

FY 2020 Results

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According to IFRS, Consolidated, Unaudited

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Explanatory notes

- As of April 1, 2020 MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot – stavební spořitelna a.s.) (“MSS”, Building savings bank) and Wüstenrot hypoteční banka a.s. (“WHB”, Mortgage bank) are consolidated in the MONETA Money Bank’s financial statements using the method of full consolidation. For that reason all financial and non-financial data newly include acquired entities (starting 2Q 2020, respectively 31 December 2020 when showed YtD development only). The transaction is further referred as the “Acquisition”. Historical data are not reconciled.
- The aggregate financial and non-financial data on consolidated basis are fixed. Detailed data in split overviews may finally be adjusted due to ongoing processes of MSS’s and WHB’s IT systems integration.

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Material assumptions for forward-looking statements

- See slide “Material assumptions for medium term guidance” on page 61 and 62.

FY 2020 HIGHLIGHTS



GOVERNANCE
QUALITY (MSCI)

"A"



CARBON
FOOTPRINT

(58.3)%



BLOOMBERG GENDER
EQUALITY INDEX

71.3%

FY 2020 HIGHLIGHTS



**OPERATING
INCOME**

CZK 12.1bn



**OPERATING
EXPENSES**

CZK 5.5bn



**PRE-IMPAIRMENT
PROFIT¹**

+19.5% YoY



**COST OF
RISK**

CZK 3.6bn



**NET
PROFIT**

CZK 2.6bn

FY 2020 HIGHLIGHTS



DEPOSIT
GROWTH¹

+47.4% YoY



LENDING
GROWTH²

+44.7% YoY



NON-PERFORMING
LOANS

2.3%



CAPITAL
ADEQUACY

18.2%



LIQUIDITY
COVERAGE

190.2%

MONETA received from PPF wording of proposal for voluntary tender offer and request to form position

Voluntary Public Offer

- Main rationale - interest of PPF Group to reach on agreement with MONETA concerning an acquisition and a mutual combination of business activities
- Share purchase price CZK 80 per one share – all cash consideration
- Maximum volume of purchased shares up to 20% with right to increase it up to 29% nominal value of shares (max 148.19 million shares)
- Unconditional part of the tender offer up to 10% of nominal value of shares – no CNB approval required
- Conditional part of the tender offer exceeding 10% of nominal value of shares - subject to the CNB approval
- Acceptance period from 8 February 2021 till 26 February 2021 with option to extend it till 5 March 2021

Key Elements of Proposed Acquisition

- Transaction perimeter: Air Bank a.s., Home Credit a.s., Home Credit Slovakia, a.s. and Benxy s.r.o. (“AirBank”)
- Transaction structured as share-for-share exchange with proposed share exchange ratio 60.3% (value of MONETA) and 39.7% (value of Air Bank)
- Based on proposed share exchange ratio MONETA shares would increase from current 511,000,000 pieces to 847,429,517 pieces
- PPF Group would acquire 39.7% shareholding in MONETA through shares exchange deal
- Acquisition is subject to MONETA shareholders and regulatory approval
- If commercial agreement is reached and the acquisition is implemented, PPF Group will be most likely required to launch a mandatory tender offer

The Management Board’s position was published on 29 January 2021 and is available on investors web pages at <https://investors.moneta.cz/news>

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STRATEGIC OBJECTIVES

MONETA's medium-term 3-year targets (1/2)

BALANCE SHEET STRUCTURE AND SEGMENT DEVELOPMENT	STRATEGIC ASPIRATION	FY 2020 CURRENT POSITION
Retail & Small Business	75.0%	70.3%
SME	25.0%	29.7%
RETAIL TARGETS¹		
Mortgage Market Share	10.0%	6.9%²
Unsecured Retail Market Share	17.5%	17.7%
Retail Deposits Market Share	10.0%	6.8%
Asset Management Market Share	7.5%	2.9%³
Bank Assurance GWP ⁴ Annual Growth	15.5%	16.2%
SMALL BUSINESS TARGET		
Small Business Client Base	reach 150 thousand	104 thousand
Lending Volume Annual Growth	15.0%	18.6%
Deposit Volume Annual Growth	15.0%	28.2%
SME TARGETS		
Lending Volume Annual Growth	> 7.5%	12.4%
Deposit Volume ⁵ Annual Growth	> 8.0%	11.7%

STRATEGIC OBJECTIVES

MONETA's medium-term 3-year targets (2/2)

MINIMUM PROFITABILITY TARGETS, INCREMENTAL ROE OR ROTE ANNUALLY	STRATEGIC ASPIRATION	FY 2020 CURRENT POSITION
Group Reported RoTE ¹ Target	≥ 15.5%	10.8%
Retail Lending Incremental RoE Target ²	≥ 25.0%	25.7%
Small Business Lending Incremental RoE Target ²	≥ 30.0%	9.0%
SME Lending Incremental RoE Target ²	≥ 20.0%	17.0%
SUSTAINABILITY RISK TARGETS		
NPL Ratio	≤ 5.0%	2.3%
Overall Portfolio Coverage	≥ 2.0%	2.6%
Total NPL Coverage	≥ 85.0%	110.2%
CLIENT BASE EXPANSION		
Retail Clients	reach 1.5 million overall	1.29 million
Primary Banking Clients	reach 1 million primary retail	655 thousand

PROGRESS ON STRATEGIC OBJECTIVES (1/2)

MONETA delivered strong organic growth supported by Acquisition

01 | MAINTAIN & IMPROVE RETAIL FRANCHISE¹

- 68.1% YoY increase in retail loan portfolio / 15.3% YoY organic growth
- 124.0% YoY growth in mortgages² / 39.9% YoY organic growth
- 20.3% YoY growth in consumer lending portfolio / (6.4)% YoY organic decline
- (31.3)% YoY decrease in new volumes of consumer lending / (34.6)% YoY organic decline
- 65.7% YoY retail core deposit growth / 21.0% YoY organic growth

02 | DEVELOP SMALL BUSINESS BANKING¹

- 18.6% YoY increase in Small Business loan portfolio
- (10.1)% YoY decrease in new volumes of instalment lending
- CZK 1.0bn loans covered by COVID guarantees
- 28.2% YoY Small Business core deposit growth

03 | RETAIN & REINFORCE SME BANKING¹

- 12.4% YoY increase in SME loan portfolio / (1.3)% YoY organic decrease
- 3.8%³ commercial yield
- CZK 3.8bn in COVID guaranteed loans
- 11.7%YoY SME core deposit growth⁴

04 | DEVELOP DIGITAL CAPABILITIES

- 40.6% share of digital consumer lending on total new production⁵
- 22.9% share of digital Small Business instalment lending on total new production
- 58.2% YoY growth of transactions in Smart Banka

PROGRESS ON STRATEGIC OBJECTIVES (2/2)

MONETA successfully acquired and integrated new entities and implemented conservative risk approach to COVID-19 pandemic during 2020

05 | SUSTAINABLE RISK MANAGEMENT

- **110.2%** total NPL coverage,
- **2.3%** NPL ratio
- **174bps** Cost of Risk mainly driven by impact of COVID-19
- **2.57%** overall portfolio coverage vs. **1.94%** at 2019-year end

06 | EFFICIENT CAPITAL STRATEGY

- **18.2%** Capital Adequacy Ratio
- **15.2%** CET1 ratio
- **CZK 6.4 billion¹** excess capital over **12.4%²** Tier 1 capital requirement
- **49.5%** total RWA density supported by change of portfolio mix

07 | COST CONTROL AND OPERATIONAL EXCELLENCE


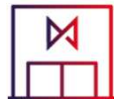



- **10.1%** growth of cost base driven by consolidation of the Acquired entities
- **(0.2)%** reduction of pre-acquisition cost base
- **45.7%** Cost to Income ratio supported by acquisition gain

08 | ACQUISITION BASE PERIMETER

- Integration of the Acquired entities successfully completed
- **CZK 300m** cost synergies will be realised in 2021, one year ahead of initial plan
- Legal merger of WHB into MONETA completed in January 2021
- **12.3%** market share of building savings new contract production³

OPERATING PLATFORM

Notable efficiency improvement combined with growth of customer base and digital reach

		FY 2019	FY 2020
	NUMBER OF EMPLOYEES (FTEs)¹ • MONETA perimeter • Acquired entities perimeter	2,959 2,959 n/a	3,009 2,874 135
	BRANCHES • Rented space in thousands m ² • Branches in new design	179 41.9 36	159 39.5 42
	TIED AGENT NETWORK • Offices ² • Rented space in thousands m ²	n/a n/a	61 3.7
	ATMs • of which deposit ATMs • of which contactless ATMs ³	632 81 456	555 108 519
	NUMBER OF PERFORMING CLIENTS (ths)⁴ • MONETA perimeter • Acquired entities perimeter	999 999 n/a	1,357 1,025 332
	REGISTERED USERS DIGITAL CHANNELS • Smart Banka (ths) • Internet Banka ⁵ (ths)	365 941	454 1,026

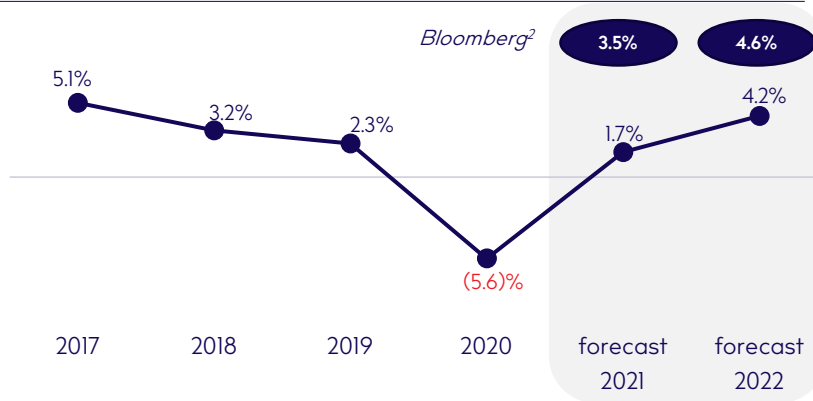
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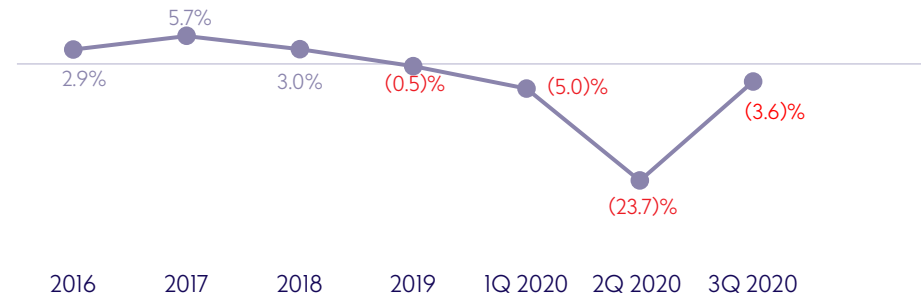
MACROECONOMIC ENVIRONMENT

Challenging environment with hopes of economic recovery in 2021

GDP OUTLOOK: CZSO and CNB¹



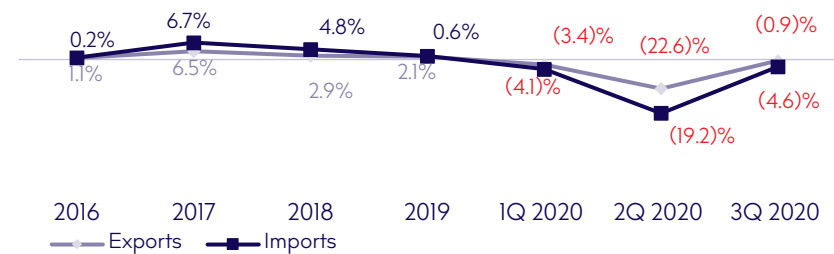
INDUSTRIAL PRODUCTION EVOLUTION (year-over-year % change)



CONTRIBUTION TO GDP GROWTH³(in %)

	2015	2016	2017	2018	2019	2020F
Households	1.9	1.7	1.9	1.5	1.3	(2.2)
Government	0.3	0.5	0.3	0.7	0.4	0.8
Investments	2.5	(0.8)	1.3	2.5	0.6	(1.7)
External Trade	(0.2)	1.3	1.3	(1.2)	0.0	(3.5)

FOREIGN TRADE (year-over-year % change)



CZ Rating (S&P)⁴

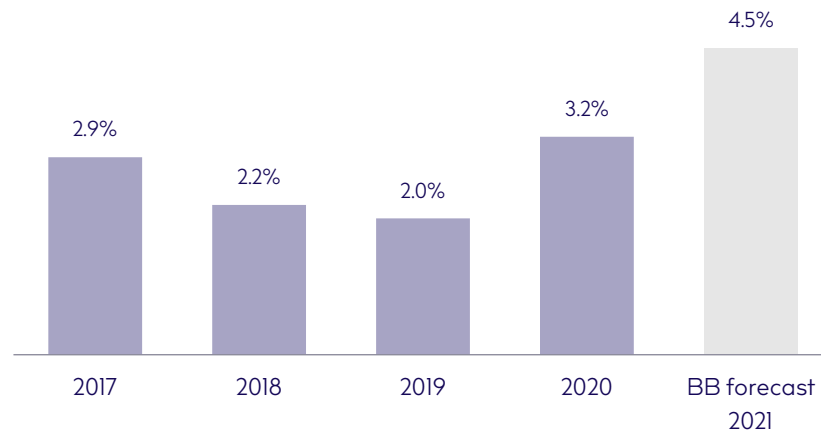
AA-

STABLE

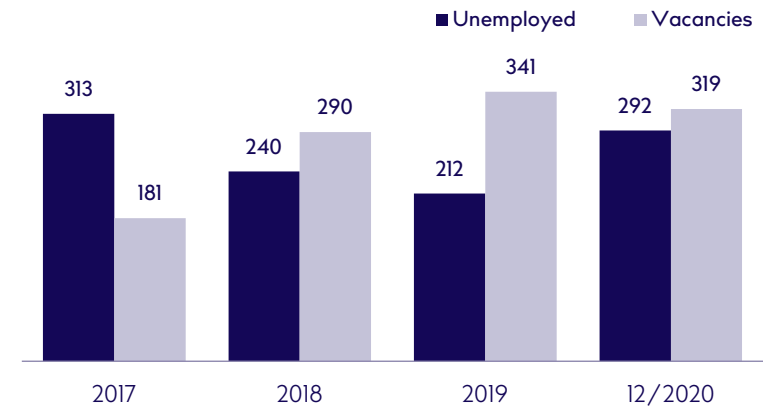
MACROECONOMIC ENVIRONMENT

Increase in unemployment despite massive government spending

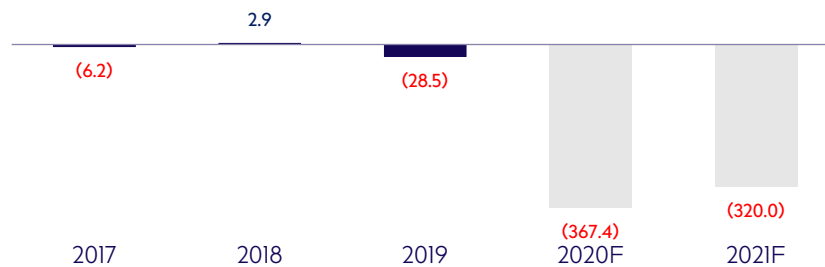
UNEMPLOYMENT RATE: CZSO



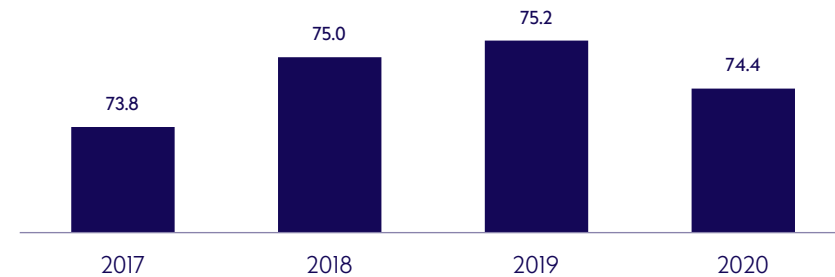
UNEMPLOYED AND VACANCIES (in ths)



STATE BUDGET OF THE CZECH REPUBLIC (in CZK bn)



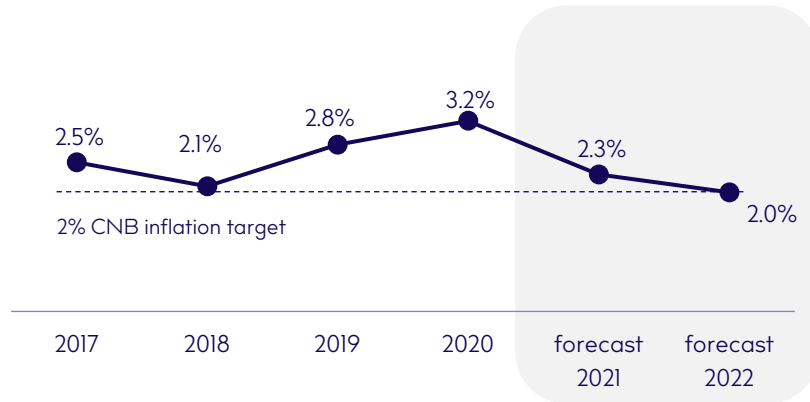
ECONOMIC ACTIVITY RATE (in %)



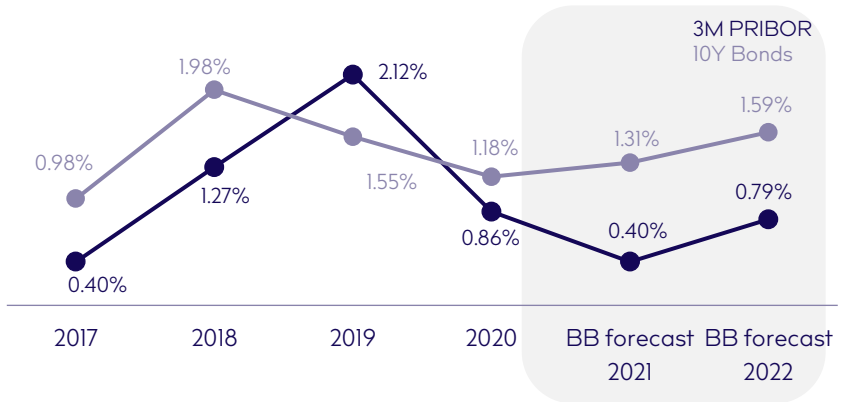
MACROECONOMIC ENVIRONMENT

Increase in inflation and stable government bond yields

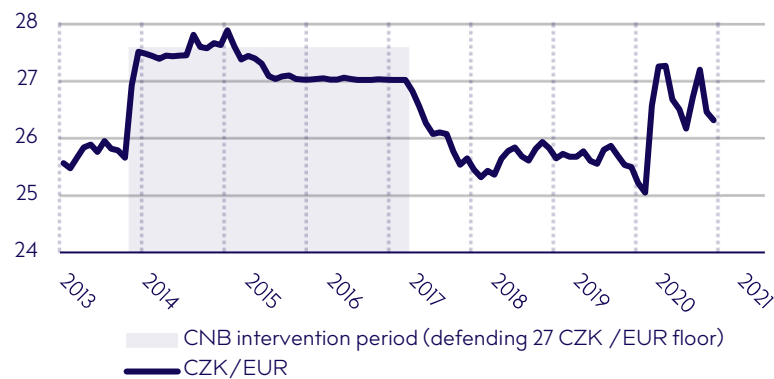
CONSUMER PRICE INDEX: CZSO and CNB¹



PRIBOR 3M, GOVERNMENT BONDS 10Y



EXCHANGE RATE DYNAMICS



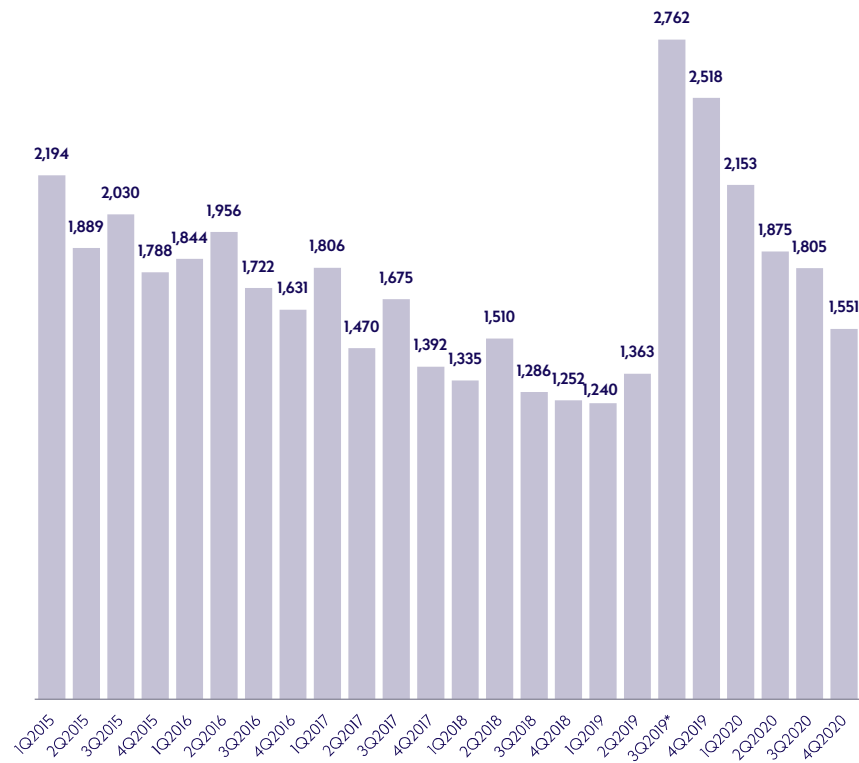
2W LIMIT REPO RATE FORECAST²

	BB median	CS	CITY	KB	RB	UNI
1Q2021	0.25	0.25	0.25	0.25	0.25	0.25
2Q2021	0.25	0.25	0.25	0.25	0.25	0.25
3Q2021	0.25	0.25	0.25	0.25	0.25	0.25
4Q2021	0.25	0.50	0.25	0.25	0.25	0.50
1Q2022	0.50	0.75	0.25	0.25	0.25	0.50
2Q2022	0.50	1.00	0.50	0.50	0.25	0.75

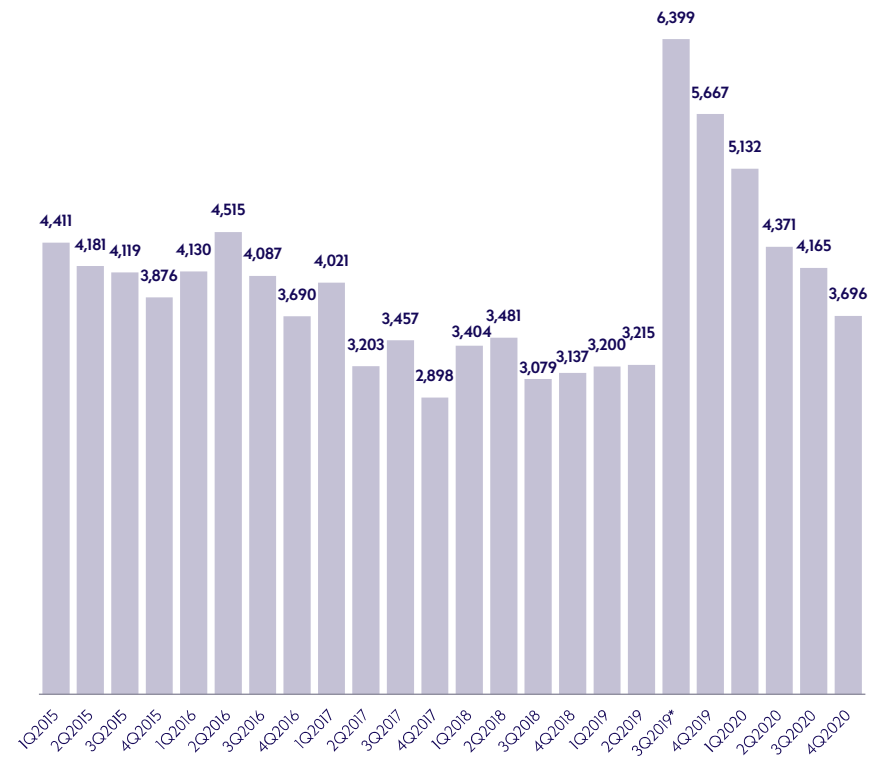
MACROECONOMIC ENVIRONMENT

Level of individual bankruptcies remained relatively low throughout 2020

NUMBER OF INDIVIDUAL ENTREPRENEURS



NUMBER OF PERSONAL BANKRUPTCIES



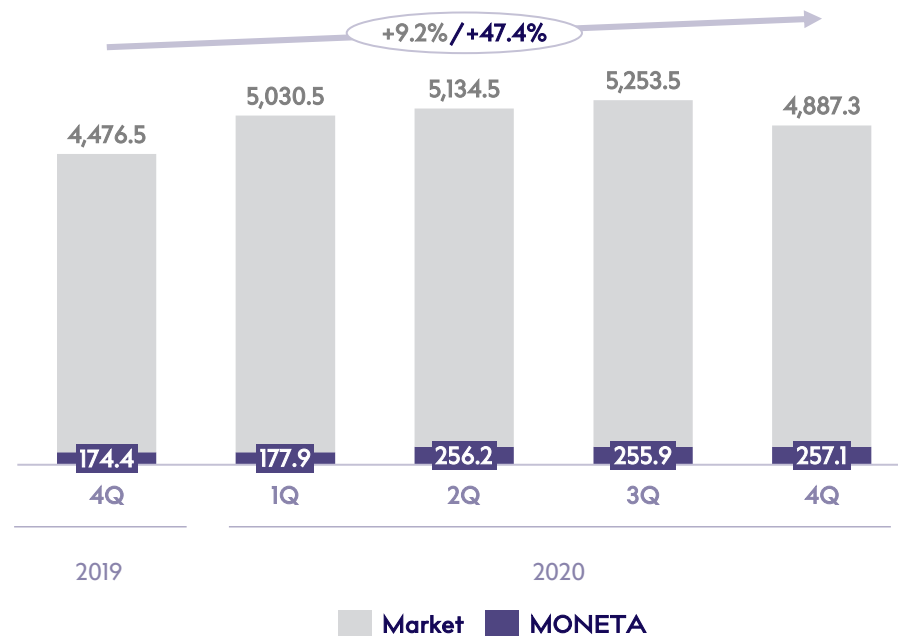
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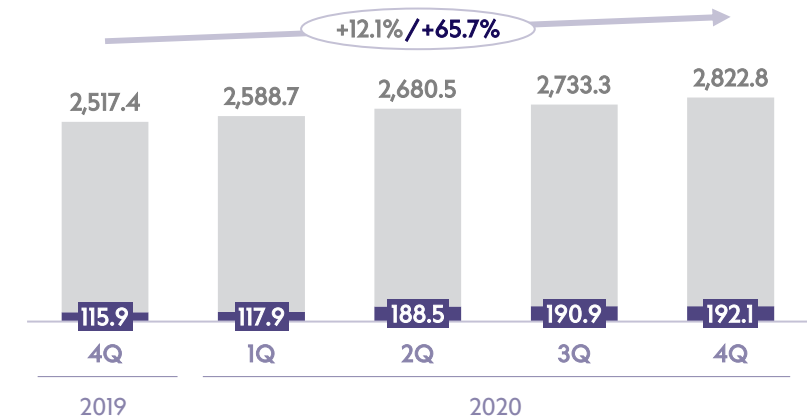
CZECH DEPOSIT MARKET

MONETA significantly outperformed deposit market growth across segments

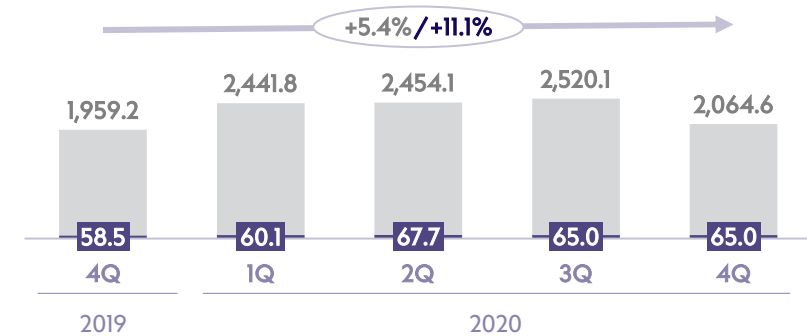
DEPOSIT MARKET (CZK bn)



RETAIL DEPOSITS (CZK bn)



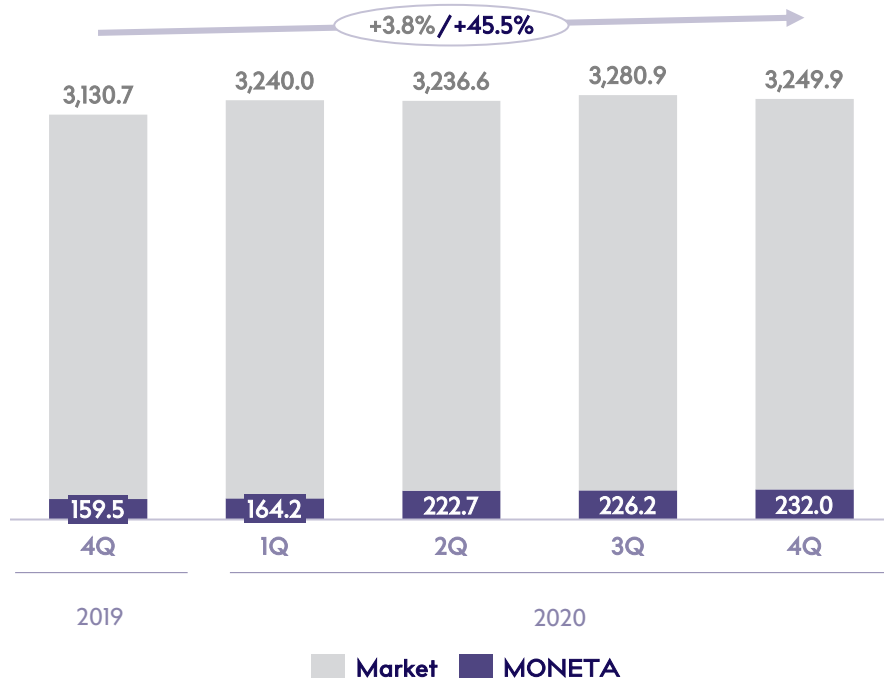
COMMERCIAL DEPOSITS (CZK bn)



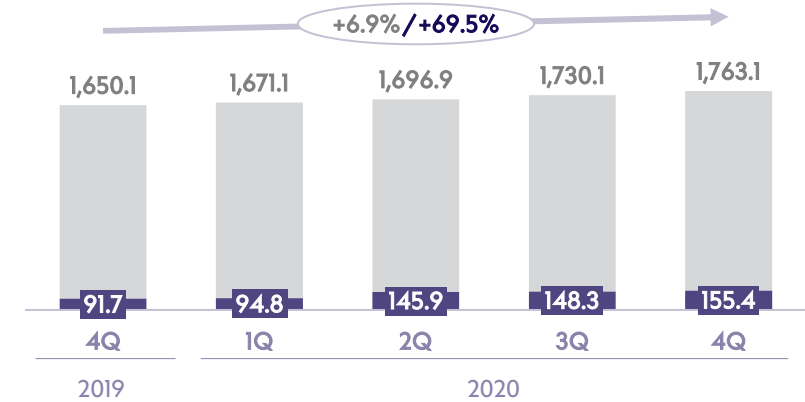
CZECH LENDING MARKET

MONETA also substantially outperformed lending market growth in both retail and commercial segments

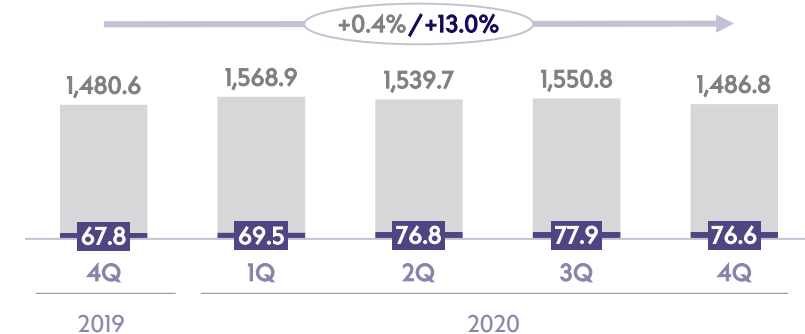
LENDING MARKET - GROSS LOANS (CZK bn)



RETAIL GROSS LOANS (CZK bn)



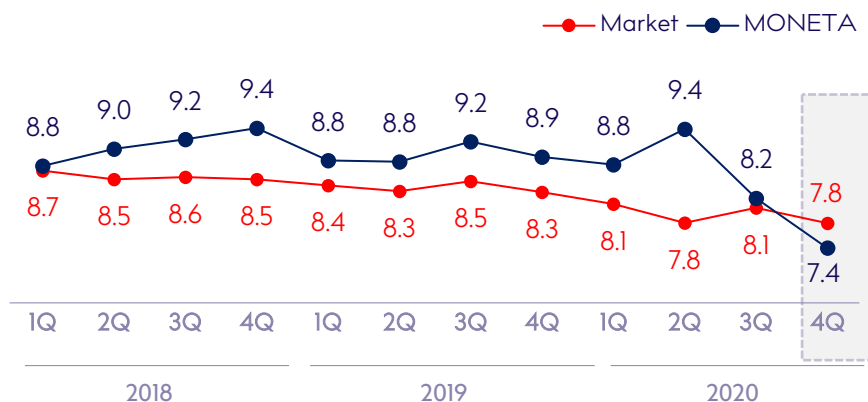
COMMERCIAL GROSS LOANS (CZK bn)



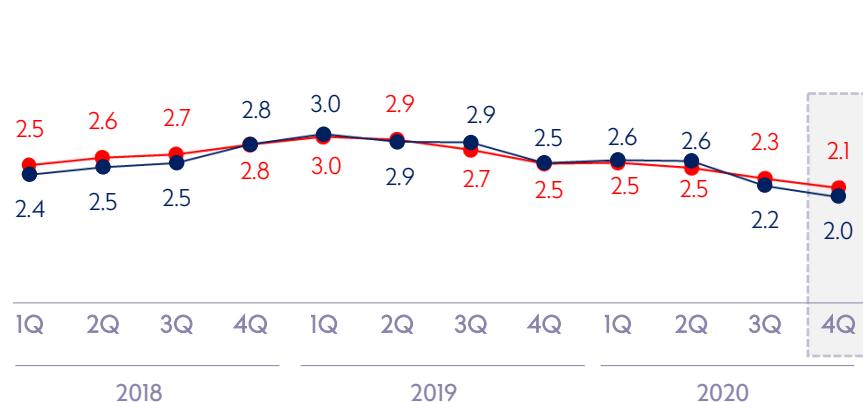
PRICING EVOLUTION IN THE CZECH BANKING MARKET

Pricing continued to deteriorate amidst lower demand for loans and market repricing of deposits

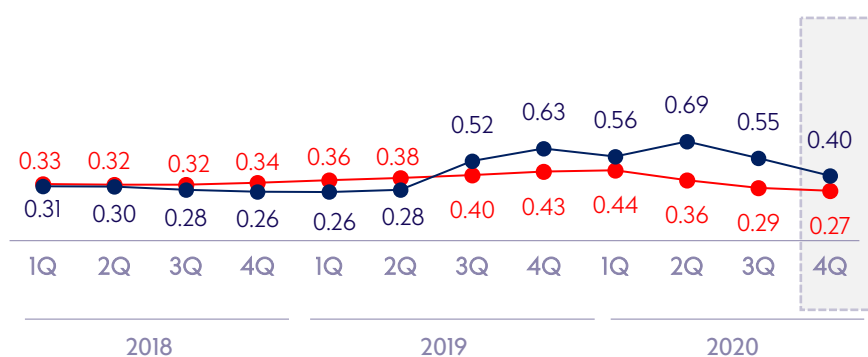
NEW VOLUME PRICING OF CONSUMER LOANS¹ (%)



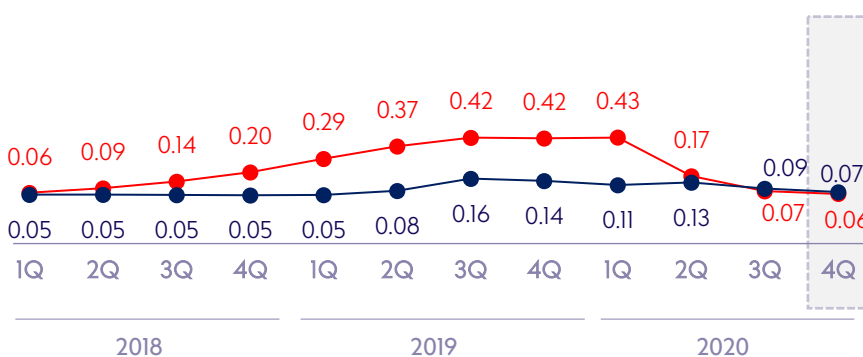
NEW VOLUME PRICING OF MORTGAGE LOANS² (%)



RETAIL DEPOSIT PRICING³ (%)



COMMERCIAL DEPOSIT PRICING³ (%)



Source: CNB ARAD, loans and deposits denominated in CZK only. 2Q 2020, 3Q 2020 and 4Q 2020 MONETA includes WHB; (1) Following CNB definition (includes non-purposed and purposed consumer loans, debt consolidations and American mortgages). New volume pricing represented by annualized weighted average rate for Czech residents; (2) Following CNB definition (loans for house purchase). New volume pricing represented by annualized weighted average rate for Czech residents; (3) Calculated as annualized weighted average rate for deposits, reflects contractual rates and balances as at the end of period. Commercial deposits include non-financial institutions only.

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2020 GUIDANCE AND RESULTS

MONETA delivered against all 2020 guided objectives and outperformed net profit target by CZK 200 million or 8%

METRICS	Guidance^{1,2}	FY Results
TOTAL OPERATING INCOME (CZK)	≥12.0bn	12.1bn
COST BASE (CZK)	≤5.5bn	5.5bn
PRE-IMPAIRMENT PROFIT(CZK)	≥6.5bn	6.6bn
COST OF RISK	175-190bps	174bps
EFFECTIVE TAX RATE³	~13.0%	13.6%
NET PROFIT (CZK)	≥2.4bn	2.6bn
EARNINGS PER SHARE (CZK)	≥4.7	5.1
RETURN ON TANGIBLE EQUITY⁴	≥10.0%	10.8%

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PROFIT AND LOSS STATEMENT

Cost of Risk charges and one-off Acquisition gain significantly impacted results of 2020

METRICS (CZK m, %)	FY 2019	FY 2020 ¹	CHANGE
NET INTEREST INCOME	7,925	8,282	4.5%
NET FEE AND COMMISSION INCOME	1,950	1,891	(3.0%)
INCOME FROM FINANCIAL OPERATIONS	529	672	27.0%
OTHER INCOME	115	1,253	989.6%
TOTAL OPERATING INCOME	10,519	12,098	15.0%
TOTAL OPERATING EXPENSES	(5,019)	(5,526)	10.1%
PRE-IMPAIRMENT PROFIT	5,500	6,572	19.5%
COST OF RISK	(517)	(3,562)	589.0%
NET PROFIT	4,019	2,601	(35.3%)
RETURN ON TANGIBLE EQUITY	18.2%	10.8%	(7.4)pp
RETURN ON EQUITY	16.5%	9.6%	(6.8)pp

Total operating income growth influenced by:

- **4.5% increase in net interest income** supported by portfolio growth compensating worsened interest rate environment
- **(3.0)% decline in net fee and commission income** mainly due to lower transaction activity
- **CZK 1.1bn in other operating income** as one-off gain from the Acquisition

Cost base inflation driven by the Acquisition

45.7% Cost to Income ratio / 50.4% on recurring² basis

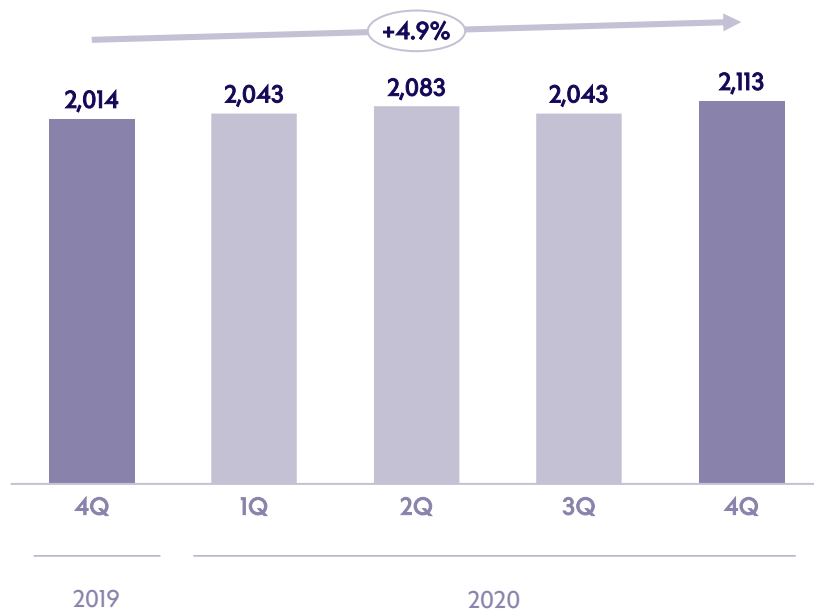
Cost of Risk mainly impacted by:

- **CZK 2.8bn** due to COVID-19 related provisioning charges, mainly from worsening of macroeconomic environment and loan repayment moratorium

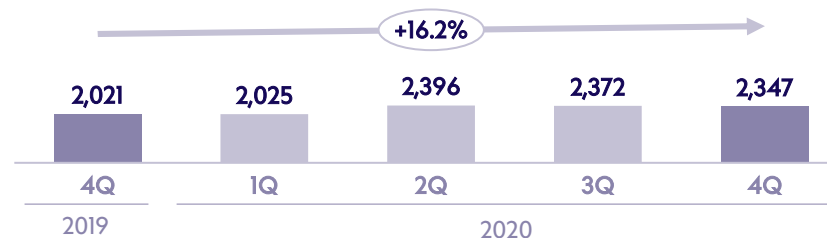
NET INTEREST INCOME DRIVERS

Net interest income increased due to loan book expansion and deposit repricing

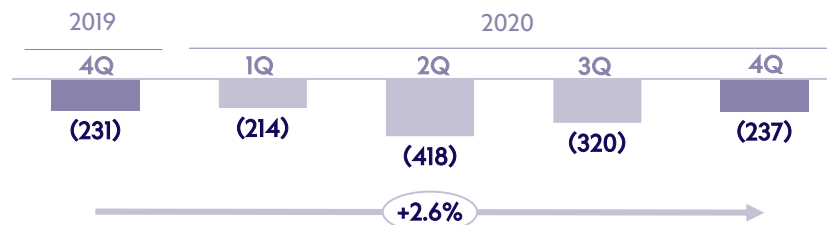
NET INTEREST INCOME (CZK m)



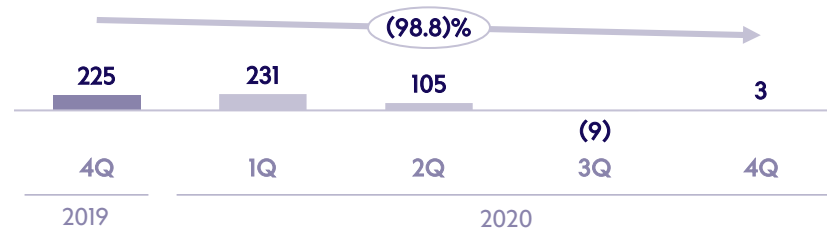
INTEREST INCOME FROM LOANS (CZK m)



INTEREST EXPENSES FROM CUSTOMER DEPOSITS (CZK m)



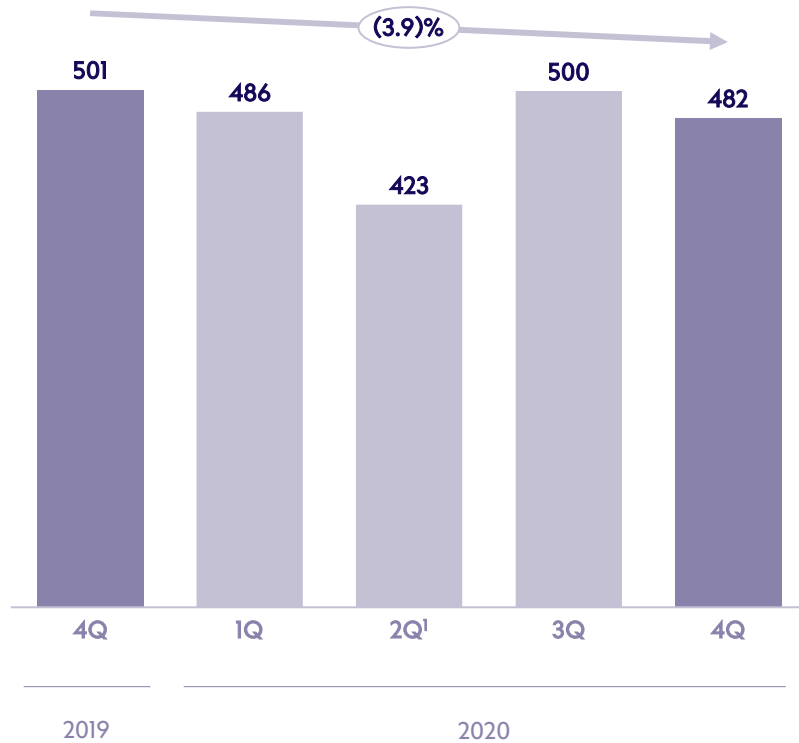
OTHER NET INTEREST INCOME⁽¹⁾ (CZK m)



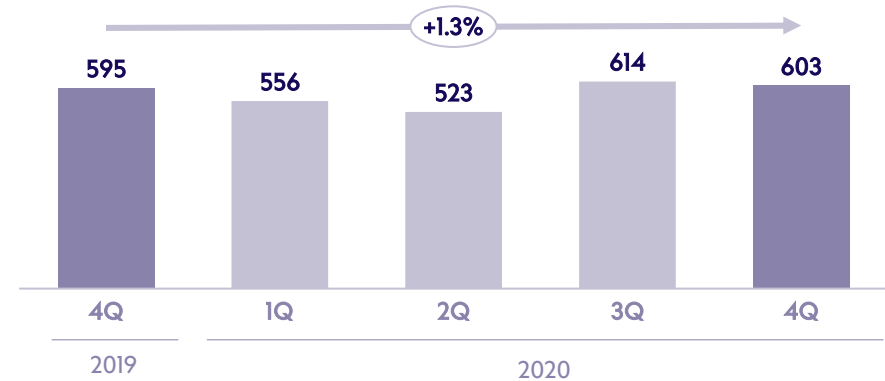
FEE AND COMMISSION INCOME & EXPENSE

Net fee and commission income slightly decreased due to lower activity and volumes in transactional category

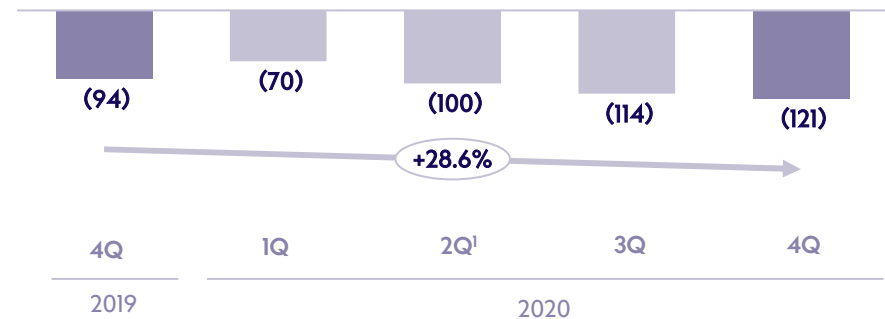
NET FEE & COMMISSION INCOME (CZK m)



FEE & COMMISSION INCOME (CZK m)



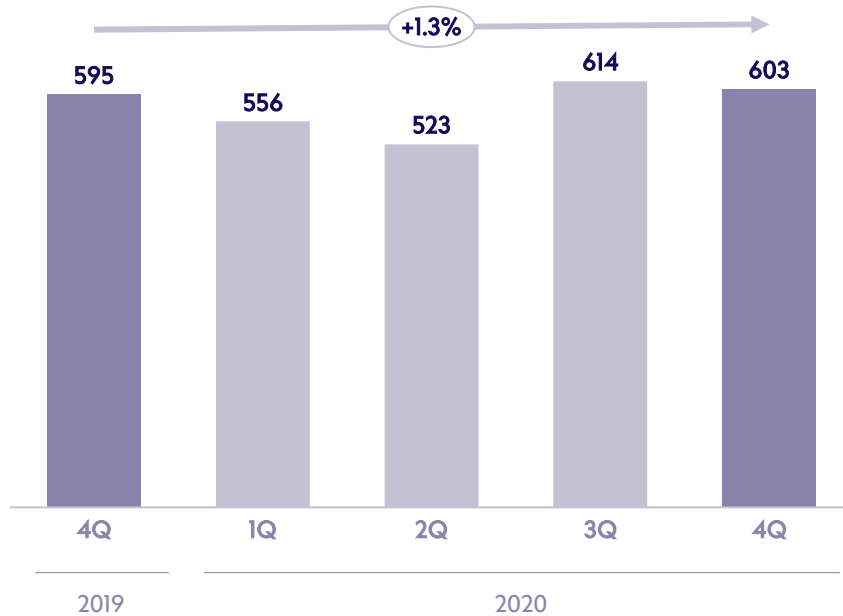
FEE & COMMISSION EXPENSES (CZK m)



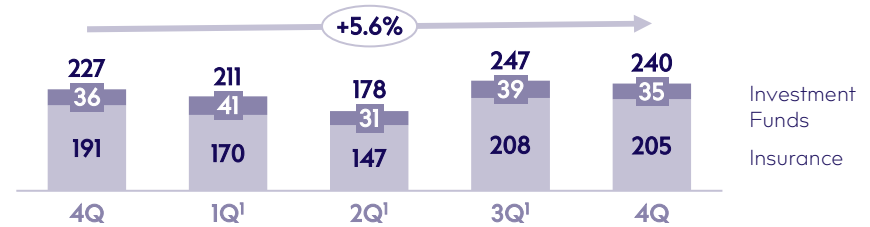
DEVELOPMENT IN FEE & COMMISSION INCOME CATEGORIES

Fee income benefited from third party products distribution and improved due to building savings fees

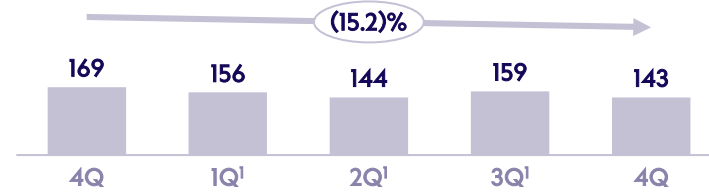
FEE & COMMISSION INCOME (CZK m)



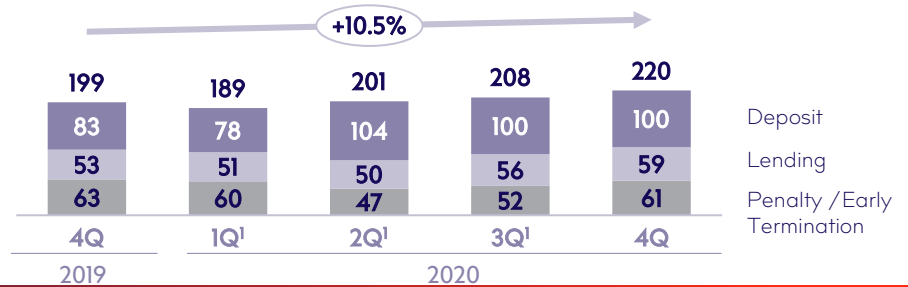
THIRD PARTY COMMISSION INCOME (CZK m)



TRANSACTION & OTHER FEE INCOME (CZK m)



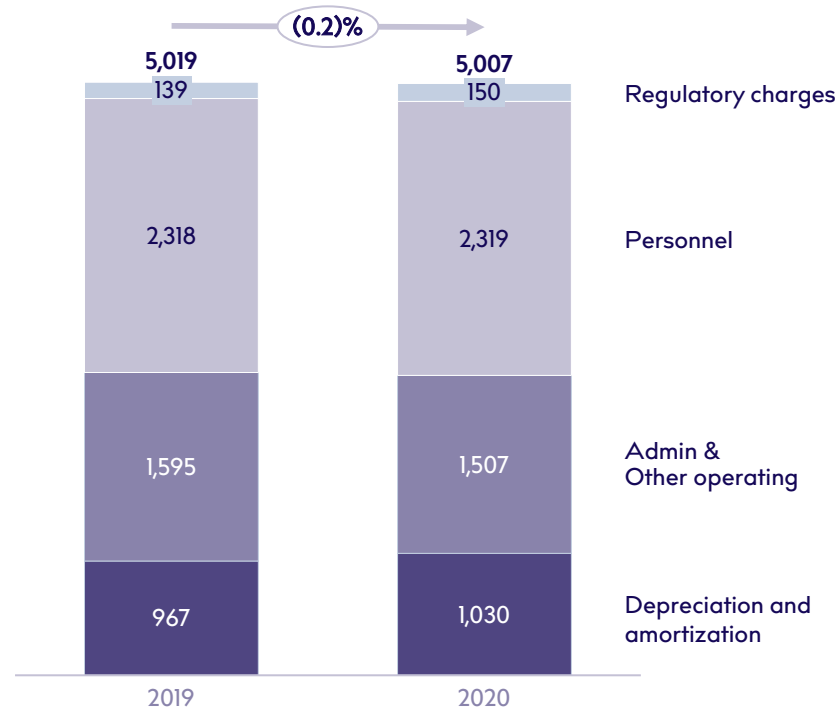
SERVICING AND PENALTY FEE INCOME (CZK m)



OPERATING EXPENSES (1/2)

On pre-acquisition basis MONETA achieved flat cost base compared to 2019

OPERATING EXPENSES EXCLUDING ACQUISITION (CZK m)



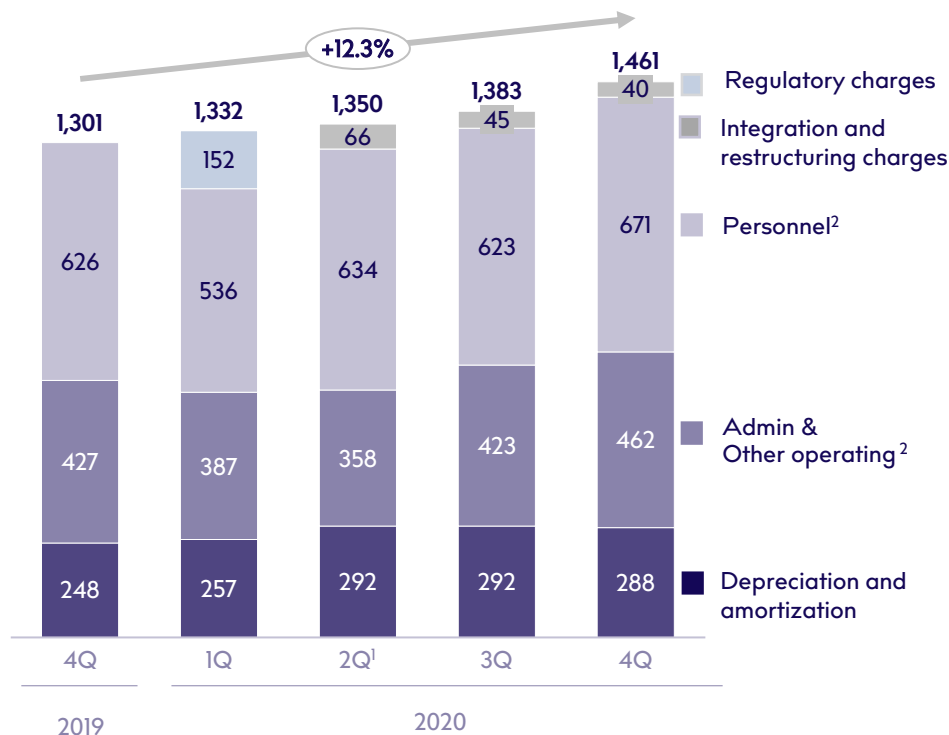
Total operating expenses organically at flat level:

- **7.9% increase of regulatory charges** amid strong growth of customer deposit base
- **Flat personnel expenses** with wage inflation offset by (2.9)% decrease in number of FTEs
- **(5.5)% decline in administrative and other operating expenses** mainly due to savings in advertising and rental expense, further supported by lower travel expenses due to COVID-19 restrictions
- **6.5% increase in depreciation and amortization** as result of ongoing investments into bank's digital platforms and IT infrastructure

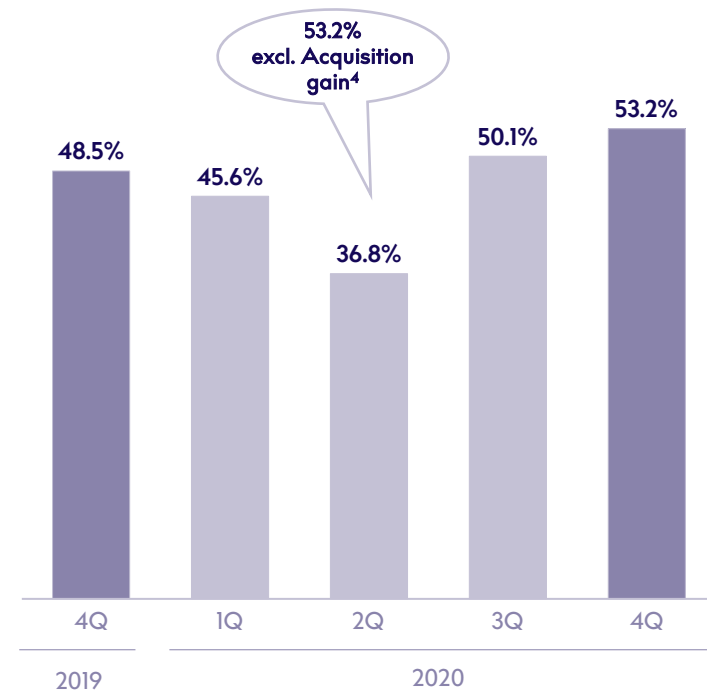
OPERATING EXPENSES (2/2)

Cost base impacted by one-off restructuring charges and consolidation of Acquired entities

OPERATING EXPENSES (CZK m)



COST TO INCOME RATIO³



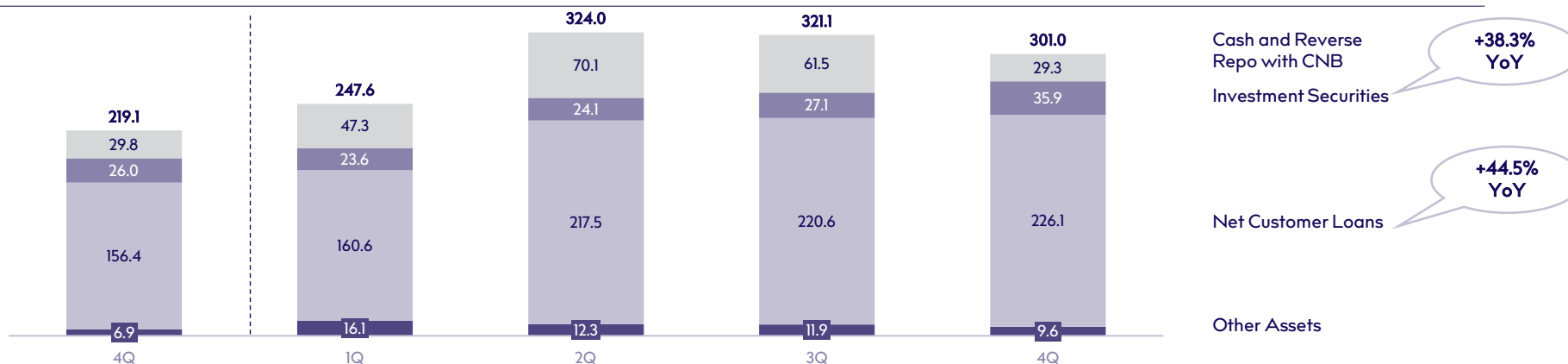
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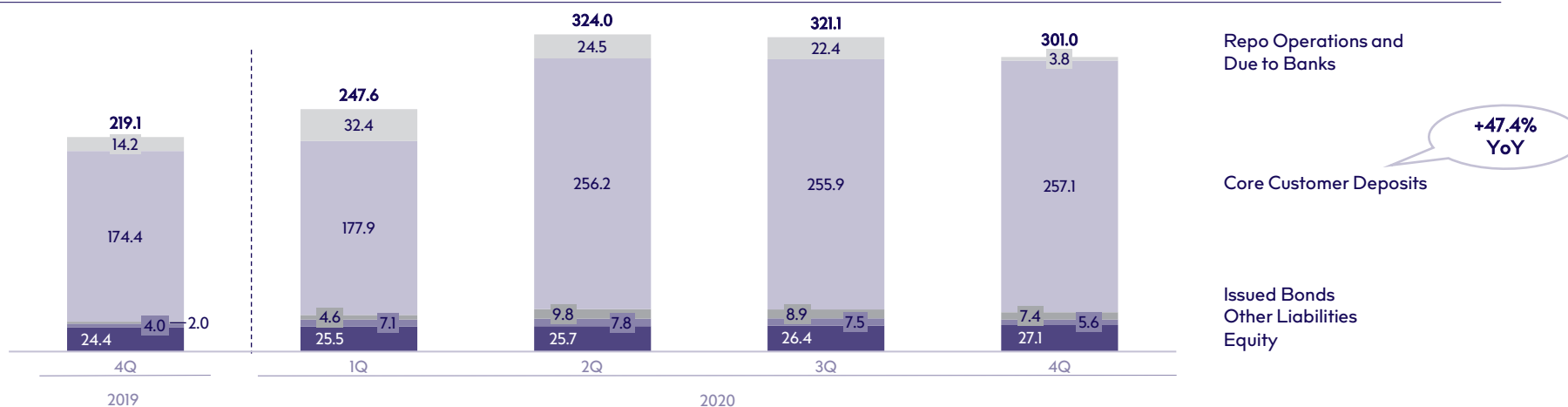
SOLID BALANCE SHEET FUNDAMENTALS

Strong expansion in net customer loans as well as in investment portfolio is funded by matching core deposit growth

ASSETS (CZK bn)



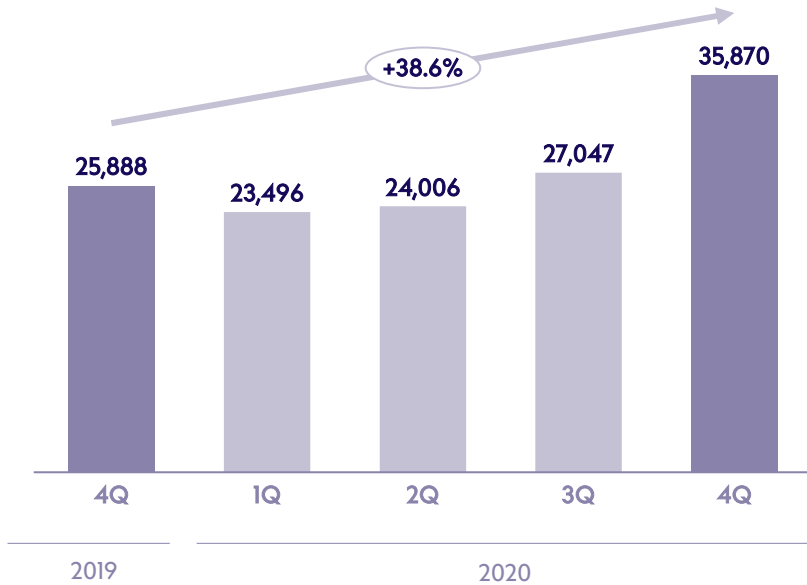
LIABILITIES AND EQUITY (CZK bn)



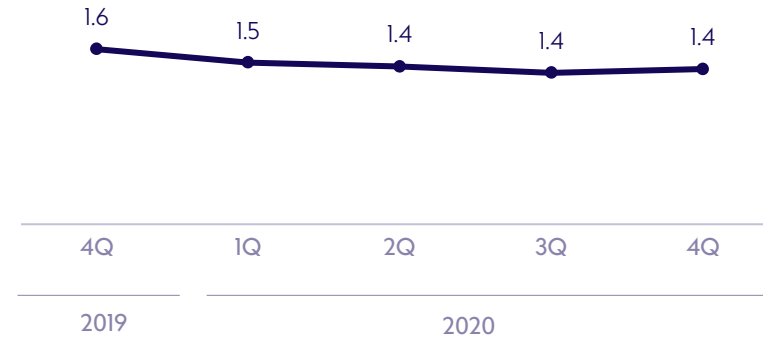
INVESTMENT PORTFOLIO

Significant purchase of Czech sovereign bonds utilising excess liquidity and benefiting from favourable yields

VOLUME OF INVESTMENT SECURITIES¹ (CZK m)



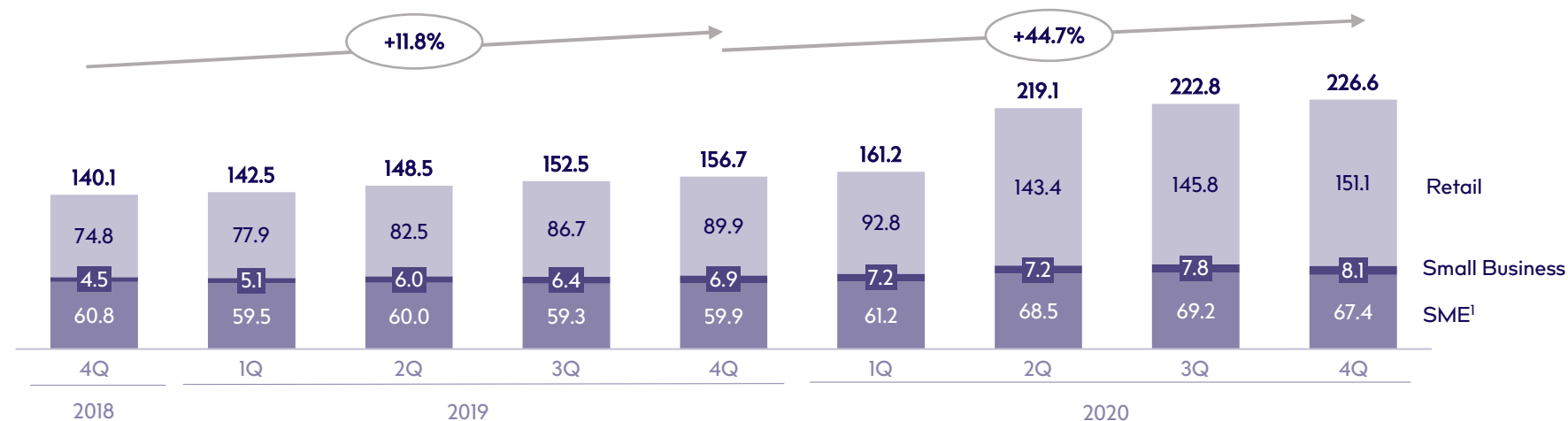
YIELD² (%)



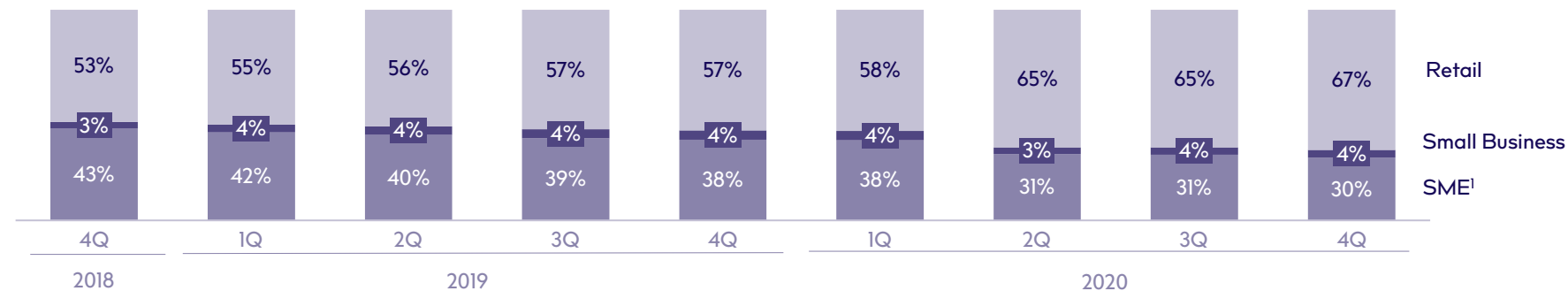
GROSS PERFORMING LOAN PORTFOLIO

Retail and Small Business lending constitute 71% of loan book following strategic objective of 75%

TOTAL GROSS PERFORMING LOAN PORTFOLIO PER SEGMENTS (CZK bn)

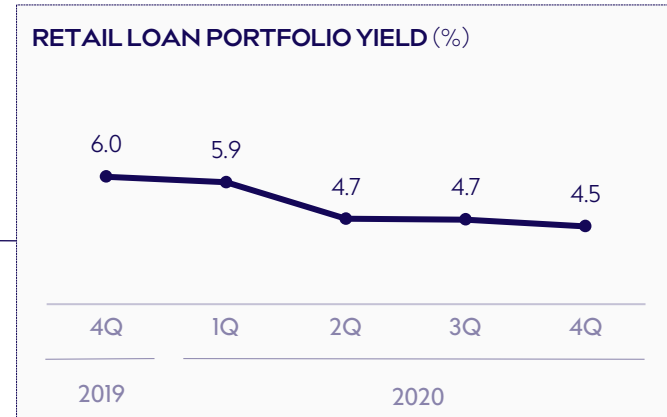
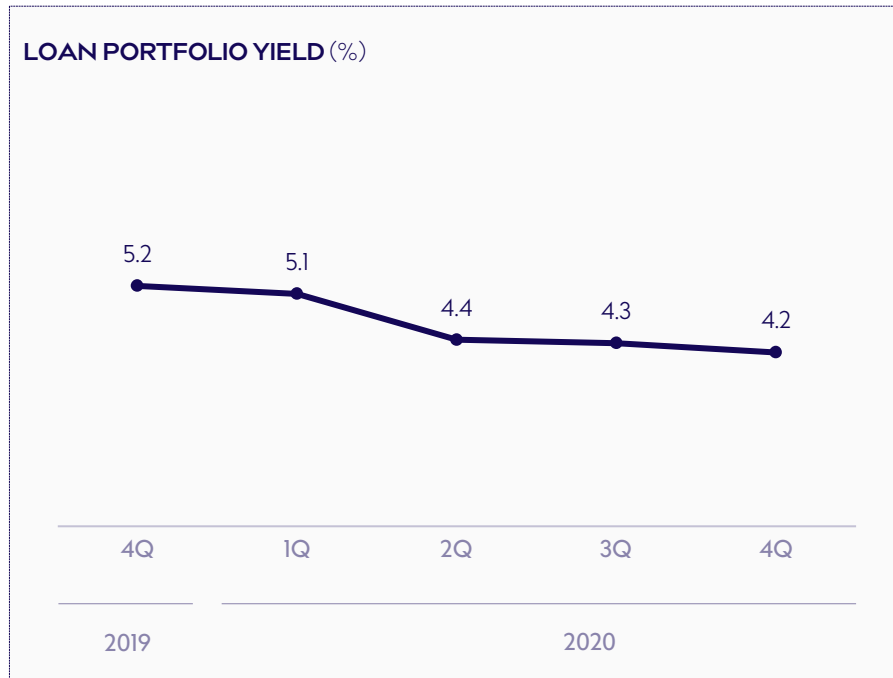


SEGMENT PROPORTION ON TOTAL GROSS PERFORMING LOAN PORTFOLIO



LOAN PORTFOLIO YIELD EVOLUTION

Overall portfolio yield impacted by expansion in mortgage lending

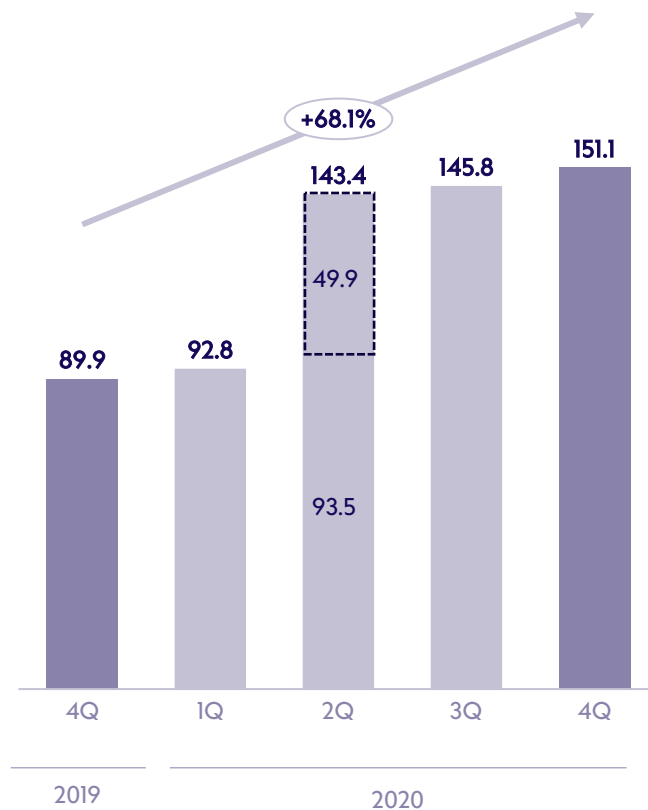


RETAIL GROSS PERFORMING LOAN PORTFOLIO

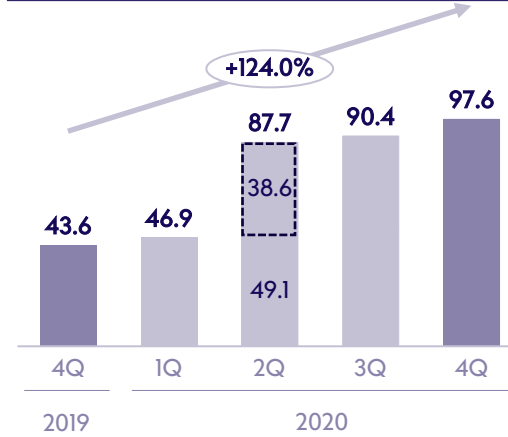
Growth in retail portfolio driven by mortgages, consumer lending impacted by COVID-19 pandemic

▨ Acquired portfolio

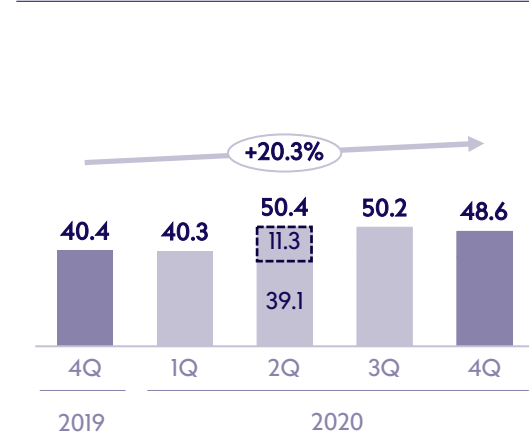
RETAIL LOAN PORTFOLIO (CZK bn)



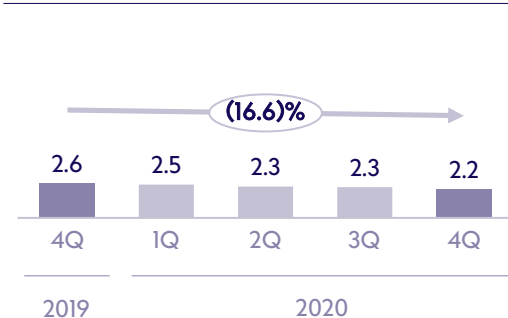
MORTGAGE PORTFOLIO⁽¹⁾ (CZK bn)



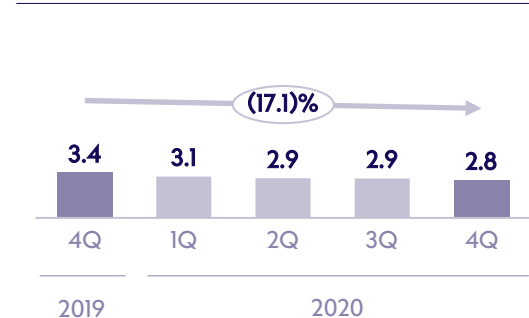
CONSUMER LOAN PORTFOLIO (CZK bn)



AUTO LOANS PORTFOLIO (CZK bn)



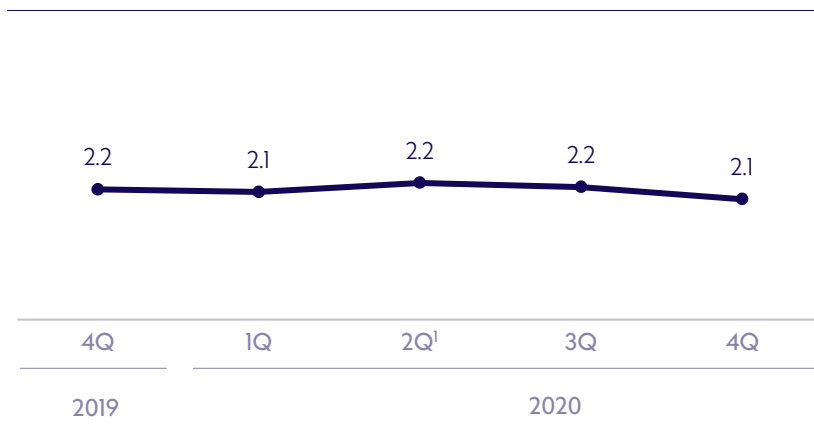
CREDIT CARD AND OVERDRAFT (CZK bn)



YIELDS ON KEY RETAIL PRODUCTS

Retail product yields broadly stable across all products, pressure on consumer lending persists

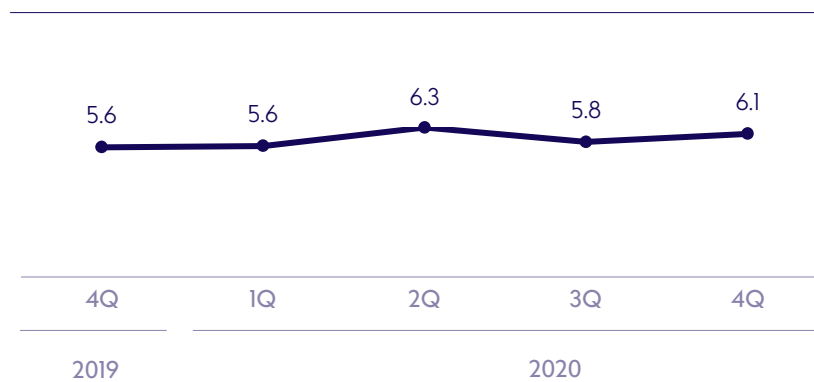
MORTGAGE YIELDS (%)



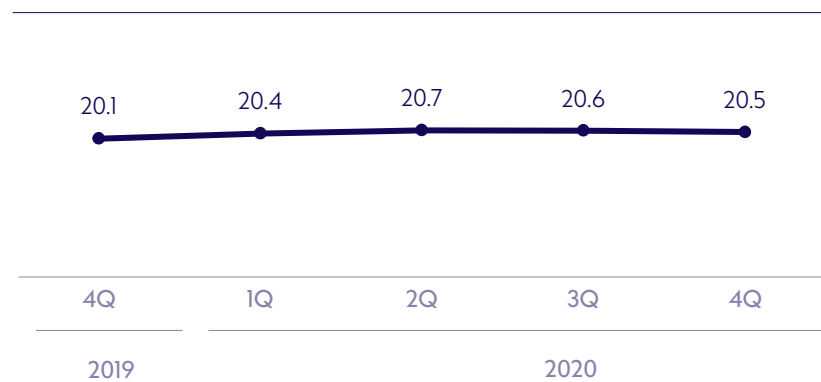
CONSUMER LOAN YIELDS (%)



AUTO LOANS YIELDS (%)



CREDIT CARD YIELDS (%)

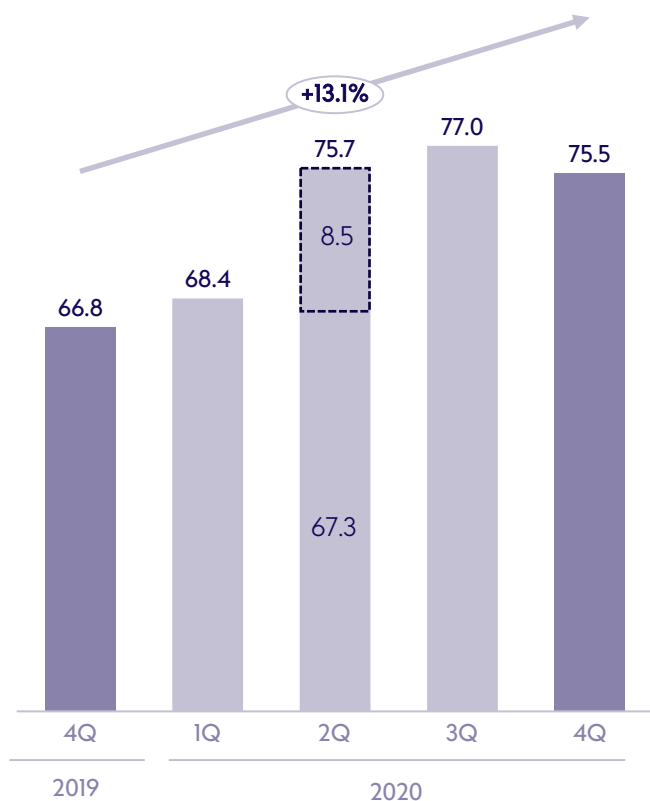


COMMERCIAL GROSS PERFORMING LOAN PORTFOLIO

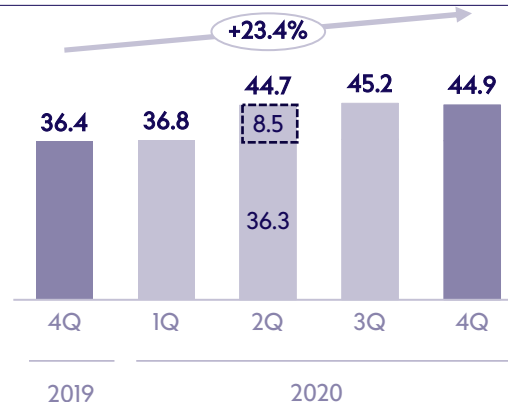
Commercial portfolio growth supported by state guaranteed COVID lending to SMEs and Small Businesses

 Acquired portfolio

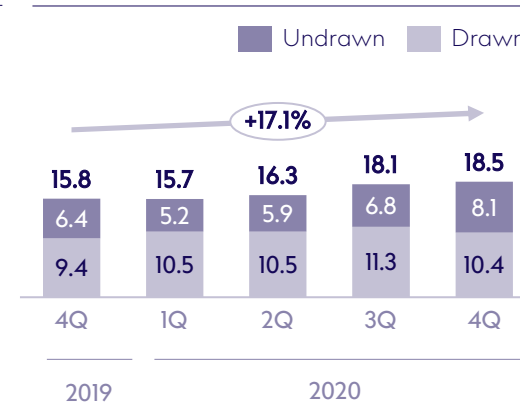
COMMERCIAL LOAN PORTFOLIO¹ (CZK bn)



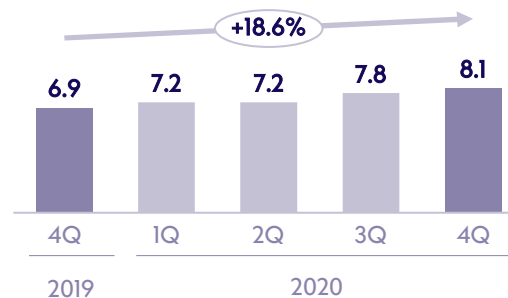
INVESTMENT LOAN PORTFOLIO (CZK bn)



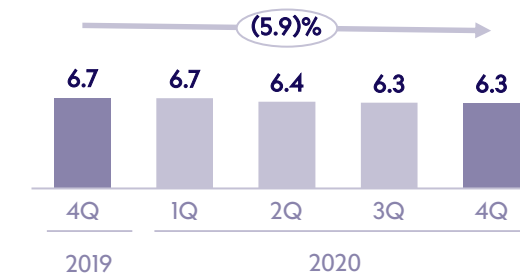
WORKING CAPITAL PORTFOLIO² (CZK bn)



SMALL BUSINESS LOAN PORTFOLIO (CZK bn)



AUTO LOAN PORTFOLIO (CZK bn)



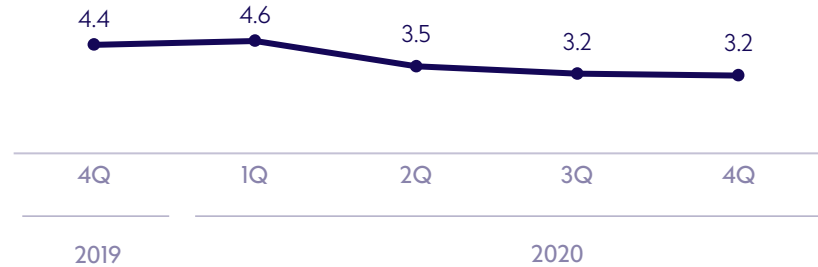
YIELDS ON KEY COMMERCIAL PRODUCTS

SME lending impacted by lower interest rates, state guarantees and acquired portfolio from Wüstenrot

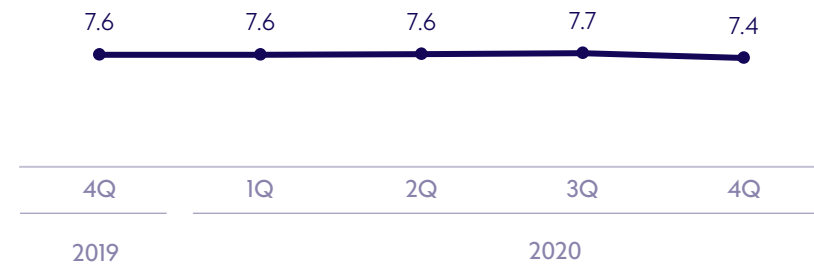
INVESTMENT LOAN YIELDS (%)



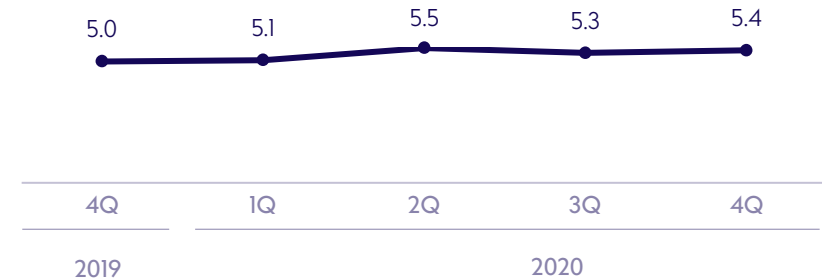
WORKING CAPITAL YIELDS (%)



SMALL BUSINESS INSTALMENT LOAN YIELDS (%)



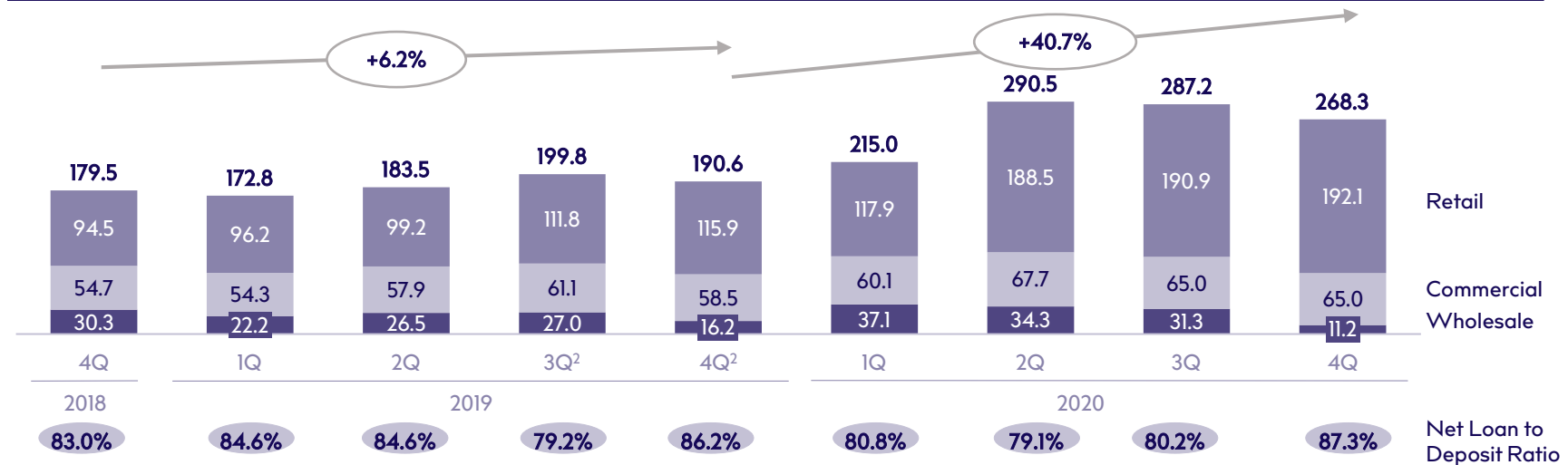
AUTO LOAN YIELDS (%)



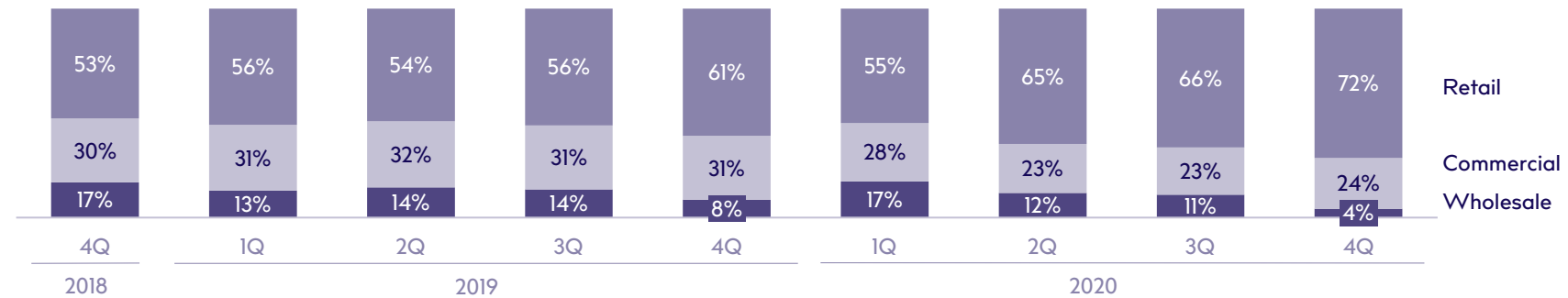
FUNDING BASE

Deposits growth driven by retail segment, increasing its share on overall funding base

CORE CUSTOMER DEPOSITS AND WHOLESALE¹ (CZK bn)



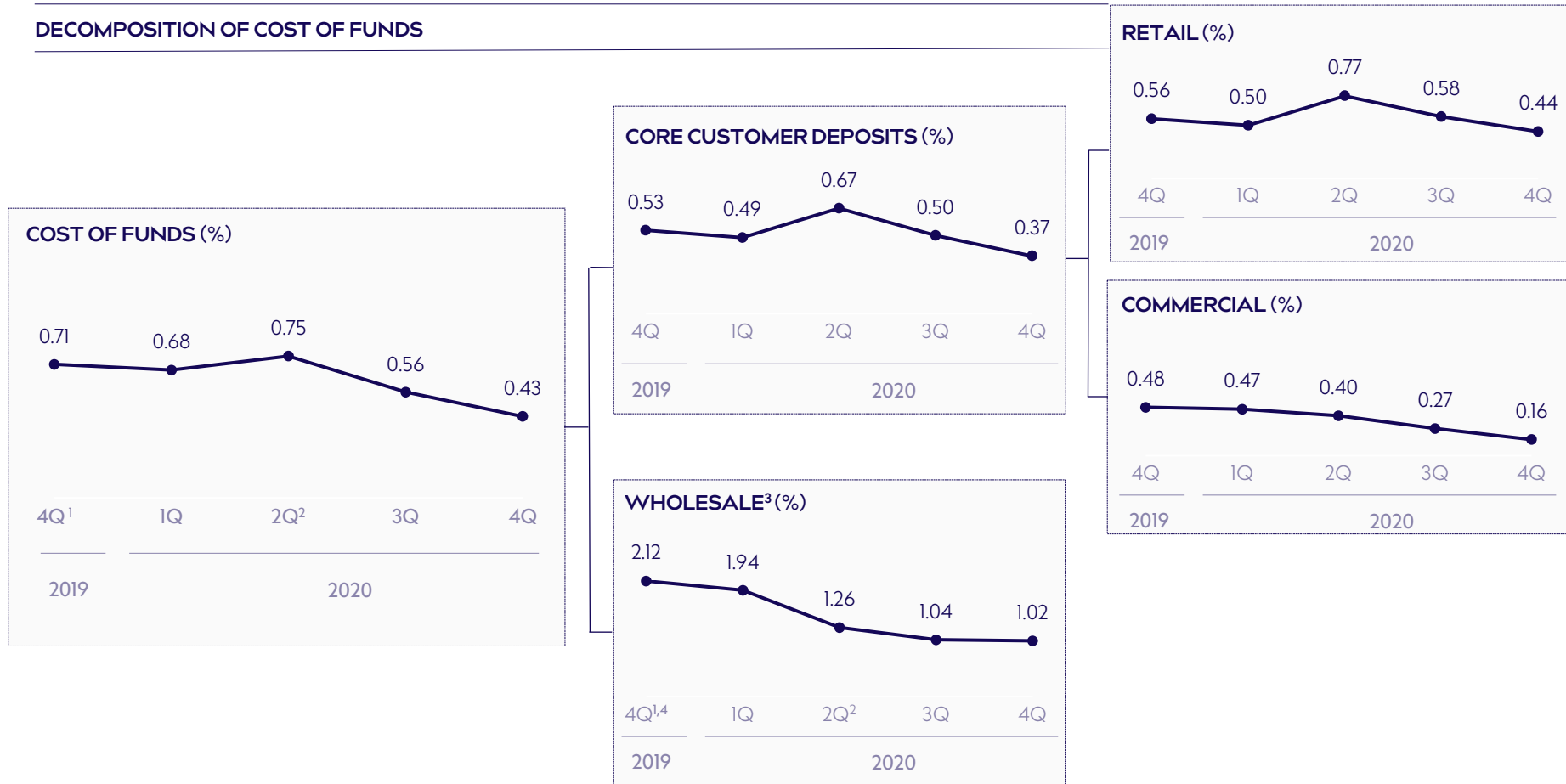
SEGMENT PROPORTION ON CORE CUSTOMER DEPOSITS AND WHOLESALE¹



COST OF FUNDS

Declining cost of funding base driven by deposit repricing throughout second half of 2020

DECOMPOSITION OF COST OF FUNDS

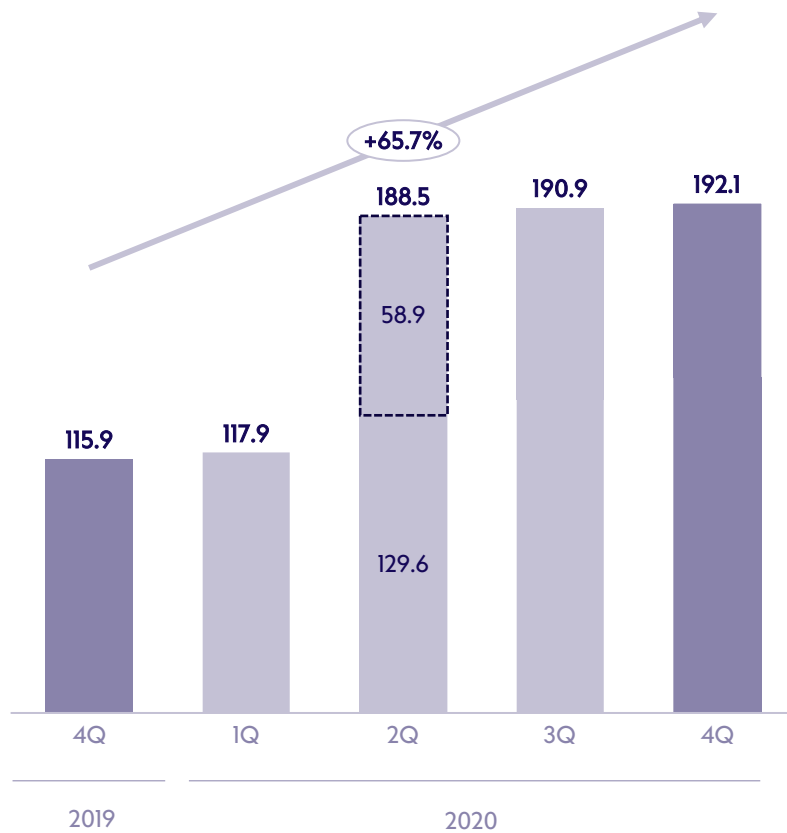


RETAIL DEPOSIT PORTFOLIO DEVELOPMENT

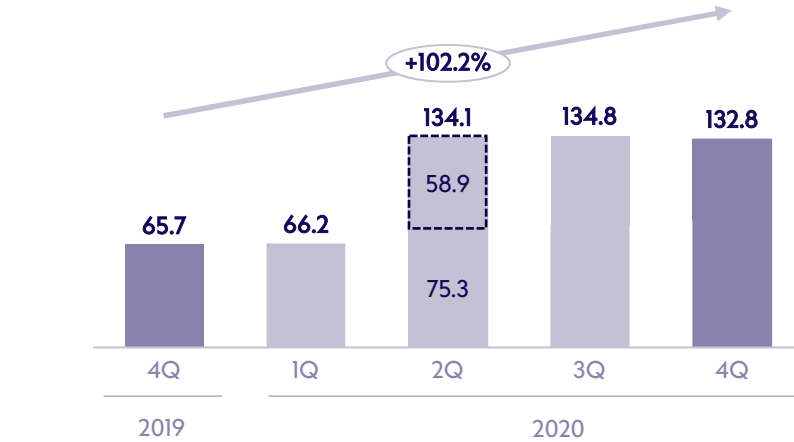
Solid growth through acquisition of building savings accounts, further reinforced by inflow of current account balances

Acquired deposits

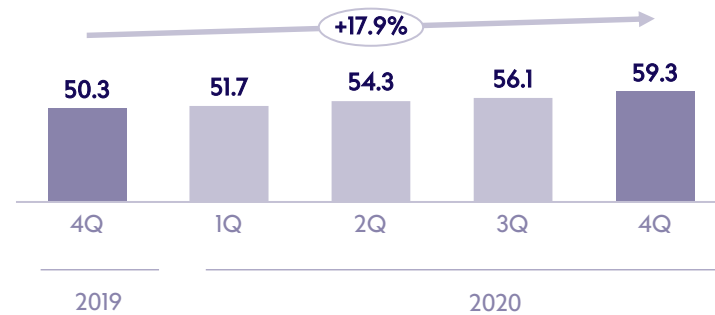
RETAIL CORE CUSTOMER DEPOSITS (CZK bn)



SAVINGS, TERM AND OTHER DEPOSITS¹ (CZK bn)



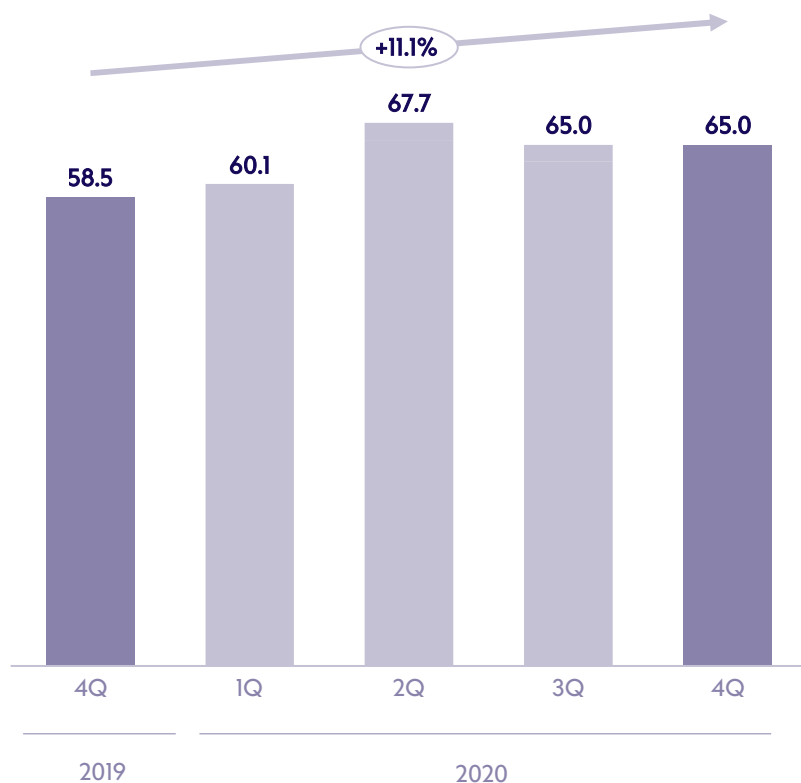
CURRENT ACCOUNT DEPOSITS (CZK bn)



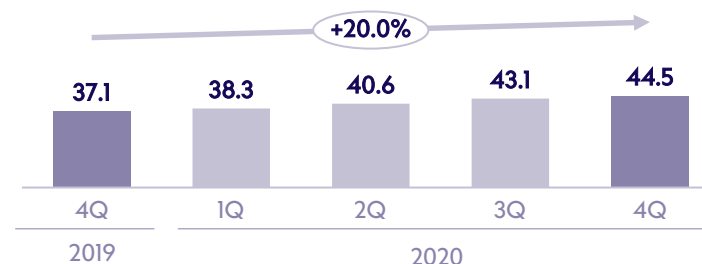
COMMERCIAL DEPOSITS PORTFOLIO DEVELOPMENT

Commercial deposits growth driven mainly by current accounts

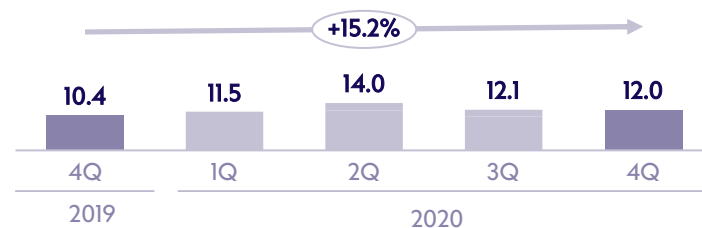
COMMERCIAL CORE CUSTOMER DEPOSITS (CZK bn)



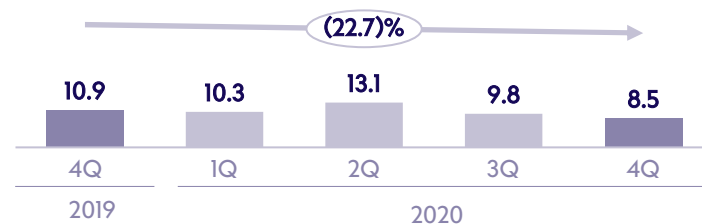
CURRENT ACCOUNT DEPOSITS (CZK bn)



SAVINGS, TERM AND OTHER DEPOSITS⁽¹⁾ (CZK bn)



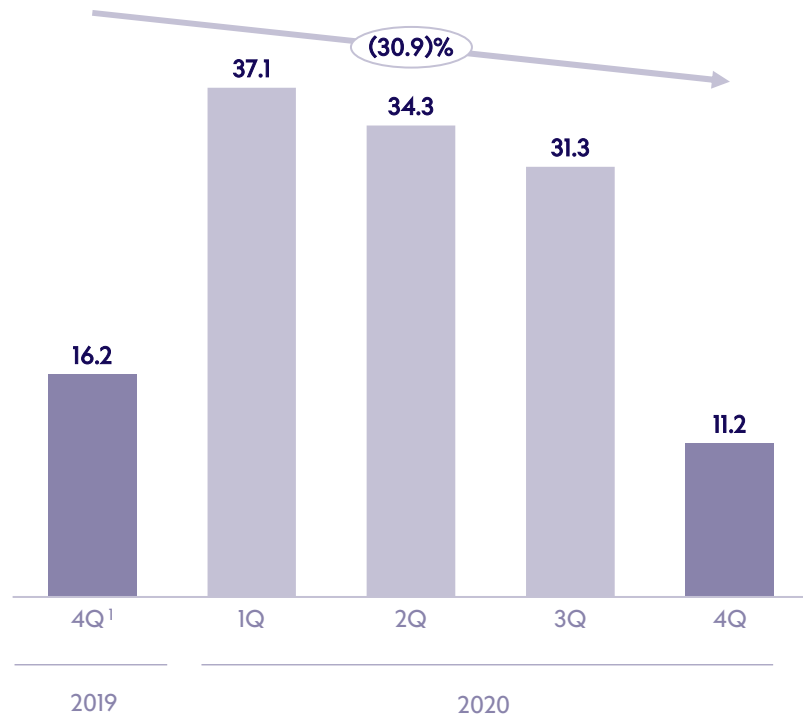
FINANCIAL INSTITUTIONS DEPOSITS⁽²⁾ (CZK bn)



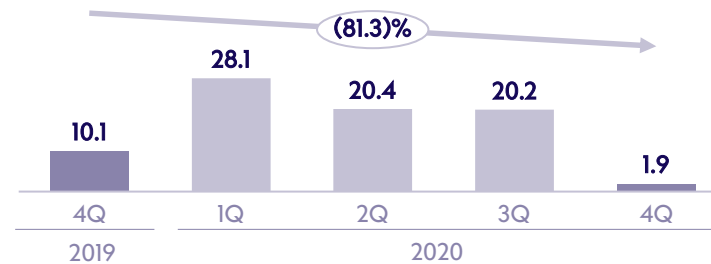
WHOLESALE FUNDING DEVELOPMENT

Funding base impacted by seasonality in repo operations, avoiding high year-end balances and subsequent regulatory charges

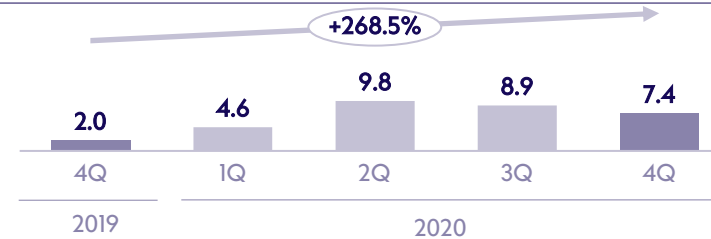
WHOLESALE FUNDING (CZK bn)



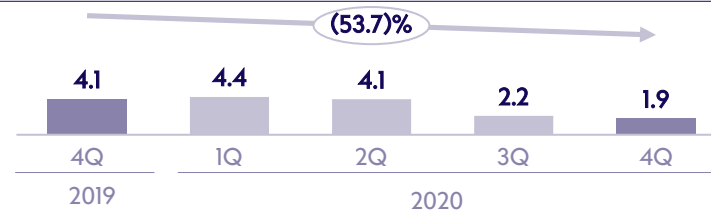
REPO OPERATIONS (CZK bn)



ISSUED BONDS (CZK bn)



DUE TO BANKS² (CZK bn)



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COST OF RISK

During 2020 MONETA booked CZK 3.6 billion of Cost of Risk charge due to anticipatory provisioning of COVID-19 risks

COST OF RISK DEVELOPMENT

METRICS	2019					2020				
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
COST OF RISK (CZK m)	(14)	147	168	216	517	684	1,849	554	475	3,562
Retail	(61)	78	105	157	279	379	1,185	329	464	2,357
Commercial	48	68	63	59	238	305	664	225	11	1,205
COST OF RISK (%)	(0.04)	0.40	0.45	0.56	0.35	1.73	3.39	1.01	0.85	1.74
Retail	(0.32)	0.39	0.50	0.71	0.34	1.66	3.33	0.92	1.26	1.80
Commercial	0.29	0.42	0.38	0.36	0.36	1.81	3.49	1.20	0.06	1.63

COST OF RISK

COVID-19 related provisioning continued in 4Q 2020, although with lesser intensity

COST OF RISK(CZK m)

METRICS	2019					2020				
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
COST OF RISK	(14)	147	168	216	517	684	1,849	554	475	3,562
IMPACT OF COVID	-	-	-	-	-	125	794	150	185	1,254
IMPACT OF MACRO	27	47	6	8	88	350	626	335	204	1,515
IMPACT OF ACQUISITION	-	-	-	-	-	-	259	-	-	259
CORE COST OF RISK	(41)	100	162	208	429	209	170	69	86	534

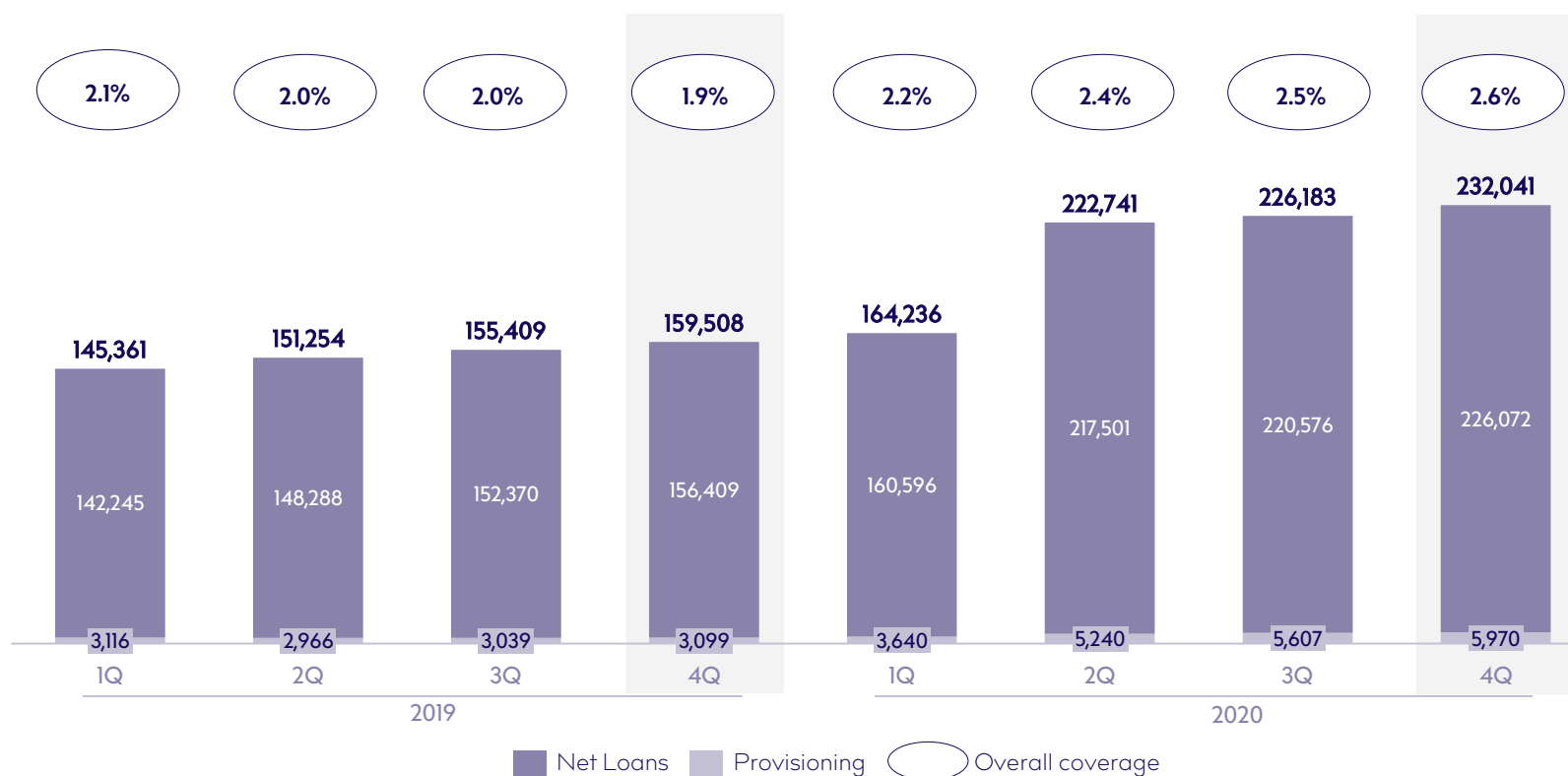
COST OF RISK (%)

METRICS	FY 2019	FY 2020
COST OF RISK	0.35	1.74
IMPACT OF COVID	-	0.61
IMPACT OF MACRO	0.06	0.74
IMPACT OF ACQUISITION	-	0.13
CORE COST OF RISK	0.29	0.26

COST OF RISK

Anticipatory provisioning increased coverage of loan book from 1.9% to 2.6%, expanding provisions from CZK 3.1 billion to nearly CZK 6 billion

LOAN PORTFOLIO EVOLUTION AND LOAN LOSS PROVISIONING COVERAGE (CZK m)



COVID-19 IMPACT ON COST OF RISK

COVID-19 related costs so far amounted to nearly CZK 2.8 billion of additional provisioning, increasing Cost of Risk

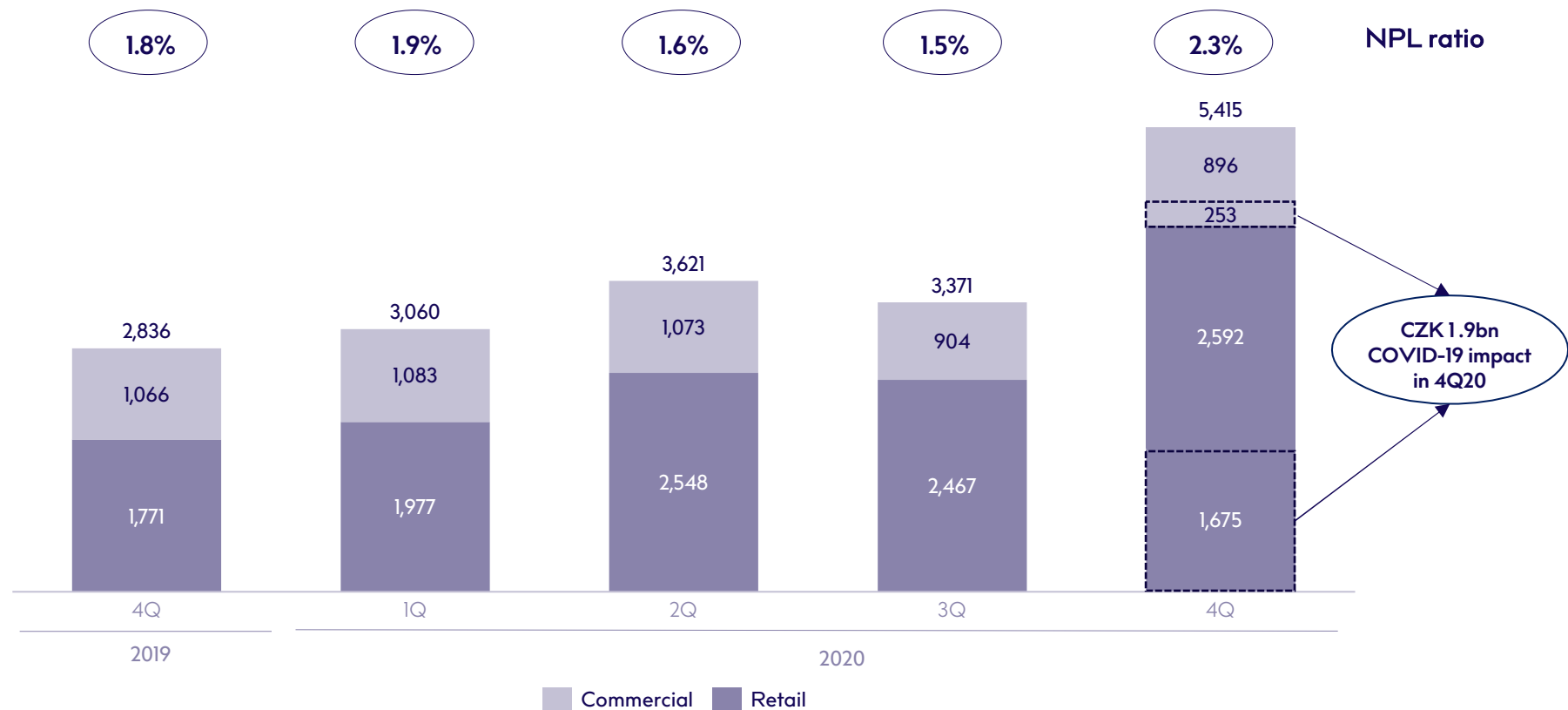
CZK 1,515m	<ul style="list-style-type: none">• Book-up associated with update of the macroeconomic scenarios in IFRS9 model
CZK 731m	<ul style="list-style-type: none">• Migrations of exposures under the payment moratorium to Stage 2 or Stage 3 based on risk profile at moratorium request and consequent credit quality monitoring
CZK 442m	<ul style="list-style-type: none">• Book-up associated with three months post-moratorium loan restructuring provided to clients since November 2020
CZK 81m	<ul style="list-style-type: none">• For the Individually managed exposures, adjustment of rating and classification was performed based on portfolio review (assessment of financial situation via questionnaire). Additionally, Commercial exposures from the most endangered sectors downgraded to Stage 2 (restaurants, culture & recreation, accommodation, hotels, travel)
CZK 2,769m	<ul style="list-style-type: none">• TOTAL COVID-19 AND MACROECONOMIC IMPACT

LOAN BOOK QUALITY OVERVIEW

NPL ratio reached 2.3% driven by downgrade of COVID-19 impacted exposures of CZK 1.9 billion

Post moratorium restructuring²

NPL DEVELOPMENT¹ (CZK m)

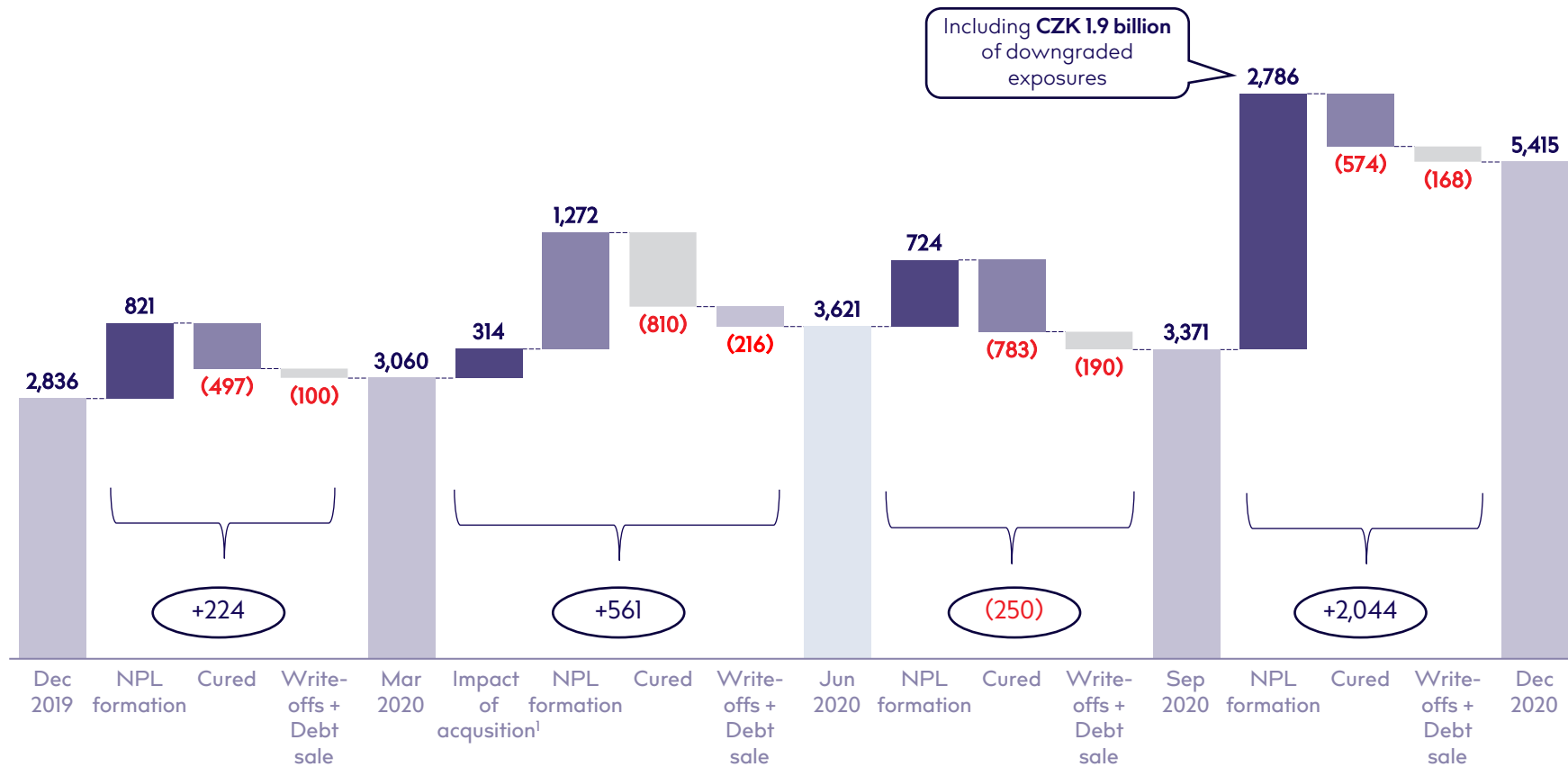


NON-PERFORMING LOAN DEVELOPMENT

Formation of NPLs significantly increased due to CZK 1.9 billion downgrade of COVID-19 impacted exposures

○ Net increase / decrease of NPL's

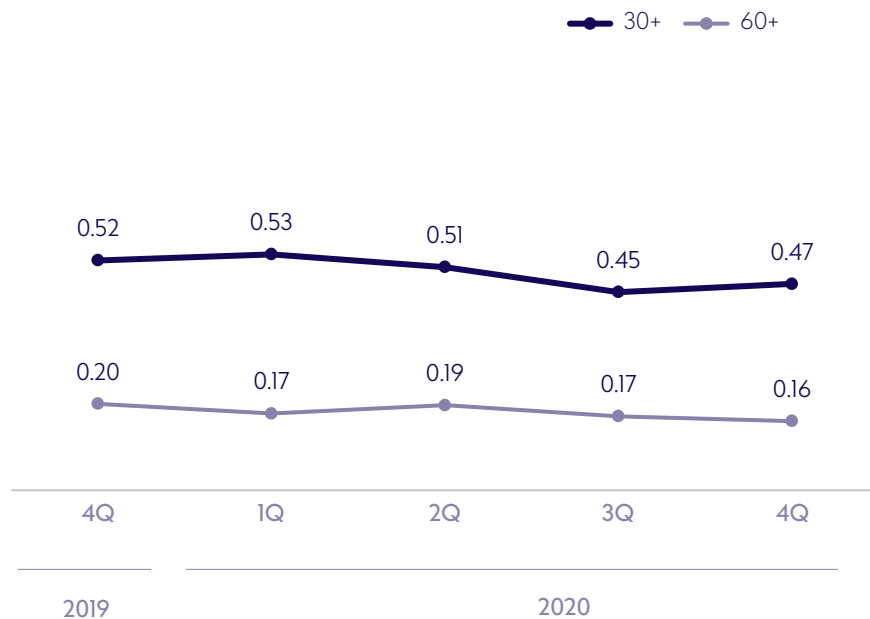
NPL FORMATION (CZK m)



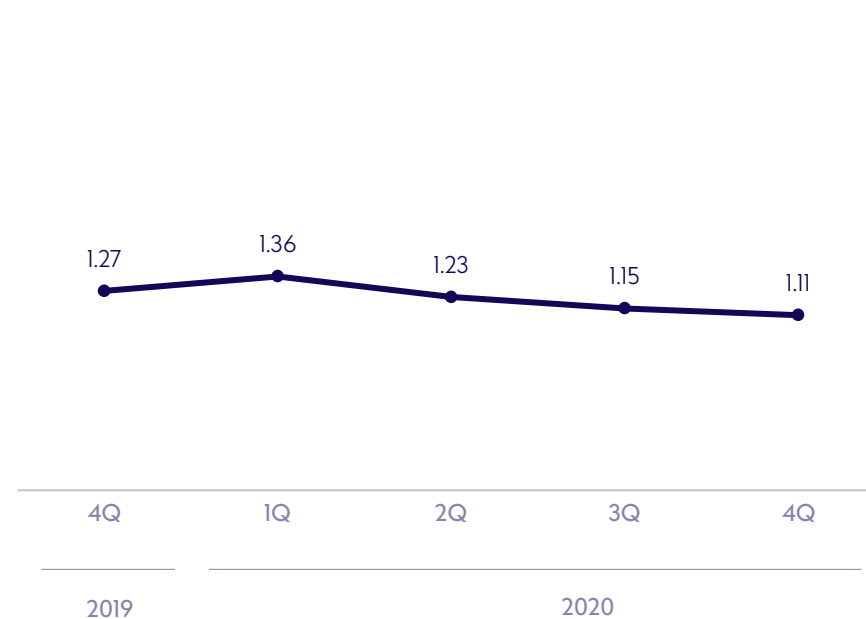
DAYS PAST DUE DELINQUENCY DEVELOPMENT

Delinquencies were so far suppressed by availability of loan repayment moratoriums and therefore MONETA assumes negative outlook

30+ AND 60+ DELINQUENCY EVOLUTION¹ (% of total gross balance)



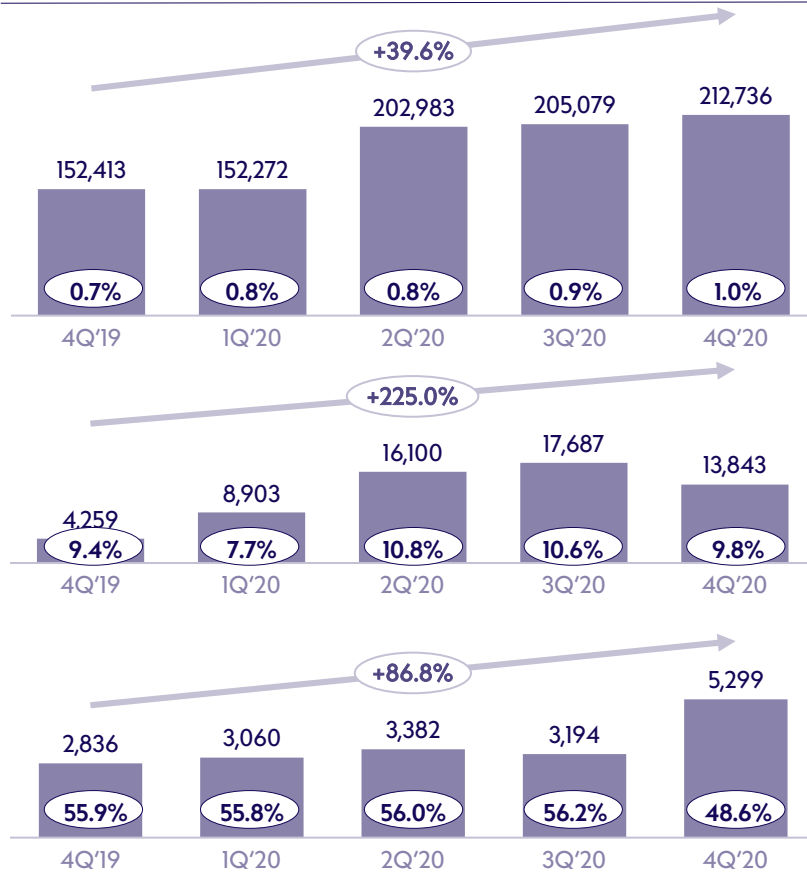
90+ DELINQUENCY EVOLUTION² (% of total gross balance)



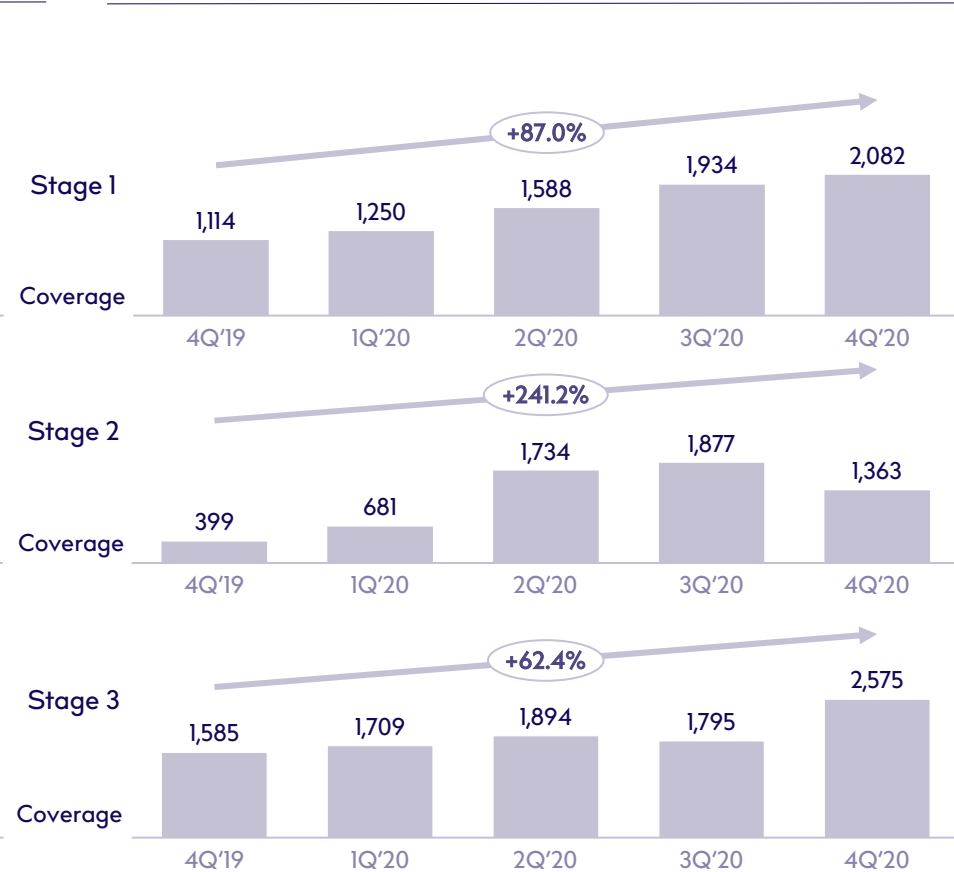
LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

Overall, throughout 2020, MONETA downgraded CZK 12.0 billion of exposures into Stages 2&3, increasing provisioning

GROSS LOAN PORTFOLIO BALANCE¹ (CZK m)



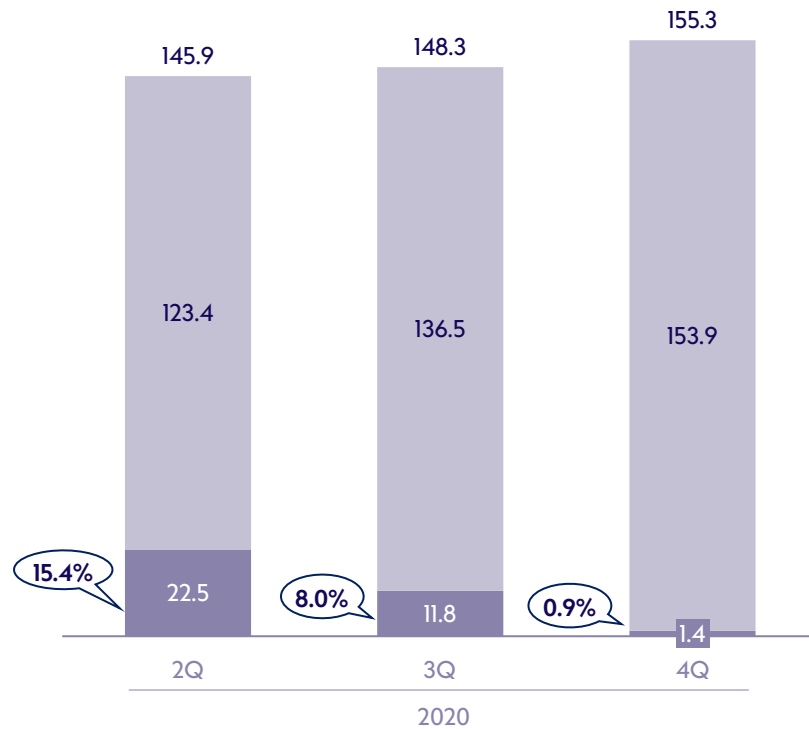
PORTFOLIO PROVISIONING BALANCE² (CZK m)



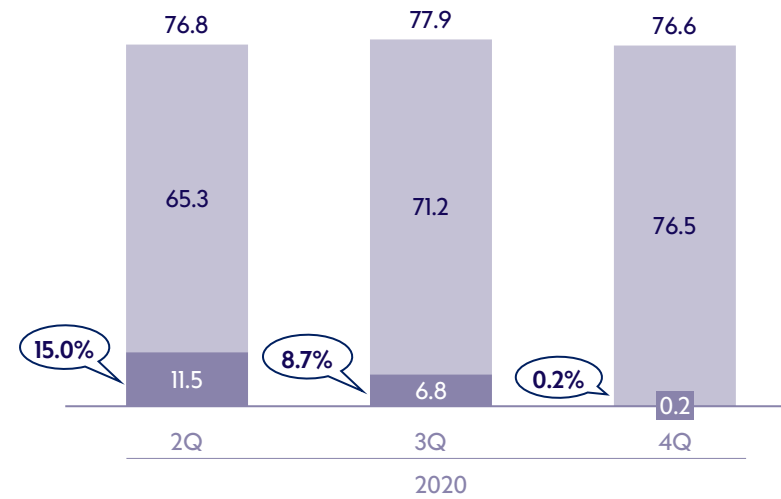
LOAN REPAYMENT MORATORIUM

Reported moratorium balance decreased by CZK 32.4 billion compared to 2Q 2020 and currently stands at CZK 1.6 billion*

TOTAL RETAIL GROSS LOAN PORTFOLIO BALANCE (CZK bn)



TOTAL COMMERCIAL GROSS LOAN PORTFOLIO BALANCE (CZK bn)



■ Moratorium

■ Rest of gross loan portfolio

🗨️ Share of portfolio under moratorium on total gross loan portfolio

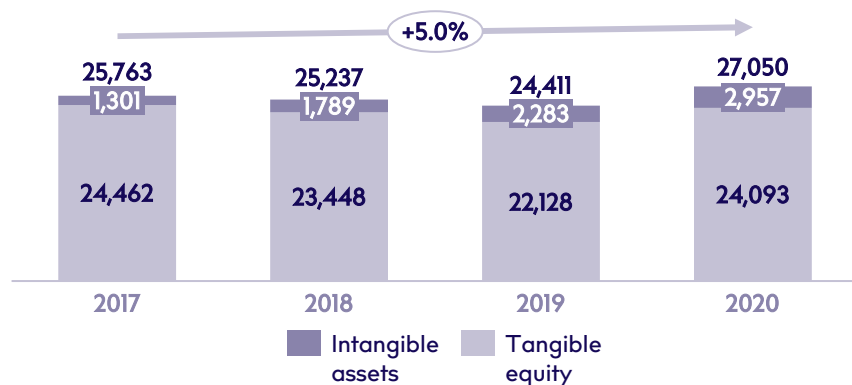
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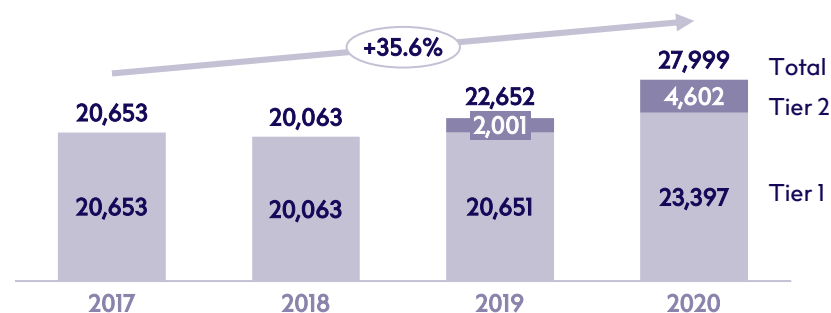
CAPITAL MANAGEMENT

MONETA continues to report strong capital position to accommodate growth and future dividend distributions

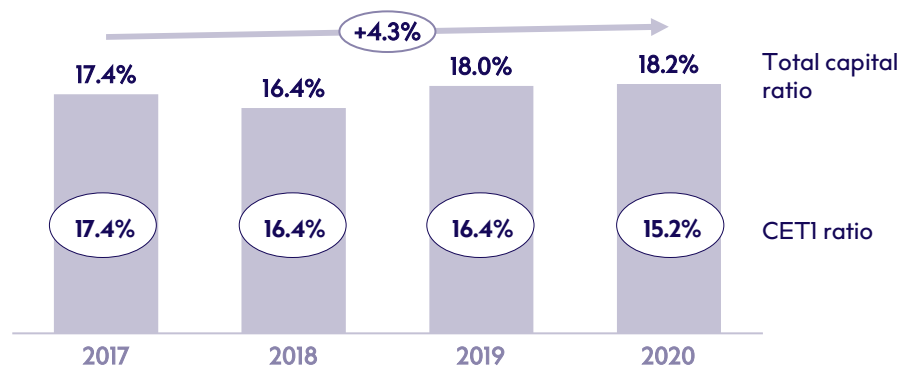
ACCOUNTING EQUITY (CZK m)



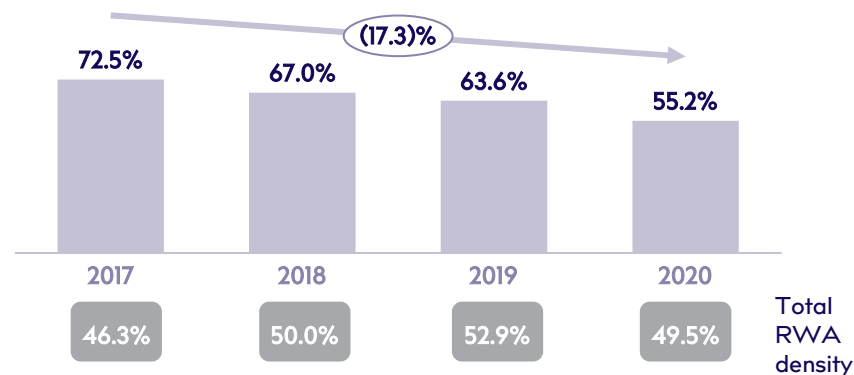
REGULATORY EQUITY (CZK m)



TOTAL CAPITAL ADEQUACY RATIO⁽¹⁾



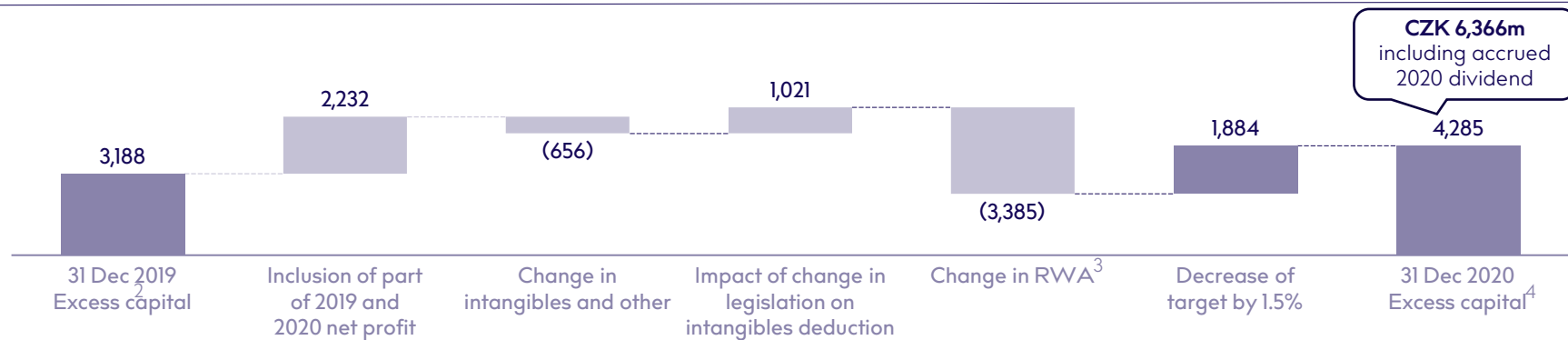
LENDING PORTFOLIO RWA DENSITY



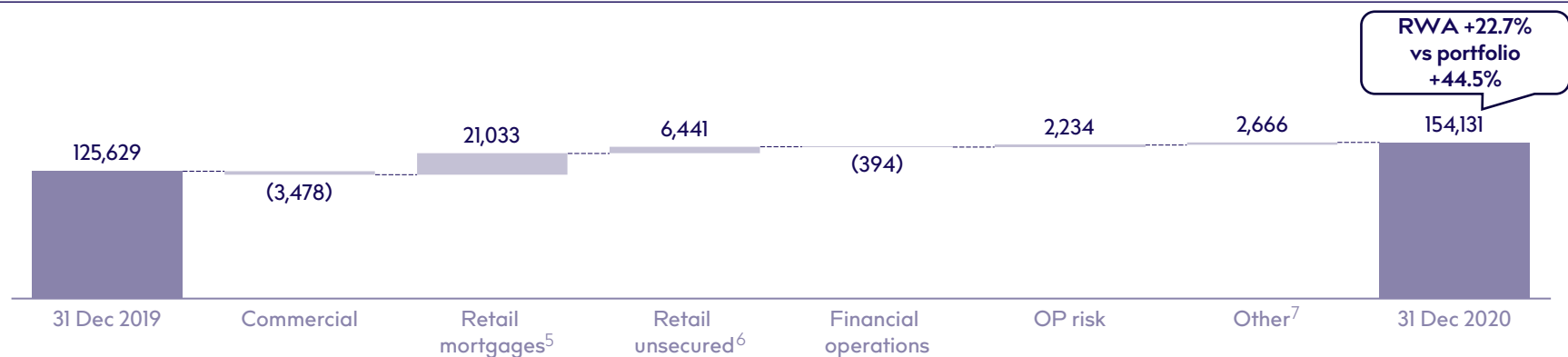
EXCESS CAPITAL OVERVIEW

Growth and shareholder distribution capacity substantiated by CZK 6.4 billion of excess capital (including CZK 2.1 billion of accrued 2020 dividend)

EXCESS CAPITAL OVER TIER 1 CAPITAL REQUIREMENT OF 12.4%¹ (CZK m)



RISK WEIGHTED ASSETS (CZK m)



Content

- Strategic Performance Highlights
- Operating Environment
- Banking Market Growth and Pricing
- 2020 Guidance and Results
- Profit and Loss Development
- Balance Sheet Development
- Risk Metrics & Asset Quality
- Capital Management
- 2021 – 2025 Guidance and Assumptions
- Investor Relations News
- Appendix

MEDIUM TERM GUIDANCE

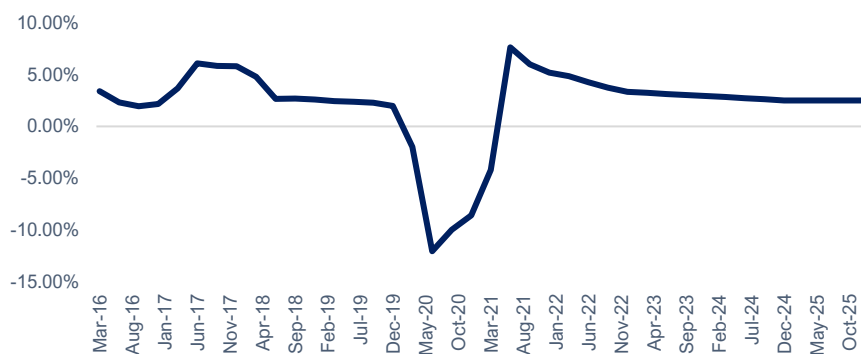
MONETA's 5-year guidance published on 30 October 2020

METRICS	2021 ¹	2022 ¹	2023	2024	2025
TOTAL OPERATING INCOME (CZK)	≥11.2bn	≥11.6bn	≥12.6bn	≥13.1bn	≥13.5bn
COST BASE (CZK)	≤5.5bn	≤5.5bn	≤5.6bn	≤5.7bn	≤5.8bn
PRE-IMPAIRMENT PROFIT(CZK)	≥5.7bn	≥6.1bn	≥7.0bn	≥7.4bn	≥7.7bn
COST OF RISK	80-100bps	50-70bps	40-60bps	40-60bps	40-60bps
EFFECTIVE TAX RATE	~20.0%	~20.0%	~20.0%	~20.0%	~20.0%
NET PROFIT (CZK)	≥2.8bn	≥3.8bn	≥4.6bn	≥4.8bn	≥4.9bn
EARNINGS PER SHARE (CZK)	≥5.5	≥7.4	≥9.0	≥9.4	≥9.6
RETURN ON TANGIBLE EQUITY²	≥12.0%	≥15.0%	≥17.0%	≥17.0%	≥17.0%

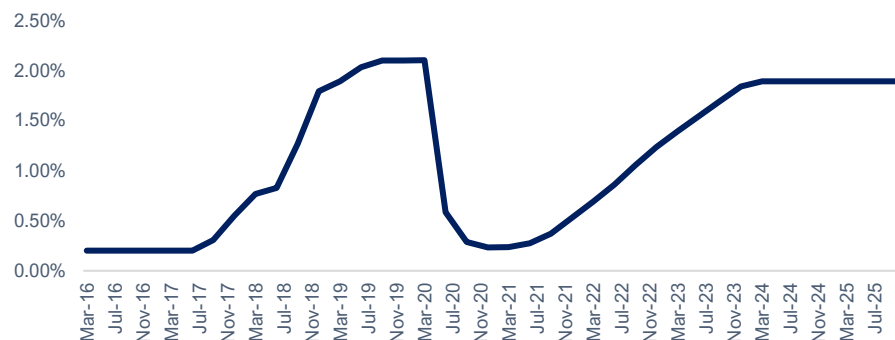
MATERIAL ASSUMPTIONS FOR MEDIUM TERM GUIDANCE

Macroeconomic outlook used for guidance published on 30 October 2020

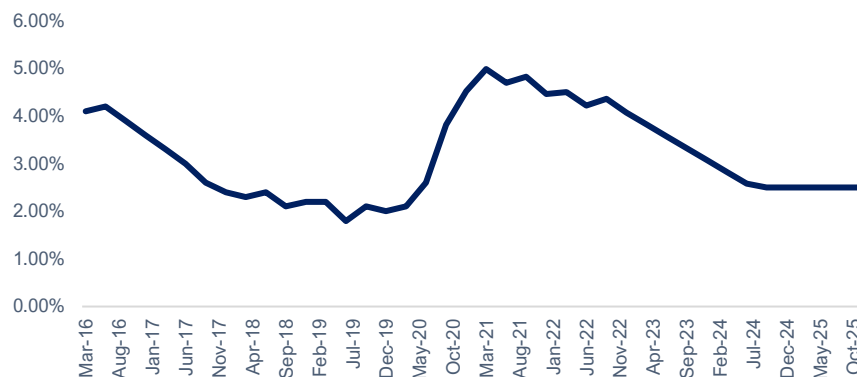
GDP OUTLOOK¹ (YoY %)



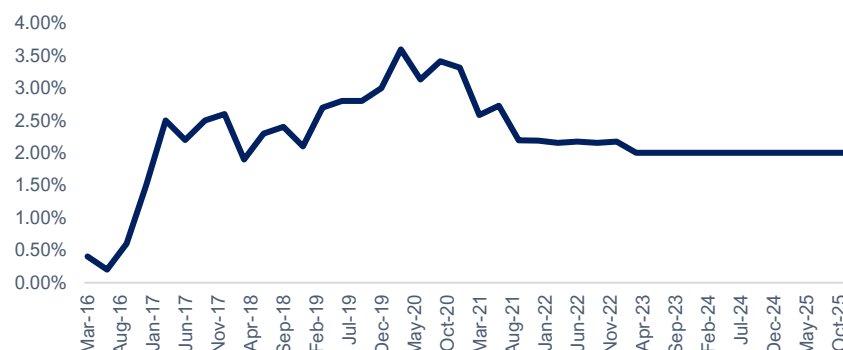
INTEREST RATE IM PRIBOR¹ (%)



UNEMPLOYMENT RATE OUTLOOK¹ (YoY %)



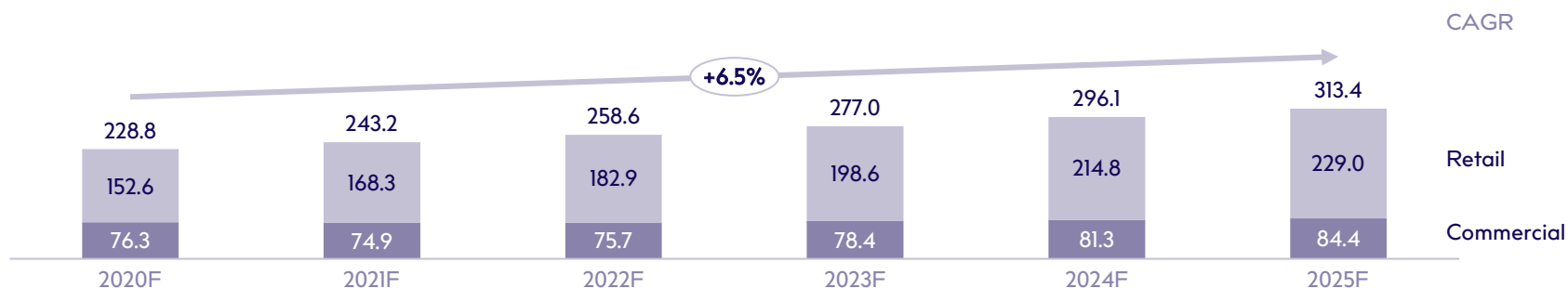
INFLATION PROJECTION (CPI)¹ (%)



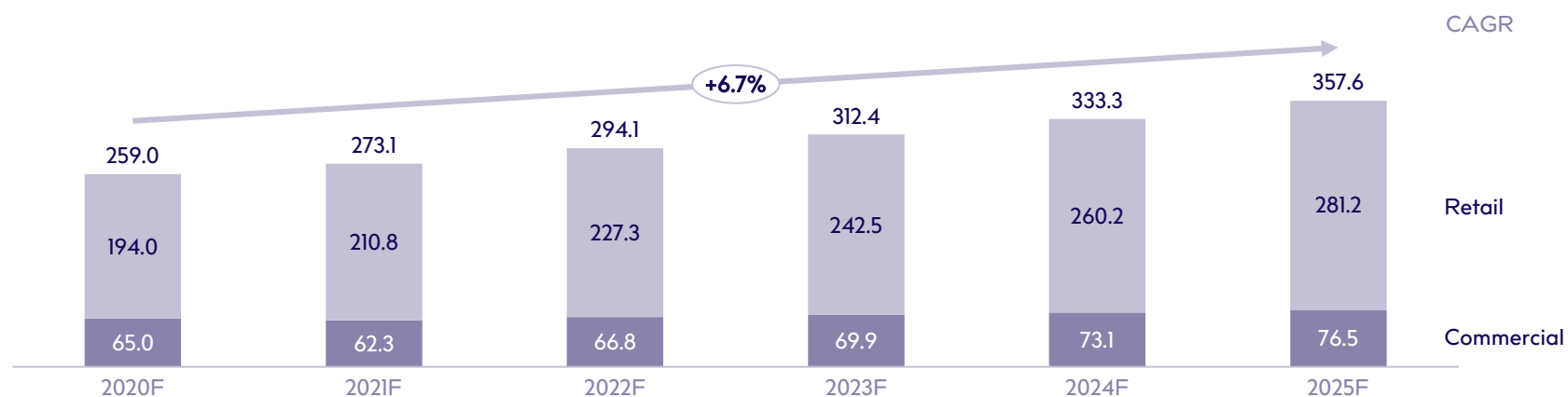
MATERIAL ASSUMPTIONS FOR MEDIUM TERM GUIDANCE

Loans and deposits growth used for guidance published on 30 October 2020

GROSS PERFORMING LOANS DEVELOPMENT (CZK bn)



CORE CUSTOMER DEPOSITS DEVELOPMENT (CZK bn)



Content

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REPORTING DATE AND INVESTOR MEETINGS

Investor interaction in 1H 2021

1Q 2021 Earnings

29 April 2021

WOOD Greek Retreat

6 -7 May 2021
Virtual Conference/Athens

Goldman Sachs European
Financial Conference

8 – 10 June 2021
Virtual Conference/Berlin

HSBC GEMs
Investor Forum

14 – 15 June 2021
Virtual Conference/New
York

WOOD EME NYC

29 – 30 June 2021
Virtual Conference/New
York

INVESTOR RELATIONS

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*Bloomberg: MONET CP
ISIN: CZ0008040318*

*Reuters: MONET.PR
SEDOL: BD3CQ16*

Appendix

- Summary of COVID-19 Programs with MONETA Participation
- Development of Digital Capabilities
- Capital and Regulatory Requirements
- Liquidity Management
- Loan Portfolio Balance, Quality and Coverage, Moratorium
- Asset Management
- MONETA's Credit Rating & ESG Rating
- CSR Strategy
- MONETA's Shareholder Structure
- MONETA's Share Price and Volumes
- Consolidated Statement of Financial Position
- Consolidated Statement of Profit or Loss and Other Comprehensive Income
- Key Performance Ratios
- Alternative Performance Measures
- Glossary

SUMMARY OF COVID PROGRAMS WITH MONETA PARTICIPATION

16% market share¹ in number of signed applications under COVID II, COVID Praha and COVID III

- COVID II PROGRAM**
- Program covers guarantee on loan up to 80% and financial subsidy on interest rate up to CZK 1m
 - CZK 1.2bn² signed guaranteed three- and four-years loans in COVID II, out of which CZK 1.1bn total signed volume for SME clients and CZK 81.3m for Small Business clients

- COVID PRAHA PROGRAM**
- Program covers guarantee on loan up to 80%, at maximum value of CZK 15m and financial subsidy on interest rate up to CZK 1m
 - CZK 81.5m² signed guaranteed three- and four-years loans in COVID Praha, out of which CZK 64.4m total signed volume for SME clients and CZK 17.1m for Small Business clients

- COVID III PROGRAM**
- Program covers guarantee on loan up to 90% for enterprises up to 249 employees and 80% for enterprises with 250 to 500 employees and at maximum value of CZK 50m
 - CZK 10.8bn of available allocation in COVID III program, CZK 1.1bn total signed volume² for SME clients and CZK 237.0m for Small Business clients

- EGAP COVID+**
- Enabled EGAP COVID+ program³ for support of SME export financing
 - CZK 974.9m total signed volume² representing 10.5% share⁴ on total EGAP COVID+ program financing

- COSME LOAN PROGRAM**
- In cooperation with European Investment Fund launched COVID 19 sub-window within COSME LGF guaranteed ten-years loans up to 80% and maximum value of EUR 150,000 loan
 - CZK 530.7m total signed volume² for SME clients and CZK 700.9m for Small Business clients

- PGRLF LOAN PROGRAM**
- Participation in PGRLF loan programme to support agriculture where distributed almost CZK 0.4bn

4.2% average interest rate² on guaranteed loans under COVID II, COVID III and COVID Praha programs

DEVELOPMENT OF DIGITAL CAPABILITIES

MONETA expanded digital capabilities and has a clear roadmap for 2021 to continue with this effort

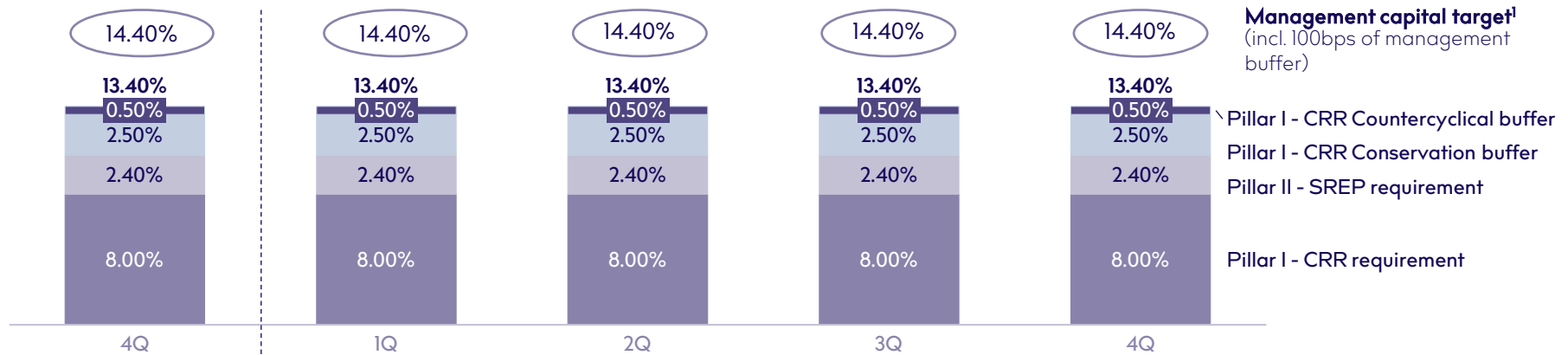
	2020	2021
CREDIT DISTRIBUTION	<ul style="list-style-type: none"> ✓ Fully online loan repayment moratorium related to COVID-19 ✓ Fully online retail mortgage refinancing Refinanso via Smart Banka ✓ Fully online retail loans for new to bank clients via web 	<ul style="list-style-type: none"> • Loan consolidation fully online via mobile and web • Credit card limit and overdraft increase via mobile • Fully online retail mortgage via web
TRANSACTION BANKING DISTRIBUTION	<ul style="list-style-type: none"> ✓ Instant clearing of domestic payments ✓ Savings account opening via Smart Banka ✓ New internet banking platform for retail clients 	<ul style="list-style-type: none"> • Possibility to cancel products online • Digitization of mortgage disbursement by invoice upload and photos of building progress • New internet banking for small business
FEE PRODUCTS DISTRIBUTION	<ul style="list-style-type: none"> ✓ Active management of investments via Smart Banka ✓ Digitalization of pensions process for branches ✓ Building savings account via web & mobile 	<ul style="list-style-type: none"> • Building savings account for children via web and mobile • Life and legal insurance online • Online advisory platform for selling of investment funds

UPDATED DIGITAL DISTRIBUTION STRATEGY 2018-2020 at www.moneta.cz

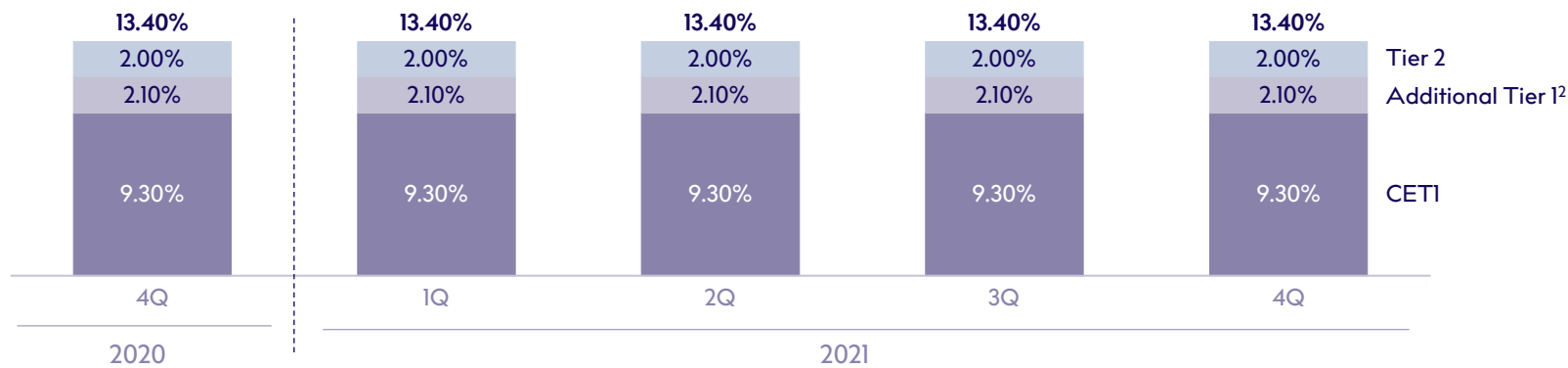
CAPITAL & REGULATORY REQUIREMENTS

MONETA has strong capital significantly above regulatory requirement

DEVELOPMENT AND DECOMPOSITION OF REGULATORY CAPITAL REQUIREMENT



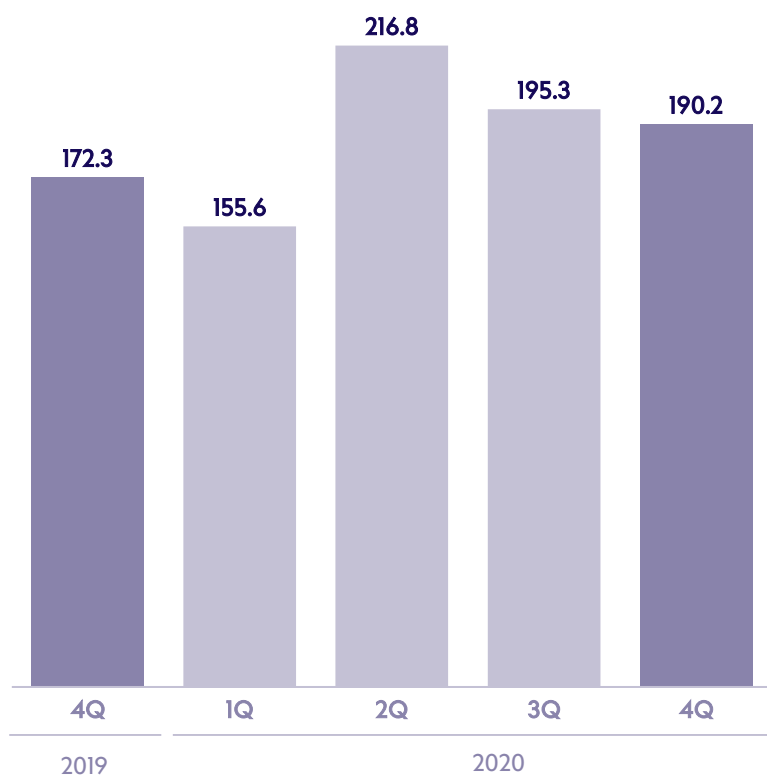
ALLOWABLE CAPITAL STRUCTURE



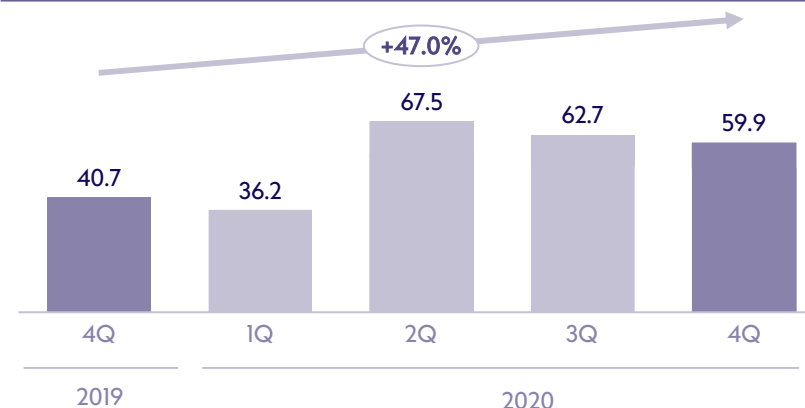
LIQUIDITY MANAGEMENT

Strong liquidity position significantly above regulatory requirement

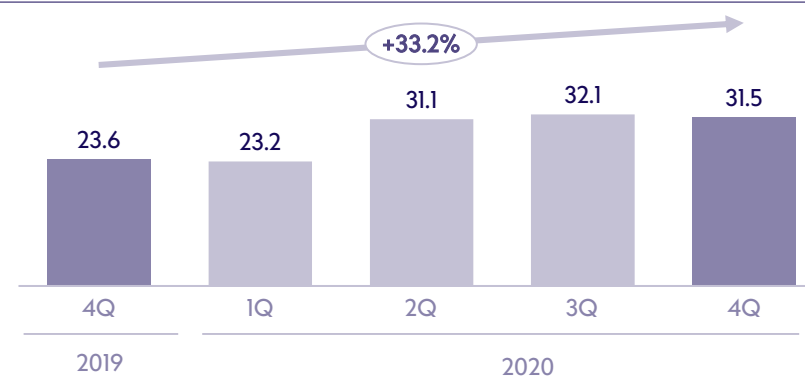
LIQUIDITY COVERAGE RATIO (%)



HIGH-QUALITY LIQUID ASSETS¹ (CZK bn)



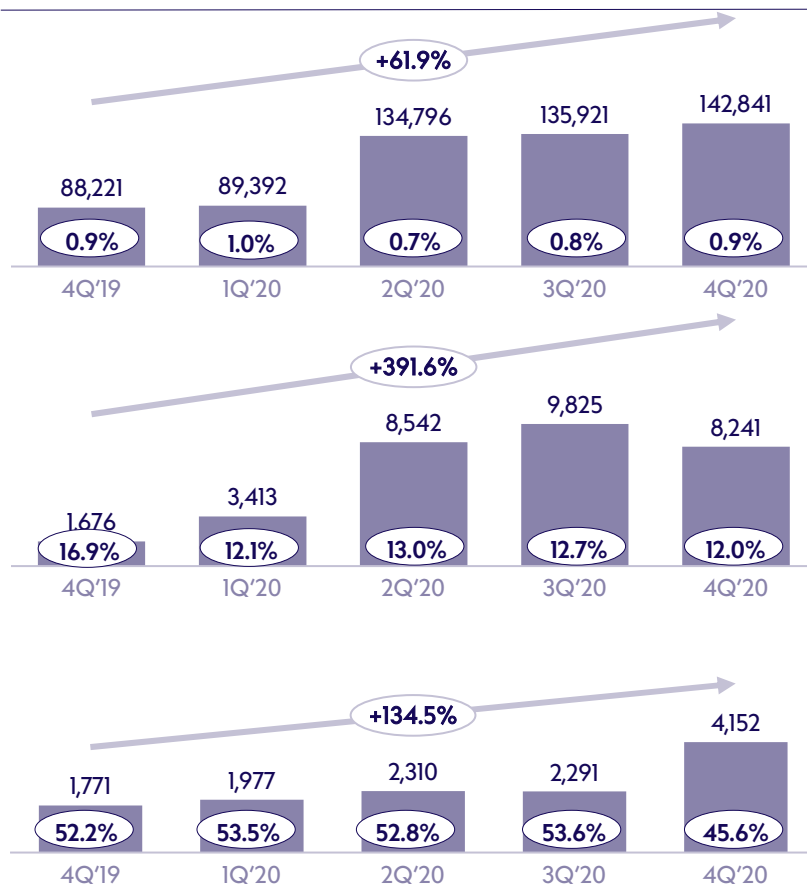
NET OUTFLOWS (CZK bn)



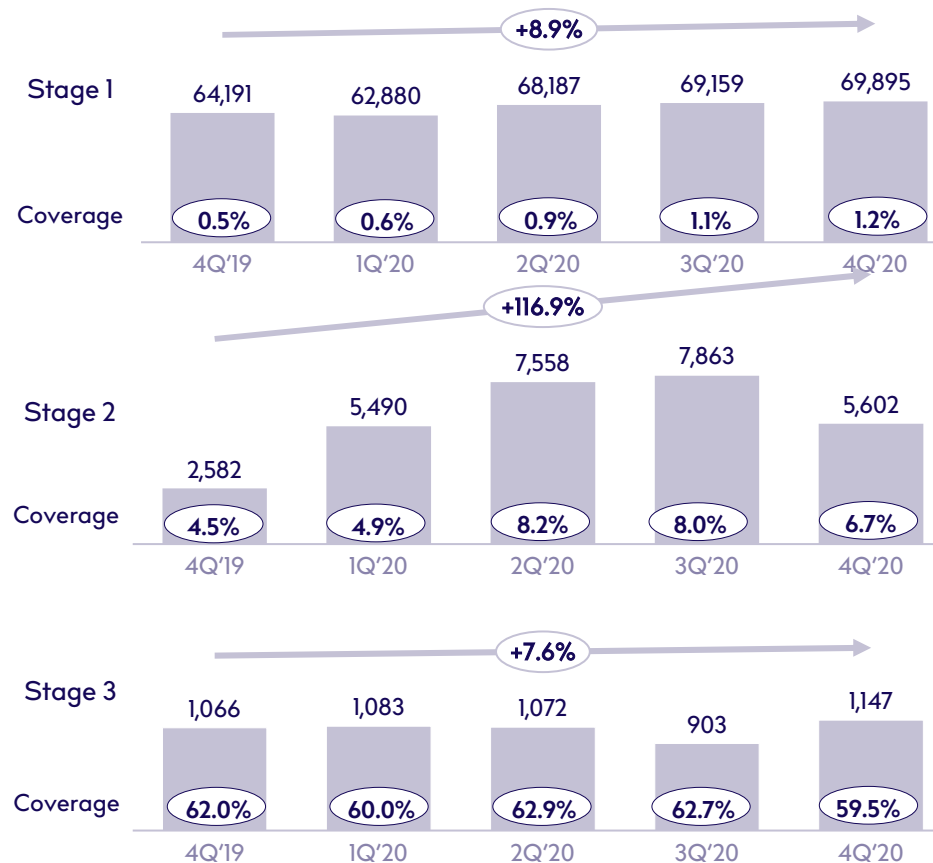
LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

CZK 8.9 billion in retail and CZK 3.1 billion in commercial exposures were downgraded into Stage 2 and 3

RETAIL GROSS LOAN PORTFOLIO BALANCE¹ (CZK m)



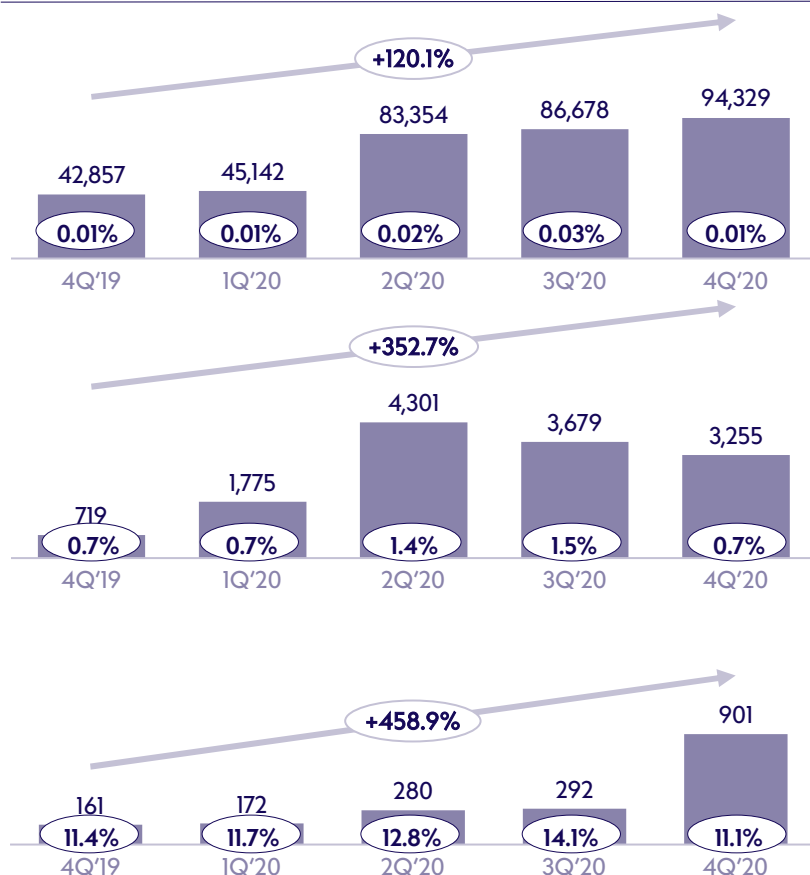
COMMERCIAL GROSS LOAN PORTFOLIO BALANCE² (CZK m)



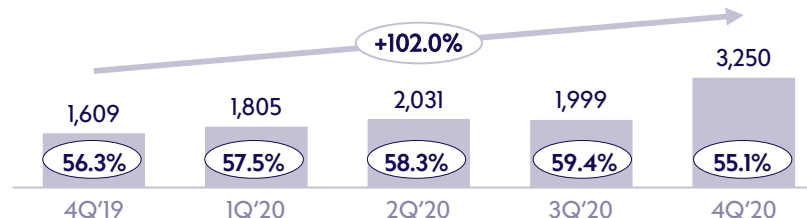
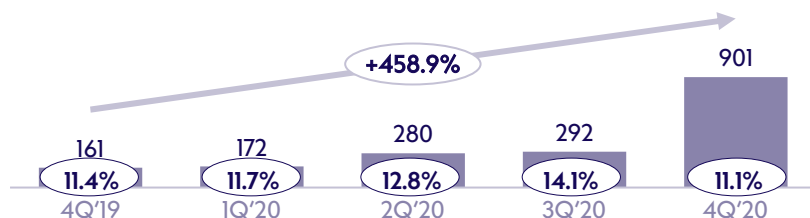
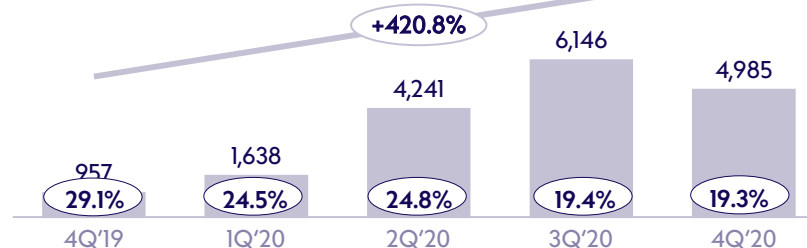
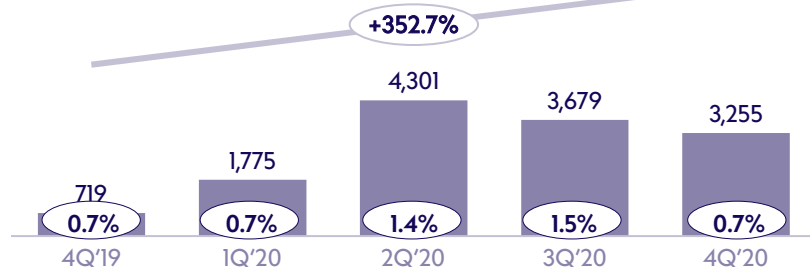
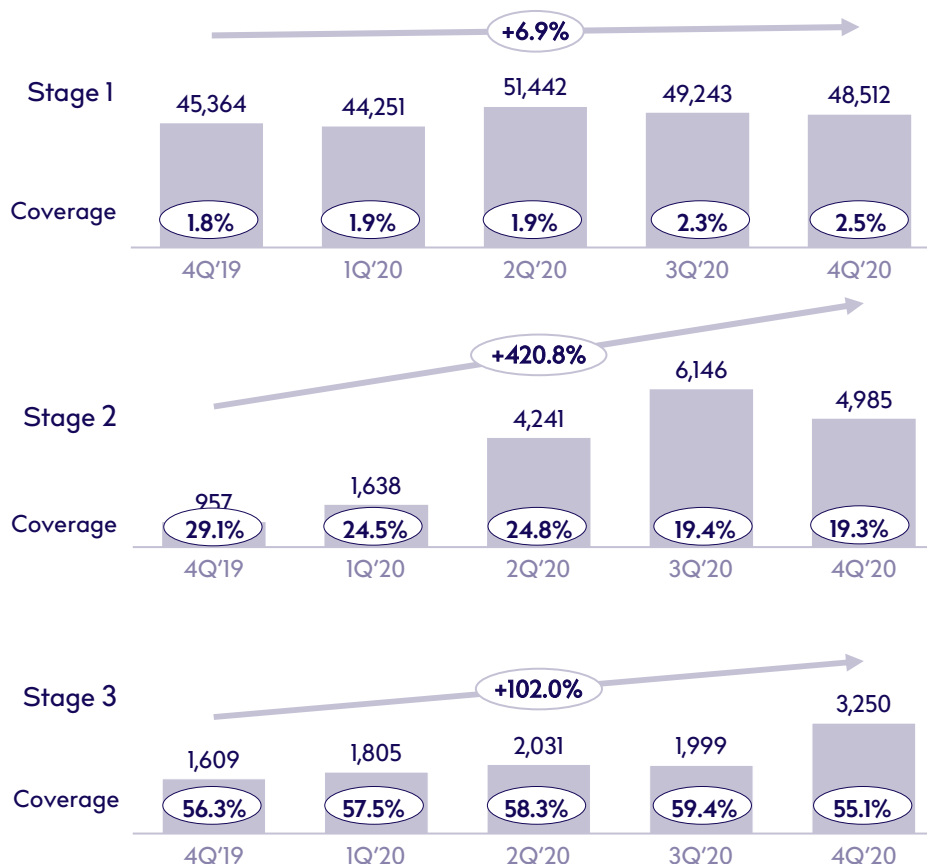
RETAIL LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

CZK 3.3 billion in mortgages and CZK 5.7 billion in consumer credit were downgraded into Stage 2 and 3

MORTGAGE GROSS LOAN PORTFOLIO BALANCE¹ (CZK m)



RETAIL UNSECURED GROSS LOAN PORTFOLIO BALANCE² (CZK m)

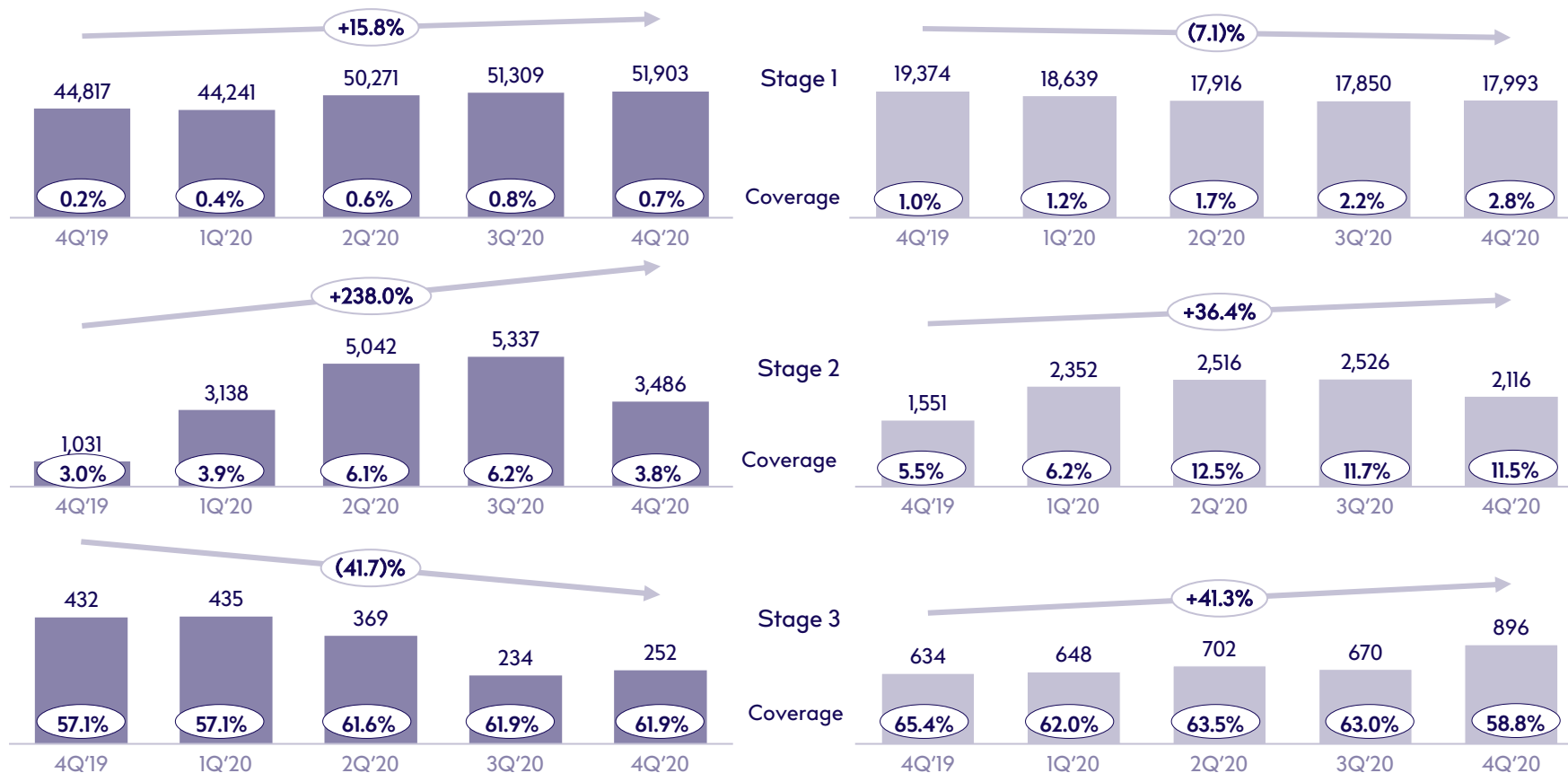


COMMERCIAL LOAN PORTFOLIO BALANCES, QUALITY AND COVERAGE

CZK 2.3 billion in investment loans and CZK 0.8 billion in pool managed portfolio were downgraded into Stage 2 and 3

INDIVIDUALLY MANAGED GROSS LOAN PORTFOLIO BALANCE¹ (CZK m)

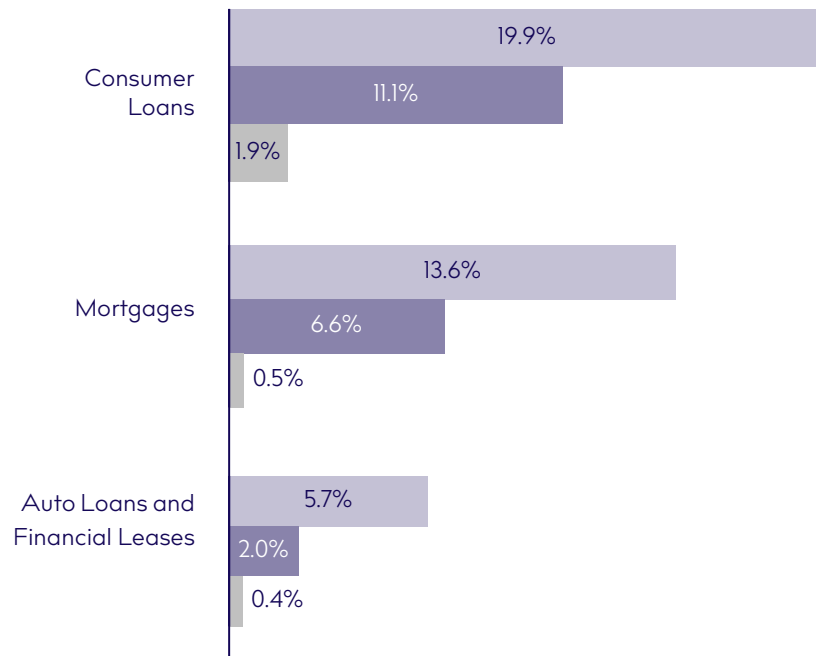
POOL MANAGED GROSS LOAN PORTFOLIO BALANCE² (CZK m)



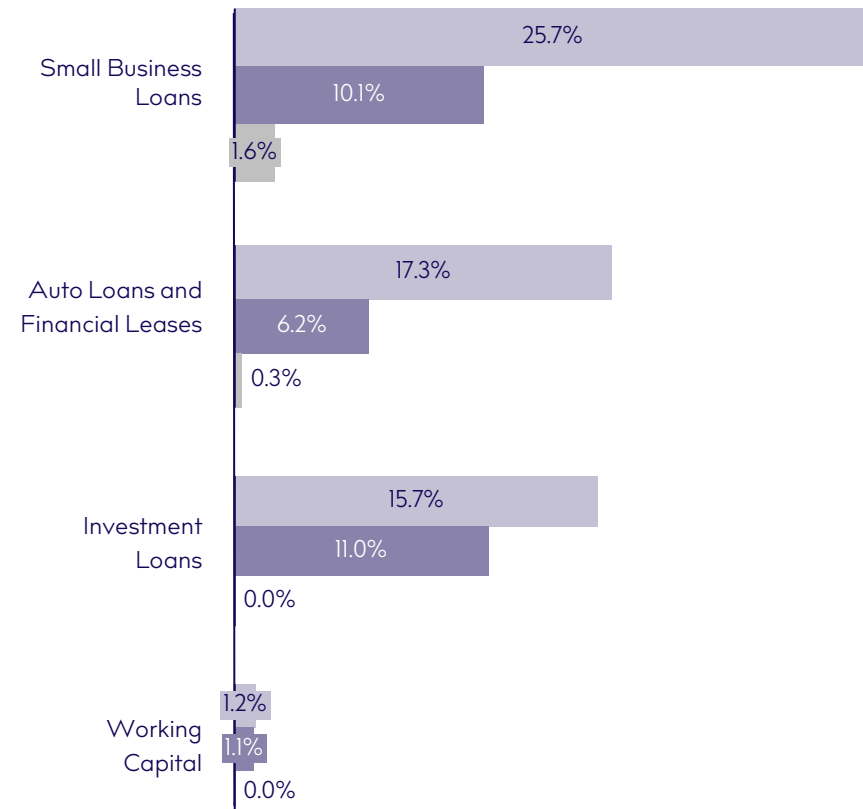
LOAN REPAYMENT MORATORIUM

Reported moratorium balance decreased by CZK 32.4 billion compared to 2Q 2020 and currently stands at CZK 1.6 billion

PENETRATION OF MAIN RETAIL PRODUCTS



PENETRATION OF MAIN COMMERCIAL PRODUCTS

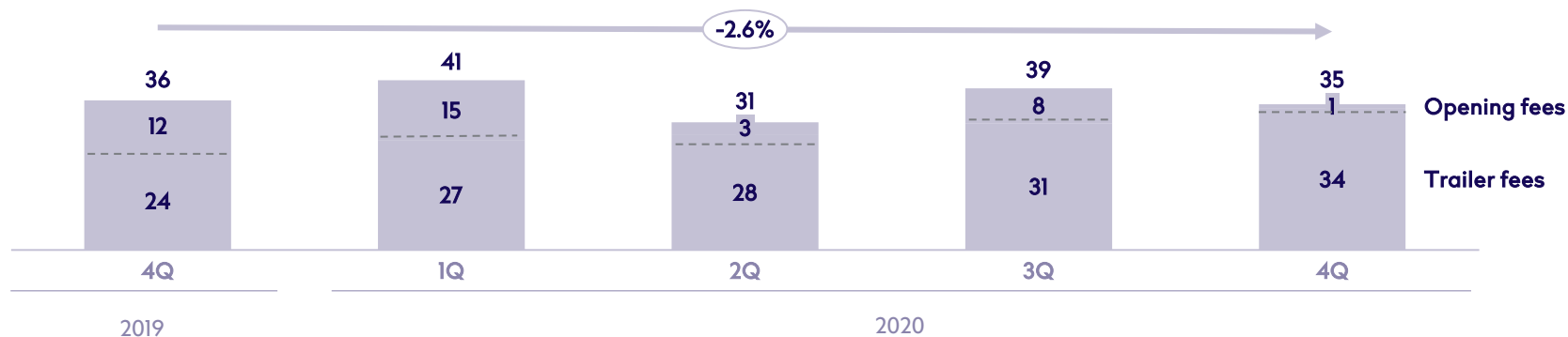


Moratorium penetration as of 30 June 2020¹
 Moratorium penetration as of 30 September 2020¹
 Moratorium penetration as of 31 December 2020¹

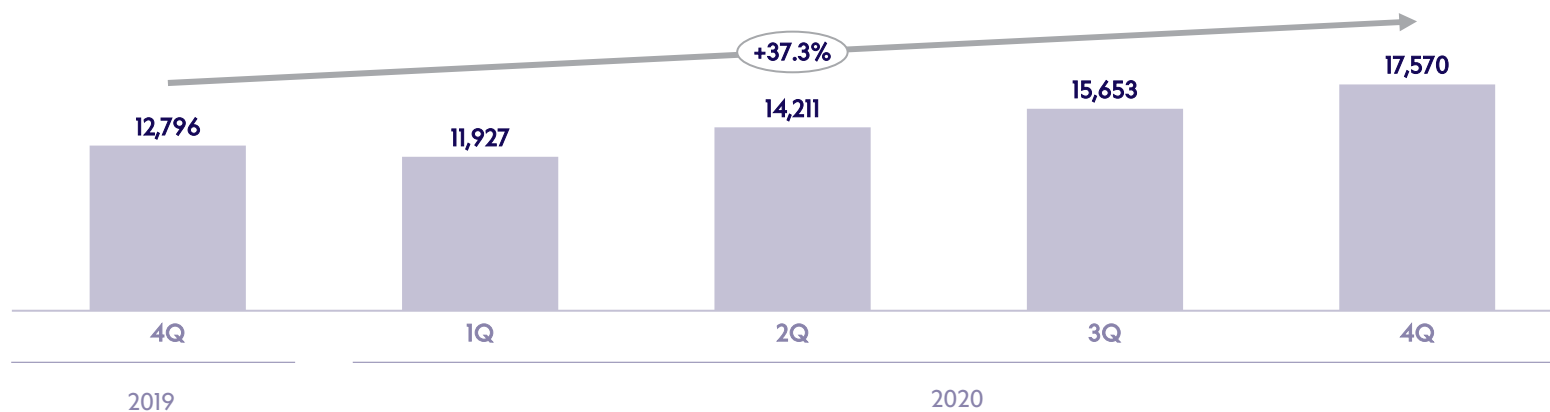
ASSET MANAGEMENT OVERVIEW

Strong strategy focused on expansion of investment fund distribution to sustain commission income growth

COMMISSION INCOME FROM INVESTMENT FUNDS (CZK m)



ASSET MANAGEMENT (CZK m)



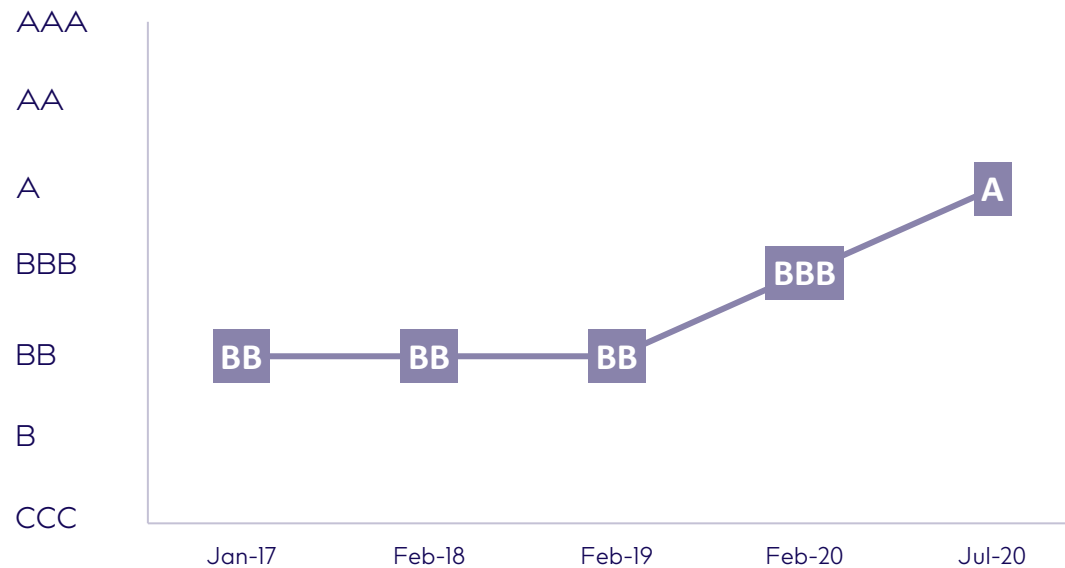
MONETA'S CREDIT RATING

S&P and Moody's reaffirmed investment grade rating

Rating Agency ¹	Long-term	Short-term	Outlook	Last report
Standard & Poor's	BBB	A-2	Stable	10 June 2020
Moody's	A2	P-1	Stable	7 September 2020

MONETA'S ESG RATING BY MSCI INDEX

MSCI¹ upgraded MONETA's Environmental, Social and Governance Rating to "A" from "BB" during last 18 months



CORPORATE SOCIAL RESPONSIBILITY

MONETA received several prestigious CSR awards

MONETA SUSTAINABILITY STRATEGY

01 ECONOMIC RESPONSIBILITY

Ethical leadership and best in class financial stewardship

02 SOCIAL RESPONSIBILITY

Developing and engaging our people responsibly

03 CIVIC RESPONSIBILITY

Being a positive agent for change and a good neighbor

04 ENVIRONMENTAL RESPONSIBILITY

Combating climate change

05 CUSTOMER RESPONSIBILITY

Providing excellent service in a responsible way

This Sustainability strategy was formed in 2017 in line with the Global Reporting Initiative (GRI). It aims to build a more sustainable world while ensuring MONETA's stability and performance.



GOLD MEDAL in
"The Most Engaged
Employees" and
BRONZE MEDAL in
"Most Responsible
Large Company"¹



MONETA awarded
as one of the TOP 25
Responsible large
companies by
Business for Society
association²



SILVER AWARD³
in the credit quality
analysis of Czech
banks in 2018



THE WINNER in the
category "Ecology"
for MONETA's
electromobility⁴



MONETA is one of the
325 public companies
globally to be included in
Bloomberg's 2020
Gender-Equality Index⁵



BRONZE AWARD in
the category of "CSR"
for MONETA's
Package of help⁶

MONETA NON-FINANCIAL ENVIRONMENTAL TARGETS

MONETA reduced significantly its carbon footprint by 58.3%

INDICATOR	TARGET	2017	2018	2019	2020
Reduction of MONETA carbon footprint	To reduce our carbon footprint by 35% by 2020	Carbon footprint reduced by 9.6% compared to 2016	Carbon footprint reduced by 43.6% compared to 2016	Carbon footprint reduced by 58.3% compared to 2016	New target to reduce carbon footprint by 10% per year till 2024 and by 2025 to be carbon neutral
Electromobility	To replace the majority of our diesel company cars with electric vehicles	12 electric vehicles put into operation = savings of 27.5 t CO ₂ e	56 electric vehicles in operation = savings of 74.5 t CO ₂ e	68 electric vehicles in operation = savings of 77.4 t CO ₂ e	68 electric vehicles in operation = savings of 76.8 t CO ₂ e
Renewable (green) energy for our branches	Supply renewable (green) energy to minimum 70% of our branches by 2019	Branches powered by non-renewable energy	73% of branches powered by renewable (green) energy	100% of branches powered by renewable (green) energy	100% of branches powered by renewable (green) energy
Renewable (green) energy for our headquarters in Prague and Ostrava	Supply renewable (green) energy to both HQs by the end of 2018	HQs powered by non-renewable energy supplied	HQs powered only by renewable (green) energy	HQs powered only by renewable (green) energy	HQs powered only by renewable (green) energy
Employee engagement (volunteers)	To increase employee engagement progressively: minimum 5% in 2017, 8% in 2018, 10% in 2019 and 35% in 2020	3.5% engagement rate	9.2% engagement rate	12.6% engagement rate	2.7% engagement rate ² Established MON FAIR committee for diversity management Money support for nanny and kindergarten fees

MONETA follows the Sustainable development goals¹:



Sustainability Reports and Rating:



Sustainability reporting since 2017



Rating „B-“



MARKET & INDUSTRY RECOGNITION

MONETA received many recognitions for digitalization, innovation and its responsible and sustainable approach in 2020

ZLATÁ KORUNA AWARDS IN 10 CATEGORIES

4 awards for SMART BANKA

2 awards for building savings products
3 awards for retail & small business loans
1 award for CSR projects



THE BEST BANK: AWARDS IN 3 CATEGORIES SMART BANKA

1st place – Banking innovator (3 years in a row)
BANK
2nd place – The most client friendly bank
3rd place – The Best Bank



BLOOMBERG GENDER EQUALITY INDEX 2020

MONETA is the only company in the Czech Republic included in the Index from January 2020



GLOBAL FINANCE SAFEST BANK AWARD 2020

MONETA rated as the 5th Safest Bank in the Central and Eastern Europe for 2020



TOP RESPONSIBLE COMPANY

MONETA awarded by Business for Society association as TOP Responsible Company and ranked among Top 25 most successful companies in the Czech Republic.



DELOITTE DIGITAL BANKING STUDY DIGITAL CHAMPION

MONETA was recognized as the leading Digital Bank in the Czech Republic and ranked as #22 in the world in the Deloitte Digital Banking Study 2020



CEE SME BANKING BEST DIGITAL LENDING SOLUTION FOR SME

MONETA received the award of Best digital lending solution for SME for its fully online process



CX AWARDS 2020 CUSTOMER EXPERIENCE

MONETA received award for the BEST REACTION ON FEEDBACK as a result of implementation of feedTRACK application – intermediate customer experience



FINPARADE 2020 BEST FINANCIAL PRODUCT

3rd place – Tom Plus Account
1st place – Gold Savings Account
2nd place – Sporito Savings Account
1st place – Flexible Mortgage



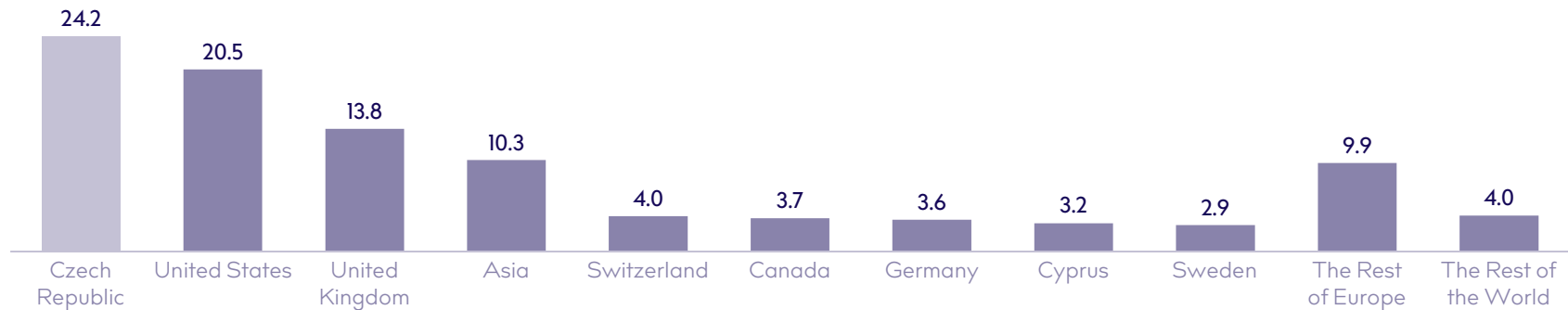
MONEY
BANK

Source: Zlatá koruna <http://www.zlatakoruna.info/soutez>; The Best Bank 2020 <https://nejbanka.ihned.cz/vysledky>; Bloomberg <https://www.bloomberg.com/company/press/bloombergs-2020-gender-equality-index-expands-to-include-325-public-companies-globally/>; Global Finance <https://d2t4ltutevw8th.cloudfront.net/media/document/press-release-safest-banks-by-region-2020-centr-l602791915.pdf>; Top Responsible Company TOP Odpovědná firma 2020 | Byznys pro společnost (byznysprospolecnost.cz); Deloitte <https://www2.deloitte.com/ce/en/pages/financial-services/articles/digital-banking-maturity-2020.html>; CEE SME banking <https://smebanking.club/cee-sme-banking-awards-2020-winners/>; CX awards <http://www.cxkonference.cz/>; Finparada 2020 <https://www.finparada.cz/Zebricky-Produkt-Roku.aspx>.

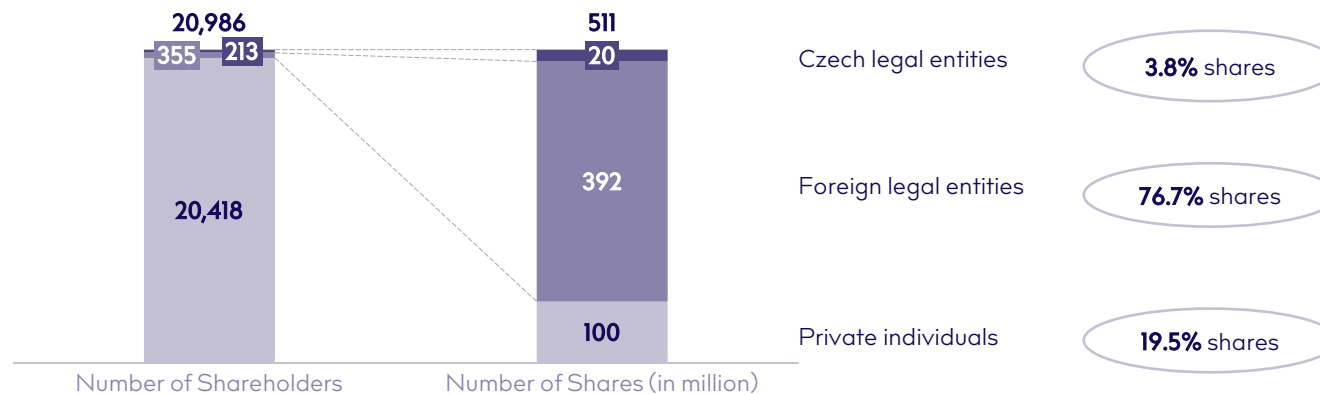
SHAREHOLDER STRUCTURE

80% MONETA's shares owned by legal entities

GEOGRAPHICAL SUMMARY PER HOLDING (in % as of December 2020)



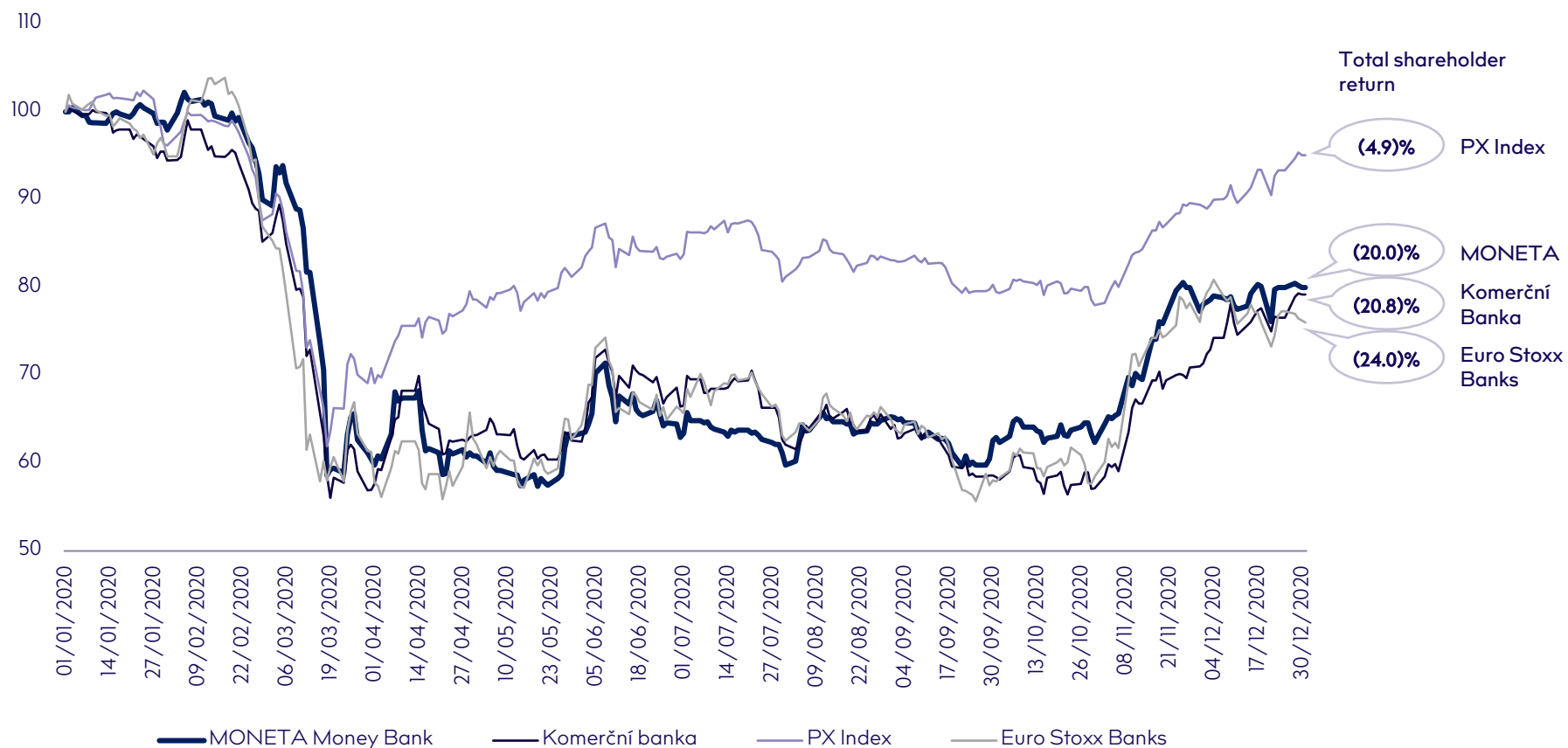
STRUCTURE BY TYPE OF SHAREHOLDER (as of December 2020)



MARKET PRICE

MONETA's share performance in line with rest of market

SHARES AND INDEXES PRICES (rebased to 100)



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

CZK m	31/12/2020	31/12/2019 ¹	% Change
Cash and balances with the central bank	7,782	6,697	16.2%
Derivative financial instruments with positive value	218	27	707.4%
Investment securities	35,917	25,972	38.3%
Hedging derivatives with positive fair values	472	651	(27.5%)
Change in fair value of items hedged on portfolio basis	560	(239)	(334.3%)
Loans and receivables to banks	22,872	23,485	(2.6%)
Loans and receivables to customers	226,072	156,409	44.5%
Intangible assets	2,957	2,283	29.5%
Property and equipment	2,696	2,948	(8.5%)
Investments in subsidiaries and associates	2	2	0.0%
Current tax assets	268	7	3728.6%
Deferred tax assets	48	0	-
Other assets	1,094	811	34.9%
Total Assets	300,958	219,053	37.4%
Due to banks	1,977	7,091	(72.1%)
Due to customers	258,906	181,523	42.6%
Derivative financial instruments with negative value	134	40	235.0%
Hedging derivatives with negative fair values	1,343	148	807.4%
Change in fair value of items hedged on portfolio basis	98	(22)	(545.5%)
Mortgage backed bonds	2,712	0	-
Subordinated liabilities	4,681	2,006	133.3%
Provisions	289	209	38.3%
Current tax liability	53	179	(70.4%)
Deferred tax liability	199	244	(18.4%)
Other liabilities	3,516	3,224	9.1%
Total Liabilities	273,908	194,642	40.7%
Share capital	10,220	10,220	0.0%
Statutory reserve	102	102	0.0%
Other reserves	21	(17)	(223.5%)
Retained earnings	16,707	14,106	18.4%
Total Equity	27,050	24,411	10.8%
Total Liabilities & Equity	300,958	219,053	37.4%

CONSOLIDATED STATEMENT OF FINANCIAL POSITION – QUARTERLY DEVELOPMENT

CZK m	31/12/2018 ¹	31/03/2019	30/06/2019	30/09/2019	31/12/2019 ¹	31/03/2020	30/06/2020	30/09/2020	31/12/2020
Cash and balances with the central bank	8,139	5,381	7,334	6,684	6,697	9,993	7,693	10,017	7,782
Derivative financial instruments with positive value	28	25	19	21	27	762	381	349	218
Investment securities	20,780	21,647	21,834	25,394	25,972	23,575	24,097	27,140	35,917
Hedging derivatives with positive fair values	53	57	36	156	651	739	538	466	472
Change in fair value of items hedged on portfolio basis	30	(5)	88	50	(239)	1,080	1,283	1,117	560
Loans and receivables to banks	33,436	28,184	28,443	38,926	23,485	44,339	65,447	54,189	22,872
Loans and receivables to customers	140,123	142,245	148,289	152,370	156,409	160,596	217,501	220,576	226,072
Intangible assets	1,789	1,870	1,997	2,144	2,283	2,383	2,843	2,871	2,957
Property and equipment	1,296	3,305	3,208	3,172	2,948	2,881	2,881	2,749	2,696
Investments in subsidiaries and associates	2	3	3	2	2	2	3	2	2
Current tax assets	16	30	28	18	7	30	240	323	268
Deferred tax assets	127	0	0	0	0	0	71	61	48
Other assets	1,113	986	672	766	811	1,195	1,037	1,200	1,094
Total Assets	206,932	203,728	211,951	229,703	219,053	247,575	324,015	321,060	300,958
Due to banks	10,716	4,660	8,353	5,549	7,091	11,610	5,834	3,260	1,977
Due to customers	168,792	168,128	175,186	192,273	181,523	198,754	274,920	275,033	258,906
Derivative financial instruments with negative value	44	16	99	9	40	365	336	386	134
Hedging derivatives with negative fair values	167	157	292	513	148	2,050	2,860	2,569	1,343
Change in fair value of items hedged on portfolio basis	0	0	0	0	(22)	304	275	191	98
Mortgage backed bonds	0	0	0	0	0	0	5,120	4,224	2,712
Subordinated liabilities	0	0	0	1,989	2,006	4,622	4,664	4,640	4,681
Provisions	261	241	246	227	209	199	273	311	289
Current tax liability	107	55	38	133	179	173	39	52	53
Deferred tax liability	177	237	249	258	244	354	429	370	199
Other liabilities	1,431	4,014	3,381	3,588	3,224	3,684	3,582	3,640	3,516
Total Liabilities	181,695	177,508	187,844	204,539	194,642	222,115	298,332	294,676	273,908
Share capital	511	511	511	511	10,220	10,220	10,220	10,220	10,220
Share premium	5,028	5,028	5,028	5,028	0	0	0	0	0
Statutory reserve	102	102	102	102	102	102	102	102	102
Share based payment reserve	(2)	(2)	(2)	(2)	0	0	0	0	0
Other reserves	0	0	0	0	(17)	302	56	38	21
Retained earnings	19,598	20,581	18,468	19,525	14,106	14,836	15,305	16,024	16,707
Total Equity	25,237	26,220	24,107	25,164	24,411	25,460	25,683	26,384	27,050
Total Liabilities & Equity	206,932	203,728	211,951	229,703	219,053	247,575	324,015	321,060	300,958

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

CZK m	FY 2020	FY 2019	% Change
Interest and similar income	9,712	8,933	8.7%
Interest expense and similar charges	(1,430)	(1,008)	41.9%
Net interest income	8,282	7,925	4.5%
Fee and commission income	2,296	2,262	1.5%
Fee and commission expense	(405)	(312)	29.8%
Net fee and commission income	1,891	1,950	(3.0%)
Dividend income	2	2	0.0%
Net income from financial operations	672	529	27.0%
Other operating income	1,251	113	1007.1%
Total operating income	12,098	10,519	15.0%
Personnel expenses	(2,519)	(2,318)	8.7%
Administrative expenses	(1,372)	(1,286)	6.7%
Depreciation and amortisation	(1,129)	(967)	16.8%
Regulatory charges	(151)	(139)	8.6%
Other operating expenses	(355)	(309)	14.9%
Total operating expenses	(5,526)	(5,019)	10.1%
Profit for the period before tax and net impairment of financial assets	6,572	5,500	19.5%
Net impairment of financial assets	(3,562)	(517)	589.0%
Profit for the period before tax	3,010	4,983	(39.6%)
Taxes on income	(409)	(964)	(57.6%)
Profit for the period after tax	2,601	4,019	(35.3%)
- Change in fair value of investment securities recognised in OCI	0	1	n/a
- Cash flow hedges - effective portion of changes in fair value	47	(22)	n/a
- Deferred tax	(9)	4	n/a
Other comprehensive income, net of tax	38	(17)	n/a
Total comprehensive income attributable to the equity holders	2,639	4,002	(34.1%)

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME – QUARTERLY DEVELOPMENT

CZK m	4Q 2018	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	3Q 2020	4Q 2020
Interest and similar income	2,120	2,105	2,157	2,312	2,359	2,388	2,596	2,380	2,348
Interest expense and similar charges	(148)	(158)	(202)	(303)	(345)	(345)	(513)	(337)	(235)
Net interest income	1,972	1,947	1,955	2,009	2,014	2,043	2,083	2,043	2,113
Fee and commission income	591	522	575	570	595	556	523	614	603
Fee and commission expense ¹	(51)	(56)	(91)	(71)	(94)	(70)	(100)	(114)	(121)
Net fee and commission income	540	466	484	499	501	486	423	500	482
Dividend income	1	1	0	0	1	1	0	1	0
Net income from financial operations	98	100	173	109	147	374	8	161	129
Other operating income	26	36	27	28	22	20	1,155	56	20
Total operating income	2,637	2,550	2,639	2,645	2,685	2,924	3,669	2,761	2,744
Personnel expenses	(581)	(546)	(579)	(567)	(626)	(536)	(664)	(634)	(685)
Administrative expenses ^{1,2}	(453)	(319)	(321)	(303)	(343)	(297)	(314)	(358)	(403)
Depreciation and amortisation	(182)	(246)	(234)	(239)	(248)	(257)	(292)	(292)	(288)
Regulatory charges	0	(139)	0	0	0	(152)	1	0	0
Other operating expenses ²	(171)	(85)	(87)	(53)	(84)	(90)	(81)	(99)	(85)
Total operating expenses	(1,387)	(1,335)	(1,221)	(1,162)	(1,301)	(1,332)	(1,350)	(1,383)	(1,461)
Profit for the period before tax and net impairment of financial assets	1,250	1,215	1,418	1,483	1,384	1,592	2,319	1,378	1,283
Net impairment of financial assets	(274)	14	(147)	(168)	(216)	(684)	(1,849)	(554)	(475)
Profit for the period before tax	976	1,229	1,271	1,315	1,168	908	470	824	808
Taxes on income	(139)	(246)	(242)	(257)	(219)	(177)	(1)	(108)	(123)
Profit for the period after tax	837	983	1,029	1,058	949	731	469	716	685
Change in fair value of investment securities recognised in OCI	0	0	0	0	1	0	0	0	0
Cash flow hedges – effective portion of changes in fair value	0	0	0	0	(22)	394	(304)	(22)	(21)
Deferred tax	0	0	0	0	4	(75)	58	4	4
Other comprehensive income, net of tax	0	0	0	0	(17)	319	(246)	(18)	(17)
Total comprehensive income attributable to the equity holders	837	983	1,029	1,058	932	1,050	223	698	668

KEY PERFORMANCE RATIOS

	FY 2020	FY 2019	Change in bps
Profitability			
Yield (% Avg Net Customer Loans)	4.5%	5.3%	(80)
Cost of Funds (% Avg Deposits and Loans) ^{1,2}	0.60%	0.54%	6
Cost of Funds on Core Customer Deposits (% Avg Deposits) ³	0.51%	0.36%	15
NIM (% Avg Int Earning Assets) ^{1,4,5}	2.8%	3.8%	(100)
Cost of Risk (% Avg Net Customer Loans)	1.74%	0.35%	139
Risk-adj. Yield (% Avg Net Customer Loans)	2.7%	4.9%	(220)
Net Fee & Commission Income / Operating Income (%)	15.6%	18.5%	(290)
Net Non-Interest Income / Operating Income (%)	31.5%	24.7%	680
Cost to Income Ratio	45.7%	47.7%	(200)
RoTE	10.8%	18.2%	(740)
RoE	9.6%	16.5%	(690)
RoAA ¹	0.9%	1.9%	(100)
Liquidity / Leverage			
Net Loan to Deposit ratio ¹	87.3%	86.2%	110
Total Equity / Total Assets	9.0%	11.1%	(210)
Liquid Assets ^{1,4} / Total Assets	22.1%	25.6%	(350)
Capital Adequacy			
RWA density	49.5%	52.9%	(340)
Regulatory leverage	7.5%	8.7%	(120)
Total CAR (%)	18.2%	18.0%	20
Tier 1 Ratio (%)	15.2%	16.4%	(120)
Asset Quality			
Non-Performing Loan Ratio (%)	2.3%	1.8%	50
Core Non-Performing Loan Coverage (%)	46.9%	55.9%	(900)
Total NPL Coverage (%)	110.2%	109.2%	100
Loan to value ratio (%) ⁶	62.1%	63.3%	(120)
Loan to value ratio on new volumes (% , weighted average)	67.6%	68.7%	(110)

Note: (1) Repo transactions with banks and customers which are closed on back-to-back basis by reverse repo transactions with CNB are included; (2) Deposits include subordinated debt; (3) Repo transactions with banks and customers which are closed on back-to-back basis by reverse repo transactions with CNB are not included; (4) Interest earning assets include encumbered assets; (5) Hedging derivatives are excluded from calculation of interest earning assets; (6) On performing loans only.

KEY PERFORMANCE RATIOS – QUARTERLY DEVELOPMENT

	4Q 2018	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	3Q 2020	4Q 2020
Profitability									
Yield (% Avg Net Customer Loans)	5.5%	5.3%	5.3%	5.3%	5.2%	5.1%	4.4%	4.3%	4.2%
Cost of Funds (% Avg Deposits and Loans) ^{1,2,5}	0.35%	0.36%	0.45%	0.63%	0.71%	0.68%	0.75%	0.56%	0.43%
Cost of Funds on Core Customer Deposits (% Avg Deposits) ³	0.22%	0.22%	0.24%	0.44%	0.53%	0.49%	0.67%	0.50%	0.37%
NIM (% Avg Int Earning Assets) ^{1,4,5}	4.1%	3.9%	3.9%	3.7%	3.7%	3.6%	2.7%	2.6%	2.7%
Cost of Risk (% Avg Net Customer Loans)	0.79%	(0.04)%	0.40%	0.45%	0.56%	1.73%	3.39%	1.01%	0.85%
Risk-adj. Yield (% Avg Net Customer Loans)	4.7%	5.3%	4.9%	4.9%	4.7%	3.4%	1.0%	3.3%	3.3%
Net Fee & Commission Income / Operating Income (%) ⁵	20.5%	18.3%	18.3%	18.9%	18.7%	16.6%	11.5%	18.1%	17.6%
Net Non-Interest Income / Operating Income (%) ⁵	25.2%	23.6%	25.9%	24.0%	25.0%	30.1%	43.2%	26.0%	23.0%
Cost to Income Ratio ⁵	52.6%	52.4%	46.3%	43.9%	48.5%	45.6%	36.8%	50.1%	53.2%
RoTE	14.3%	16.1%	18.6%	18.4%	17.2%	12.7%	8.2%	12.2%	11.4%
RoE	13.3%	15.0%	17.1%	16.8%	15.6%	11.5%	7.3%	10.9%	10.1%
RoAA ¹	1.7%	1.9%	2.0%	1.9%	1.7%	1.3%	0.6%	0.9%	0.9%
Liquidity / Leverage									
Net Loan to Deposit ratio ¹	83.0%	84.6%	84.6%	79.2%	86.2%	80.8%	79.1%	80.2%	87.3%
Total Equity / Total Assets	12.2%	12.9%	11.4%	11.0%	11.1%	10.3%	7.9%	8.2%	9.0%
Liquid Assets ^{1,4} / Total Assets	30.1%	27.1%	27.2%	30.9%	25.6%	31.5%	30.0%	28.5%	22.1%
Capital Adequacy									
RWA Density	50.0%	51.9%	50.3%	48.4%	52.9%	45.9%	43.7%	44.3%	49.5%
Regulatory leverage	8.2%	8.8%	8.4%	8.0%	8.7%	8.0%	6.3%	6.4%	7.5%
Total CAR (%)	16.4%	17.0%	16.7%	18.1%	18.0%	21.0%	17.4%	17.4%	18.2%
Tier I Ratio (%)	16.4%	17.0%	16.7%	16.5%	16.4%	17.4%	14.4%	14.4%	15.2%
Asset Quality									
Non-Performing Loan Ratio (%)	2.8%	2.0%	1.8%	1.9%	1.8%	1.9%	1.6%	1.5%	2.3%
Core NPL Coverage (%) ⁶	66.3%	60.7%	56.7%	54.6%	55.9%	55.8%	53.4%	53.8%	46.9%
Total NPL Coverage (%)	99.9%	108.4%	109.4%	103.3%	109.2%	118.9%	144.7%	166.3%	110.2%
Loan to value ratio (%) ⁷	61.7%	62.1%	62.1%	63.2%	63.3%	63.9%	63.0%	62.8%	62.1%
Loan to value ratio on new volumes (%)	68.1%	68.0%	68.4%	68.5%	69.8%	68.4%	68.6%	67.1%	66.9%

Note: (1) Including opportunistic repo operations; (2) Deposits for 3Q'19, 4Q'19 and 1Q'20 newly include subordinated debt; (3) Excluding opportunistic repo operations; (4) Interest earning assets include encumbered assets; (5) 2Q 2020 restated; (6) 2Q 2020 restated due to inclusion of POCI; (7) On performing loans only.

ALTERNATIVE PERFORMANCE MEASURES

- In this presentation, certain financial data and measures are presented which are not calculated pursuant to any accounting standard and which are therefore non-IFRS measures and alternative performance measures as defined in the European Securities and Markets Authority Guidelines on Alternative Performance Measures. These financial data and measures are Cost of Funds, core Cost of Funds, incremental RoE, net interest margin / NIM, net non-interest income, return on average assets, yield / loan portfolio yield, cost to income ratio, tangible equity, return on tangible equity, excess capital, core Cost of Risk, Cost of Risk, loan to deposit ratio, total NPL coverage, NPL / Non-performing loans, NPL ratio, overall portfolio coverage, RWA density, new production / new volume, Effective Tax Rate. All alternative performance measures included in this document are calculated for specified period.
- These alternative performance measures are included to (i) extend the financial disclosure also to metrics which are used, along with IFRS measures, by the management in evaluating the Group's performance, and (ii) provide to investors further basis, along with IFRS measures, for measuring the Group's performance. Because of the discretion that the Group has in defining these measures and calculating the reported amounts, care should be taken in comparing these various measures with similar measures used by other companies. These measures should not be used as a substitute for evaluating the performance of the Group based on the Consolidated Financial Statements of the Group. Non-IFRS measures have limitations as analytical tools, and investors should not consider them in isolation, or as a substitute for analysis of the Group's results as reported under IFRS and set out in the Consolidated Financial Statements of the Group, and investors should not place any undue reliance on non-IFRS measures. Non-IFRS measures presented in this report should not be considered as measures of discretionary cash available to the Group to invest in the growth of the business, or as measures of cash that will be available to the Group to meet its obligations. Investors should rely primarily on the Group's IFRS results and use the non-IFRS measures only as supplemental means for evaluating the performance of the Group.
- Definition of other alternative performance measures is provided in Glossary section.

GLOSSARY (1/3)

Acquired entities	Means MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot – stavební spořitelna, a.s.) and Wüstenrot hypoteční banka, a.s.
Acquisition	Means the purchase of the Acquired entities
Acquisition gain	Difference between final consideration for the Acquired entities and fair market value of acquired assets
AFS	Available for sale
Annualized	Adjusted so as to reflect the relevant rate on the full year basis.
ARAD	ARAD is a public database that is part of the information service of the Czech National Bank. It is uniform system of presenting time series of aggregated data for individual statistics and financial market areas.
Auto	MONETA Auto, s.r.o.
Average balance of net interest earning assets	Two-point average of the beginning and ending balances of Net Interest Earning Assets for the period
Average balance of net loans to customers	Two-point average of the beginning and ending balances of Loans and receivables to customers for the period
Average balance of total assets	Two-point average of the beginning and ending balances of Total Assets for the period
Bank	MONETA Money Bank, a.s.
Back-to-back repo operations	Repo transactions with counterparties which are closed on back-to-back basis by reverse repo transactions with CNB.
BB forecast	Bloomberg forecast
bn	Billion
bps	Basis points
Building savings/Building savings deposits	Saving product, typical for building saving banks. Bank undertakes clients deposit determined for housing financing. This act is supported by a financial contribution from the state.
Building saving loans/Bridging loans	Building saving loan provided based on building saving product. The bridging loan is exclusively in the area of building savings, tied only to housing needs. Bridging loans is used to bridge the period during which the conditions for negotiating a building savings loan are not met.
CAGR	Compound Annual Growth Rate
CAR / Capital Adequacy Ratio	Ratio calculated as regulatory capital as a percentage of risk-weighted assets
CMZRB	Českomoravská záruční a rozvojová banka, a.s. (Czech and Moravian Guarantee and Development Bank)
CNB	Czech National Bank
Cost of Funds (% Avg Deposits)	Interest expense and similar charges for the period (excl. deposit Interest Rate Swaps) divided by average balance of Due to banks and Due to customers and issued bonds.

Cost of Funds on Core Customer Deposits (% Avg Deposits) / Core Cost of Funds	Interest expense and similar charges on customer deposits for the period divided by average balance of customer deposits, excl. repo operations
Core Cost of Risk or Core CoR	Net impairment of financial assets for the period divided by average balance of net loans to customers excluding impact of the Acquisition, COVID-19 and macroeconomic measures. If Core Cost of Risk shown in CZK then it corresponds to „Net impairment of financial assets“ without impact .
CoR or Cost of Risk or Cost of Risk (% Avg Net Customer Loans)	Net impairment of financial assets divided by average balance of net loans to customers since 2018 based on IFRS9. If Cost of Risk shown in CZK then it corresponds to „Net impairment of financial assets“.
Core Customer Deposits	Due to customers excluding opportunistic repo operations
Cost to Income Ratio (C/I)	Ratio (expressed as a percentage) of total operating expenses for the period to total operating income for the period
Customer Deposits	Due to customers
CZK	Czech Koruna
CZSO	Czech Statistical Office
Drawn limit / Overdraft Drawn	Loans and receivables to customer balance
E-payment	One-time payment transactions through internet banking or mobile banking
ETR / Effective Tax Rate	Effective Tax Rate – calculated as taxes on income divided by profit for the period before tax
Excess capital over Tier 1	Capital exceeding the management target of Tier 1 Capital Ratio, currently 12.4%.
Expected credit loss model	The impairment model that measures credit loss allowances using a three-stage approach based on the extent of credit deterioration of financial asset since origination; Stage 1 – financial assets with no significant increase in credit risk since initial recognition, Stage 2 – financial assets with significant increase in credit risk since initial recognition but not in default, Stage 3 – financial assets in default.
FTE	Figure states full time equivalents as of the last day of quarter. The figures are reported regularly to Czech Statistical Office (CZSO) in accordance with Art. 15 of Czech Act No. 518/2004. The figures reported to CZSO states ratio of the following nominator and denominator. The nominator is defined as worked hours plus all paid leaves of all employees in respective period. The denominator is stated as monthly working time fund of all employees in respective period.

GLOSSARY (2/3)

FVTOCI	Financial assets measured at Fair Value Through Other Comprehensive Income
FVTPL	Financial assets measured at Fair Value Through Profit or Loss
Funding Base	Sum of Due to customers, Due to Banks and Issued Bonds
FY	Financial year
GDP	Gross domestic product
Group	The Bank and its subsidiaries.
Gross performing loans	Performing loans and receivables to customers as determined in accordance with the MONETA's loan receivables categorization rules (Standard)
H	Half year
IFRS	International Financial Reporting Standards
Incremental ROE	All interest and non-interest income generated by each lending product within the segment, minus Cost of Funds allocated to each lending product (by using average Group core Cost of Funds and leverage), minus cost of IR hedging allocated to each lending product and minus credit losses booked on each lending product for the period (=RAOI), divided by average equity allocated to each lending product by using leverage (=Equity)
Individually managed loan portfolio	Portfolio includes investment commercial loans and secured commercial loans
Investment securities	Equity and debt securities in the Group's portfolio, consist of securities measured at amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL)
ISRE 2410	International Standard on Review Engagements 2410
k/thš	thousands
KPI	Key performance indicator
Leasing	MONETA Leasing, s.r.o.
Liquid Assets	Liquid assets comprise of cash and balances with central banks, investment securities (not transferred as collateral in repurchase agreements), loans and receivables to banks and prior transition to IFRS 9 also financial assets at fair value through profit or loss, financial assets available for sale, financial assets held to maturity (not transferred as collateral in repurchase agreements).
LCR/Liquidity Coverage Ratio	Liquidity Coverage Ratio measures the ratio (expressed as a percentage) of a group's buffer of high quality liquid assets to its projected net liquidity outflows over a 30-day stress period, as calculated in accordance with EU Regulation 15/61
Loan from building saving	Client obtains a guaranteed interest rate for the entire period of loan repayment and has the right to early loan repayment without the risk of penalties.
LtD Ratio or Loan to Deposit Ratio	Loan to deposit ratio calculated as net loans and receivables to customers divided by customer deposits
M / m	Millions

Market share – consumer loans	Consumer loans = Non-purposed and purposed consumer loans, debt consolidations, additional loan and American mortgages. Source: CNB ARAD, MMB in IFRS unconsolidated according to CNB definitions, gross loans excluding non-residents and loans in foreign currency, CNB annualized average weighted rate.
Market interest rates	Based on CNB ARAD
MPSV	Ministry of Labor and Social Affairs
MONETA	MONETA has the same meaning as the Group
MREL	Minimum Requirement of Own Funds and Eligible Liabilities
MSS	MONETA Stavební Spořitelna, a.s. (formerly Wustenrot – stavební spořitelna, a.s.)
Net Income/Net Profit	Profit for the period after tax
Net Interest Earning Assets	Cash and balances with the central bank, investment securities, loans and receivables to banks, loans and receivables to customers and prior to transition to IFRS 9 also financial assets at fair value through profit and loss, financial assets available for sale, financial assets held to maturity
NII	Net Interest Income
Net Interest Margin or NIM	Net interest and similar income divided by average balance of net interest earning assets
Net Non-Interest Income	Total operating income less net interest and similar income for the period
New volume / New production	Aggregate of loan principal disbursed in the period for non-revolving loans
New volume yield / New production yield	Instalment products: model output of yield expected to be generated on newly originated loans based on inputs combining actual contractual terms and expected behavior of the loan for the specific type of the loan product. Revolving products (credit cards and working capital): weighted average of contractual rate on newly originated loans (credit limit)
NPL / Non-performing loans	Non-performing loans as determined in accordance with the MONETA's loan receivables categorization rules (substandard, doubtful, loss), Stage 3 according to IFRS9
NPL Ratio	Ratio (expressed as a percentage) of NPL to gross loans and receivables to customers
NPL Coverage / Coverage / Total NPL Coverage	Ratio (expressed as a percentage) of loss allowances for loans and advances to customers to NPL
OCI	Other Comprehensive Income
Online Origination	Represents new volume originated from online applications and leads (client with contact details)
OPEX / Cost Base	Total operating expenses
OP risk	Operational risk
Overall portfolio coverage	Ratio (expressed as a percentage) of total loss allowances for loans and advances to customers over gross loan portfolio balance

GLOSSARY (3/3)

POCI	POCI means purchased or originated financial asset(s) that are credit-impaired on initial recognition and indicates that a financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred.
PL	Performing loans
Pool managed loan portfolio	Portfolio includes unsecured commercial loans and overdrafts to commercial clients
Portfolio yield	Please refer to definition of yield
Q	Quarter
QtQ	Quarter-to-quarter
RAOI	All interest and non-interest income generated by each lending product within the segment, minus Cost of Funds allocated to each lending product (by using average Group core Cost of Funds and leverage), minus cost of IR hedging allocated to each lending product and minus credit losses booked on each lending product for the period
Regulatory Capital	Mainly consists of paid-up registered share capital, share premium, retained profits, disclosed reserves and reserves for general banking risks, which must be netted off against accumulated losses, certain deferred tax assets, certain intangible assets and shares held by the Company in itself (calculated pursuant to CRR)
Regulatory Leverage	Relative size of an institution's assets, off-balance sheet obligations and contingent obligations to pay or to deliver or to provide collateral, including obligations from received funding, made commitments, derivatives or repurchase agreements, but excluding obligations which can only be enforced during the liquidation of an institution, compared to that institution's own funds.
RoTE / RoTE	Return on tangible equity calculated as annualized profit after tax for the period divided by tangible equity
Retail clients	Clients/individuals who has their product signed using their personal identification number
Retail unsecured instalment loans/ Consumer loans/Unsecured consumer loans	Non-purpose, unsecured and revolving loan to retail clients; including Building savings and bridging loans
Return on average assets or RoAA	Return on average assets calculated as annualized profit after tax for the period divided by average balance of total assets
Return on Equity or RoE	Return on equity calculated as annualized profit after tax for the period divided by total equity
RWA	Risk Weighted Assets calculated pursuant to CRR
RWA density	Calculates the weighted average risk weight for the entire banking and trading book (incl. Off-balance & On-balance sheet) plus considering also Operational Risk, Market Risk and Counterparty Credit Risk RWA . It is defined as the Leverage Ratio to the Tier 1 Adequacy Ratio.

RWA portfolio density	Calculates the weighted average risk weight of the loan portfolio only (incl. Off-balance & On-balance sheet) considering credit conversion factor effects per unit of exposure (zero credit conversion factors are substituted by 10%). It is defined as the ratio of RWA to the Net Financing Receivables, i.e. utilizing Specific Credit Risk Adjustments.
Small Business clients	Clients or enterprises with an annual turnover of up to CZK 60 million.
Small Business loan portfolio	Loans and receivables of unsecured instalment loans, commercial credit cards and unsecured overdrafts provided to an enterprise with an annual turnover of up to CZK 60 million
Small Business (new) production	New volume of unsecured instalment loans and receivables to Small Business customers
SME / SME clients	Clients or enterprises who has their product on identification number with an annual turnover above CZK 60 milion
SREP	Supervisory Review and Evaluation Process, when supervisor regularly asses and measure the risks for each bank
Stage 1, Stage 2, Stage 3	Stage 1 – financial assets with no significant increase in credit risk since initial recognition, Stage 2 - financial assets with significant increase in credit risk since initial recognition but not in default, Stage 3 – financial assets in default.
Tangible Equity	Calculated as total equity less intangible assets and goodwill
Tier 1 Capital	The aggregate of Common equity tier 1 (CET1 Capital) and Additional Tier 1 which mainly consists of capital instruments and other items (including certain unsecured subordinated debt instruments without a maturity date) provided in Art. 51 of CRR
Tier 1 Capital Ratio	Tier 1 Capital as a percentage of risk weighted assets
Tier 2 Capital, T2	Regulatory Capital which consists of capital instruments, subordinated loans and other items (including certain unsecured subordinated debt obligations with payment restrictions) provided in Art. 62 of CRR
Total Capital Ratio	Tier 1 Capital and Tier 2 Capital as a percentage of risk-weighted assets
Total NPL Coverage	Ratio (expressed as a percentage) of individual and portfolio provisions for loans and receivables to total non-performing loans and receivables
V4	Visegrád Group (Czech Republic, Hungary, Poland, Slovak)
WHB	Wüstenrot hypoteční banka a.s. (Mortgage bank)
Y	Year
Yield (% Avg. Net Customer Loans)	Interest and similar income from loans to customer divided by average balance of net loans to customers
YoY	Year-on-year
YTD	Year to date