

1Q 2021 Results

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Explanatory notes

- As of April 1, 2020 MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot stavební spořitelna a.s.) ("MSS", Building savings bank) and Wüstenrot hypoteční banka a.s. ("WHB", Mortgage bank) are consolidated in the MONETA Money Bank's financial statements using the method of full consolidation. For that reason, all financial and non-financial data newly include Acquired entities (starting from 2Q 2020). The transaction is further referred as the "Acquisition". Historical data are not reconciled.
- The aggregate financial and non-financial data on consolidated basis are fixed. Detailed data in split overviews may finally be adjusted due to ongoing processes of MSS's and WHB's IT systems integration.

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Material assumptions for forward-looking statements

• See slide "Material assumptions for medium term guidance" on page 64 and 65.



1Q 2021 HIGHLIGHTS











OPERATING INCOME

OPERATING EXPENSES

PRE-IMPAIRMENT PROFIT¹

COST OF RISK

NET PROFIT

CZK 2.7bn

CZK 1.5bn

CZK 1.2bn

CZK 418m

CZK 598m

1Q 2021 HIGHLIGHTS











DEPOSIT GROWTH¹

LENDING GROWTH²

NON-PERFORMING LOANS

CAPITAL ADEQUACY

LIQUIDITY COVERAGE

+49.2% YoY

+43.9% YoY

2.8%

18.5%

183.7%

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ORGANIC STRATEGIC TARGETS

MONETA's medium-term 3-year organic growth targets (1/2)

BALANCE SHEET STRUCTURE AND SEGMENT DEVELOPMENT	STRATEGIC ASPIRATION	1Q 2021 CURRENT POSITION
Retail & Small Business	75.0%	71.4%
SME	25.0%	28.6%
RETAIL TARGETS ¹		
Mortgage Market Share	10.0%	7.2% ^{2,3}
Unsecured Retail Market Share	17.5%	17.5%²
Retail Deposits Market Share	10.0%	6.7% ²
Asset Management Market Share	7.5%	3.2%2
Bank Assurance GWP ⁴ Annual Growth	15.5%	16.9%
SMALL BUSINESS TARGET		
Small Business Client Base	reach 150 thousand	105 thousand
Lending Volume Annual Growth	15.0%	16.2%
Deposit Volume Annual Growth	15.0%	31.9%
SME TARGETS		
Lending Volume Annual Growth	> 7.5%	8.6%
Deposit Volume ⁵ Annual Growth	> 8.0%	23.8%



ORGANIC STRATEGIC TARGETS

MONETA's medium-term 3-year organic growth targets (2/2)

MINIMUM PROFITABILITY TARGETS, INCREMENTAL ROE OR ROTE ANNUALLY	STRATEGIC ASPIRATION	1Q 2021 CURRENT POSITION
Group Reported RoTE ¹ Target	≥ 15.5%	9.7%
Retail Lending Incremental RoE Target ²	≥ 25.0%	39.0%
Small Business Lending Incremental RoE Target ²	≥ 30.0%	45.7%
SME Lending Incremental RoE Target ²	≥ 20.0%	24.4%
SUSTAINABILITY RISK TARGETS		
NPL Ratio	≤ 5.0%	2.8%
Overall Portfolio Coverage	≥ 2.0%	2.6%
Total NPL Coverage	≥ 85.0%	94.4%
CLIENT BASE EXPANSION		
Retail Clients	reach 1.5 million overall	1.29 million
Primary Banking Clients	reach 1 million primary clients	0.66 million



PROGRESS ON STRATEGIC OBJECTIVES (1/2)

MONETA delivered strong annual growth across all metrics, supported by last year's Acquisition

01 MAINTAIN & IMPROVE RETAIL FRANCHISE ¹	 69.4% YoY increase in retail loan portfolio / 21.2% YoY organic growth 124.2% YoY growth in mortgages² / 51.2% YoY organic growth 17.5% YoY growth in consumer lending portfolio / (8.3)% YoY organic decline 66.2% YoY retail core deposit growth / 24.8% YoY organic growth
02 DEVELOP SMALL BUSINESS BANKING ¹	 16.2% YoY increase in Small Business loan portfolio 9.6% YoY increase in new volumes of instalment lending CZK 1.4bn loans covered by COVID guarantees 31.9% YoY Small Business core deposit growth
03 RETAIN & REINFORCE SME BANKING ¹	 8.6% YoY increase in SME loan portfolio / (4.6)% YoY organic decrease 3.6%³ commercial yield CZK 4.1bn loans covered by COVID guarantees 23.8% YoY SME core deposit growth⁴
04 DEVELOP DIGITAL CAPABILITIES	 32.3% share of digital consumer lending on total new production⁵ 13.7% share of signed mortgages at fully digital platform Refinanso.cz on new production of mortgages 27.8% share of digital Small Business instalment lending on total new production 47.7% YoY growth of transactions in Smart Banka



PROGRESS ON STRATEGIC OBJECTIVES (2/2)

MONETA successfully completed integration of Acquired entities and implemented conservative risk approach to COVID-19 pandemic

05 SUSTAINABLE RISK MANAGEMENT	 94.4% total NPL coverage 2.8% NPL ratio 73bps Cost of Risk 2.60% overall portfolio coverage vs. 2.57% at 2020-year end 				
06 EFFICIENT CAPITAL	• 18.5% Capital Adequacy Ratio				
STRATEGY	• 15.5% CET1 ratio				
	• CZK 3.6 billion ¹ excess capital over 14.4% ² total capital requirement (reflecting CZK 4.8 billion MREL requirement ³)				
	• 47.1% total RWA density supported by change of portfolio mix				
07 COST CONTROL AND	• 13.9% growth of cost base driven by regulatory charges and Acquisition impact				
OPERATIONAL EXCELLENCE	• 56.6% Cost to Income ratio (48.8% without regulatory charges)				
08 DIVIDEND	• CZK 1.5bn MONETA submitted application to the CNB amid applied limits ⁴				
POLICY	• 80% of 1Q 2021 net profit accrued for dividend distribution				



OPERATING PLATFORM

Stable operating platform with broad digital and physical reach

		1Q 2020	FY 2020	1Q 2021
	BRANCHES	161	159	154
	 Rented space in thousands m² 	39.7	39.5	38.0
M	 Branches in new design 	36	42	44
	TIED AGENT NETWORK			
	• Offices ¹	n/a	61	60
	 Rented space in thousands m² 	n/a	3.7	3.1
	ATMs	631	555	558
44	 of which deposit ATMs 	83	108	114
M	of which contactless ATMs	458	519	523
\bigcirc	NUMBER OF PERFORMING CLIENTS (ths) ²	1,003	1,357	1,359
()(• Retail	904	1,253	1,255
255	• Small business ³	94	99	99
	• SME ⁴	5	5	5
=	REGISTERED USERS DIGITAL CHANNELS			
	Smart Banka (ths)	385	454	482
	• Internet Banka ⁵ (ths)	948	1,026	1,037
T X	NUMBER OF EMPLOYEES (FTEs) ⁶	2,908	3,009	3,032
		-	-	•



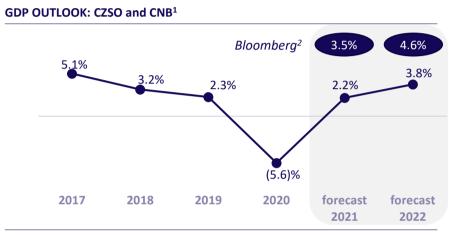
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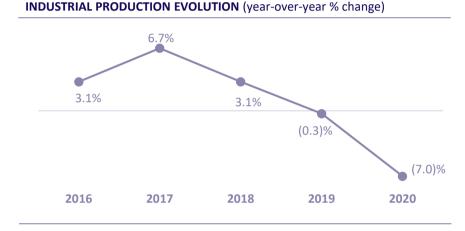
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MACROECONOMIC ENVIRONMENT

Challenging environment with possibility of economic recovery in the second half of 2021





CONTRIBUTION TO GDP GROWTH3 (in %)

	2015	2016	2017	2018	2019	2020
Households	1.9	1.7	1.9	1.5	1.3	(2.4)
Government	0.3	0.5	0.3	0.7	0.4	0.7
Investments	2.5	(0.8)	1.3	2.5	0.6	(2.1)
External Trade	(0.2)	1.3	1.3	(1.2)	0.0	(0.3)

CZ Rating (S&P)4

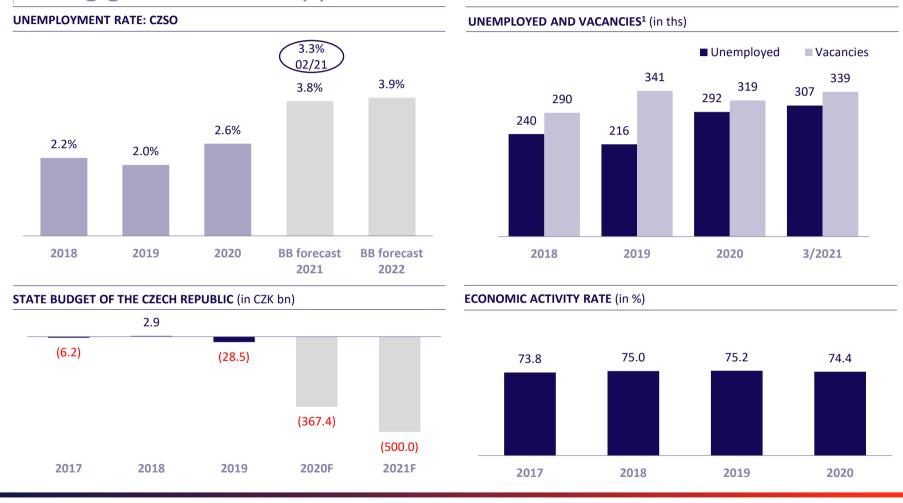






MACROECONOMIC ENVIRONMENT

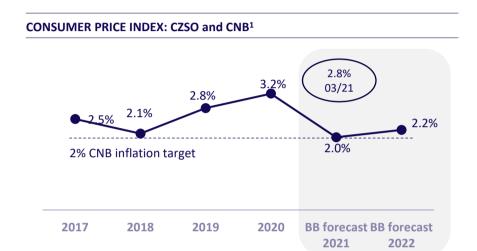
Moderate increase in unemployment amid strong job vacancies and strong government support

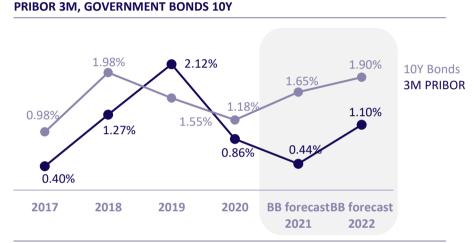


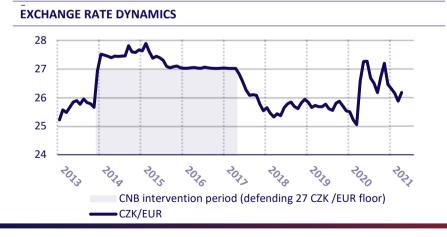


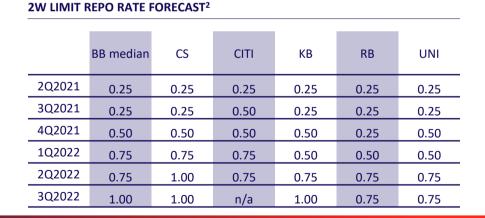
MACROECONOMIC ENVIRONMENT

Slight decrease of inflation with stable trend forecasted forward amid expectation of higher interest rates











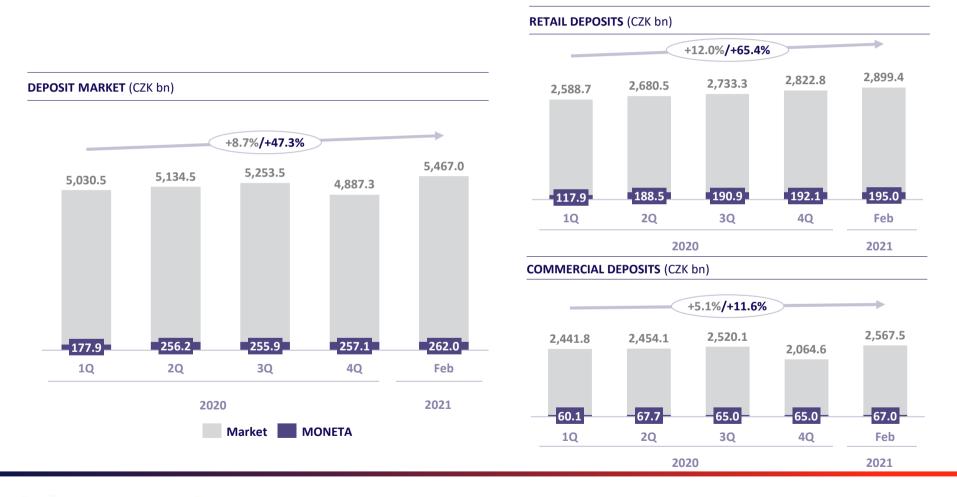
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CZECH DEPOSIT MARKET

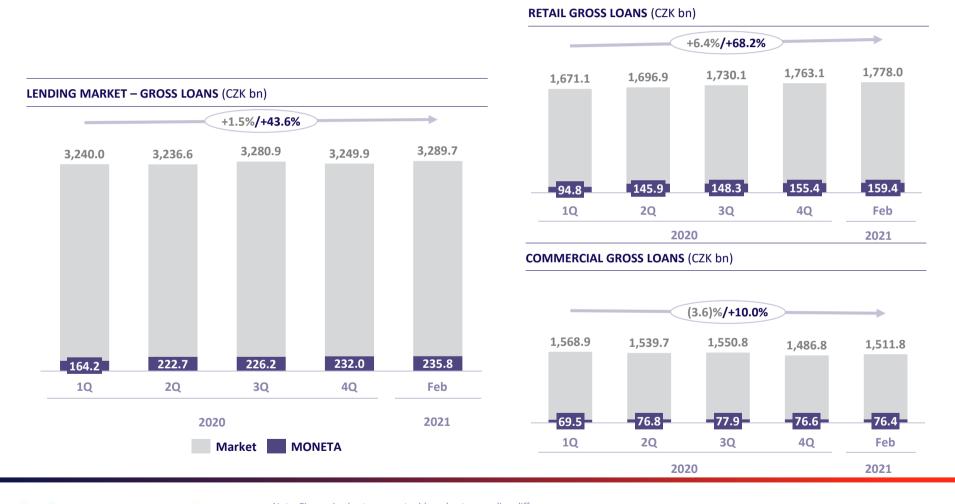
MONETA continued to outperform deposit market growth across retail and commercial segments





CZECH LENDING MARKET

MONETA also substantially outperformed lending market growth in both retail and commercial segments

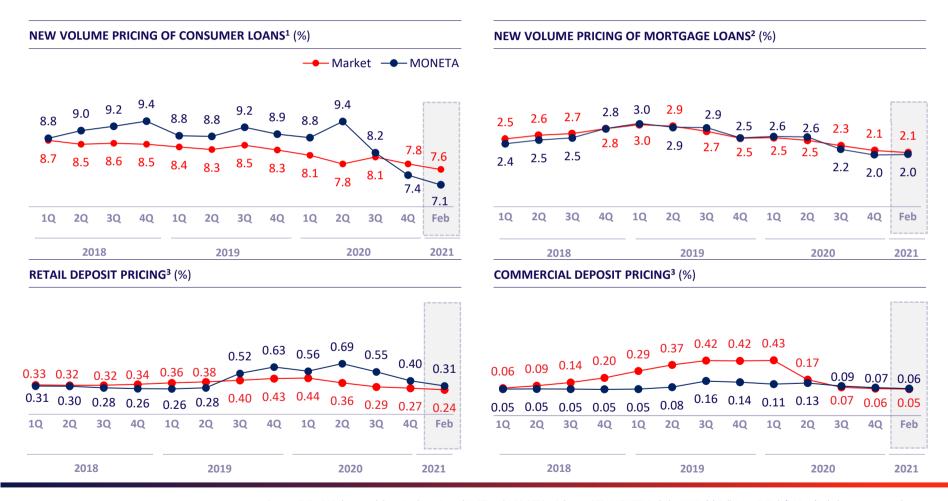




non-residents; MONETA: gross loans include residents and non-residents loans including building savings loans, principal, interests and fees.

PRICING EVOLUTION IN THE CZECH BANKING MARKET

Lower demand and competitive pressures are reflected in consumer lending market; cost of retail deposits aligned with market level





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DEVELOPMENT OF DIGITAL CAPABILITIES

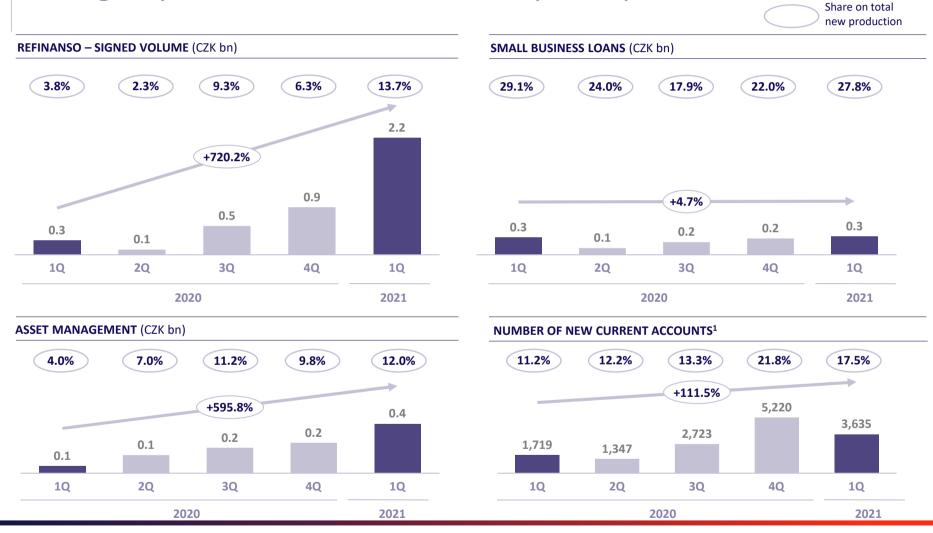
MONETA continues to digitise its service and sale capabilities

	1H 2021	2H 2021
CREDIT DISTRIBUTION	 Loan consolidation fully online via mobile and web Online servicing of mortgages and consumer loans Credit card and overdraft limit increase via Smart Banka 	 Fully online retail mortgage via web Digitalisation of bridging loan sales for brokers and branches
TRANSACTION BANKING DISTRIBUTION	 Card replacement request via Smart Banka Implementation of national "Bank ID" program via internet banking Closure of savings accounts via Smart Banka 	 New internet banking solution for commercial clients Payments to mobile phone number Closure of current accounts via Smart Banka Building savings for minors via Smart Banka
FEE PRODUCTS DISTRIBUTION	 Investments integrated into new Internet Banka Investments enabled as on-boarding proposition for new to bank clients via web and mobile Pilot of multivendor platform for non-life insurance products 	 Property insurance integrated into digital mortgage processes Life insurance fully online
	UPDATED DIGITAL DISTRIBUTION STRATEGY	2020 at <u>www.moneta.cz</u>



NEW PRODUCTION THROUGH DIGITAL CHANNELS

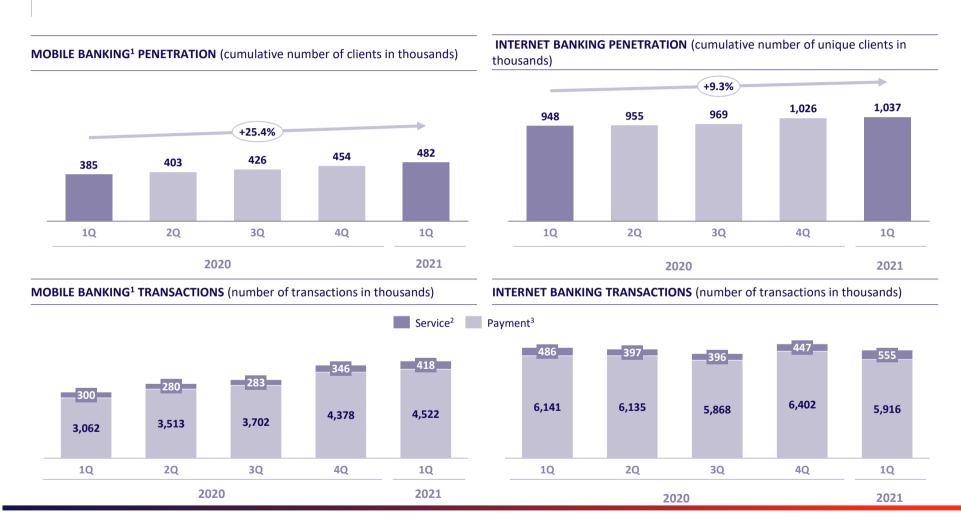
Our digital platform continues to develop in importance





DIGITAL DISTRIBUTION AND SERVICE PLATFORM

MONETA experienced strong growth in mobile payments and usage

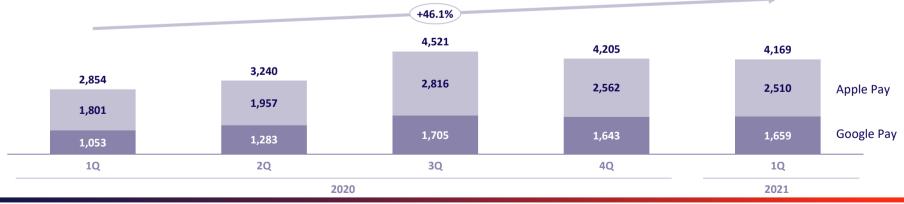




GOOGLE PAY AND APPLE PAY EVOLUTION

Digital payment platforms strengthen MONETA's attractiveness and position in retail payments market

GOOGLE PAY1 AND APPLE PAY TOKENIZED CARDS (in thousands) +141.7% 326.3 289.1 247.6 211.7 192.4 **Apple Pay** 170.0 141.6 135.0 120.2 64.0 133.9 119.1 **Google Pay** 106.0 91.5 71.0 1Q **2Q 3Q** 4Q 1Q 2020 2021 GOOGLE PAY 1 AND APPLE PAY TRANSACTIONS (number of transactions in thousands) +46.1% 4,521 4,205 4,169 3,240 2,854 2,816





WEB PRESENCE PLATFORM

Organic traffic of our web-presence continuously increases and supports our commercial results

VISITS TO MONETA.CZ (ths, excluding Internet Banka)





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PROFIT AND LOSS STATEMENT

Recurrent profitability improved through lending growth, in absence of previous year one-offs

METRICS (CZK m, %)	1Q 2020	1Q 2021 ¹	CHANGE
NET INTEREST INCOME	2,043	2,074	1.5%
NET FEE AND COMMISSION INCOME	486	499	2.7%
INCOME FROM FINANCIAL OPERATIONS	374	96	(74.3%)
OTHER INCOME	21	13	(38.1%)
TOTAL OPERATING INCOME	2,924	2,682	(8.3%)
TOTAL OPERATING EXPENSES	(1,332)	(1,517)	13.9%
PRE-IMPAIRMENT PROFIT	1,592	1,165	(26.8%)
COST OF RISK	(684)	(418)	(38.9%)
NET PROFIT	731	598	(18.2%)
RETURN ON TANGIBLE EQUITY	12.7%	9.7%	(300)bps
RETURN ON EQUITY	11.5%	8.7%	(280)bps

Total operating income influenced by:

- 1.5% increase in net interest income driven by portfolio growth compensating market rates decrease
- 2.7% growth of net fee and commission income mainly due to higher servicing and penalty fee income
- 1.3% recurring operating income growth (adjusted for 1Q 2020 bond sale gain of CZK 277m)

Cost base inflation driven by Acquired entities and higher Depreciation and amortization

56.6% Cost to Income ratio (**48.8%** adjusted for regulatory charges)

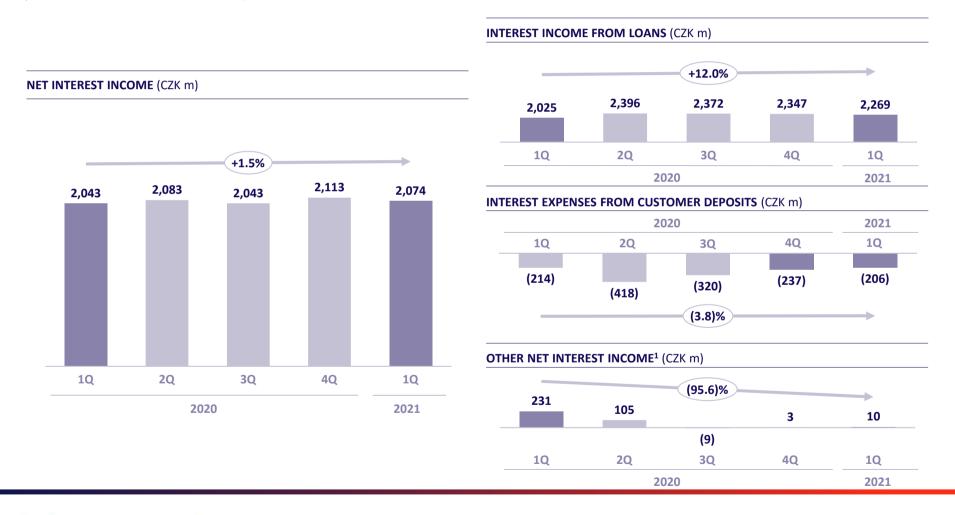
Cost of Risk impacted by:

 CZK 196m due to COVID-19 related provisioning charges



NET INTEREST INCOME DRIVERS

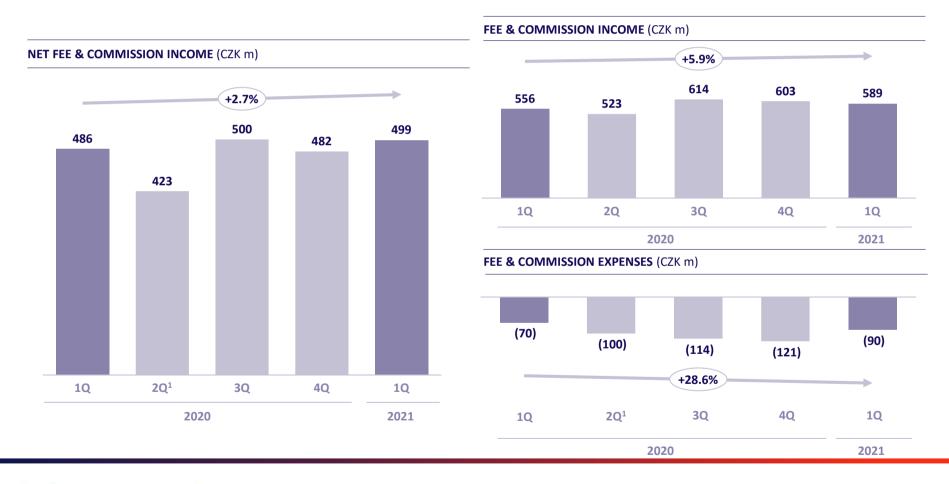
Net interest income increase driven by loan book expansion and deposit repricing





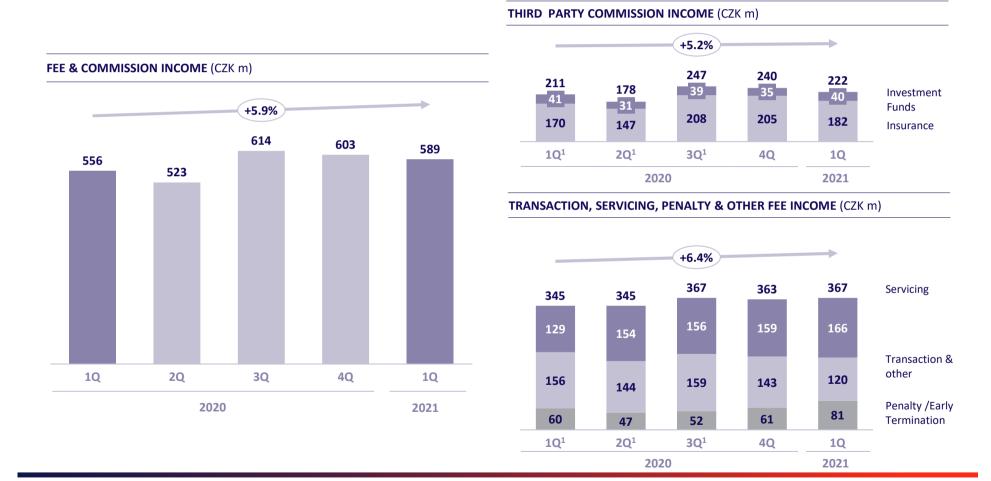
FEE AND COMMISSION INCOME & EXPENSE

Increase in fee income driven by asset management, insurance and building savings distribution



DEVELOPMENT IN FEE & COMMISSION INCOME CATEGORIES

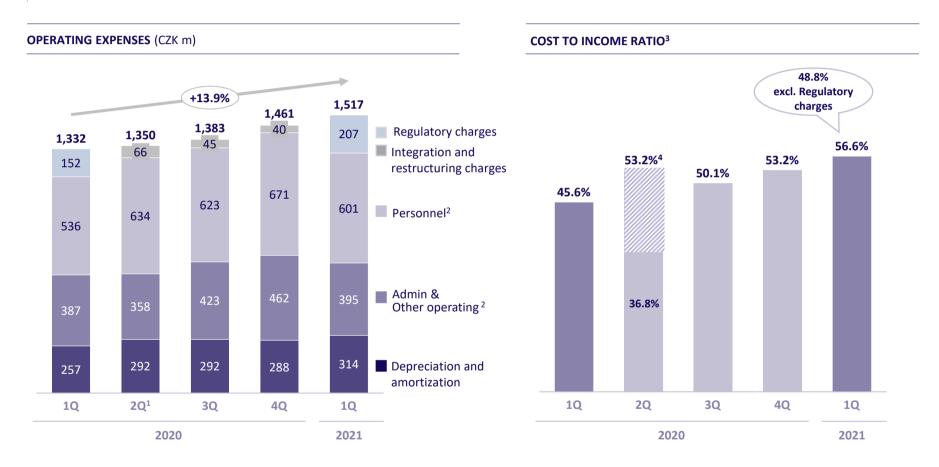
Continued growth in third party products distribution and servicing fees increase offsetting lower transaction fee income





OPERATING EXPENSES

Cost base increase impacted by the regulatory charges and consolidation of last year's Acquisition





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SOLID BALANCE SHEET FUNDAMENTALS

Strong expansion in lending and investment portfolio fully funded by core deposit growth

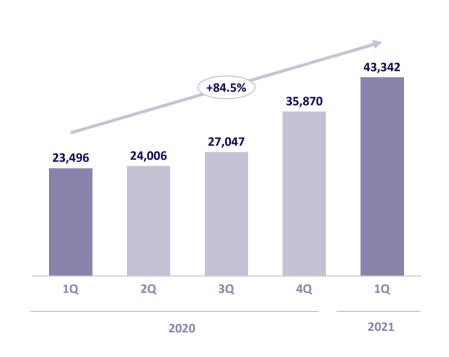


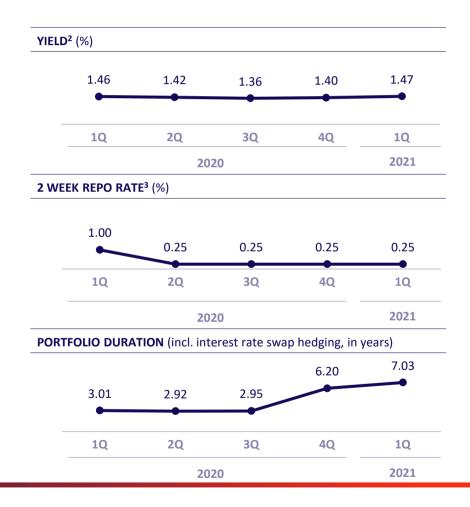


INVESTMENT PORTFOLIO

Excess liquidity deployed through additional purchases of Czech sovereign bonds

VOLUME OF INVESTMENT SECURITIES¹ (CZK m)

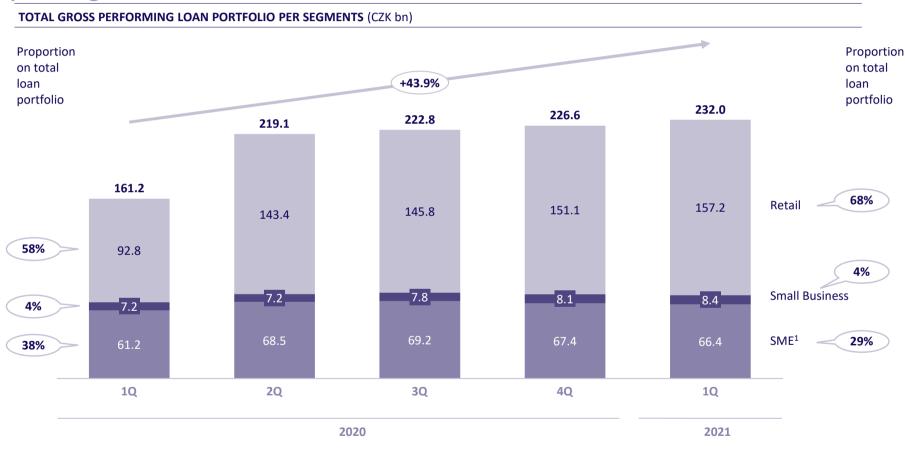






GROSS PERFORMING LOAN PORTFOLIO

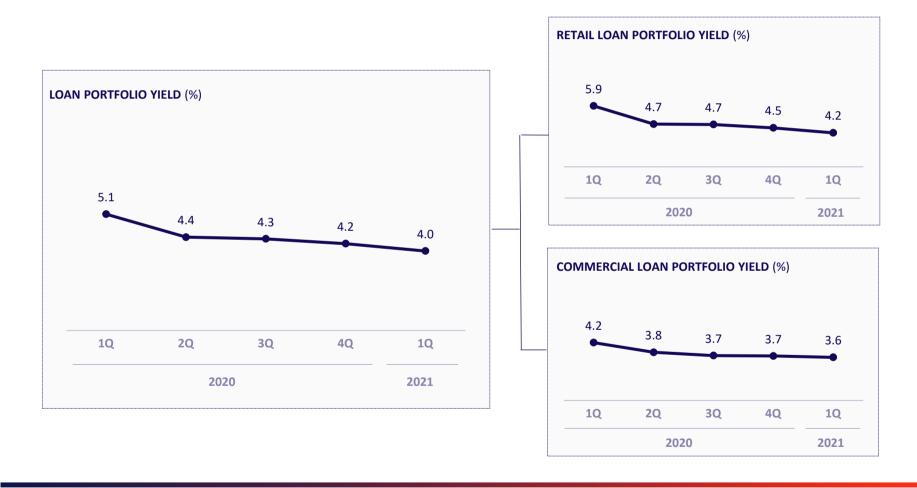
Retail and Small Business lending now constitute 72% of overall loan book following strategic objective of 75%, substantial increase from year ago





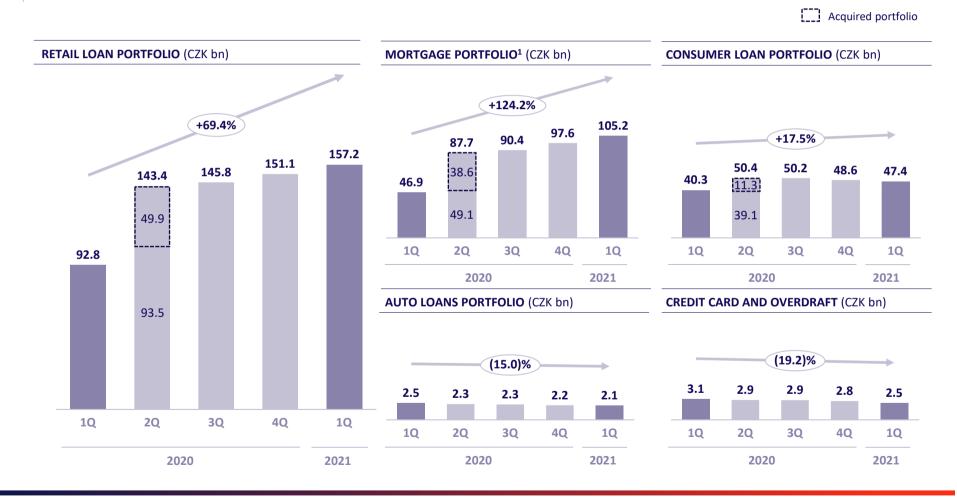
LOAN PORTFOLIO YIELD EVOLUTION

Increasing proportion of mortgage lending and eroding consumer loan pricing combined with low market rates impact yield



RETAIL GROSS PERFORMING LOAN PORTFOLIO

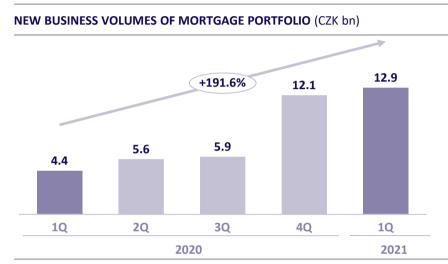
Growth driven by high demand for mortgages, consumer lending eroding as consequence of low demand during the pandemic





NEW BUSINESS VOLUMES OF RETAIL LOAN PORTFOLIO

Early prepayments drive erosion of the unsecured portfolio



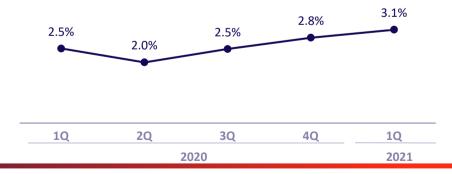
NEW BUSINESS VOLUMES OF CONSUMER LOAN PORTFOLIO¹ (CZK bn)



EARLY TERMINATION OF MORTGAGE PORTFOLIO (% of average gross performing portfolio)



EARLY TERMINATION OF CONSUMER LOAN PORTFOLIO¹ (% of average gross performing portfolio)





YIELDS ON KEY RETAIL PRODUCTS

Yields stable with the exception of consumer which continues to be under significant competitive pressure





COMMERCIAL GROSS PERFORMING LOAN PORTFOLIO

Commercial portfolio growth supported by state guaranteed COVID lending





YIELDS ON KEY COMMERCIAL PRODUCTS

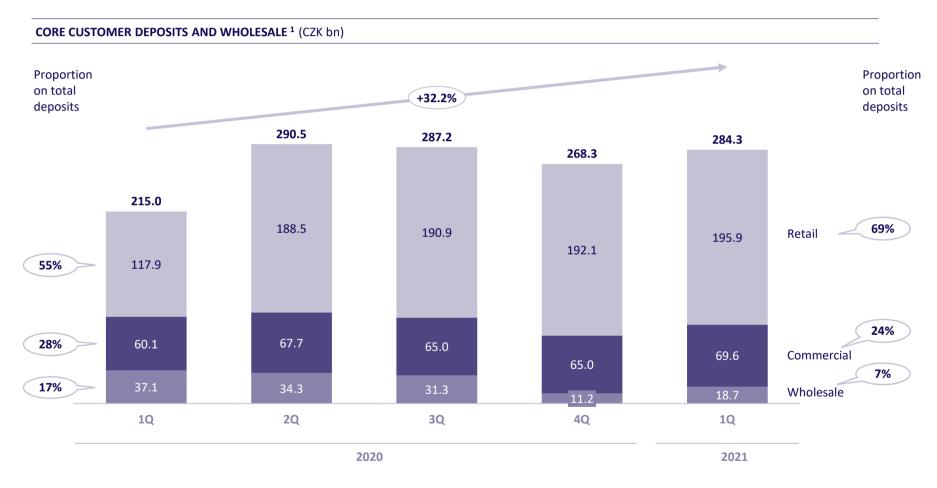
Low rates impacting namely SME working facilities





FUNDING BASE

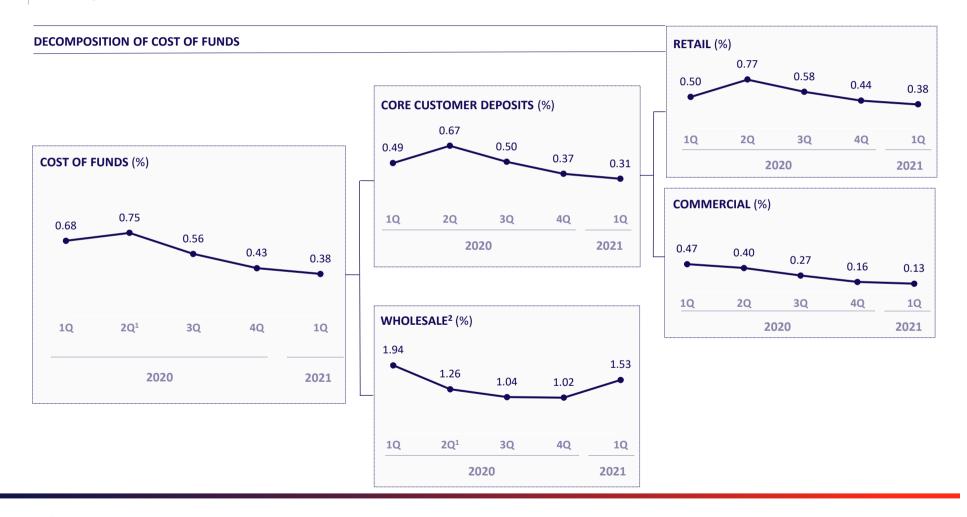
Deposits growth driven by retail segment which is substantially increasing its share on overall funding base





COST OF FUNDS

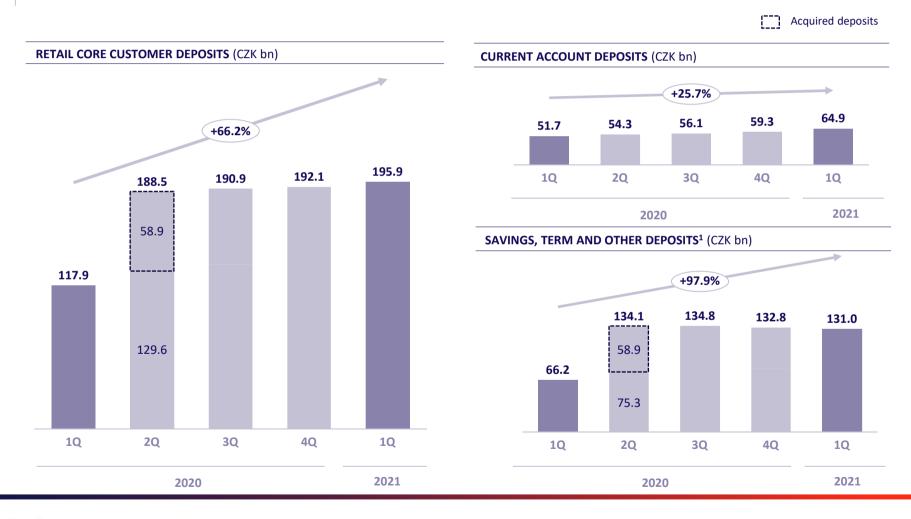
Declining cost of funding driven by deposit repricing scheduled to be completed in Q2 2021





RETAIL DEPOSIT PORTFOLIO DEVELOPMENT

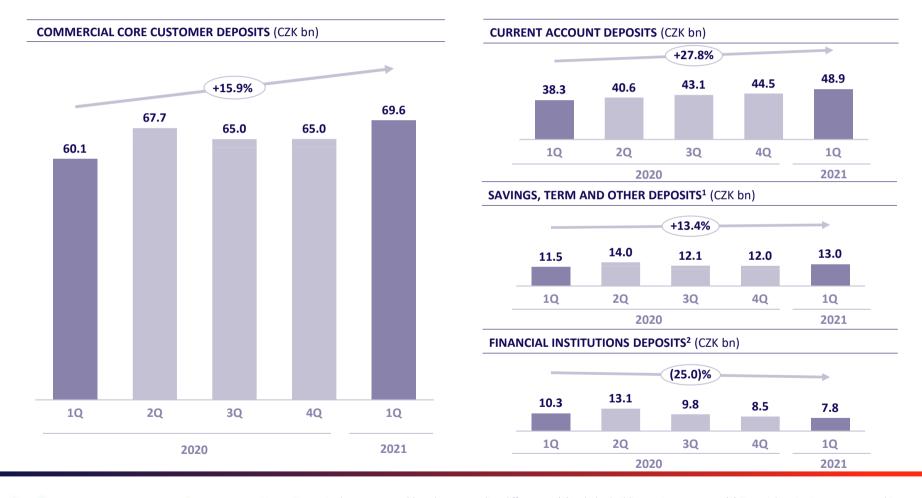
Growth in retail current account balances and the Acquisition drive the expansion of retail deposits





COMMERCIAL DEPOSITS PORTFOLIO DEVELOPMENT

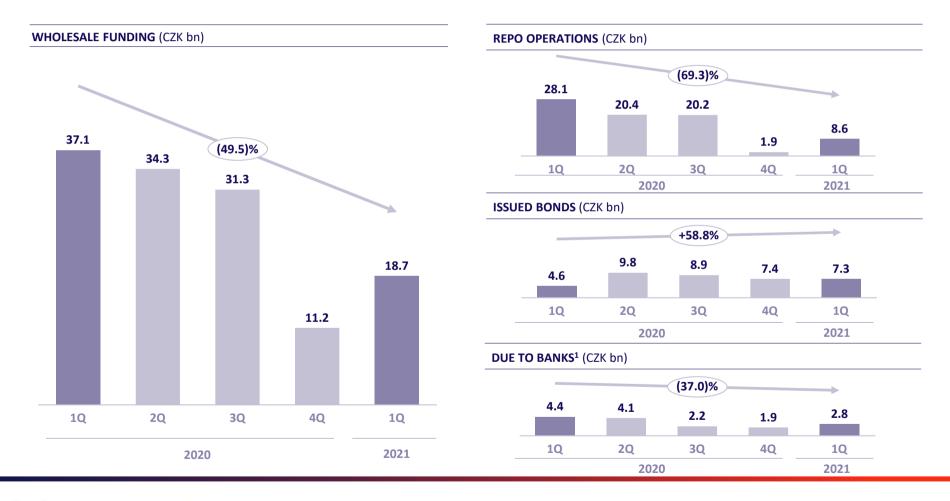
Commercial deposits growth is also driven by current account balances





WHOLESALE FUNDING DEVELOPMENT

Lower intensity of repo operations and stable funding across categories





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COST OF RISK

COVID-19 related provisioning in lesser intensity and otherwise stable performance

COST OF RISK(CZK m)					COST OF RISK (%)								
METRICS	1Q	2 2Q	020 3Q	4Q	FY	2021 1Q	METRICS	1Q	2Q	2020 3Q	4Q	FY	2021 1Q
COST OF RISK	684	1,849	554	475	3,562	418	COST OF RISK	1.73	3.39	1.01	0.85	1.74	0.73
RETAIL	379	1,185	329	464	2,357	259	RETAIL	1.66	3.33	0.92	1.26	1.80	0.67
COMMERCIAL	305	664	225	11	1,205	158	COMMERCIAL	1.81	3.49	1.20	0.06	1.63	0.85
IMPACT OF COVID	125	794	150	185	1,254	196	IMPACT OF COVID	0.31	1.45	0.27	0.33	0.61	0.34
IMPACT OF MACRO	350	626	335	204	1,515	-	IMPACT OF MACRO	0.88	1.15	0.61	0.36	0.74	-
IMPACT OF ACQUISITION	-	259	-	-	259	-	IMPACT OF ACQUISITION	-	0.47	-	-	0.13	-
CORE COST OF RISK	209	170	69	86	534	222	CORE COST OF RISK	0.53	0.31	0.13	0.15	0.26	0.39



COST OF RISK

Overall coverage of loan book from 2.2% to 2.6%, expanding provisions from CZK 3.6 billion to CZK 6.2 billion

LOAN PORTFOLIO EVOLUTION AND LOAN LOSS PROVISIONING COVERAGE (CZK m)



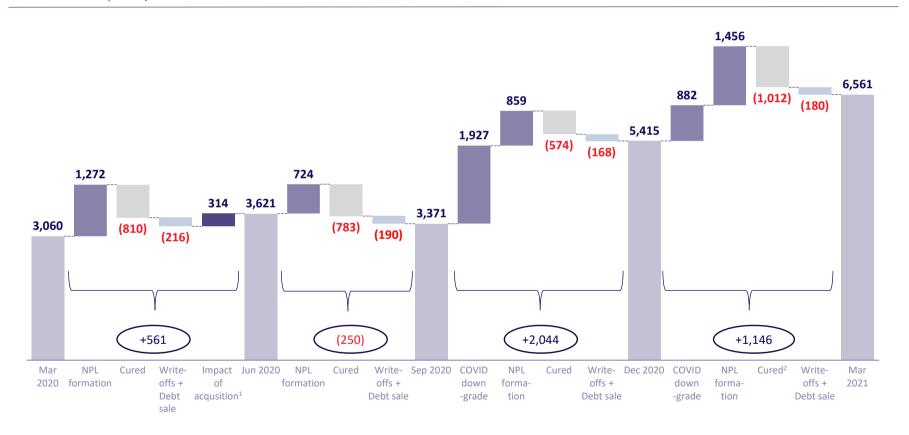


NON-PERFORMING LOAN DEVELOPMENT

NPLs formation still being impacted by recognition of COVID related risks

Net increase / decrease of NPL's

NPL FORMATION (CZK m)





LOAN BOOK QUALITY OVERVIEW

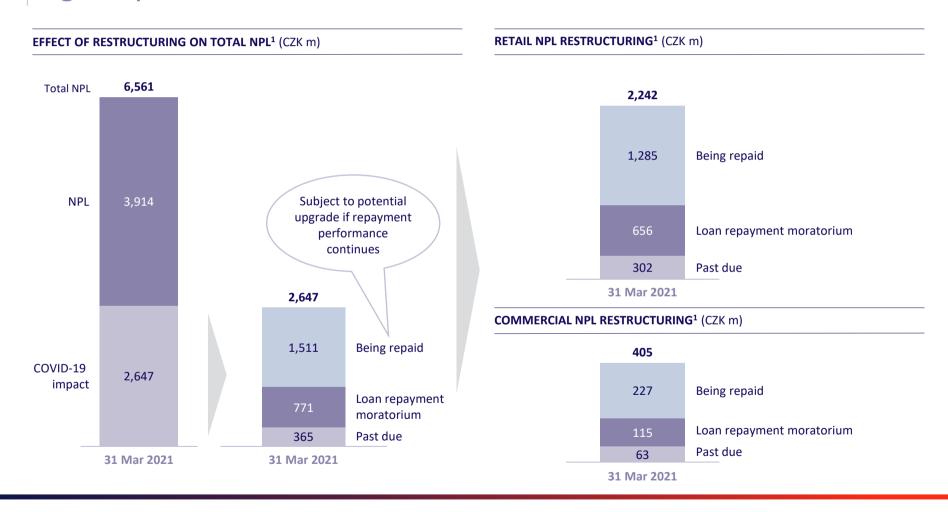
NPL ratio at 2.8% driven by downgrades related to COVID-19





NON-PERFORMING LOAN DEVELOPMENT

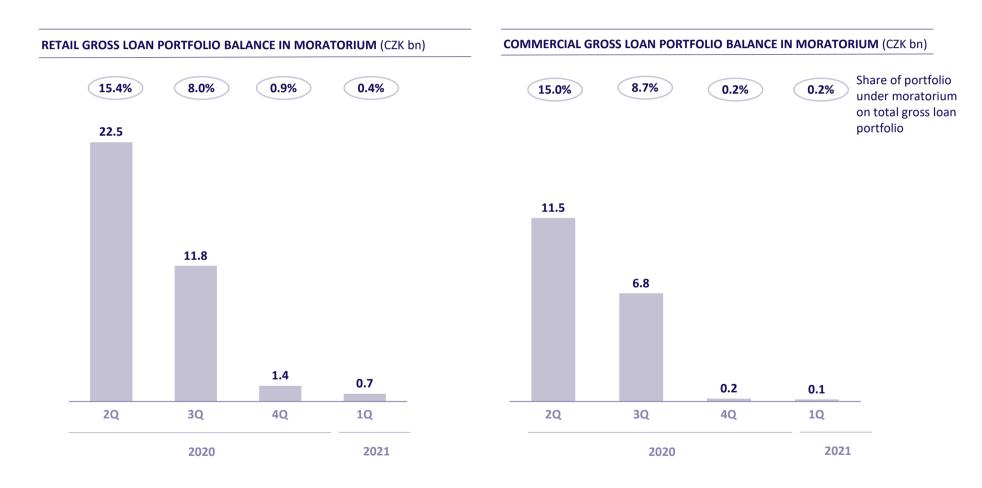
Significant portion of COVID related exposures are being repaid regularly





LOAN REPAYMENT MORATORIUM OF RESPECTIVE PORTFOLIO

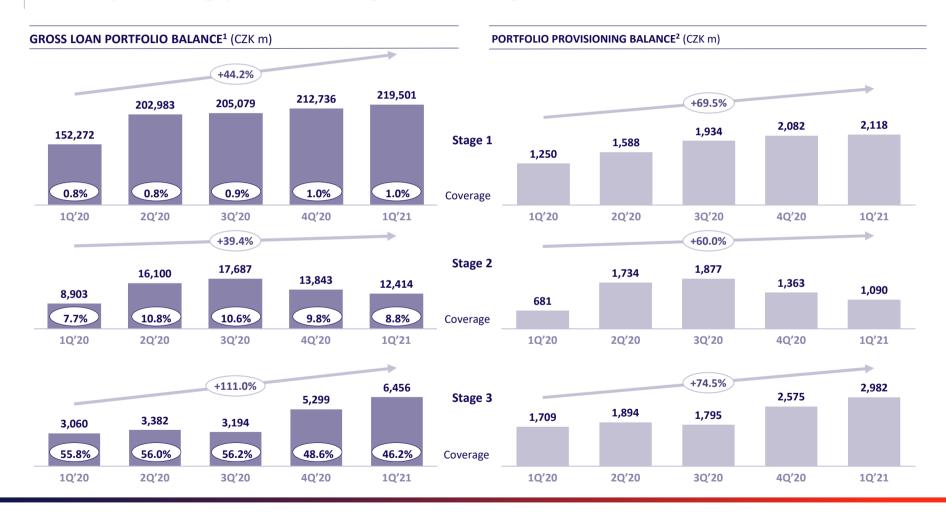
Loan repayment moratorium balance currently stands at CZK 0.8 billion





LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

During past 12 months, CZK 6.9 exposures were downgraded with corresponding provisioning increasing to CZK 2.5 billion

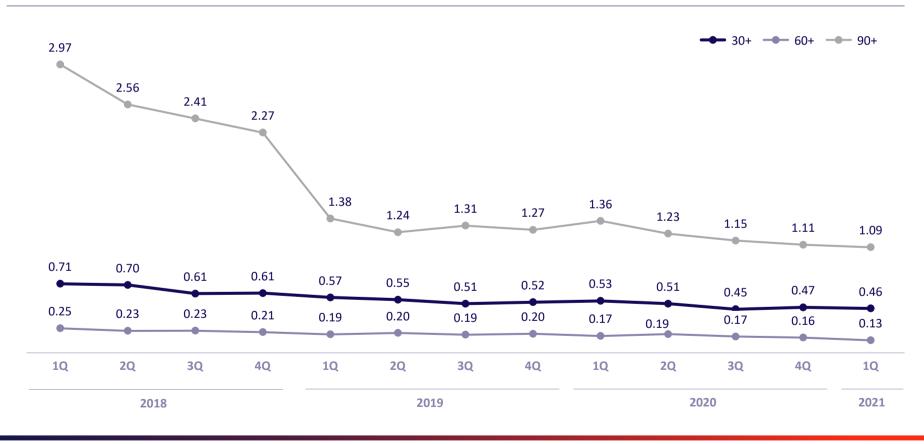




PAST DUE EXPOSURES DEVELOPMENT

Delinquencies are so far suppressed by availability of loan repayment moratoriums and relatively high discipline on expired moratiorum

SHARE OF DUE EXPOSURES ON TOTAL GROSS PORTFOLIO BALANCE (%)





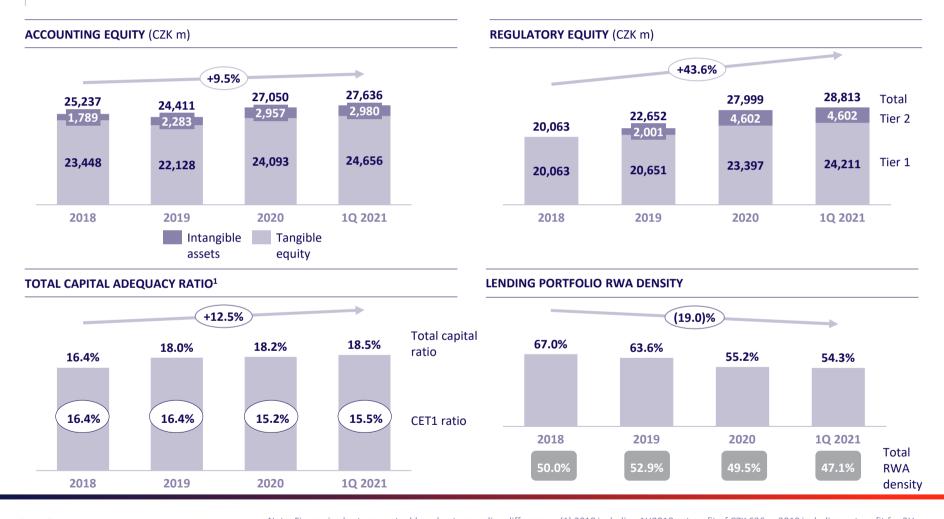
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CAPITAL MANAGEMENT

MONETA continues to report strong capital position

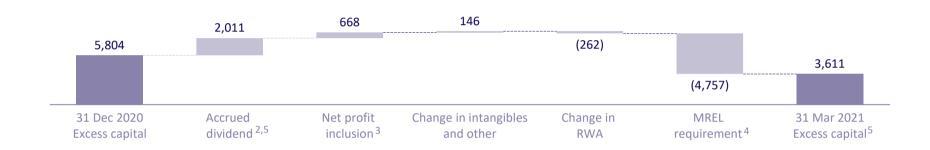




EXCESS CAPITAL OVERVIEW

Excess capital position remains strong; MREL requirement effective from 4Q 2021 newly considered in the calculation

EXCESS CAPITAL OVER TOTAL CAPITAL REQUIREMENT OF 14.4% (CZK m)



RISK WEIGHTED ASSETS (CZK m)





CAPITAL MANAGEMENT

MONETA submitted to the CNB its request to distribute dividend in the amount of CZK 1.5 billion

DIVIDEND PROPOSAL

The potential dividend pay-out in 2021 SHOULD NOT EXCEED THE LOWEST from the below limits:

Limit	Description	Calculated amount
1) RWA based limit	100 basis points of the total risk weighted assets as of 31 December 2020	CZK 1,541 million
2) Percentage of net profit	25% of the cumulated net profit for the years 2019 and 2020	CZK 1,655 million
3) Capital Adequacy Limit	Such volumes, paying of which would lead the capital adequacy to stand 4 % above the overall capital requirement	CZK 1,742 million
4) Leverage ratio limit	Such volume, paying of which would lead the adjusted leverage 1 to stand at 7 $\%$	CZK 2,651 million

On 26 March 2021, MONETA Money Bank, a.s. submitted to the CNB its application for dividend distribution in the amount of CZK 1,533 million. The CNB is expected to provide its opinion by the end of the third quarter of 2021.



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MEDIUM TERM GUIDANCE

MONETA's 5-year guidance published on 30 October 2020

METRICS	20211	20221	2023	2024	2025
TOTAL OPERATING INCOME (CZK)	≥11.2bn	≥11.6bn	≥12.6bn	≥13.1bn	≥13.5bn
COST BASE (CZK)	≤5.5bn	≤5.5bn	≤5.6bn	≤5.7bn	≤5.8bn
PRE-IMPAIRMENT PROFIT (CZK)	≥5.7bn	≥6.1bn	≥7.0bn	≥7.4bn	≥7.7bn
COST OF RISK	80-100bps	50-70bps	40-60bps	40-60bps	40-60bps
EFFECTIVE TAX RATE	~20.0%	~20.0%	~20.0%	~20.0%	~20.0%
NET PROFIT (CZK)	≥2.8bn	≥3.8bn	≥4.6bn	≥4.8bn	≥4.9bn
EARNINGS PER SHARE (CZK)	≥5.5	≥7.4	≥9.0	≥9.4	≥9.6
RETURN ON TANGIBLE EQUITY ²	≥12.0%	≥15.0%	≥17.0%	≥17.0%	≥17.0%



MARKET CONSENSUS FOR 2021

Market expectation aligned with provided guidance for 2021

METRICS	MONETA GUIDANCE ¹	CONSENSUS				
		MIN	AVG	MAX	# of contributing analysts	
TOTAL OPERATING INCOME (CZK m)	≥11,200	10,956	11,251	11,372	10	
COST BASE (CZK m)	≤5,500	5,674	5,522	5,417	10	
PRE-IMPAIRMENT PROFIT (CZK m)	≥5,700	5,282	5,729	5,955	10	
COST OF RISK	80 – 100bps	100bps	89bps	80bps	10	
EFFECTIVE TAX RATE	~20.0%	20.6%	19.7%	18.3%	10	
NET PROFIT (CZK m)	≥2,800	2,529	2,867	3,271	10	
EARNINGS PER SHARE (CZK)	≥5.5	4.95	5.85	7.35	10	
RETURN ON TANGIBLE EQUITY ²	≥12.0%	11.2%	11.8%	12.7%	4	



MARKET CONSENSUS FOR 1Q 2021

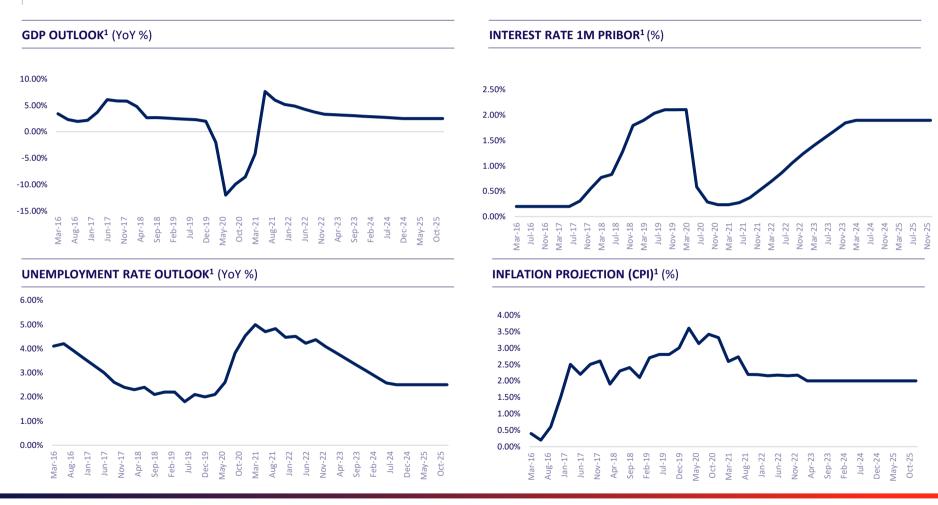
MONETA delivered against market expectations

METRICS	ACTUALS	CONSENSUS			
		MIN	AVG	MAX	# of contributing analysts
INTEREST AND SIMILAR INCOME	2,284	2,304	2,359	2,460	5
INTEREST EXPENSE AND SIMILAR CHARGES	(210)	(296)	(276)	(260)	5
NET INTEREST INCOME	2,074	2,045	2,099	2,180	12
NET FEE AND COMMISSION INCOME	499	462	481	503	12
OTHER INCOME	109	100	139	170	12
TOTAL OPERATING INCOME	2,682	2,660	2,723	2,851	12
TOTAL OPERATING EXPENSES	(1,517)	(1,627)	(1,524)	(1,484)	12
NET IMPAIRMENT OF FINANCIAL ASSETS	(418)	(598)	(485)	(448)	12
PROFIT FOR THE PERIOD BEFORE TAX	747	570	713	863	12
NET PROFIT	598	461	576	691	12



MATERIAL ASSUMPTIONS FOR MEDIUM TERM GUIDANCE

Macroeconomic outlook used for guidance published on 30 October 2020

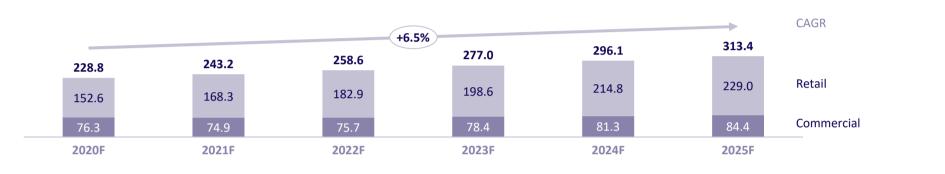




MATERIAL ASSUMPTIONS FOR MEDIUM TERM GUIDANCE

Loans and deposits growth used for guidance published on 30 October 2020

GROSS PERFORMING LOANS DEVELOPMENT (CZK bn)



CORE CUSTOMER DEPOSITS DEVELOPMENT (CZK bn)





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SUMMARY OF AGM APPROVALS

AGM held on 28th of April approved agenda points put forth by management of MONETA

01.

03.

Election of Mr. Miroslav Singer as Member of the **Supervisory Board** of MONETA Money Bank, a.s.

Annual Consolidated Financial Statements of MONETA Money Bank, a.s. as at 31 December 2020

Annual Separate Financial Statements of MONETA Money Bank, a.s. as at 31 December 2020

07.

Annual Separate Financial Statements of former Wüstenrot hypoteční banka a.s. as at 31 December 2020

Resolution on distribution of profit of MONETA Money Bank, a.s.

Appointment of Deloitte Audit s.r.o. to conduct statutory audit of MONETA Money Bank, a.s. for financial year 2021 Approval of the **Remuneration Report** applied to Management and Supervisory Boards of MONETA Money Bank, a.s.

REPORTING DATE AND INVESTOR MEETINGS

Investor interaction in 2Q 2021

Goldman Sachs European Financial Conference

8 – 10 June 2021 Virtual Conference/Berlin HSBC GEMs Investor Forum

14 – 15 June 2021 Virtual Conference/New York

2Q 2021 Earnings

29 July 2021



INVESTOR RELATIONS

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Identification number: 25672720

Bloomberg: MONET CP ISIN: CZ0008040318

Reuters: MONET.PR SEDOL: BD3CQ16



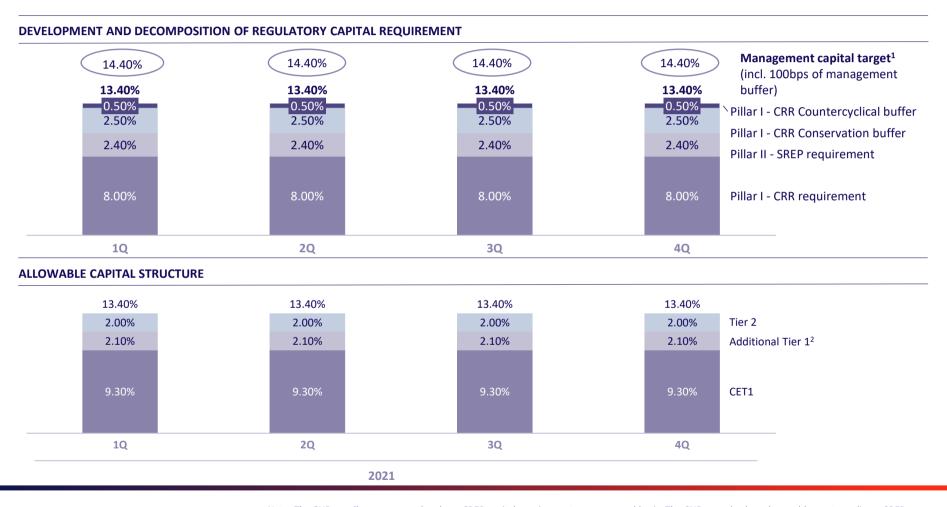
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- Capital and Regulatory Requirements
- Loan Portfolio Balance, Quality and Coverage, Moratorium
- Asset Management
- MONETA's Credit Rating & ESG Rating
- Market & Industry Recognition
- MONETA's Shareholder Structure
- MONETA's Share Price and Volumes
- Market Consensus for 2021
- Consolidated Statement of Financial Position
- Consolidated Statement of Profit or Loss and Other Comprehensive Income
- Key Performance Ratios
- Alternative Performance Measures
- Glossary



CAPITAL & REGULATORY REQUIREMENTS

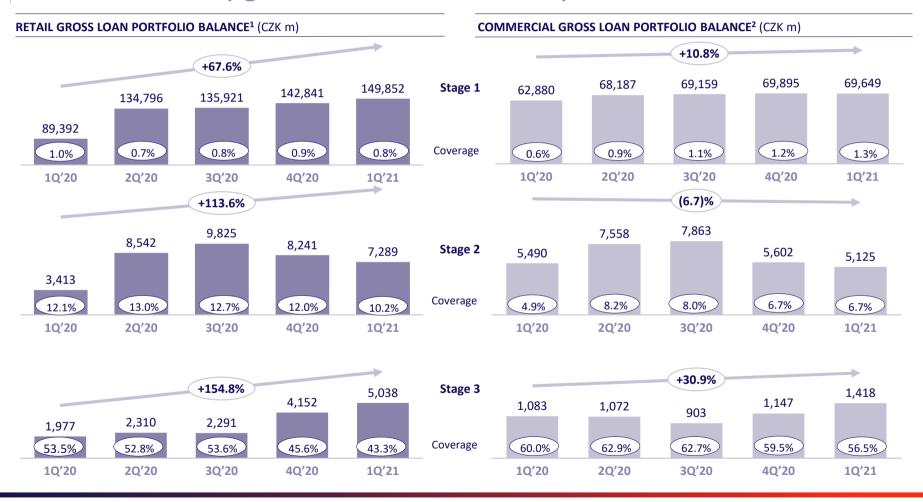
MONETA has strong capital significantly above regulatory requirement





LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

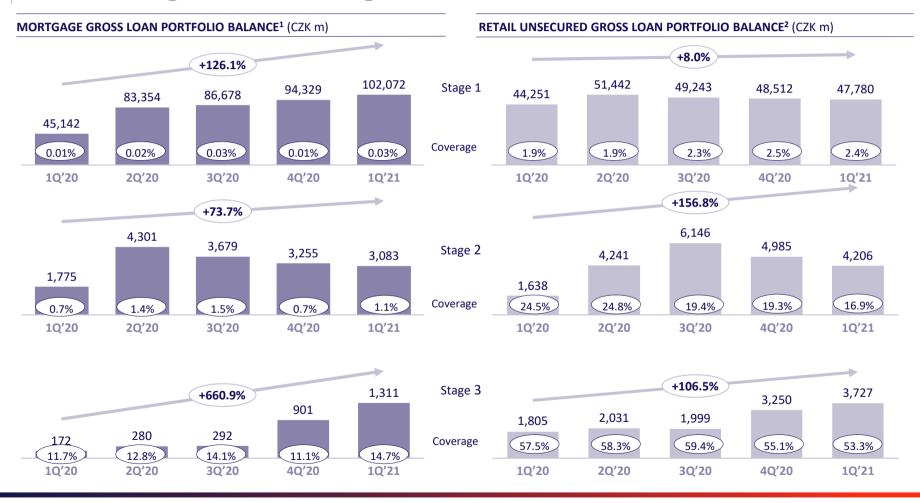
CZK 6.9 billion in retail were downgraded into Stage 2 and 3 and CZK 31 million upgraded in commercial exposures





RETAIL LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

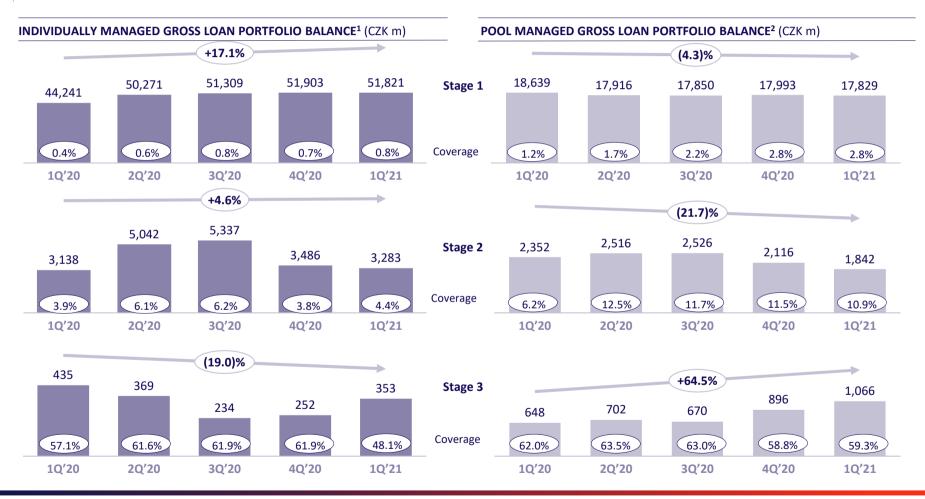
CZK 2.4 billion in mortgages and CZK 4.5 billion in consumer credit were downgraded into Stage 2 and 3





COMMERCIAL LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

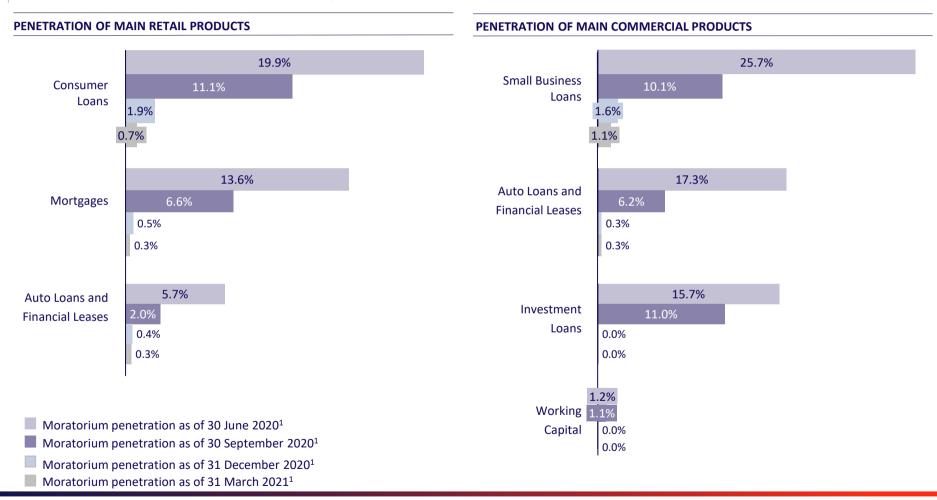
CZK 62 million in investment loans were downgraded into Stage 2 and 3 and CZK 93 million in pool managed portfolio were upgraded





LOAN REPAYMENT MORATORIUM

Reported moratorium balance decreased by CZK 33.2 billion compared to 2Q 2020 and currently stands at CZK 0.8 billion

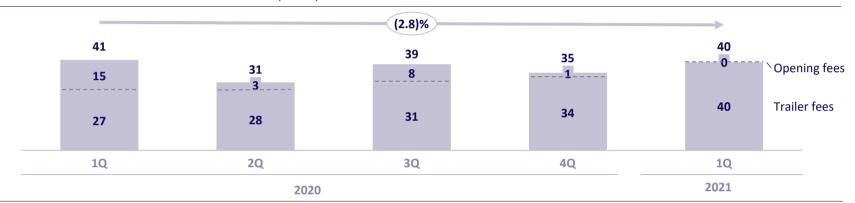




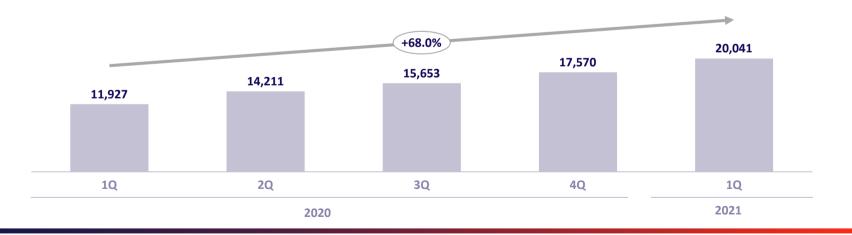
ASSET MANAGEMENT OVERVIEW

MONETA continued to expand its investment fund distribution capabilities

COMMISSION INCOME FROM INVESTMENT FUNDS (CZK m)



ASSET MANAGEMENT (CZK m)



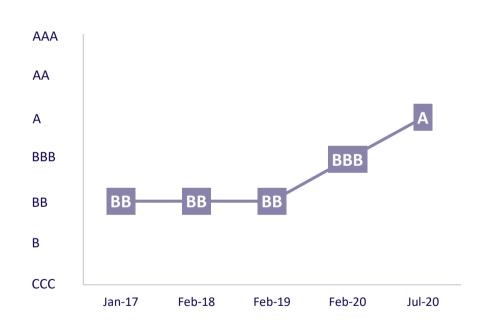


MONETA'S ESG AND CREDIT RATING

MSCI upgraded ESG rating and Moody's reaffirmed investment grade rating

MSCI¹ ENVIRONMENTAL, SOCIAL AND GOVERNANCE RATING

CREDIT RATING







MARKET & INDUSTRY RECOGNITION

MONETA received many recognitions for digitalization, innovation and its responsible and sustainable approach in 2020

FINCENTRUM 2020 AWARDS IN 2 CATEGORIES



2nd place - Mortgage of the Year

2nd place - Bank of the Year



THE BEST BANK: **AWARDS IN 3 CATEGORIES**

SMART BANKA

1st place – Banking innovator (3 years in a row)

BANK

2nd place – The most client friendly bank

3rd place -The Best Bank

BLOOMBERG GENDER EQUALITY INDEX 2020



MONETA is the only company in the Czech Republic included in the Index from January 2020

DELOITTE DIGITAL BANKING

DIGITAL CHAMPION

STUDY

GLOBAL FINANCE SAFEST BANK AWARD 2020



TOP RESPONSIBLE COMPANY



Deloitte.

association as TOP Responsible Company and companies in the Czech Republic.

MONETA rated as the 5th Safest Bank in the Central and Eastern Europe for 2020



MONETA was recognized as the leading Digital Bank in the Czech Republic and ranked as #22 in the world in the Deloitte Digital Banking Study 2020

CEE SME BANKING BEST DIGITAL LENDING SOLUTION FOR SME



CX AWARDS 2020 **CUSTOMER EXPERIENCE**



FINPARADE 2020 BEST FINANCIAL PRODUCT



3rd place - Tom Plus Account

1st place - Gold Savings Account

2nd place – Sporito Savings Account

1st place - Flexible Mortgage

MONETA received the award of Best digital lending solution for SME for its fully online process



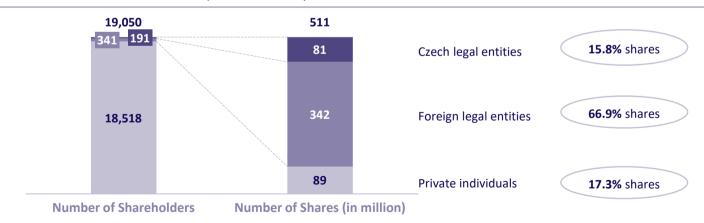


SHAREHOLDER STRUCTURE

83% MONETA's shares owned by legal entities



STRUCTURE BY TYPE OF SHAREHOLDER (as of March 2021)





MARKET PRICE

MONETA's share performance in line with rest of market





CONSOLIDATED STATEMENT OF FINANCIAL POSITION

CZK m	31/03/2021	31/12/2020 ¹	% Change
Cash and balances with the central bank	7,962	7,782	2.3%
Derivative financial instruments with positive value	126	218	(42.2%)
Investment securities	43,389	35,917	20.8%
Hedging derivatives with positive fair values	832	472	76.3%
Change in fair value of items hedged on portfolio basis	75	560	(86.6%)
Loans and receivables to banks	25,662	22,872	12.2%
Loans and receivables to customers	232,325	226,072	2.8%
Intangible assets	2,980	2,957	0.8%
Property and equipment	2,620	2,696	(2.8%)
Investments in subsidaries and associates	2	2	0.0%
Current tax assets	445	268	66.0%
Deferred tax assets	2	48	(95.8%)
Other assets	972	1,094	(11.2%)
Total Assets	317,392	300,958	5.5%
Due to banks	8,662	1,977	338.1%
Due to customers	268,250	258,906	3.6%
Derivative financial instruments with negative value	88	134	(34.3%)
Hedging derivatives with negative fair values	675	1,343	(49.7%)
Change in fair value of items hedged on portfolio basis	35	98	(64.3%)
Mortgage backed bonds	2,716	2,712	0.1%
Subordinated liabilities	4,625	4,681	(1.2%)
Provisions	262	289	(9.3%)
Current tax liability	69	53	30.2%
Deferred tax liability	236	199	18.6%
Other liabilities	4,138	3,516	17.7%
Total Liabilities	289,756	273,908	5.8%
Share capital	10,220	10,220	0.0%
Statutory reserve	102	102	0.0%
Other reserves	9	21	(57.1%)
Retained earnings	17,305	16,707	3.6%
Total Equity	27,636	27,050	2.2%
Total Liabilities & Equity	317,392	300,958	5.5%



CONSOLIDATED STATEMENT OF FINANCIAL POSITION – QUARTERLY DEVELOPMENT

CZK m	31/03/2019	30/06/2019	30/09/2019	31/12/2019 ¹	31/03/2020	30/06/2020	30/09/2020	31/12/2020 ¹	31/03/2021
Cash and balances with the central bank	5,381	7,334	6,684	6,697	9,993	7,693	10,017	7,782	7,962
Derivative financial instruments with positive value	25	19	21	27	762	381	349	218	126
Investment securities	21,647	21,834	25,394	25,972	23,575	24,097	27,140	35,917	43,389
Hedging derivatives with positive fair values	57	36	156	651	739	538	466	472	832
Change in fair value of items hedged on portfolio basis	(5)	88	50	(239)	1,080	1,283	1,117	560	75
Loans and receivables to banks	28,184	28,443	38,926	23,485	44,339	65,447	54,189	22,872	25,662
Loans and receivables to customers	142,245	148,289	152,370	156,409	160,596	217,501	220,576	226,072	232,325
Intangible assets	1,870	1,997	2,144	2,283	2,383	2,843	2,871	2,957	2,980
Property and equipment	3,305	3,208	3,172	2,948	2,881	2,881	2,749	2,696	2,620
Investments in subsidaries and associates	3	3	2	2	2	3	2	2	2
Current tax assets	30	28	18	7	30	240	323	268	445
Deferred tax assets	0	0	0	0	0	71	61	48	2
Other assets	986	672	766	811	1,195	1,037	1,200	1,094	972
Total Assets	203,728	211,951	229,703	219,053	247,575	324,015	321,060	300,958	317,392
Due to banks	4,660	8,353	5,549	7,091	11,610	5,834	3,260	1,977	8,662
Due to customers	168,128	175,186	192,273	181,523	198,754	274,920	275,033	258,906	268,250
Derivative financial instruments with negative value	16	99	9	40	365	336	386	134	88
Hedging derivatives with negative fair values	157	292	513	148	2,050	2,860	2,569	1,343	675
Change in fair value of items hedged on portfolio basis	0	0	0	(22)	304	275	191	98	35
Mortgage backed bonds	0	0	0	0	0	5,120	4,224	2,712	2,716
Subordinated liabilities	0	0	1,989	2,006	4,622	4,664	4,640	4,681	4,625
Provisions	241	246	227	209	199	273	311	289	262
Current tax liability	55	38	133	179	173	39	52	53	69
Deferred tax liability	237	249	258	244	354	429	370	199	236
Other liabilities	4,014	3,381	3,588	3,224	3,684	3,582	3,640	3,516	4,138
Total Liabilities	177,508	187,844	204,539	194,642	222,115	298,332	294,676	273,908	289,756
Share capital	511	511	511	10,220	10,220	10,220	10,220	10,220	10,220
Share premium	5,028	5,028	5,028	0	0	0	0	0	0
Statutory reserve	102	102	102	102	102	102	102	102	102
Share based payment reserve	(2)	(2)	(2)	0	0	0	0	0	0
Other reserves	0	0	0	(17)	302	56	38	21	9
Retained earnings	20,581	18,468	19,525	14,106	14,836	15,305	16,024	16,707	17,305
Total Equity	26,220	24,107	25,164	24,411	25,460	25,683	26,384	27,050	27,636
Total Liabilities & Equity	203,728	211,951	229,703	219,053	247,575	324,015	321,060	300,958	317,392



CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

CZK m	1Q 2021	1Q 2020	% Change
Interest and similar income	2,284	2,388	(4.4%)
Interest expense and similar charges	(210)	(345)	(39.1%)
Net interest income	2,074	2,043	1.5%
Fee and commission income	589	556	5.9%
Fee and commission expense	(90)	(70)	28.6%
Net fee and commission income	499	486	2.7%
Dividend income	0	1	(100.0%)
Net income from financial operations	96	374	(74.3%)
Other operating income	13	20	(35.0%)
Total operating income	2,682	2,924	(8.3%)
Personnel expenses	(601)	(536)	12.1%
Administrative expenses	(387)	(297)	30.3%
Depreciation and amortisation	(314)	(257)	22.2%
Regulatory charges	(207)	(152)	36.2%
Other operating expenses	(8)	(90)	(91.1%)
Total operating expenses	(1,517)	(1,332)	13.9%
Profit for the period before tax and net impairment of financial assets	1,165	1,592	(26.8%)
Net impairment of financial assets	(418)	(684)	(38.9%)
Profit for the period before tax	747	908	(17.7%)
Taxes on income	(149)	(177)	(15.8%)
Profit for the period after tax	598	731	(18.2%)
- Change in fair value of investment securities recognised in OCI	0	0	-
- Cash flow hedges - effective portion of changes in fair value	(15)	394	(103.8%)
- Deferred tax	3	(75)	(104.0%)
Other comprehensive income, net of tax	(12)	319	(103.8%)
Total comprehensive income attributable to the equity holders	586	1,050	(44.2%)



CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME – QUARTERLY DEVELOPMENT

CZK m	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Interest and similar income	2,105	2,157	2,312	2,359	2,388	2,596	2,380	2,348	2,284
Interest expense and similar charges	(158)	(202)	(303)	(345)	(345)	(513)	(337)	(235)	(210)
Net interest income	1,947	1,955	2,009	2,014	2,043	2,083	2,043	2,113	2,074
Fee and commission income	522	575	570	595	556	523	614	603	589
Fee and commission expense ¹	(56)	(91)	(71)	(94)	(70)	(100)	(114)	(121)	(90)
Net fee and commission income	466	484	499	501	486	423	500	482	499
Dividend income	1	0	0	1	1	0	1	0	0
Net income from financial operations	100	173	109	147	374	8	161	129	96
Other operating income	36	27	28	22	20	1,155	56	20	13
Total operating income	2,550	2,639	2,645	2,685	2,924	3,669	2,761	2,744	2,682
Personnel expenses	(546)	(579)	(567)	(626)	(536)	(664)	(634)	(685)	(601)
Administrative expenses ¹	(319)	(321)	(303)	(343)	(297)	(314)	(358)	(403)	(387)
Depreciation and amortisation	(246)	(234)	(239)	(248)	(257)	(292)	(292)	(288)	(314)
Regulatory charges	(139)	0	0	0	(152)	1	0	0	(207)
Other operating expenses	(85)	(87)	(53)	(84)	(90)	(81)	(99)	(85)	(8)
Total operating expenses	(1,335)	(1,221)	(1,162)	(1,301)	(1,332)	(1,350)	(1,383)	(1,461)	(1,517)
Profit for the period before tax and net impairment of financial assets	1,215	1,418	1,483	1,384	1,592	2,319	1,378	1,283	1,165
Net impairment of financial assets	14	(147)	(168)	(216)	(684)	(1,849)	(554)	(475)	(418)
Profit for the period before tax	1,229	1,271	1,315	1,168	908	470	824	808	747
Taxes on income	(246)	(242)	(257)	(219)	(177)	(1)	(108)	(123)	(149)
Profit for the period after tax	983	1,029	1,058	949	731	469	716	685	598
Change in fair value of investment securities recognised in OCI	0	0	0	1	0	0	0	0	0
Cash flow hedges – effective portion of changes in fair value	0	0	0	(22)	394	(304)	(22)	(21)	(15)
Deferred tax	0	0	0	4	(75)	58	4	4	3
Other comprehensive income, net of tax	0	0	0	(17)	319	(246)	(18)	(17)	(12)
Total comprehensive income attributable to the equity holders	983	1,029	1,058	932	1,050	223	698	668	586



KEY PERFORMANCE RATIOS

	1Q 2021	FY 2020	Change in bps
Profitability			
Yield (% Avg Net Customer Loans)	4.0%	4.5%	(50)
Cost of Funds (% Avg Deposits and Loans) ^{1,2}	0.38%	0.60%	(22)
Cost of Funds on Core Customer Deposits (% Avg Deposits) ³	0.31%	0.51%	(20)
NIM (% Avg Int Earning Assets) 1,4,5	2.8%	2.8%	0
Cost of Risk (% Avg Net Customer Loans)	0.73%	1.74%	(101)
Risk-adj. Yield (% Avg Net Customer Loans)	3.2%	2.7%	50
Net Fee & Commission Income / Operating Income (%)	18.6%	15.6%	300
Net Non-Interest Income / Operating Income (%)	22.7%	31.5%	(880)
Cost to Income Ratio	56.6%	45.7%	1,090
ROTE	9.7%	10.8%	(110)
RoE	8.7%	9.6%	(90)
RoAA ¹	0.8%	0.9%	(10)
Liquidity / Leverage			
Net Loan to Deposit ratio ¹	86.6%	87.3%	(70)
Total Equity / Total Assets	8.7%	9.0%	(30)
Liquid Assets ^{1,4} / Total Assets	24.3%	22.1%	220
Liquidity Coverage Ratio	183.7%	190.2%	(650)
Capital Adequacy			
RWA density	47.1%	49.5%	(240)
Regulatory leverage	7.3%	7.5%	(20)
Total CAR (%)	18.5%	18.2%	30
Tier 1 Ratio (%)	15.5%	15.2%	30
Asset Quality			
Non-Performing Loan Ratio (%)	2.8%	2.3%	50
Core Non-Performing Loan Coverage (%)	45.8%	46.9%	(110)
Total NPL Coverage (%)	94.4%	110.2%	(1,580)
Loan to value ratio (%) ⁶	62.5%	62.1%	40
Loan to value ratio on new volumes (%, weighted average)	65.6%	67.6%	(200)



KEY PERFORMANCE RATIOS – QUARTERLY DEVELOPMENT

	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	3Q 2020	4Q 2020	1Q 2021
Profitability									
Yield (% Avg Net Customer Loans)	5.3%	5.3%	5.3%	5.2%	5.1%	4.4%	4.3%	4.2%	4.0%
Cost of Funds (% Avg Deposits and Loans) ^{1,2,5}	0.36%	0.45%	0.63%	0.71%	0.68%	0.75%	0.56%	0.43%	0.38%
Cost of Funds on Core Customer Deposits (% Avg Deposits) ³	0.22%	0.24%	0.44%	0.53%	0.49%	0.67%	0.50%	0.37%	0.31%
NIM (% Avg Int Earning Assets) 1,4,5	3.9%	3.9%	3.7%	3.7%	3.6%	2.7%	2.6%	2.7%	2.8%
Cost of Risk (% Avg Net Customer Loans)	(0.04)%	0.40%	0.45%	0.56%	1.73%	3.39%	1.01%	0.85%	0.73%
Risk-adj. Yield (% Avg Net Customer Loans)	5.3%	4.9%	4.9%	4.7%	3.4%	1.0%	3.3%	3.3%	3.2%
Net Fee & Commission Income / Operating Income (%) 5	18.3%	18.3%	18.9%	18.7%	16.6%	11.5%	18.1%	17.6%	18.6%
Net Non-Interest Income / Operating Income (%) ⁵	23.6%	25.9%	24.0%	25.0%	30.1%	43.2%	26.0%	23.0%	22.7%
Cost to Income Ratio ⁵	52.4%	46.3%	43.9%	48.5%	45.6%	36.8%	50.1%	53.2%	56.6%
RoTE	16.1%	18.6%	18.4%	17.2%	12.7%	8.2%	12.2%	11.4%	9.7%
RoE	15.0%	17.1%	16.8%	15.6%	11.5%	7.3%	10.9%	10.1%	8.7%
RoAA ¹	1.9%	2.0%	1.9%	1.7%	1.3%	0.6%	0.9%	0.9%	0.8%
Liquidity / Leverage									
Net Loan to Deposit ratio ¹	84.6%	84.6%	79.2%	86.2%	80.8%	79.1%	80.2%	87.3%	86.6%
Total Equity / Total Assets	12.9%	11.4%	11.0%	11.1%	10.3%	7.9%	8.2%	9.0%	8.7%
Liquid Assets ^{1,4} / Total Assets	27.1%	27.2%	30.9%	25.6%	31.5%	30.0%	28.5%	22.1%	24.3%
Liquidity Coverage Ratio	137.5%	142.3%	195.1%	172.3%	155.6%	216.8%	195.3%	190.2%	183.7%
Capital Adequacy									
RWA Density	51.9%	50.3%	48.4%	52.9%	45.9%	43.7%	44.3%	49.5%	47.1%
Regulatory leverage	8.8%	8.4%	8.0%	8.7%	8.0%	6.3%	6.4%	7.5%	7.3%
Total CAR (%)	17.0%	16.7%	18.1%	18.0%	21.0%	17.4%	17.4%	18.2%	18.5%
Tier 1 Ratio (%)	17.0%	16.7%	16.5%	16.4%	17.4%	14.4%	14.4%	15.2%	15.5%
Asset Quality									
Non-Performing Loan Ratio (%)	2.0%	1.8%	1.9%	1.8%	1.9%	1.6%	1.5%	2.3%	2.8%
Core NPL Coverage (%) ⁶	60.7%	56.7%	54.6%	55.9%	55.8%	53.4%	53.8%	46.9%	45.8%
Total NPL Coverage (%)	108.4%	109.4%	103.3%	109.2%	118.9%	144.7%	166.3%	110.2%	94.4%
Loan to value ratio (%) ⁷	62.1%	62.1%	63.2%	63.3%	63.9%	63.0%	62.8%	62.1%	62.5%
Loan to value ratio on new volumes (%)	68.0%	68.4%	68.5%	69.8%	68.4%	68.6%	67.1%	66.9%	65.6%



ALTERNATIVE PERFORMANCE MEASURES

- In this presentation, certain financial data and measures are presented which are not calculated pursuant to any accounting standard and which are therefore non-IFRS measures and alternative performance measures as defined in the European Securities and Markets Authority Guidelines on Alternative Performance Measures. These financial data and measures are core cost of funds, core cost of risk, cost of funds, cost of risk, cost to income ratio, effective tax rate, excess capital, incremental RoE, liquidity coverage ratio, loan to deposit ratio, net interest margin / NIM, net loans / deposits ratio, net non-interest income, new production / new volume, NPL / Non-performing loans, NPL ratio, overall portfolio coverage, return on average equity, return on equity, return on tangible equity, RWA density, tangible equity, total NPL coverage, yield / loan portfolio yield. All alternative performance measures included in this document are calculated for specified period.
- These alternative performance measures are included to (i) extend the financial disclosure also to metrics which are used, along with IFRS measures, by the management in evaluating the Group's performance, and (ii) provide to investors further basis, along with IFRS measures, for measuring the Group's performance. Because of the discretion that the Group has in defining these measures and calculating the reported amounts, care should be taken in comparing these various measures with similar measures used by other companies. These measures should not be used as a substitute for evaluating the performance of the Group based on the Consolidated Financial Statements of the Group. Non-IFRS measures have limitations as analytical tools, and investors should not consider them in isolation, or as a substitute for analysis of the Group's results as reported under IFRS and set out in the Consolidated Financial Statements of the Group, and investors should not place any undue reliance on non-IFRS measures. Non-IFRS measures presented in this report should not be considered as measures of discretionary cash available to the Group to invest in the growth of the business, or as measures of cash that will be available to the Group to meet its obligations. Investors should rely primarily on the Group's IFRS results and use the non-IFRS measures only as supplemental means for evaluating the performance of the Group.
- Definition of other alternative performance measures is provided in Glossary section.



GLOSSARY (1/3)

Acquired entities	Means MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot – stavební spořitelna, a.s.) and Wüstenrot hypoteční banka, a.s.				
Acquisition	Means the purchase of the Acquired entities				
Acquisition gain	Difference between final consideration for the Acquired entities and fair marke value of acquired assets				
AFS	Available for sale				
Annualized	Adjusted so as to reflect the relevant rate on the full year basis.				
ARAD	ARAD is a public database that is part of the information service of the Czech National Bank. It is uniform system of presenting time series of aggregated data for individual statistics and financial market areas.				
Auto	MONETA Auto, s.r.o.				
Average balance of net interest earning assets	Two-point average of the beginning and ending balances of Net Interest Earning Assets for the period				
Average balance of net loans to customers	Two-point average of the beginning and ending balances of Loans and receivables to customers for the period				
Average balance of total assets	Two-point average of the beginning and ending balances of Total Assets for the period				
Bank	MONETA Money Bank, a.s.				
Back-to-back repo operations	Repo transactions with counterparties which are closed on back-to-back basis by reverse repo transactions with CNB.				
BB forecast	Bloomberg forecast				
bn	Billion				
bps	Basis points				
Building savings/Building savings deposits	Saving product, typical for building saving banks. Bank undertakes clients deposit determined for housing financing. This act is supported by a financial contribution from the state.				
Building saving loans/Bridging loans	Building saving loan provided based on building saving product. The bridging loan is exclusively in the area of building savings, tied only to housing needs. Bridging loans is used to bridge the period during which the conditions for negotiating a building savings loan are not met.				
CAGR	Compound Annual Growth Rate				
CAR / Capital Adequacy Ratio	Ratio calculated as regulatory capital as a percentage of risk-weighted assets				
CMZRB	Českomoravská záruční a rozvojová banka, a.s. (Czech and Moravian Gurantee and Development Bank)				
CNB	Czech National Bank				
Cost of Funds (% Avg Deposits)	Interest expense and similar charges for the period (excl. deposit Interest Rate Swaps) divided by average balance of Due to banks and Due to customers and issued bonds.				

Cost of Funds on Core Customer Deposits (% Avg Deposits) / Core Cost of Funds	Interest expense and similar charges on customer deposits for the period divided by average balance of customer deposits, excl. repo operations
Core Cost of Risk or Core CoR	Net impairment of financial assets for the period divided by average balance of net loans to customers excluding impact of the Acquisition, COVID-19 and macroeconomic measures. If Core Cost of Risk shown in CZK then it corresponds to "Net impairment of financial assets" without impact.
CoR or Cost of Risk or Cost of Risk (% Avg Net Customer Loans)	Net impairment of financial assets divided by average balance of net loans to customers since 2018 based on IFRS9. If Cost of Risk shown in CZK then it corresponds to "Net impairment of financial assets".
Core Customer Deposits	Due to customers excluding opportunistic repo operations
Cost to Income Ratio (C/I)	Ratio (expressed as a percentage) of total operating expenses for the period to total operating income for the period
Customer Deposits	Due to customers
CZK	Czech Koruna
czso	Czech Statistical Office
Drawn limit / Overdraft Drawn	Loans and receivables to customer balance
E-payment	One-time payment transactions through internet banking or mobile banking
ETR / Effective Tax Rate	Effective Tax Rate – calculated as taxes on income divided by profit for the period before tax
Excess capital over Tier 1	Capital exceeding the management target of Tier 1 Capital Ratio, currently 12.4%.
Expected credit loss model	The impairment model that measures credit loss allowances using a three-stage approach based on the extent of credit deterioration of financial asset since origination; Stage 1 – financial assets with no significant increase in credit risk since initial recognition, Stage 2 - financial assets with significant increase in credit risk since initial recognition but not in default, Stage 3 – financial assets in default.
FTE	Figure states full time equivalents as of the last day of quarter. The figures are reported regularly to Czech Statistical Office (CZSO) in accordance with Art. 15 of Czech Act No. 518/2004. The figures reported to CZSO states ratio of the following nominator and denominator. The nominator is defined as worked hours plus all paid leaves of all employees in respective period. The denominator is stated as monthly working time fund of all employees in respective period.



GLOSSARY (2/3)

FVTOCI	Financial assets measured at Fair Value Through Other Comprehensive Income
FVTPL	Financial assets measured at Fair Value Through Profit or Loss
Funding Base	Sum of Due to customers, Due to Banks and Issued Bonds
FY	Financial year
GDP	Gross domestic product
Group	The Bank and its subsidiaries.
Gross performing loans	Performing loans and receivables to customers as determined in accordance with the MONETA's loan receivables categorization rules (Standard)
н	Half year
IFRS	International Financial Reporting Standards
Incremental ROE	All interest and non-interest income generated by each lending product within the segment, minus Cost of Funds allocated to each lending product (by using average Group core Cost of Funds and leverage), minus cost of IR hedging allocated to each lending product and minus credit losses booked on each lending product for the period (=RAOI), divided by average equity allocated to each lending product by using leverage (=Equity)
Individually managed loan portfolio	Portfolio includes investment commercial loans and secured commercial loans
Investment securities	Equity and debt securities in the Group's portfolio, consist of securities measured at amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL)
ISRE 2410	International Standard on Review Engagements 2410
k/ths	thousands
KPI	Key performance indicator
Leasing	MONETA Leasing, s.r.o.
Liquid Assets	Liquid assets comprise of cash and balances with central banks, investment securities (not transferred as collateral in repurchase agreements), loans and receivables to banks and prior transition to IFRS 9 also financial assets at fair value through profit or loss, financial assets available for sale, financial assets held to maturity (not transferred as collateral in repurchase agreements).
LCR/Liquidity Coverage Ratio	Liquidity Coverage Ratio measures the ratio (expressed as a percentage) of a group's buffer of high quality liquid assets to its projected net liquidity outflows over a 30-day stress period, as calculated in accordance with EU Regulation'15/61
Loan from building saving	Client obtains a guaranteed interest rate for the entire period of loan repayment and has the right to early loan repayment without the risk of penalties.
LtD Ratio or Loan to Deposit Ratio	Loan to deposit ratio calculated as net loans and receivables to customers divided by customer deposits
M / m	Millions

Consumer loans = Non-purposed and purposed consumer loans, debt consolidations, additional loan and American mortgages. Source: CNB ARAD, MMB in IFRS unconsolidated according to CNB definitions, gross loans excluding non-residents and loans in foreign currency, CNB annualized average weighted rate.
Based on CNB ARAD
Ministry of Labor and Social Affairs
MONETA has the same meaning as the Group
Minimum Requierement of Own Funds and Eligible Liabilities
MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot – stavební spořitelna, a.s.)
Profit for the period after tax
Cash and balances with the central bank, investment securities, loans and receivables to banks, loans and receivables to customers and prior to transition to IFRS 9 also financial assets at fair value through profit and loss, financial assets available for sale, financial assets held to maturity
Net Interest Income
Net interest and similar income divided by average balance of net interest earning assets
Total operating income less net interest and similar income for the period
Aggregate of loan principal disbursed in the period for non-revolving loans
Instalment products: model output of yield expected to be generated on newly originated loans based on inputs combining actual contractual terms and expected behavior of the loan for the specific type of the loan product. Revolving products (credit cards and working capital): weighted average of contractual
rate on newly originated loans (credit limit)
Non-performing loans as determined in accordance with the MONETA's loan receivables categorization rules (substandard, doubtful, loss), Stage 3 according to IFRS9
Ratio (expressed as a percentage) of NPL to gross loans and receivables to customers
Ratio (expressed as a percentage) of loss allowances for loans and advances to customers to NPL
Other Comprehensive Income
Represents new volume originated from online applications and leads (client with contact details)
Total operating expenses
Operational risk
Ratio (expressed as a percentage) of total loss allowances for loans and advances to customers over gross loan portfolio balance



GLOSSARY (3/3)

POCI	POCI means purchased or originated financial asset(s) that are credit-impaired on initial recognition and indicates that a financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred.
PL	Performing loans
Pool managed loan portfolio	Portfolio includes unsecured commercial loans and overdrafts to commercial clients
Portfolio yield	Please refer to definition of yield
Q	Quarter
QtQ	Quarter-to-quarter
RAOI	All interest and non-interest income generated by each lending product within the segment, minus Cost of Funds allocated to each lending product (by using average Group core Cost of Funds and leverage), minus cost of IR hedging allocated to each lending product and minus credit losses booked on each lending product for the period
Regulatory Capital	Mainly consists of paid-up registered share capital, share premium, retained profits, disclosed reserves and reserves for general banking risks, which must be netted off against accumulated losses, certain deferred tax assets, certain intangible assets and shares held by the Company in itself (calculated pursuant to CRR)
Regulatory Leverage	Relative size of an institution's assets, off-balance sheet obligations and contingent obligations to pay or to deliver or to provide collateral, including obligations from received funding, made commitments, derivates or repurchase agreements, but excluding obligations which can only be enforced during the liquidation of an institution, compared to that institution's own funds.
RoTE / RoTE	Return on tangible equity calculated as annualized profit after tax for the period divided by tangible equity
Retail clients	Clients/individuals who has their product signed using their personal identification number
Retail unsecured instalment loans/ Consumer loans/Unsecured consumer loans	Non-purpose, unsecured and revolving loan to retail clients; including Building savings and bridging loans
Return on average assets or RoAA	Return on average assets calculated as annualized profit after tax for the period divided by average balance of total assets
Return on Equity or RoE	Return on equity calculated as annualized profit after tax for the period divided by total equity
RWA	Risk Weighted Assets calculated pursuant to CRR
RWA density	Calculates the weighted average risk weight for the entire banking and trading book (incl. Off-balance & On-balance sheet) plus considering also Operational Risk, Market Risk and Counterparty Credit Risk RWA. It is defined as the Leverage Ratio to the Tier 1 Adequacy Ratio.

RWA portfolio density	Calculates the weighted average risk weight of the loan portfolio only (incl. Off-balance & On-balance sheet) considering credit conversion factor effects per unit of exposure (zero credit conversion factors are substituted by 10%). It is defined as the ratio of RWA to the Net Financing Receivables, i.e. utilizing Specific Credit Risk Adjustments.
Small Business clients	Clients or enterprises with an annual turnover of up to CZK 60 million.
Small Business loan portfolio	Loans and receivables of unsecured instalment loans, commercial credit cards and unsecured overdrafts provided to an enterprise with an annual turnover of up to CZK 60 million
Small Business (new) production	New volume of unsecured instalment loans and receivables to Small Business customers
SME / SME clients	Clients or enterprises who has their product on identification number with an annual turnover above CZK 60 milion
SREP	Supervisory Review and Evaluation Process, when supervisor regularly asses and measure the risks for each bank
Stage 1, Stage 2, Stage 3	Stage $1-$ financial assets with no significant increase in credit risk since initial recognition, Stage $2-$ financial assets with significant increase in credit risk since initial recognition but not in default, Stage $3-$ financial assets in default.
Tangible Equity	Calculated as total equity less intangible assets and goodwill
Tier 1 Capital	The aggregate of Common equity tier 1 (CET1 Capital) and Additional Tier 1 which mainly consists of capital instruments and other items (including certain unsecured subordinated debt instruments without a maturity date) provided in Art. 51 of CRR
Tier 1 Capital Ratio	Tier 1 Capital as a percantage of risk weighted asets
Tier 2 Capital, T2	Regulatory Capital which consists of capital instruments, subordinated loans and other items (including certain unsecured subordinated debt obligations with payment restrictions) provided in Art. 62 of CRR
Total Capital Ratio	Tier 1 Capital and Tier 2 Capital as a percentage of risk-weighted assets
Total NPL Coverage	Ratio (expressed as a percentage) of individual and portfolio provisions for loans and receivables to total non-performing loans and receivables
V4	Visegrád Group (Czech Republic, Hungary, Poland, Slovak)
WHB	Wüstenrot hypoteční banka a.s. (Mortgage bank)
Υ	Year
Yield (% Avg. Net Customer Loans)	Interest and similar income from loans to customer divided by average balance of net loans to customers
YoY	Year-on-year
YtD	Year to date

