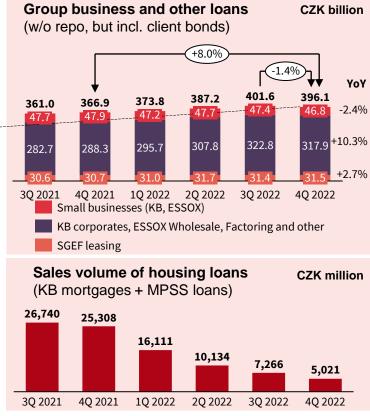
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#### **GROSS LENDING UP 6.2% YOY**



- Net loans to deposits ratio at 85.2%. Liquidity coverage ratio 160%
- Sales of housing loans in FY 2022 down 64.6% from record 2021 levels
- Growth in business lending in investment loans as well as working capital financing
- EUR denominated loans, provided to business clients, amounted to 169.3 bil. in CZK equivalent, up 43.1% YoY, and represent 21.6% of total lending
- Negative contribution from 3.0% YoY appreciation of CZK v. EUR represents 0.7% of total lending (1.8% QoQ appreciation in Q4 represents 0.4% of total loans)





<sup>\*</sup> Including debt securities issued by KB's corporate clients. There were no reverse repo operations with clients to report as of 31 December 2022 or 31 December 2021.

#### **SELECTED DEALS OF THE 2H 2022**

SALE OF METALS & METAL ORES



Ferona, a.s.

Syndicated Credit Facility

CZK 2,450,000,000 EUR 35.000.000 PLN 30.000.000

Arranger, Original Lender

2022

TEXTILE MANUFACTURING



PFNonwovens Holding s.r.o.

Refinancing, CAPEX and WCAP Facilities

USD 195,000,000 EUR 92.389.000

Mandated Lead Arranger

2022

HEALTH CARE AND SOCIAL SERVICES



Future Life a.s. and **FUTURELIFE (UK) BIDCO LIMITED** 

Comprehensive Financing Package

EUR 158,333,333 GBP 41,666,667

Facility Coordinator, Mandated Lead Arranger, Original Lender, Agent and Security Agent 2022

COMMODITIES TRADING

MIM

MJM agro, a. s.

Club Financing

CZK 2,750,000,000

Agent, Lender

2022

TRADING - AGRICULTURE PRODUCTS



TOP HOP spol. s r.o.

Sell-side advisory to owners of TOP HOP (Corporate Finance)

undisclosed

Sell-side Advisory, Escrow Agent

2022

TRANSPORTATION



Multicurrency Term and Revolving Facilities

EUR 565,000,000

Mandated Lead Arranger, Coordinator, Agent, Security Agent and ESG Coordinator

REAL ESTATE



CTPark Ostrava, spol. s r.o. Rhapsody III

Real Estate Financing

EUR 1.000.000.000

Agent, Security Agent, Lender, Account Bank

2022

GAMBLING AND BETTING

allwyn

Allwyn International a.s.

Comprehensive Financing Package

EUR 1,600,000,000

Facility Agent

2022

PRODUCTION OF ELECTRICITY



FVE CZECH NOVUM s.r.o.

Financing

CZK 1.550.000.000

Sole Lender

2022

WEAPONS AND AMMUNITION

**CS**G

Fiocchi Group

Acquisition Financing

EUR 260,000,000

HEALTH CARE



Penta Hospitals International a.s.

Term Loan and Revolving Credit Facilities

EUR 150.000.000

Mandated Lead Arranged, Original Lender,

2022

FUND MANAGEMENT ACTIVITIES



**DEKINVEST open-end fund Beta** 

Term Loan

CZK 2,000,000,000

Arranger, Original Lender, Facility and Security Agent

2022

W.A.G payment solutions plc

2022

Bookrunner, Mandated Lead Arranger and

Mandated Lead Arranger 2022



YoY

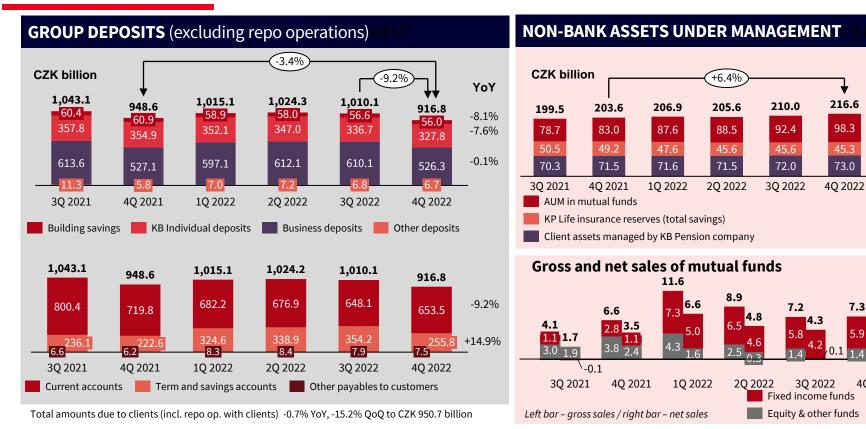
+18.5%

-7.9%

+2.2%

40 2022

## AUM UP BY +6.4%, DEPOSITS DOWN 3.4% YOY, STRONGER SEASONAL OPTIMISATION IN Q4



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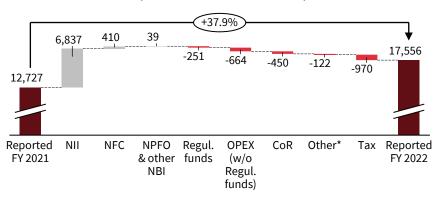
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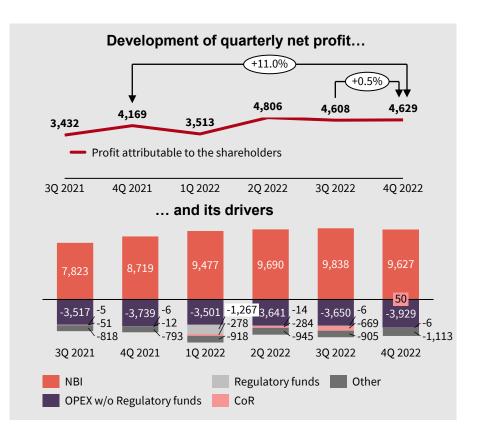
## RECORD NET PROFIT ON DYNAMIC REVENUES, OPERATING AND RISK COSTS UNDER CONTROL

### Drivers for year on year change in attributable net profit (as of 31 December 2022)



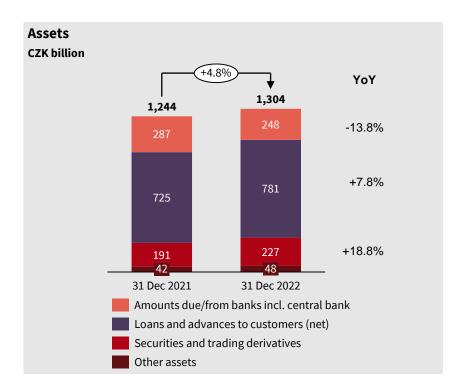
\*Other includes: Income from share of associated companies, Net profit/(loss) on subsidiaries and associates, Net profits on other assets and Profit attributable to the Non-controlling owners

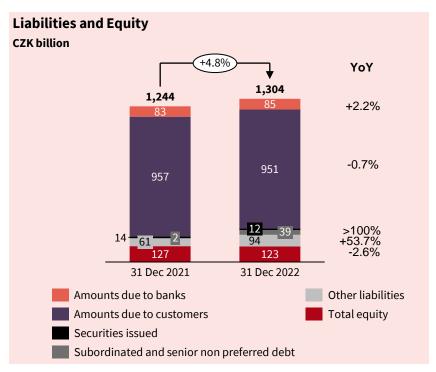
Profitability indicators for FY 2022							
Return on	Return on	Return on	Return on				
average	average	average	average				
equity	Tier 1 capital	tangible equity	assets				
14.4%	17.6%	16.0%	1.4%				





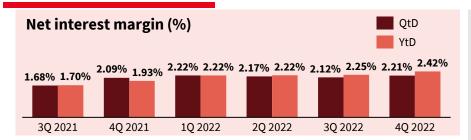
#### MODERATE BALANCE SHEET GROWTH



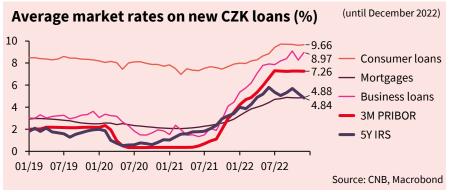


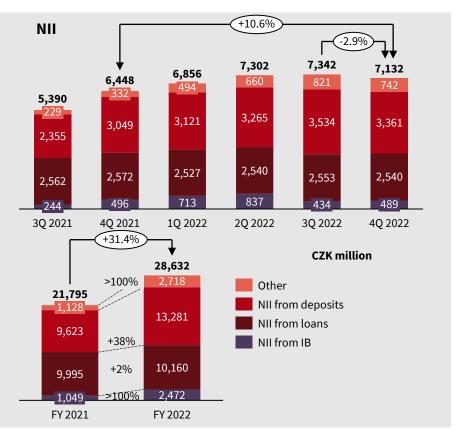


#### **NII TREND REFLECTING HIGHER DEPOSIT COSTS**



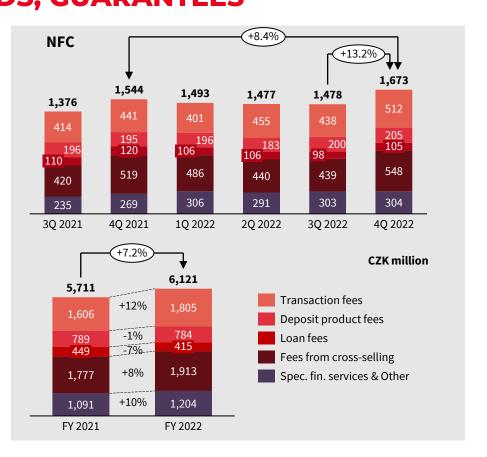
- NII from deposits increase in average deposit costs due to partial shift from current accounts to term deposits and higher remuneration of paid deposits due to intense market competition
- NII from loans lending spreads trending lower in retail, stable in corporate
- NII from IB influenced by recognition of IB result in NII & fin. oper. gains







- **Transaction fees** YoY Growth mainly driven by card fees but all main transaction types up. Seasonal boost in Q4
- Deposit product fees stable client base, signing benefit for refugees from Ukraine mainly in Q2
- Loan fees YoY lower fees for loans to small businesses, consumer loans, credit cards, overdrafts. Better fees from factoring and credit line agreements
- Fees from cross-selling main contribution to growth from mutual funds and insurance products
- Specialised financial services and other fees YoY growth in fees driven by bank guarantees. Lower YoY contribution from debt capital markets services

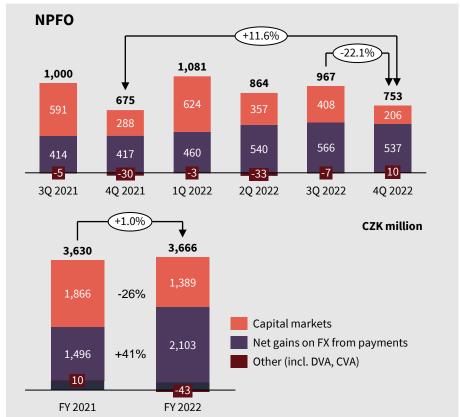




#### **SOLID ACTIVITY MAINTAINED**

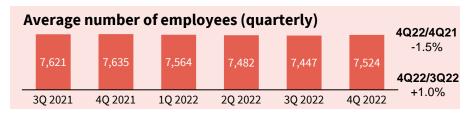
- Solid client FX flows and hedging activity
- Demand for IR hedging lower in the second half affected by higher rates and worsened confidence levels
- Higher share of trading desk results booked in financial operations (compared to previously NII)
- Successful tailored hedging strategies for SME clients, particularly those based on FX options
- Net gains of FX from payments strong result from currency conversions, boosted by recovery in travelling and card payments abroad upon lifted Covid-19 restrictions



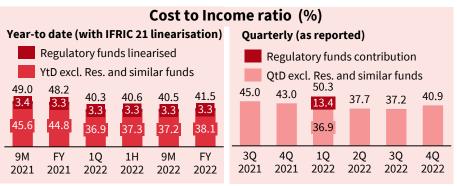


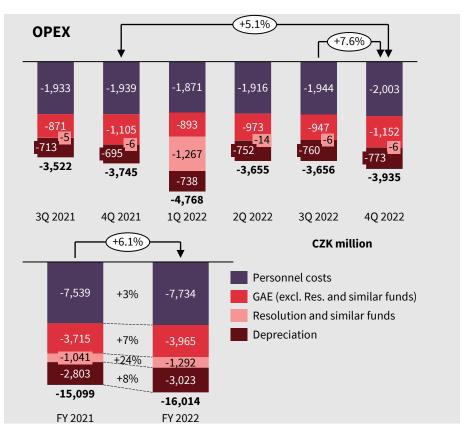


#### OPEX UNDER CONTROL DESPITE INFLATION, TRANSFORMATION AND REGULATORY CHARGES



- Personnel FY 2022 avg. FTE-2.4% YoY to 7,503. Pickup in Q4 due to improved filling of vacancies, insourcing of developers. Extraordinary 5% top up in salaries from 4Q 2022. Annual rise of 5% agreed from 2Q 2023
- **Administrative** costs growth in most categories YoY. Seasonally higher marketing costs in Q4, IT support, real estate
- **D&A** increase driven by software in pursuit of digital transformation







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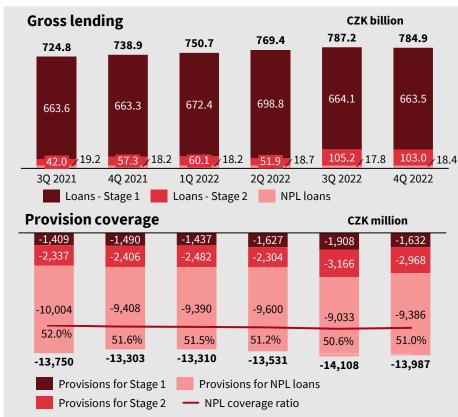
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### **4Q 2022 ASSET QUALITY**

- Loan portfolio up by 6.2% YoY, down by 0.3% QoQ
- Resilient credit risk profile
  - Stage 2 share stable at 13.1%
  - Contained NPL ratio at 2.3%
    - Continued strong recoveries on all segments
    - Low default intensity for retail portfolios
    - O Some isolated inflows into default for corporate portfolios
- Stable NPL provision coverage (50% range)

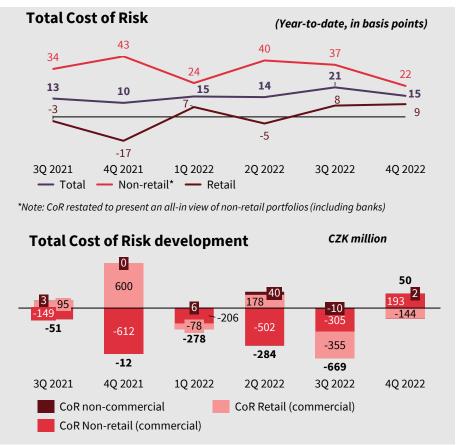






#### **4Q 2022 COST OF RISK DEVELOPMENT**

- 4Q 2022 CoR net release at CZK 50 million
- CZK 193 million in net releases on non-retail portfolios
  - Full release of Covid reserves
  - Provisions creation concentrated on a few clients default
- CZK 144 million booked as additional inflation reserve on non defaulted retail portfolios
- FY 2022 CoR net creation at CZK 1,182 million or 15 bp, mainly driven by reserves build-up on both retail (6 bps) and non-retail (8 bps) portfoilios





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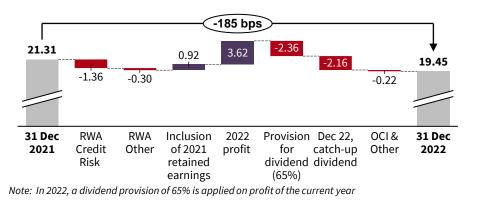
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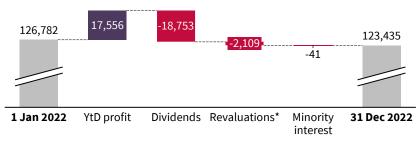


## CAPITAL RATIOS IN Q4 INFLUENCED BY PAYMENT OF CATCH-UP DIVIDEND

#### Contributions to capital adequacy ratio in FY 2022 (%)



#### Contributions to equity in FY 2022 (CZK million)



<sup>\*</sup> Re-measurement of securities, cash flow hedges, FX positions, pension benefits and equity stakes in associates

As of 1 January 2023, the Overall **Capital requirement** (OCR) is at 17.4%, the minimum CET 1 is 12.6% and the minimum Tier 1 ratio at 14.7%. The OCR will increase by 50 bps as of April 2023 due to increases in countercyclical buffer.

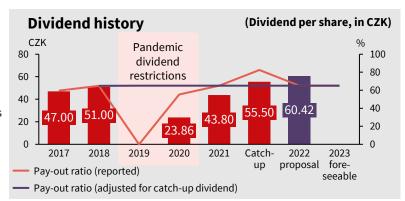
By 31 Dec 2022, KB issued EUR 1,500 million of senior non-preferred debt in order to gradually meet MREL target by 1 January 2024. In October, KB also renewed Tier 2 debt.

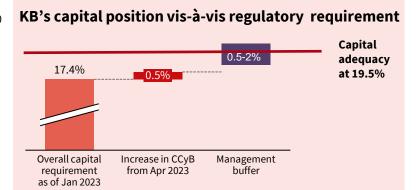
#### **Regulatory capital indicators**

	Total capital adequacy	Core Tier 1 ratio	<b>Total capital</b> (CZK billion)	<b>CET1 capital</b> (CZK billion)	<b>Total RWA</b> (CZK billion)	<b>Credit RWA</b> (CZK billion)	RWA / Total assets
Current	19.5%	18.9%	101.7	98.6	523.0	430.8	40.1%
31 Dec 2021	21.3%	20.9%	103.2	101.1	484.4	400.2	38.9%

#### **DIVIDEND PROPOSED AT A SUSTAINABLE LEVEL**

- KB's Board of Directors intends to maintain its standard dividend policy of paying out between 60-70% of net profit generated in the preceding year, by proposing to the Annual General Meeting, which will be held on 20 April 2023, payment of dividends in the volume of CZK 11.5 billion (CZK 60.42 per share). This represents a 65% share on the 2022 net profit
- The proposal is in line with the long-term capital management plan, which maintains capital adequacy at a level appropriate to the risks assumed and with respect to the Bank's business opportunities. It also maintains adequate scope for future business growth and, in the opinion of the Board of Directors, provides shareholders with a fair share of profits
- As of 1 January 2023, the Overall Capital Requirement of KB Group stands at 17.4%. It is
  expected to increase to 17.9% from 1 April 2023, due to a pre-announced increase in the
  Countercyclical capital buffer requirement for Czech exposures by 50 bps to maximum 2.5%
- KB's total capital adequacy at 19.5% is at the upper part of the target capital range of 50-200 bps above the Overall Capital Requirement (OCR)
- Given that KB had reflected expected dividend payout of 65% in capital adequacy reporting during 2022, pay out of the dividend in the proposed amount will not affect capital ratios
- Tier 2 capital can contribute up to 2.7 p.p. to meeting the OCR. Tier 2 capital issued so far represents 0.6% of RWA. The space for additional Tier 2 issuance amounting to approximatelly 2.1% is available to gradually support capital adequacy besides organic capital generation
- For the year 2023, the Board of Directors approves the dividend policy of 65% pay-out







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#### **OUTLOOK FOR 2023**

Investors are advised to consider high level of uncertainty and risks when formulating their investment decisions

Macroeconomic assumptions	<ul> <li>Czech economy expected to grow marginally in 2023, on a gradual recovery path, with positive contribution from fixed investments and still rather weak household consumption.</li> <li>CPI inflation to peak in January and to moderate afterwards, but the average for 2023 will be in double digits still.</li> <li>CNB's repo rate expected to remain at 7% until Q3, when it should start declining gradually</li> </ul>
Banking market outlook	<ul> <li>Lending market to decelerate to a mid-single-digit pace. The housing loans should record only marginal growth following the drop in new production in 2022. Consumer credit expansion to reach mid-single-digits, combining weak consumer confidence with strong labour market. Lending to corporations should rise at a mid-single pace</li> <li>Bank deposits market should grow at mid-single digits, relatively faster in corporate segments. Competition for deposits will remain stiff at least until market interest rates start to retreat</li> </ul>
KB business outlook	<ul> <li>Group's loan portfolio should record a mid-single-digit growth rate. The volume of housing loans should increase slightly, and the volume of new sales of these loans should not fall further. Consumer lending should grow faster. Corporate lending should grow at mid-single digits, as KB aims to confirm the market share gains in this segment</li> <li>Total deposits expected to expand at upper-mid-single-digit pace. Deposits of corporations may grow somewhat faster than volumes in retail. Term deposits will probably still outpace growth in current accounts by a large margin.</li> <li>Implementation of KB2025 strategy, introduction of the New digital bank to the market</li> </ul>
KB financial outlook	<ul> <li>Revenues should reach a similar level as in 2022. NII will probably retreat somewhat, mainly due to higher costs of deposits. NFC should improve by mid-single digits, driven by volumes in mutual funds. NPFO should grow meaningfully</li> <li>OPEX to remain under tight control, to grow by upper mid-single digits in spite of still high inflation and transformation costs. Increase in average salaries by 5%, optimisation of management and support functions across KB Group</li> <li>Cost of risk in 2023 will be influenced by several factors, but it should not exceed the estimated normalised level of around 30 basis points across the whole business cycle</li> </ul>
Potential risks to the outlook	• Further escalation of war in Ukraine; Worsening of external economic environment; Rapid decline in consumption; Abrupt changes to relevant interest or FX rates or to fiscal policy; Shortages of energy or other key industrial inputs;



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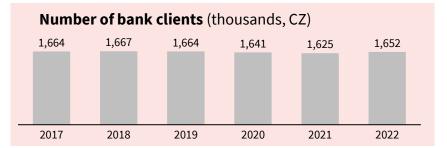
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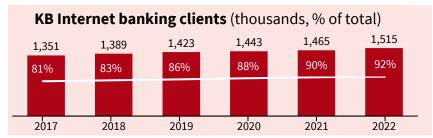
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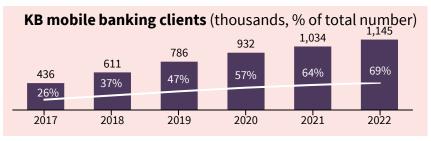


#### NUMBER OF CLIENTS AND DISTRIBUTION NETWORK

	2021	2022	YoY
Number of clients			
KB Group's clients	2,251,000	2,240,000	-11,000
Komerční banka	1,625,000	1,652,000	27,000
– individual clients	1,383,000	1,408,000	26,000
<ul> <li>internet banking clients</li> </ul>	1,465,000	1,515,000	50,000
<ul> <li>mobile banking clients</li> </ul>	1,034,000	1,145,000	111,000
Modrá pyramida	485,000	461,000	-25,000
KB Penzijní společnost	520,000	505,000	-15,000
ESSOX (Group)	137,000	132,000	-5,000
Distribution network			
KB Retail branches	242	218	-24
Modrá pyramida points of sale	202	198	-4
SGEF branches	9	9	0
ATMs (KB network)	860	850	-10
of which deposit-taking	502	521	19
of which contactless	604	645	41
ATMs (Total shared network)	860	1,412	552
of which deposit-taking	502	708	206
Number of active debit cards	1,420,000	1,473,000	53,000
Number of active credit cards	184,000	194,000	10,000
Number of cards virtualized into payment apps	390,000	497,000	107,000
KB key authentication users	963,000	1,089,000	126,000

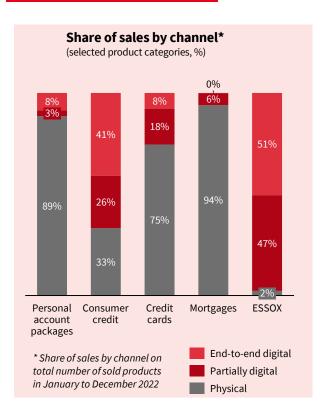


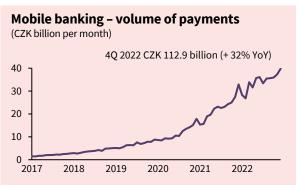


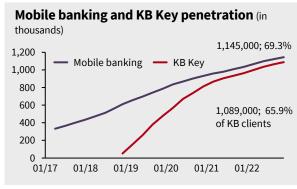


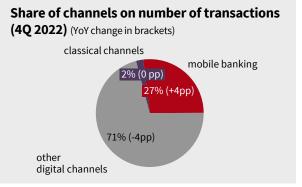


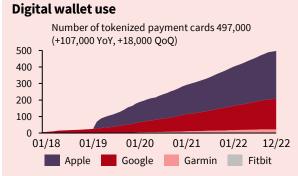
#### **CONTINUED FAST ADOPTION OF MOBILE BANKING**













### **INCOME STATEMENT**

Profit and Loss Statement		Reported	
(CZK million, unaudited)	FY 2021	FY 2022	Change YoY
Net interest income	21,795	28,632	31.4%
Net fee & commission income	5,711	6,121	7.2%
Net profit of financial operations	3,630	3,666	1.0%
Dividend and other income	210	213	1.4%
Net banking income	31,346	38,632	23.2%
Personnel expenses	-7,539	-7,734	2.6%
General admin. expenses (excl. regulatory funds)	-3,715	-3,965	6.7%
Resolution and similar funds	-1,041	-1,292	24.1%
Depreciation, amortisation and impairment of operating assets	-2,803	-3,023	7.8%
Total operating expenses	-15,099	-16,014	6.1%
Operating profit	16,247	22,618	39.2%
Impairment losses	-775	-1,109	43.1%
Net gain from loans and advances transferred and written off	44	-72	+/-
Cost of risk	-731	-1,181	61.6%
Net operating income	15,516	21,437	38.2%
Income from share of associated companies	221	150	-32.1%
Net profit/(loss) on subsidiaries and associates	25	73	>100%
Net profits on other assets	258	111	-57.0%
Profit before income taxes	16,020	21,771	35.9%
Income taxes	-3,028	-3,998	32.0%
Net profit	12,992	17,773	36.8%
Profit attributable to the Non-controlling owners	265	217	-18.1%
Profit attributable to the Group's equity holders	12,727	17,556	37.9%



#### **INCOME STATEMENT**

Profit and Loss Statement		Reported						
(CZK million, unaudited)	4Q 2021	3Q 2022	4Q 2022	Change YoY	Change QoQ			
Net interest income	6,448	7,342	7,132	10.6%	-2.9%			
Net fee & commission income	1,544	1,478	1,673	8.4%	13.2%			
Net profit of financial operations	675	967	753	11.6%	-22.1%			
Dividend and other income	50	50	67	34.0%	34.0%			
Net banking income	8,719	9,838	9,627	10.4%	-2.1%			
Personnel expenses	-1,939	-1,944	-2,003	3.3%	3.0%			
General admin. expenses (excl. regulatory funds)	-1,105	-947	-1,152	4.3%	21.6%			
Resolution and similar funds	-6	-6	-6	0.0%	0.0%			
Depreciation, amortisation & impairment of op. assets	-695	-760	-773	11.2%	1.7%			
Total operating expenses	-3,745	-3,656	-3,935	5.1%	7.6%			
Operating profit	4,973	6,181	5,692	14.5%	-7.9%			
Impairment losses	-21	-665	42	+/-	+/-			
Net gain from loans and advances transferred and written off	9	-3	7	-28.1%	+/-			
Cost of risk	-12	-669	50	+/-	+/-			
Net operating income	4,962	5,512	5,742	15.7%	4.2%			
Income from share of associated companies	53	0	48	-9.4%	n.a.			
Net profit/(loss) on subsidiaries and associates	0	73	0	n.a.	n.a.			
Net profits on other assets	230	15	-24	+/-	+/-			
Profit before income taxes	5,244	5,601	5,764	9.9%	2.9%			
Income taxes	-1,012	-951	-1,067	5.4%	12.2%			
Net profit	4,232	4,650	4,697	11.0%	1.0%			
Profit attributable to the Non-controlling owners	62	42	68	9.7%	61.9%			
Profit attributable to the Group's equity holders	4,169	4,608	4,629	11.0%	0.5%			



### **BALANCE SHEET**

Balance Sheet (CZK million, unaudited)	31 Dec 2021	31 Dec 2022	YoY rel.	YoY abs.
Assets	1,244,353	1,304,063	4.8%	59,710
Cash and current balances with central bank	29,947	14,190	-52.6%	-15,757
Loans and advances to banks	257,196	233,398	-9.3%	-23,798
Loans and advances to customers (net)	724,587	781,463	7.8%	56,876
Securities and trading derivatives	190,924	226,848	18.8%	35,924
Other assets	41,699	48,164	15.5%	6,465
Liabilities and shareholders' equity	1,244,353	1,304,063	4.8%	59,710
Amounts due to banks	83,372	85,176	2.2%	1,804
Amounts due to customers	956,929	950,692	-0.7%	-6,237
Securities issued	13,666	12,156	-11.0%	-1,510
Subordinated and senior non preferred debt	2,490	38,694	>100%	36,204
Other liabilities	61,114	93,910	53.7%	32,796
Total equity	126,782	123,435	-2.6%	-3,347
o/w Minority equity	3,273	3,232	-1.3%	-41



#### **CAPITAL & PROFITABILITY INDICATORS**

	Repo	orted
(year-to-date, IFRS 9)	31/12/2021	31/12/2022
Capital adequacy	21.3%	19.5%
Tier 1 ratio = Core Tier 1 ratio	20.9%	18.9%
Risk weighted assets for credit risk (CZK billion)	400.2	430.8
Net interest margin, annualised	1.9%	2.4%
Loan (net) / deposit ratio (excl. repo with clients)	76.4%	85.2%
Cost / income ratio	48.2%	41.5%
Return on average equity (ROAE), annualised	10.7%	14.4%
Return on average Tier 1 capital	12.8%	17.6%
Return on average tangible equity (ROTE)	11.8%	16.0%
Return on average assets (ROAA), annualised	1.1%	1.4%
Earnings per share (CZK), annualised	67	93
Average number of employees during the period	7,687	7,503

Net interest margin = Annualised Net interest income / Average interest earning assets



#### **MREL TARGET AND FULFILMENT STATUS, TIER 2**

- As of 1 January 2023, the recommended volume of KB Group's MREL was at 17.4% of the consolidated total risk exposure.
- As of 1 January 2024, based on the CNB general approach, MREL is expected to reach 21.2% of the consolidated TRE and 5.91% of TE. In addition to the MREL, KB Group must fulfil the combined capital buffer requirement (CBR, at 6.5 % as of 1 January 2023)
- In Single Point of Entry concept applied within SG Group, KB will meet its additional requirements stemming from MREL (recapitalisation amount) by gradually taking senior non-preferred loans from Société Générale
- The Czech entities within the SG resolution group are Komerční banka and Modrá pyramida

#### Senior non-preferred loans as of 31 December 2022

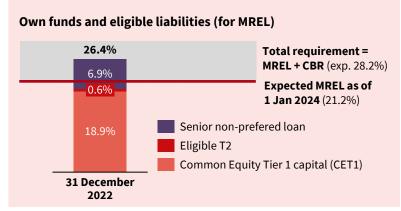
Issue	Principal	Call option date*	Interest rate (ACT/360)
27-Jun-22	EUR 250m	28-Jun-27	3M Euribor + 2.05%
21-Sep-22	EUR 250m	21-Jun-26	1M Euribor + 1.82%
21-Sep-22	EUR 250m	21-Sep-29	1M Euribor + 2.13%
09-Nov-22	EUR 250m	09-Nov-25	1M Euribor + 2.05%
09-Nov-22	EUR 250m	09-Nov-27	1M Euribor + 2.23%
09-Nov-22	EUR 250m	09-Nov-28	3M Euribor + 2.28%

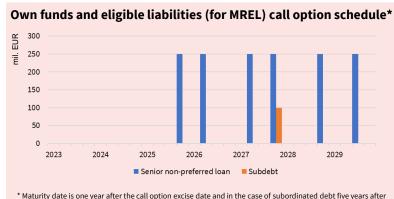
<sup>\*</sup> Maturity date is one year after the call option excise date.

#### Subordinated debt as of 31 December 2022

Issue	Principal	Call option date*	Interest rate (ACT/360)
10-Oct-22	EUR 100m	10-Oct-27	3M Euribor + 3.79%

<sup>\*</sup> Maturity date is five years after the call option excise date.





\* Maturity date is one year after the call option excise date and in the case of subordinated debt five years aft the call option exercise date.



### **CAPITAL REQUIREMENTS OVERVIEW 2020 - 2023**

As from	01/01/2020	01/04/2020	01/07/2020	01/10/2021	01/03/2022	01/07/2022	01/10/2022	01/01/2023	01/04/2023**
Own funds	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%
Systemic risk buffer	3.00%	3.00%	3.00%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
O-SII	n.a.	n.a.	n.a.	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Conservation buffer	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%
Countercyclical buffer*	1.75%	1.00%	0.50%	0.50%	0.50%	1.00%	1.50%	2.00%	2.50%
Pilar 2	2.20%	2.20%	2.20%	2.20%	2.60%	2.60%	2.60%	2.90%	2.90%
Total capital requirement	17.45%	16.70%	16.20%	15.20%	15.60%	16.10%	16.60%	17.40%	17.90%
Core Tier 1 requirement	13.40%	12.65%	12.15%	11.15%	10.96%	11.46%	11.96%	12.63%	13.13%
Tier 1 requirement	15.40%	14.65%	14.15%	13.15%	12.95%	13.45%	13.95%	14.68%	15.18%
SREP (own funds + Pilar 2)	10.20%	10.20%	10.20%	10.20%	10.60%	10.60%	10.60%	10.90%	10.90%

on Czech exposures



<sup>\*\*</sup> expected in accordance with the pre-announced CNB board's decission to increase the countercyclical capital buffer rate for Czech exposures to 2.50% from 1 April 2023

#### WINDFALL TAX

The new tax, so called 'windfall tax' was approved by the Parliament as an amendment to the income tax law.

The main characteristics (related to banks) of the windfall tax:

- The windfall tax will be applied to profits of the years 2023, 2024 and 2025, but not 2022.
- The windfall tax rate is 60% applied as a tax surcharge to the standard 19% tax rate. Thus, the effective tax rate for the 'windfall' part of profit will be 79%.
- The 'windfall' is defined as a difference between the income tax base (profit before tax) of the respective year and the average profit before tax in four years 2018-2021, increased by 20%.
- The windfall tax is imposed on (standalone) banks that had reported net interest income for 2021 higher than CZK 6 billion. Within KB Group, it applies to standalone Komerční banka.
- Given the income tax base in 2018, 2019, 2020 and 2021 of standalone Komerční banka, the base for the windfall tax reaches CZK 15.8 bil.



### **FY 2022 COST OF RISK STRUCTURE**

Key components	Contribution to FY 2022 CoR (bps)
Non-retail NPL portfolio	2 bps
Retail NPL portfolio	-1 bps
Non-retail performing portfolio (Stage 1 & 2)	8 bps
Retail performing portfolio (Stage 1 & 2)	6 bps
Total	15 bps



## **BUSINESS PERFORMANCE OF SUBSIDIARIES**

	FY 2021	FY 2022	YoY				
Modrá pyramida (100%), #2 building savings & loans company							
Volume of new loans (CZK million) Volume of total loans (gross, CZK million) Volume of deposits (CZK million) Number of clients Average number of FTEs Number of points of sale	35,695 76,030 60,900 485,465 323 202	15,169 85,266 55,976 460,617 340 198	-58% 12% -8% -5% 5% -2%				
KB Penzijní společnost (100%), a manager of pension funds							
Number of new contracts Number of clients Assets under management (CZK million) of which in Transformed fund Average number of FTEs	35,720 520,380 71,481 58,806 49	39,145 505,303 73,035 57,408 49	10% -3% 2% -2% 0%				
ESSOX (50.93%), #2 non-bank consumer lender and car financing company							
Volume of total loans (gross, CZK million) Number of active clients Average number of FTEs	17,331 137,055 390	18,375 132,499 371	6% -3% -5%				

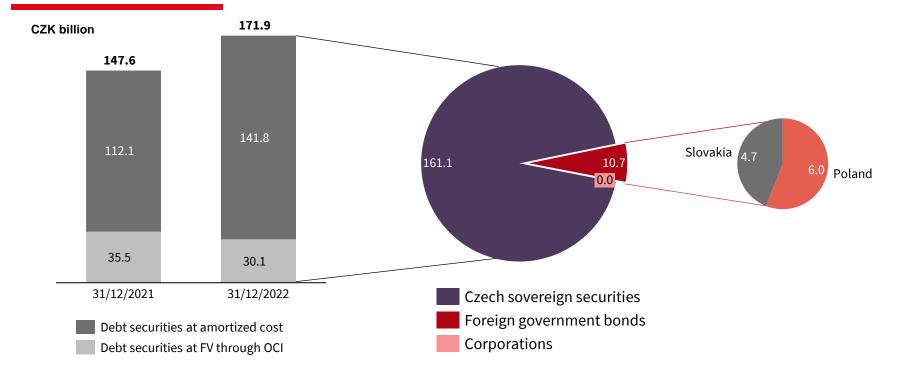


## **BUSINESS PERFORMANCE OF SUBSIDIARIES** 2/2

	FY 2021	FY 2022	YoY					
Factoring KB (100%), #1 on the Czech factoring market								
Factoring turnover (CZK million) Volume of total financing (gross, CZK million) Average number of FTEs	63,283 11,392 41	76,132 10,144 41	20% -11% 0%					
KB Pojišťovna (49%), a universal insurance company								
Volume of technical reserves - Saving (CZK million)	49,193	45,283	-8%					
Gross written premium (CZK million)	7,343	6,925	-6%					
of which in life insurance	6,681	6,109	-9%					
of which in non-life insurance	662	816	23%					
Average number of FTEs	231	254	10%					
SGEF Czech Republic (50.1%), a provider of asset-backed financing in Czech Rep. and Slovakia								
Volume of new financing (CZK million) Volume of total financing (gross, CZK million) Average number of FTEs	14,941 30,675 140	14,693 31,495 142	-2% 3% 1%					



#### **DEBT SECURITIES PORTFOLIO IN THE BANKING BOOK**



Note: Debt securities excl. debt securities issued by KB corporate clients.



#### MACROECONOMIC ENVIRONMENT – CZECHIA

23.0

28.6

32.4

Macroeconomic Indicators	2017	2018	2019	2020	2021	2022	2023*	2024*
Real GDP (%, average)	5.3	3.2	3.0	-5.5	3.6	2.5	0.3	2.4
Inflation (%, average)	2.5	2.1	2.8	3.2	3.8	15.1	12.9	2.5
Household consumption (%, average)	4.0	3.3	2.6	-7.4	4.2	-0.6	-1.9	4.0
Unemployment (%, av., ILO meth.)	2.9	2.2	2.0	2.6	2.8	2.3	2.5	2.4
M2 (%, average)	9.5	5.3	6.9	10.0	9.6	5.5	2.9	1.2
3M PRIBOR (%, average)	0.4	1.3	2.1	0.9	1.1	6.3	6.8	4.3
Potential of the market **	2017	2018	2019	2020	2021	2022	2023*	2024*
Loans / GDP (year-end)	61.0	59.6	63.0	63.0	60.2	58.0	58.6	59.3
Deposits / GDP (year-end)	82.1	81.8	90.4	90.1	87.3	85.0	84.9	85.1

23.0

28.5

31.1

25.1

30.9

32.1

Real estate loans / GDP (year-end)

Household loans / GDP (year-end)

Corporate loans / GDP (year-end)



26.1

31.9

31.1

24.6

30.1

30.1

23.4

28.8

29.2

23.7

29.2

29.5

24.0

29.6

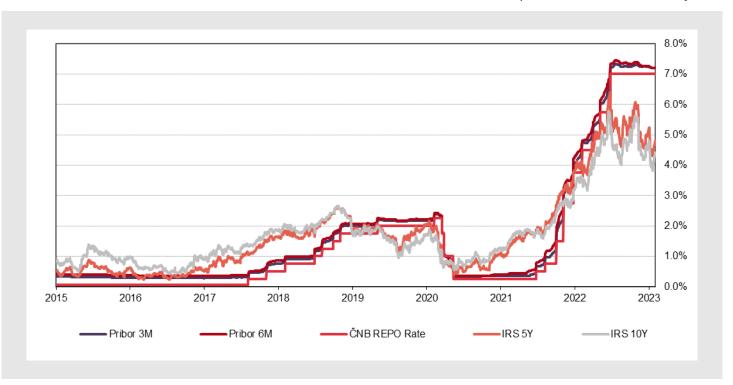
29.7

<sup>\*</sup> KB estimate

<sup>\*\*</sup> Banking sector

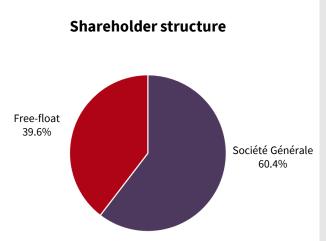
#### **INTEREST RATES EVOLUTION**

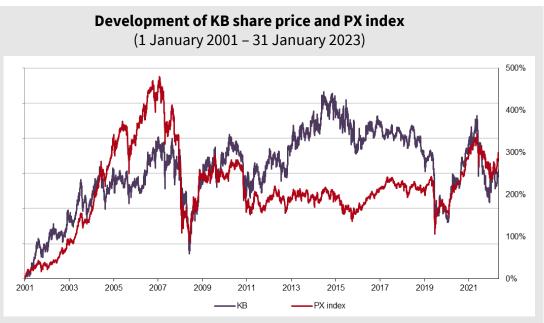
For the period 1 Jan 2015 – 31 January 2023





#### **KB #1 LISTED CZECH BANK**





- The number of shareholders comprised 69,034 corporate entities and private individuals
- Of the Bank's total share capital of CZK 19,004,926,000 divided into 190,049,260 shares with a nominal value of CZK 100 each, Société Générale S.A. held 60.35%
- KB held 1,193,360 own shares in treasury, representing 0.63% stake on registered capital



#### **INVESTOR RELATIONS**



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